



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY  
SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

**FSC GROUP 520  
Schedule Title: Financial and Business Solutions  
CONTRACT #GS-22F-9614D**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

**CONTRACT PERIOD: May 1, 2005  
Through April 25, 2011**

**Dun & Bradstreet  
4350 North Fairfax Drive, Suite 650  
Arlington, VA 22203  
(703) 276-7856  
Fax (703) 807-5099**

**BUSINESS SIZE: Large Business**

**Supplement Number 17: September 30, 2010**

Prices Shown Herein are Net (discount deducted)



**Decide with Confidence**

## **INFORMATION FOR ORDERING OFFICES**

- 1a. Table of awarded Special Item Number(s): S.I.N. 520-16, Business Information Services
- 1b. Identification of lowest Price: N/A
- 1c. Hourly rates: N/A
2. Maximum Order Threshold (SIN 520-16): \$1,000,000.
3. Minimum order. \$100
4. Geographic coverage: Domestic and Overseas Delivery
5. Point(s) of production  
NBIC Production Center  
100 Locust Avenue  
Berkeley Heights, NJ 07922  
(908) 464-8700  
  
Union County  
  
Dun & Bradstreet  
899 Eaton Avenue  
Bethlehem, PA 18025  
  
Lehigh County  
  
Dun & Bradstreet  
Holmers Farm Way  
High Wycombe  
Buckinghamshire HP12 4UL England  
+44 (0) 1494 422000  
  
Dun & Bradstreet (Australia) Pty Ltd  
479 St. Kilda Road  
Melbourne, Victoria 3004, Australia  
(03) 9828 3333
6. Prices displayed herein are net (discount deducted)
7. Quantity discounts. Refer to Service and Monthly Discount Plans.
8. Prompt payment terms: 1% thirty 30 days from receipt of invoice or date of acceptance whichever is later.
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes, they are accepted.
- 9b. Notification that Government purchase cards are accepted or not accepted above the micro-purchase threshold: Yes, they are accepted.
10. Foreign items: See International Information in Par. 2
- 11a. Time of delivery: Varies by the services required.
- 11b. Expedited delivery: Expedited delivery will be as agreed to at the Agency Task Order level."
- 11c. Overnight and 2-day delivery: Refer to Paragraph 11b above

- 11d. Urgent requirements: Refer to Paragraph 11b above
- 12. F.O.B. point: Destination
- 13a. Ordering address:  
Dun & Bradstreet  
4350 North Fairfax Drive, Suite 650  
Arlington, VA 22203
- 13b. Ordering procedures: For services offered by Dun & Bradstreet, the ordering procedures, and information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found on the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
- 14. Payment address:  
Dun & Bradstreet  
PO Box 75434  
Chicago, IL 60675-5434
- 15. Warranty provisions: "Not Applicable"
- 16. Export packing charges: "Not Applicable"
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above or below the micro-purchase level). The Government "American Express, MasterCard, Visa" purchase card(s) is accepted.
- 18. Terms of rental, maintenance, and repair: "Not Applicable"
- 19. Terms and conditions of installation: "Not Applicable"
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: "Not Applicable"
- 20a. Terms and conditions for any other services: "Not Applicable"
- 21. List of service and distribution points: "Not Applicable"
- 22. List of participating dealers: "Not Applicable"
- 23. Preventive maintenance: "Not Applicable"
- 24a. Special attributes such as environmental attributes: "Not Applicable".
- 24b. Section 508 compliance information: "Not Applicable"
- 25. Data Universal Number System (DUNS) number: 13-583-8084
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: Yes

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## Basic Services – Subscription Discount Plan

### Subscription Discount Plan

<b>Annual Service Fee</b>	<p>Service Fees are applied to the first usage statement for all Subscription Discount Plan customers. For ADP combination offers all points pay the same price for all products and services including Service Fees.</p> <ul style="list-style-type: none"> <li>• \$403.52 annual Service Fee for Single Locations and Originating Points</li> <li>• \$134.88 Service Fee for all Participating Points (PPTs)</li> </ul>
<b>PPT Service Fee Waiver</b>	<p>Service Fees for a Participating Point may be waived if customer purchases reference services in the prior year and that same level of reference service is maintained or increased. Also, only one Participating Point within a zip code will be charged the \$134.88 Service Fee and all others within that zip code will not have to pay the Service Fee.</p>

### Subscription Discount Plan Price Schedule

<b>Annual Upfront Commitment</b>	<p>Subscription Discount Plan customers' upfront commitment represents the amount of standard products and services that a customer anticipates using during the 12-month term of the agreement.</p> <p>This amount does <u>not</u> include:</p> <ul style="list-style-type: none"> <li>• Reference Services</li> <li>• Service Fees</li> </ul>
<b>Price Bands/ Annual Discounts</b>	<p>A customer's upfront commitment amount determines the annual discount rate that is applied to all discount-eligible products and services. Seven Price Bands are available based on the commitment amount, and each Price Band corresponds to a specific discount rate.</p> <p>The discount rate corresponding to each Price Band is applied to the list price of products and services to calculate the discounted price that customers will pay.</p>
<b>Price Bands/ ADP Example</b>	<p>Customer committing to \$2,000 for standard products and services qualifies for Band 2, or a 6% discount.</p>

Subscription Discount Plan Band Discount Schedule – See SDP Quick Guide

## Payment Terms

### Payment Terms Options

*Subscription Discount Plan customers have a choice of one of three billing options.*

- **One Time Billing** - Entire contract commitment amount is due in full on the effective date of the agreement.
- **Quarterly Payments** – One-fourth due on the effective date of the agreement with the balance due in equal fourths on the first day of the succeeding quarters. (2.69% premium added to GSA List Price).
- **Monthly Payments** – Two-twelfths due on the effective date (initial month and one month in advance) with the balance due in equal twelfths on the first day of each succeeding 30-day period (3.28% premium added to GSA List Price).

### Use Below Subscription Amount

While the dollar value of the Annual Subscription must ordinarily be used or the unused portion will be lost, D&B permits a limited carry-over of the unused dollar value for customers that have subscribed to more than \$10,403.52 of standard service (including Service Fees but excluding Reference Services) for the Subscription term and who enter into Annual Discount Plan Renewals. The carry-over for use during the Renewal period for such customers is 50% of the dollar value of unused service contracted for at the fully discounted rate in excess of \$10,403.52 (including Service Fees but excluding Reference Services). The carry-over is available 12 months from the expiration date of the agreement that generated the carry-over.

## Basic Services – Monthly Discount Plan

### Monthly Discount Plan

<b>Monthly Service Fee</b>	<p>Service Fees are applied to the monthly invoice for all Monthly Discount Plan customers. For MDP combination offers, all points pay the same price for all products and services, including Service Fees.</p> <ul style="list-style-type: none"> <li>• \$45.16 monthly Service Fee for Single Location and Originating Points</li> <li>• \$14.89 monthly Service Fee for all Participating Points (PPTs)</li> </ul>
<b>PPT Service Fee Waiver</b>	<p>Service Fees for a Participating Point may be waived if the level of reference service is maintained or increased. Also, only one Participating Point within a zip code will be charged the \$13.54 monthly Service Fee and all others within that zip code will not have to pay the Service Fee.</p>

### Monthly Discount Plan Band Discount Schedule – See MDP Quick Guide

<b>Calculating Monthly Discounts</b>	<p>Monthly discounts are based on the total purchase amount of discount-eligible products purchased during the specified billing period. The final discount is then used to calculate the new cost. Standard products that are not eligible for discounts can also be purchased with Monthly Discount Plan contracts. These products (i.e., Reference Services and software) do not qualify for additional discounts and their purchase price is not applied to other discount-eligible purchases.</p>
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<b>Monthly Discount Plan Example</b>	<p>Customer purchases 20 Business Information Reports and 10 Credit Scoring Reports during the previous month. What discount do they earn, and what product charge will appear on the invoice)?</p>
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30 Business Information Reports X \$73.40 = \$ 2,202.00  
 20 Comprehensive Reports X \$101.00 = \$ 2,020.00  
 Total Purchase Amount (eligible products) = \$ 4,222.00

Monthly Earned Discount = 11.5%

Monthly Invoice = \$4,222.00 X (1- 11.5%) = \$485.53

# Combination Offers

## Pricing Combination Offers

### Computing The Price

The total annual commitment amount for an entire combination offer needs to be considered when determining the annual discount (Price Band) that will apply to all points on the contract. In order to compute the price for an ADP combination contract it is necessary to factor:

1. Total amount of service (in \$) required across all locations for standard products and services
2. Reference Service requirements
3. Service Fees

### Example

A customer with an 8 point combination agreement selects the Service Discount Plan with regular payment terms:

Point	Service Commitment/Reference Option	Price
ORG Point A	\$3,000 of standard service Service Fee	\$3,000.00 \$426.8
PPT Point B	\$2,500 of standard service Service Fee	\$2,500.00 \$ 142.66
PPT Point C*	Key Business Ratios directory, 3 segments \$6,500 of standard service Service Fee	\$1,005.09 \$6,500.00 \$ 0
PPT Point D*	Canadian CD Decision \$9,500 of standard service Service Fee	\$ 714.28 \$9,500.00 \$ 0
PPT Point E	\$1,500 of standard service Service Fee	\$1,500.00 \$ 142.66
PPT Point F	\$1,500 of standard service Service Fee	\$1,500.00 \$ 142.66
PPT Point G	\$2,500 of standard service Service Fee	\$2,500.00 \$ 142.66
PPT Point H	\$1,000 of standard service Service Fee	\$1,000.00 \$ 142.66
	<b>TOTAL</b>	<b>\$30,859.47</b>

\*Eligible for Service Fee Waiver by maintaining or increasing level of Reference Services.

### Purchase Requirements

This customer's total purchases are \$30,755.82. To calculate the annual upfront commitment amount it is necessary to deduct Reference Services and Service Fees from the total purchase amount. Customer qualifies for Band 2 with a 31.75% discount.

Total Purchase Amount                      \$29,719.37

Service Fees                                      \$1,140.10

Annual Upfront Commitment              \$30,859.47

### MDP Combination Offers

For MDP Combination offers, the total purchase amount of discount-eligible products and services is totaled across all points to determine the monthly earned discount. Pricing MDP Combination offers involves setting up each point for Reference Services, if applicable, and applying the Service Fees.



## Reference Services

### Reference Options

**Description** Reference Options are not required for either Service Discount Plan or Monthly Discount Plan customers. Service Discount Plan customers may still purchase Reference Options at time of renewal, or they may purchase them on a one-off basis at any time during the annual commitment period. Monthly Discount Plan customers can purchase them at any time, although the purchased price does not count towards the monthly dollar purchase amount.

**Coverage** Customers purchase coverage, (e.g., National, one Region through four Regions), whether they choose books or Duns Reference Plus.

### Reference Service Price Schedule – See Service or Monthly Discount Plan Price Schedule

**Annual Lease** Reference Products are licensed on an ***annual lease basis***, are not purchased or owned, and must be returned when a new edition is shipped or the agreement has expired.

# D&B Monitoring Services

## Alert Services (Inquiry)

Our automated warning service, Alert Services allows D&B to do the monitoring work for you. Alert Services automatically monitors the entire portfolio of businesses in your Customer Watch on dnb.com. Risk notifications are sent directly to you whenever there is a significant change in a customer's financial condition or operational status

Indicators Automatically Monitored include: D&B Rating, Financial Stress Percentile Score, Credit Class, PAYDEX Score, Public Filings (suits, liens, judgments, bankruptcy), Special Events (mergers, announced sales or restructuring, and more). Customization of the profile is not available. All notifications are daily, available through Customer Watch and email.

## Alert Services – Business Monitoring

Business Monitoring is ideal for those customers who only wish to monitor companies on a case-by-case basis. You can choose which companies to monitor through Customer Watch on dnb.com. You can choose to monitor a company when you first purchase a report via Customer Watch, or you can add Business Monitoring to a previously purchased company report in your Customer Watch.

Indicators Automatically Monitored include: D&B Rating, Financial Stress Score, Credit Class, PAYDEX Score, Public Filings (suits, liens, judgments, bankruptcy), Special Events (mergers, announced sales or restructuring, and more). Customization of the profile is not available. All notifications are daily, available through Customer Watch and email.

## D&B Alert Services Select – See Service or Monthly Discount Plan Price Schedule

### Delivery Options

Alert Services provide customers with the option of receiving notification of changes to accounts registered for monitoring on a daily, weekly, monthly, bi-monthly, or quarterly basis in the following delivery methods:

- FTP
- E-Mail
- Tape, Diskette or Cartridge in a Machine Readable Format (all EXCEPT daily service)
- Fax (daily service ONLY)

<b>Deliverables</b>	<p>Customers selecting <i>email delivery</i> receive <u>full change notices regardless of frequency</u>.</p> <p>Customers receiving fax delivery receive full change notices for daily service ONLY</p> <p>Customers receiving tape, diskette, cartridge, or FTP delivery receive machine readable notices, regardless of frequency (note exception listed in above delivery options)</p> <ul style="list-style-type: none"> <li>•</li> </ul> <p>Management Reports are available at no additional charge and include:</p> <ul style="list-style-type: none"> <li>• Registration Activity Report (Listing of all accounts registered for Alert Services)</li> <li>• Account Management Summary Report, available bi-annually upon request (Summary of change notices by account over a six-month time frame).</li> </ul>
<b>Monitoring Groups</b>	<p>Monitoring groups available to customers with Alert Services include:</p> <ul style="list-style-type: none"> <li>• Bankruptcies</li> <li>• Business Information Reports updates (<b><i>Daily delivery only</i></b>)</li> <li>• Credit Score (Credit Risk Score <u>OR</u> Credit Risk Class)</li> <li>• D&amp;B Rating</li> <li>• Financial Statement updates (<b><i>Daily delivery only</i></b>)</li> <li>• Financial Stress Score (Financial Stress Score <u>OR</u> Financial Stress Score Percentile)</li> <li>• Financials (Change in Net Worth)</li> <li>• Operational Events (e.g., Business Moves, Change of CEO, etc.)</li> <li>• PAYDEX Score</li> <li>• Public Filings (Suits, Liens, Judgments)</li> <li>• Special Events (e.g., Fire/Disasters, Burglary/Embezzlement, etc.)</li> <li>• Supplier Evaluation Score</li> <li>• UCC Filings</li> </ul>
<b>Pricing</b>	<p>Pricing for any of the Alert Services options is based on three factors:</p> <ul style="list-style-type: none"> <li>• Number of Accounts Registered</li> <li>• Number of Data Elements Monitored</li> <li>• Frequency of Notification Delivery</li> </ul>

## D&B Alert Services - Special Pricing Options

<b>Cycle</b>	All pricing is based on a 12 month monitoring cycle
<b>D-U-N-S®</b>	There is no charge for D-U-N-S® Number Look-Ups when done in conjunction with any Alert Service option.
<b>Number Look-Ups</b>	
<b>High Volume Registration Discounts</b>	Volume discounts are available to customers registering large numbers upfront for monitoring. Discounts are applied as the number of registrations progress through the tier levels.
<b>PPT Discounts</b>	Participating Point (PPT's) can take advantage of volume discounts available through their Combination Contract. This option can be obtained by completing the "Combination Contract Indicator" section on the Customer Profile Worksheet.
<b>Trade Tape Participant Discount</b>	Trade Tape Program Participants are eligible for an additional discount off of their monitoring registrations.
<b>Multiple Media</b>	Additional media output (e.g., tape and paper) is charged at a per unit price for additional media.
<b>Additional Copies of Media</b>	When customers wish to receive multiple copies of output or delivery to multiple locations there is per additional copy/location charge.
<b>Same Registrations, Multiple Delivery Frequencies</b>	When the same data elements on the same accounts are selected at different frequencies (e.g., PAYDEX Score delivered monthly and daily), there is a premium based on the higher priced frequency.
<b>Same Registrations, Different Profiles</b>	When the same accounts are monitored in two different ways (e.g., PAYDEX Score monthly and bankruptcies daily), there is a premium based on the higher priced profile.
<b>Pricing for Special Report Options</b>	Customers who lose Alert Services output or encounter problems processing this information can receive replacement output at no extra charge. D&B will charge for two common requests made by customers due to the additional level of information provided by these requests.
	Aggregate Registration Activity Report – Provides listing of original registration details plus a cumulative listing of all registration events. - <b>See Service or Monthly Discount Plan Price Schedule</b>
	Registration List plus Baseline Values – Listing of all active registrations plus corresponding scores/ratings based on date report is fabricated. - <b>See Service or Monthly Discount Plan Price Schedule</b>

# Severe Risk Option – Business Deterioration, Higher Risk, Bankruptcy and Information Alerts

**Basic Service Option** *The Basic Service covers previous D&B inquiries over the prior 24 month period, for each of three types of severe risk options and provides fax or e-mail notification of the event to a designated contact. Notification types include:*

- Higher Risk
- Business Deterioration
- Filed Bankruptcy
- Information Alert

Pricing for the Basic Service: See Service or Monthly Discount Plan Price Schedule

**Trade Tape Service Option** *Trade Tape Service covers active trade tape registrations for each of three types of severe risk options and provides fax or e-mail notification of the event to a designated contact. D&B inquiries over the prior 24-month period are also covered at no additional charge. Agencies must be an active trade tape program participant. Notification types include:*

- Higher Risk
- Business Deterioration
- Filed Bankruptcy
- Information Alert

**Price Per Trade Tape Record - See Service or Monthly Discount Plan Price Schedule**

**List Service Option** *List Services covers customer-provided lists of business names for all notification types via e-mail, fax, and telephone to designated customer contact. Notification types include:*

- Higher Risk
- Business Deterioration
- Filed Bankruptcy
- Information Alert

**Pricing - See Service or Monthly Discount Plan Price Schedule**

**Severe Risk State File Options** *Customers can receive all bankruptcy notifications and/or all higher risk and business deterioration notifications that occur within a designated state or states through the Severe Risk State File Option. For a single price, notifications are delivered by fax or e-mail to a designated contact. Prices shown below are per state and national coverage for each of the notification types is also available.*

*Additional selection criteria are available by industry group determined by SIC and portions of states.*

# Sales & Marketing Solutions Base Records

## Mail and Telemarketing Records

### Mailing Lists/Label and Telemarketing Orders

- **Minimum Order is \$500**
- **Annual Contracts require:**
  - Mail - 50,000 Record Minimum
  - Telemarketing – 8,000 Record Minimum
- **Base Price for Records includes Personalization**

### Rates per 1,000 records

<u>Range</u>	Three Line Mail Record		Telemarketing Record			
	Single Use *	Range Minimum	Standard	Range Minimum	Enhanced	Range Minimum
1 - 2,500	\$63.68	\$500	\$176.21	\$500	\$286.68	\$500
2,501 – 5,000	\$63.68	\$500	\$164.14	\$500	\$275.38	\$700
5,001 - 25,000	\$63.68	\$500	\$154.48	\$850	\$275.38	\$1,400
25,001 - 100,000	\$63.68	\$1,900	\$141.22	\$4,000	\$240.71	\$6,500
100,001 – 200,000	\$ 58.77	\$7,000	\$132.76	\$ 15,000	\$196.50	\$ 22,000
200,001 – 400,000	\$ 51.43	\$12,000	\$127.93	\$ 27,000	\$176.85	\$ 38,000
400,001 – 850,000	\$ 45.30	\$ 22,000	\$114.65	\$ 50,000	\$152.29	\$ 67,000
850,001 - 1,499,999	\$ 41.62	\$ 43,000	\$101.38	\$ 95,000	\$137.55	\$ 125,000
1,500,000 – 1,999,999	\$ 33.06	\$ 73,000	\$ 83.28	\$150,000	\$127.73	\$ 200,000
2,000,000 – 2,999,999	\$ 30.61	\$ 92,000	\$ 72.41	\$180,000	\$112.99	\$ 245,000
3,000,000 – 4,999,999	\$ 28.15	\$125,000	\$ 60.34	\$ 228,250	\$ 98.25	\$ 320,000
5,000,000 – 11,000,000	\$ 23.25	\$195,000	\$ 48.28	\$ 324,500	\$ 83.51	\$ 451,000
11MM+	\$29.47	\$365,000	\$44.21	\$575,000	\$54.03	\$ 770,000

\* For Multi-use of Mail records, multiply single use Price Per Record by a factor of **2.0**.

The Mailing Lists/Label product output rates are calculated as follows:

Output	Calculation Used Approach
Pressure Sensitive Labels (4 up or 1 up)	= Mailing Base Rate + \$4.91/M

## Other Base Record Charges

- Prospecting Record and Strategic Marketing Record**
- Basic Minimum Order is **\$500**. All additional charges count toward the minimum.
  - Upfront or Paygo Contracts require a 10,000 Record Minimum.
  - Base Price for Records **includes** Personalization.
  - Hardcopy output for Prospecting and Strategic Marketing records is an extra \$29.47 per thousand records.

## Price Tiers

Rates per 1,000 records				
<u>Range</u>	Prospecting Record		Strategic Marketing Record	
	DMI	Range Minimum	EDMI / EDM1 +	Range Minimum
1 - 2,500	\$ 491.25	<b>\$402</b>	\$810.56	<b>\$491</b>
2,501 - 5,000	\$ 481.43	<b>\$ 1179</b>	\$799.76	<b>\$1,999</b>
5,001 – 25,000	\$ 471.60	<b>\$2,358</b>	\$783.54	<b>\$3,999</b>
25,001 – 100,000	\$ 407.74	<b>\$10,808</b>	\$674.39	<b>\$17,292</b>
100,001 – 200,000	\$ 343.88	<b>\$37,335</b>	\$500.38	<b>\$52,956</b>
200,001 – 400,000	\$ 294.75	<b>\$62,684</b>	\$359.89	<b>\$74,571</b>
400,001 – 850,000	\$ 235.80	<b>\$99,429</b>	\$249.59	<b>\$ 109,155</b>
850,001 - 1,499,999	\$ 191.59	<b>\$175,082</b>	\$171.26	<b>\$ 190,212</b>
1,500,000 – 1,999,999	\$ 171.94	<b>\$270,188</b>	\$171.26	<b>\$ 289,641</b>
2,000,000 – 2,999,999	\$157.20	<b>\$329,138</b>	\$171.26	<b>\$ 348,788</b>
3,000,000 – 4,999,999	\$ 142.45	<b>\$442,125</b>	\$160.64	<b>\$ 486,338</b>
5,000,000 – 11,000,000	\$ 112.98	<b>\$600,415</b>	\$119.47	<b>\$ 746,700</b>
11MM+	\$63.86	<b>\$810,563</b>	\$70.25	<b>\$ 864,600</b>

**Strategic  
Database  
Marketing  
Record**

- GMDI record for use in Market Spectrum Web / PDP and custom systems.
- Additional information provided includes:
  - Global Linkage
  - Small Business Indicator
  - Woman and Minority Owned Indicator
  - Public / Private Indicator
  - Geo Connect

**Price Tiers**

- Upfront or Paygo Contracts require a 10,000 Record Minimum.
- All prices are based on Unique DUNS #s

**Rates per 1,000 records**

<b>Range</b>	<b>Strategic Database Marketing Record</b>	
	<b>GMDI</b>	<b>Range Minimum</b>
1 - 2,500	\$972.68	\$491
2,501 - 5,000	\$961.86	\$2,431
5,001 - 25,000	\$938.09	\$4,755
25,001 - 100,000	\$809.48	\$20,534
100,001 – 200,000	\$603.05	\$63,764
200,001 – 400,000	\$431.21	\$90,783
400,001 – 850,000	\$308.01	\$129,149
850,001 - 1,499,999	\$230.20	\$202,100
1,500,000 – 1,999,999	\$208.58	\$323,144
2,000,000 – 2,999,999	\$196.69	\$393,000
3,000,000 – 4,999,999	\$185.89	\$560,025
5,000,000 – 11,000,000	\$168.60	\$859,688
11MM+	\$75.65	\$972,675



## Selector and Indicator Charges

### Basic Selectors

The following basic selectors are available:  
(**Note:** A Complete listing of all available selectors is detailed in Single Element Pricing.)

Basic Selectors	
No Charge:	
2,4 & 6-Digit SIC	
Charged at \$5.40/Thousand:	
Corporate Structure (sole proprietorship, corporation, partnership)	Franchise Identifier Code (8-digit name code)
Employees Here	Franchise Establishment Type (“company-owned” vs. “franchisee-owned”)
Employees Total	Sales Volume
Executive Age	Site Status
Owns/Rents	

### Basic Selector Pricing

Basic selector charges are based on the total # of output records and are charged at a price of **\$5.40/M per selector**, with the exception of the 2, 4 & 6 Digit SIC Code for which there is no charge.

**For example:** If **3** basic selectors are used, the charge is a **total of \$16.20/M** (based on \$5.40/M \* 3 selectors).

All charges are added to the output rate and are applied toward the \$491 range minimum.

Exceptions to above Pricing:

- On **Upfront Mailing List/Label** annual contracts \$4,912 or greater, there is no charge for the above **basic selectors**.
- On **Upfront Telemarketing** annual contracts \$9,825 or greater, there is no charge for the above **basic selectors**.
- On **Prospecting Record, Strategic Marketing Record and Strategic Database Marketing Record**, there is **no charge** for the above **basic selectors**.

**Other  
Selectors**

The following are available as Other Selectors and are charged based on the output number of records. These charges are applied towards the \$491 as well as the range minimums. The following table lists the prices for each Enhanced Selector used:

**Replace outdated selector tables shown below with the following current selector table.**

Selector & Level	Price Per 1,000	Selector & Level	Price Per 1,000	Selector & Level	Price Per 1,000
8 Digit SIC (Level B)	\$10.81	Change Control Indicator (Level B)	\$10.81	Federal Employee Tax ID (Best FEIN) (Level D)	\$31.44
8(A) Indicator (Level B)	\$10.81	Color Imaging ID (Level D)	\$31.44	FIPS Code (Level B)	\$10.81
Accounting Firm Relation (Level B)	\$10.81	Computer Reseller/VAR/ Developer ID (Level D)	\$31.44		
Actual Square Footage (Level B)	\$10.81	Copier Acquisition Channel (Level D)	\$31.44		
Bank Relation (Level B)	\$10.81	Copy Volume (Level D)	\$31.44	Franchise Indicators (Both) (Level C)	\$10.81
BEMFAB Indicators (Level C)	\$20.63	Cottage Industry (Level B)	\$10.81	GEO Code (Level B)	\$10.81
Blue Collar Employment Estimator (Level C)	\$20.63	DSF Deliverability Indicator (Level C)	\$20.63	Government Indicator (Level C)	\$20.63

<b>Selector &amp; Level</b>	<b>Price Per 1,000</b>	<b>Selector &amp; Level</b>	<b>Price Per 1,000</b>	<b>Selector &amp; Level</b>	<b>Price Per 1,000</b>
Import/Export (Level B)	\$10.81	Median Family Income (Census) (Level B)	\$10.81	Number of PCs (Level D)	\$31.44
Incorporated vs. Unincorporated (Level B)	\$10.81	Mergers and Acquisitions Indicator (Level C)	\$20.63	Number of Printers (Level D)	\$31.44
Income Indicator (Level B)	\$10.81	Minority Classification (specific type) (Level C) *	\$20.63	Occupational Employment Estimator (Level C)	\$20.63
IT Expenditures (Level C)	\$20.63	Minority- Owned Business (general) (Level B)	\$10.81	Office Products Reseller ID (Level D)	\$31.44
Labor Surplus (Level B)	\$10.81	NAICS Code (Level B)	\$10.81	Out of Business Indicator (Level C)	\$20.63
Legal Status (Level B)	\$10.81	Non-Profit Indicator (Level C)	\$20.63	Presence of a Network (Level D)	\$31.44
Line of Business (Level B)	\$10.81	Number of Copiers (Level D)	\$31.44	Presence of a Wide Area Network (WAN) (Level D)	\$31.44
Manufacturing Indicator (Level B)	\$10.81	Number of Nodes (Level D)	\$31.44	Printer Volume (Level D)	\$31.44
Marketing Pre- Screen Score (Level G)	\$196.50	Number of Accounts (Level B)	\$10.81	Propensity to Lease (Level D)	\$31.44

**\* Specific minority classifications are: Hispanic/Latino; Black/African American; Asian; Indian/sub- Continent; American Indian/Alaskan; Other - (includes veterans.)**

<b>Selector &amp; Level</b>	<b>Price Per 1,000</b>	<b>Selector &amp; Level</b>	<b>Price Per 1,000</b>
Public Filings Indicator (Level B)	\$10.81	Toll Free Phone #'s (Level C)	\$20.63
Public vs. Private (Level B)	\$10.81	Trade Style Name (Level C)	\$20.63
		Trends Data 3 yrs EE or Sales (Level B)	\$10.81
Single URL (Level C)	\$20.63	Trucking Model (TEM) (Level D)	\$31.44
Small Business (Level B)	\$10.81	UCC Filing Indicator (Level B)	\$10.81
Square Footage Estimator (Level C)	\$20.63	White Collar Employment Estimator (Level C)	\$20.63
State of Incorporation (Level B)	\$10.81	Wholesale Office Supply Buying Index (WOSBI) (Level D)	\$31.44
Tax Exempt File (Level C)	\$20.63	Woman-Owned Business (Level B)	\$10.81
Territory Covered (Level B)	\$10.81	Year Business Started (Level B)	\$10.81
Ticker Symbol File (Level B)	\$10.81	Year Present Control (Level B)	\$10.81
TIXIE (Level C)	\$20.63		

**Credit  
Elements as  
Selectors**

Selector charges are added to product output rate.

Rates per 1,000 records					
Range	Credit Elements				
Range Pricing	Rating AND PAYDEX w/NW	Rating AND PAYDEX	Rating OR PAYDEX	Rating OR PAYDEX w/ NW	Net Worth
1 - 2,500	\$139.52	\$130.67	\$73.69	\$ 98.85	\$ 56.00
2,501 - 5,000	\$139.52	\$130.67	\$73.69	\$ 98.85	\$ 56.00
5,001 - 25,000	\$139.52	\$130.67	\$73.69	\$ 98.85	\$ 56.00
25,001 - 100,000	\$111.02	\$ 105.13	\$58.95	\$ 78.60	\$ 44.21
100,001 - 200,000	\$ 95.30	\$ 90.39	\$51.09	\$ 67.79	\$ 38.32
200,001 - 400,000	\$ 69.76	\$ 54.04	\$37.34	\$ 49.13	\$ 27.51
400,001 - 850,000	\$ 52.07	\$ 40.28	\$28.49	\$ 37.34	\$ 20.63
850,001- 2.0MM	\$ 46.18	\$ 32.42	\$25.55	\$ 33.41	\$ 18.67
2.0MM+	\$ 41.27	\$ 31.44	\$22.60	\$ 29.48	\$ 16.70

**Credit  
Scores as  
Selectors**

Selector charges are added to product output rate.

Rates per 1,000 records			
Range	Scores		
Range Pricing	Commercial or Industry- Specific Credit Score	BAS or DUG Score	Financial Stress Scores
1 - 2,500	\$ 107.53	\$ 98.25	\$107.53
2,501 - 5,000	\$ 107.53	\$ 98.25	\$107.53
5,001 - 25,000	\$ 107.53	\$ 98.25	\$107.53
25,001 - 100,000	\$ 85.58	\$ 78.60	85.58
100,001 – 200,000	\$ 73.51	\$ 67.79	\$ 73.51
200,001 – 400,000	\$ 53.77	\$ 49.13	\$ 53.77
400,001 – 850,000	\$ 40.60	\$ 37.34	\$ 40.60
850,001- 2.0MM	\$ 36.21	\$ 33.41	\$ 36.21
2.0MM+	\$ 31.82	\$ 29.48	\$ 31.82

	<b>Special file charges</b>
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Rates for special files are calculated by multiplying the Base Record Price (Mail, Telemarketing, Prospecting or Strategic Marketing) by the appropriate multiplier listed below.

**Special  
File  
Multipliers**

Special File Multipliers are multiplied by the Base Record Rate. The Base Record Rate is defined as the GSA Price for the Record Type being purchased based on the defined record range.

Description	Multipliers				
	Mail	Telemarketing/ Enhanced Telemarketing	Prospecting Record	Strategic Marketing	Strategic Database Marketing
<b>Executive Name File (DEMS)**</b>	N/A	N/A	N/A	1.13	1.13
<b>Hot List</b> (Monthly or Historical)	1.18	1.18	1.18	1.18	1.18
<b>Hot List Extra</b> (Twice Monthly Subscription)	1.28	1.28	1.28	1.28	1.28
<b>Trends Selection</b>	1.18	1.18	1.18	1.18	1.18

\*\*Only available with a Strategic Marketing/Database Record.

	<b>Dealerization</b>
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**Pricing Dealerization (Charge for Coding, Match & Output)**

Description	Price
Coding (By State)	\$4.91/Territory
(By County)	\$9.82/Territory
(By SIC)	\$9.82/Territory
(By MSA)	\$9.82/Territory
(By ZIP Code)	\$29.47/Territory
Match	\$294.76/GEO Unit
Output	Standard M&SM or Mailing Pricing

	<b>Processes</b>
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Price per thousand is based on total record output. Process charges are applied toward the product minimum.

Process	Price
Sequence Change	\$5.89/M
Trickier	No Charge
Dealerization	See Page 25
Postal Discount Processes	
• Carrier Route Presort w/Barcoding (Labels Only*)	\$4.91/M
• Carrier Route Presort*	\$4.91/M
• Barcoding only (presorting not performed)	\$4.91/M
• Barcoding (Labels Only) with 3/5 Presort	\$4.91/M
• 3/5 Presort	\$4.91/M
*Includes 3/5 Presort	

**Add-on data element charges:**

Description	Price
Functional Title	\$4.91/M
Contact Name (s)	See Table Below
D-U-N-S® Number Assignment	See Table Below

**D-U-N-S®  
Number  
Assignment  
Pricing**

DUNS numbers are included with matching and in all base records. In cases where D&B is not running a match and not appending any base records, our price for just a DUNS # append is as follows:

<b>D-U-N-S # Assignment Price</b>		
<b>Range</b>	<b>Step Down \$/Record</b>	
	<b>Batch</b>	<b>Transactional</b>
1 - 10,000	\$0.0983	\$0.1474
10,001 - 100,000	\$0.0884	\$0.1376
100,001 - 250,000	\$0.0590	\$0.0884
250,001 - 1,000,000	\$0.0295	\$0.0491
>1,000,000	\$0.0197	\$0.0295
<b>Minimum Charge:</b>	<b>\$1,965</b>	<b>\$1,965</b>



## Mailing Lists/Labels Product Add-ons ONLY

Note: Product add-ons are applied toward the minimum.

Add-Ons	Price
Duplicate Sets <ul style="list-style-type: none"> <li>Exact Duplicate</li> <li>Additional Set, Not Exact</li> </ul>	0.49 X (Base Rate + add-ons) 0.69 X Additional Set Original Price
Mail Monitor Report (MMR)* <ul style="list-style-type: none"> <li>Original or duplicates</li> <li>Sequence Change</li> </ul> *Available only as add-on	0.49 x (Base Rate + Add-on Data Elements) No Charge
Order Count Sheet (OCS)	No Charge
Profile of Order	\$196.50 Flat
Add-on Labels	0.73 X (Mailing Base Rate + Add-on data)
Duplicate Sets of Add-on Labels	0.49 X (Mailing Base Rate + Add-on data)
Pressure Sensitive Add-on Labels	\$4.91/M + (0.73 x Mailing Base Rate + Add-on data)
Add-Ons	Price
Telemarketing Add-on to Telemarketing	0.73 x Add-on Original Price, based on format
Mail Monitor Report (MMR)* <ul style="list-style-type: none"> <li>Original or duplicates-each</li> <li>Sequence Change</li> </ul>	0.49 x (Mailing Base Rate + Add-on data) No Charge
Order Count Sheet (OCS)	No Charge
Profile of Order	\$196.50 Flat

<b>Physical Media Delivery:</b>	Charge applies for files delivered in a "non-web" Output format. Charge does not apply to Mailing Labels or Telemarketing Lead Cards.
<b>Charge:</b>	\$28.93/M Commercial

## Additional Product Add-Ons

Product add-ons are applied towards the minimum. One Management Control Report (MCR) and one Profile are included with each basic order and/or with first annual access, on request, at no charge.

Service	Price
Additional Profile	\$196.50 Flat
Additional MCR	\$28.93/M
Duplicate Sets or Embedding Information into Additional Data	

Warehouses <ul style="list-style-type: none"> <li>Exact Duplicate <ul style="list-style-type: none"> <li>Each Additional Set</li> </ul> </li> <li>Additional Set including different process and/or output <ul style="list-style-type: none"> <li>Each Additional Set</li> </ul> </li> </ul>	0.982 X Total Book Price 0.049 X Total Book Price  0.147 X Total Book Price  0.074 X Total Book Price
Labels of Titles received on M&SM record (add \$4.91/M for Pressure Sensitive Labels)	0.49 x (Mailing Base Rate + Data Element Add-ons)

## Historical information

- Historical Information** Available for 1960 - 2006
- \$736 set-up per historical year
  - Price per thousand records is \$155.80 for Strategic Marketing Record information or 19.65% of the appropriate price range.
- Historical Counts Only
- Minimum Charge of \$196.50 per historical year
  - Minimum Order \$491.25

## Per User Charges

- Per User Charges** An additional "per user" or "per seat" charge is required when the Strategic Marketing Record is licensed for one or more of the following applications:
- Sales Force Automation Systems (e.g., Siebel)
  - Customer Service Systems
  - Call Center Systems

- Per User Pricing** Two options are available for the pricing of per seat charges
- Fixed price per seat times the number of seats used
    - This option can be more advantageous for the customer that purchases a large amount of data
  - Percentage of Data License Cost – A fixed percentage times the data license cost (excluding update premium) for the service purchased
    - This option can be more advantageous for the customer with a large number of seats.
    -

Number of Seats	Per User Charge*	% of Annual Data License Fee
2 - 9	\$147.38	4.91%
10 – 199	\$147.38	9.82%
200 – 399	\$147.38	14.73%
400 – 499	\$147.38	19.65%
500 - 599	\$117.90	19.65%
600 – 799	\$117.90	24.56%
800 – 999	\$117.90	29.48%
1,000 – 1,499	\$98.25	34.38%
≥ 1,500	\$98.25	39.30%

**\*Annual charge per user**

## Package Files

Package files consist of records that are based on geography (by state); files for abstract records, or the entire Marketable Record set for each file type. Additionally, "old versus new processing" is available; this returns to the customer all changes that have taken place since the customer's previous file purchase.

## Pre-Packaged File Solutions

**13 Million Record File:** **13.3MM Record File (Marketable Records)**  
Includes 13,300,000 (±3%) class 0 and class 1 records. \*

Record Type	Full Access Price
Single-Use Mail Record	\$ 389,070
Telemarketing Record	\$ 605,220
Enhanced Telemarketing Record	\$ 767,333
Prospect Record	\$ 837,581
Strategic Marketing Record	\$ 891,618
Strategic Database Marketing Record	\$ 988,886

**10 + File:** **10 + File**  
Includes records for companies with ≥ 10 employees.

Record Type	Full Access Price
Single-Use Mail Record	\$68,775
Telemarketing Record	\$103,163
Enhanced Telemarketing Record	\$127,725
Prospect Record	\$147,375
Strategic Marketing Record	\$157,200

Strategic Database Marketing Record	\$171,938
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# **5 + File:**

## **5 + File**

Includes records for companies with  $\geq 5$  employees.

<b>Record Type</b>	<b>Full Access Price</b>
Single-Use Mail Record	\$124,778
Telemarketing Record	\$181,763
Enhanced Telemarketing Record	\$225,975
Prospect Record	\$265,275
Strategic Marketing Record	\$284,925
Strategic Database Marketing Record	\$304,575

**Class 2 records are charged at the full file mail record price with a full file price of \$294,750**

**Licenses that are less than 12 months \***

For those rare cases where it makes sense to have a license that is less than 12 months long, we charge a premium over the pro-rated amount. This charge is based on a percentage of the 12 month equivalent price.

Period	Percentage of 12 Month Equiv.
1 Month	11.67%
2 Months	23.33%
3 Months	35.00%
4 Months	46.67%
5 Months	58.33%
6 Months	70.00%
7 Months	75.00%
8 Months	80.00%
9 Months	85.00%
10 Months	90.00%
11 Months	95.00%

\* Licenses that are more than 12 months will be at the regular pro-rated amount.

## Limited Access Database

A Limited Access Database is defined as data that is used by agency customers for analytical purposes. This data is priced at a discount to the price for the equivalent full access records. Specific element/field information on individual records is not included in the LAD solution.

INCREMENTAL to this price would be any records for full use. These "full access" records are priced at D&B's standard GSA price and should be thought of as a subset of the Limited Access Database records.

### LAD Price Model

Solution	% of Full Access Record Price
LAD with a tool (MSW/PDP)	20%
LAD with no tool	30%
LAD only or < 10% full access records	40%

**State Files**

Apply state record count to appropriate Strategic Marketing Record range. Then calculate the price and deduct **10% discount**. For multiple state files, find appropriate record range for total, then apply discount.

**Abstract  
File****Abstract File Pricing:**

Description	Price
<ul style="list-style-type: none"><li>• Set-Up</li><li>• Data</li></ul>	<ul style="list-style-type: none"><li>• \$736.88</li><li>• 19.65% of Base Record *</li></ul>

**\*Only available on Prospect, Strategic marketing, and Strategic Database Marketing Records.**

**Old vs. New  
Processing**

For the following package files: Full File and State Files

Description	Price
Full File or State Files	1.18 X Total Base Record charge

<b>Retaining Old Data</b>	In cases where an agency wants to retain the already licensed D&B data instead of licensing new data for an additional 12 months they will receive a charge of <b>80%</b> of the prior years spend to renew the license for an additional 12 months.
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	<b>Data Services</b>
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<u>Process</u>	<u>Description</u>	<u>US Records</u>	<u>Non - US</u>
<b>Manual Lookup</b>	Lookup of "no finds" (C matches)	\$0.63 per record	\$1.97 per record
<b>Verification/ Investigation * *</b>	<b>BATCH VERIFICATION</b> Verify or assign D&B DUNS Numbers to unmatched records	\$4.17 per record+	(see next page)
	<b>EMAIL/FAX SERVICE</b> Email (per record) Investigation (per record) Enhanced Investigation (per record)	 \$1.29 \$5.40 \$9.85	

**Investigations for records located outside the United States are charged on a country by country basis. The table below outlines these charges. The following countries do NOT get coverage for Global Mini-Investigations: Cuba, Kampuchea, Khmer Republic, Kwandebele and Laos.**

Region	Countries	Investigation Price Per Record
Asia Pacific	Admiralty Islands, Australia, Bhutan, Caroline Islands, China Peoples Rep, Christmas Island, Cook Islands, Fiji, French Polynesia, Guam, Hong Kong, Japan, Kiribati, Korea South (Rep Of), Macau, Malaysia, Maldives, Marshall Islands, Micronesia Fed St, Midway Island, Nauru, Nepal, New Zealand, Norfolk Island, Northern Mariana Island, Papua New Guinea, Samoa American, Samoa Western, Singapore, Solomon Islands, Taiwan, Tonga, Tuvalu, Vanuatu	\$11.79
	Brunei, Burma, Indonesia, Philippines, Thailand, Vietnam	\$13.02
	Abu Dhabi, Bahrain, Iran, Iraq, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syria, United Arab Emirates, Yemen Arab Republic, Yemen South	\$19.65
	India, Laos, Pakistan, Sri Lanka	\$21.61
	Bangladesh	\$29.48
Europe	Andorra, Austria, Czech Republic, Denmark, Faeroe Islands, Finland, Greenland, Israel, Norway, Poland, Portugal, Slovakia, Spain, Sweden	\$7.37
	Greece, Hungary	\$11.79
	Botswana, Eritrea, Lesotho, Malawi, Namibia, South Africa, Swaziland, Venda, Zimbabwe	\$19.65
	Afghanistan, Ajman, Al Ain, Albania, Algeria, Angola, Armenia, Ascension Islands, Azerbaijan, Belgium, Benin, Bosnia Herzegovina, Bulgaria, Burkina-Faso, Burundi, Byelorussia, Cameroon, Cape Verde, Central African Rep, Chad, Comoro Islands, Congo, Croatia, Cyprus, Djibouti, Dubai, Egypt (Arab Rep Of), England, Equatorial Guinea, Estonia, Ethiopia, Falkland Islands, France, French Guyana, Fujairah, Gabon, Gambia, Georgia, Germany, Ghana, Gibraltar, Guadeloupe, Guinea, Guinea-Bissau, Iceland, Ireland Republic Of, Italy, Ivory Coast, Kazakhstan, Kenya, Kerguelen Islands, Kirghizia, Latvia, Liberia, Libya, Liechtenstein, Lithuania, Luxembourg, Macedonia, Madagascar/Malagasy, Mali, Malta, Martinique, Mauritania, Mauritius, Mayotte, Moldavia, Monaco, Morocco, Mozambique, Netherlands, Neutral Zone, New Caledonia, Niger, Nigeria, Northern Ireland, Qwa-Qwa, Ras Al Khaimah, Redonda, Reunion Island, Romania, Russian Federation, Rwanda, San Marino, Sao Tome & Principe, Scotland, Senegal, Serbia & Montenegro, Seychelles, Sharjah, Sierra Leone, Slovenia, Somalia, South Georgia, South Sandwich Islands, St Helena, St Pierre, Sudan, Switzerland, Tajikistan, Tanzania, Togo, Tunisia, Turkey, Turkish Rep Of N Cyprus, Turkmenistan, Uganda, Ukraine, Umm Al Quwain, Uzbekistan, Vatican City, Wales, Wallis & Futuna Islands, Zaire, Zambia	\$30.95
Latin America	Anguilla, Antigua, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, Cayman Islands, Chile, Colombia, Costa Rica, Dominica, Dominican Republic, Ecuador, El Salvador, Grenada, Guatemala, Guyana, Haiti, Honduras, Jamaica, Mexico, Montserrat, Netherlands Antilles, Nicaragua, Panama, Paraguay, Peru, St Kitts-Nevis, St Lucia, St Vincent, Suriname, Trinidad & Tobago, Turks & Caicos Islands, Uruguay, Venezuela, Virgin Islands UK	\$11.79
North America	Canada	\$5.90

The following countries do NOT get coverage for Global Mini-Investigations: Cuba, Kampuchea, Khmer Republic, Kwandebele and Laos.



## Suppression File Pricing

In cases where a customer has a universe of records which they want to EXCLUDE or SUPPRESS from the final output, this suppression file pricing would apply.

The pricing below requires that the Suppression File is previously D-U-N-S numbered.

### Pricing

There are two components to this pricing, the first is a match Setup Fee the second is a per Record charge which is applied to the number of unmatched records.

Match Setup Fee - \$491

Charge per **UNMATCHED** Record -  
\$4.91/M

	<h2>Single Element Pricing</h2>
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<b>Element Pricing</b>	<p>The file must contain D&amp;B D-U-N-S® Numbers</p> <p>You can append single element sales/marketing and credit information to customers' files, to personalize the solution for each customer's specific application needs. Please note that these elements/files <b>CANNOT</b> BE UNBUNDLED.</p> <p>Pricing in each tier is the price <b>PER ELEMENT</b>.</p>
<b>Minimum Order &amp; Set-up Fee</b>	<ul style="list-style-type: none"> <li>• Minimum Order, <b>\$1,965</b>. Matching charges can be applied to minimum order.</li> <li>• For previously D&amp;B D-U-N-S® Numbered Files, add a <b>\$329</b> match charge, which can be applied to the minimum.</li> </ul>
<b>Customer Append Premium</b>	<p>Whenever a Bundle is being appended to the records of our Customer's customers, the Append Premium <b>MUST</b> be applied to the base rate.</p>
	<p>The premium to apply is <b><u>1.47</u></b></p>

**Pricing – Level A:**

**Selector Pricing:**

<b>See selector pricing</b>	
Exception to above for UCC Office Products Only. Selector pricing for UCC is detailed below.	
<b>UCC Office Products File (Charged per Selector)</b>	
<b>Free</b> (State, SMSA, County, City, 3 or 5 digit Zip, Status)	\$0 per Selector
<b>Basic</b> (Sales, Employees Here, Employees Total, SIC (2,3 or 4 digit))	\$72.82 per Selector
<b>Value Added</b> (UCC Filing Date, UCC Equip Type, UCC Equip Mfg, UCC Model, UCC Sale/Lease Code)	\$196.50 per Selector

**Append Pricing:**

<b># of Records</b>	<b>Customer Append Premium Pricing</b>	<b>Standard Append Premium Pricing</b>
1 - 2,500	\$89.97	\$60.35
2,501 - 5,000	\$88.88	\$59.25
5,001 - 25,000	\$86.68	\$58.16
25,001 - 100,000	\$85.58	\$57.06
100,001 - 200,000	\$83.39	\$55.76
200,001 - 400,000	\$75.61	\$50.47
400,001 - 850,000	\$66.75	\$43.82
850,001 - 1,499,999	\$57.06	\$37.30
1,500,000 - 1,999,999	\$48.28	\$31.82
2,000,000 - 2,999,999	\$42.92	\$27.85
3,000,000 - 4,999,999	\$37.82	\$24.85
5,000,000 - 11,000,000	\$31.82	\$20.85
Full File	\$30.72	\$19.84

**\*Representative Elements in Bucket:**

- Company Name and Address
- Corporate Structure (corp, partnership etc)
- Employees Here **Selector Only**
- Employees Total **Selector Only**
- Executive Age
  
- Owns / Rents site
- Phone # Append Only
- Sales Volume Range
- Second NAICS or SIC Code
- Site Status (HQ, Branch, Single Location)
- Women Executive File

***\*Note: The list above represents the elements included in Level A as of August, 2008. These are subject to change at the discretion of D&B and shall be based upon the elements available to all commercial customers at the time of order.***

Pricing – Level B:

**Selector  
Pricing:**

See selector pricing

**Append  
Pricing:**

# of Records	Customer Append Premium Pricing	Standard Append Premium Pricing
1 - 2,500	\$161.29	\$107.53
2,501 - 5,000	\$156.90	\$104.24
5,001 - 25,000	\$150.32	\$99.85
25,001 - 100,000	\$138.25	\$91.07
100,001 - 200,000	\$113.01	\$74.61
200,001 - 400,000	\$92.17	\$61.45
400,001 - 850,000	\$76.80	\$51.57
850,001 - 1,499,999	\$64.74	\$42.79
1,500,000 - 1,999,999	\$57.06	\$37.30
2,000,000 - 2,999,999	\$50.47	\$32.91
3,000,000 - 4,999,999	\$43.89	\$28.52
5,000,000 – 11,000,000	\$37.30	\$24.13
Full File	\$34.01	\$21.95

**\*Representative  
Elements in Bucket:**

- 8 Digit SIC Code
- 8(A) Indicator
- Accounting Firm Relation
- Actual Square Footage
- Bank Relation
- Change Control Indicator
- Company Level E-Contact
- Company Name and Address
- Cottage Industry Select (home based biz)
- Employees Here **Append**
- Employees Total **Append**
- Fax #
- Federal Employee Tax ID (FEIN)
- FIPS Code
- Fiscal Year
- Franchise Establishment Type
- Franchise Identifier Code
- 
- GEO Connect – Domestic Append
- Import/Export
- Income Indicator (Census)
- 
- Incorporated vs Unincorporated
- Labor Surplus
- Legal Status
- Line of Business
- 
- Manufacturing Indicator
- Median Family Income (Census)
- Minority Owned Business (general)
- MSA (Census) Append Only
- 
- NAICS Code
- 
- Number of Accounts
- Number of Family Members
- Public Filings Indicator
- Public vs Private
- 
- Small Business Indicator
- State of Incorporation
- Territory Covered
- Ticker Symbol File
- Trends Data – 3 years (Employees or Sales)
- UCC Filing Indicator
- Woman-Owned Business
- Year Business Started
- Year Present Control

***\*Note: The list above represents the elements included in Level B as of August, 2008. These are subject to change at the discretion of D&B and shall be based upon the elements available to all commercial customers at the time of order.***

**Pricing – Level C:**

**Selector  
Pricing:**

**See selector pricing**

**Append  
Pricing:**

# of Records	Customer Append Premium Pricing	Standard Append Premium Pricing
1 - 2,500	\$323.69	\$216.15
2,501 - 5,000	\$313.81	\$209.57
5,001 - 25,000	\$300.64	\$200.79
25,001 - 100,000	\$275.41	\$183.24
100,001 - 200,000	\$226.03	\$150.32
200,001 - 400,000	\$184.34	\$122.89
400,001 - 850,000	\$154.70	\$103.14
850,001 - 1,499,999	\$129.47	\$85.58
1,500,000 - 1,999,999	\$113.01	\$74.61
2,000,000 - 2,999,999	\$99.85	\$66.94
3,000,000 - 4,999,999	\$86.68	\$58.16
5,000,000 - 11,000,000	\$73.51	\$49.38
Full File	\$68.02	\$44.99

**\*Representative  
Elements in Bucket:**

- BEMFAB (Match) Indicators – included as part of match output at no additional cost but can be appended separately outside of match process
- Blue Collar Employment Estimator
- DSF Deliverability Indicator
- Franchise Indicators (Both)
- Government Indicator
- IT Expenditures
- Mergers and Acquisitions Indicator
- Minority Classification (specific)
- NIXIE
- Non-Profit Indicator
- Occupational Emp. Est.
- Out of Business Indicator
- Sales Volume Actual
- Single URL
- Square Footage Estimator
- TIXIE
- Toll Free Phone #s
- Trade Style Name
- UCC Secured Party
- White Collar Employment Estimator

**\*Note:** The list above represents the elements included in Level C as of August, 2008. These are subject to change at the discretion of D&B and shall be based upon the elements available to all commercial customers at the time of order.

**Pricing – Level D:**

**Selector Pricing:**

**See selector pricing**

**Append Pricing:**

# of Records	Customer Append Premium Pricing	Standard Append Premium Pricing
1 - 2,500	\$486.07	\$323.69
2,501 - 5,000	\$471.81	\$313.81
5,001 - 25,000	\$452.06	\$300.64
25,001 - 100,000	\$413.66	\$275.41
100,001 - 200,000	\$340.14	\$226.03
200,001 - 400,000	\$277.60	\$184.34
400,001 - 850,000	\$232.62	\$154.70
850,001 - 1,499,999	\$194.21	\$129.47
1,500,000 - 1,999,999	\$170.07	\$113.01
2,000,000 - 2,999,999	\$150.32	\$99.85
3,000,000 - 4,999,999	\$131.67	\$86.68
5,000,000 - 11,000,000	\$111.91	\$73.51
Full File	\$102.05	\$68.02

**Representative Elements in Bucket:**

- Color Imaging ID
- Computer Reseller/VAR/Developer ID
- Copier Acquisition Channel
- Copier Volume
- FEIN=Best DEIN File (includes Tax ID and Case DUNS#)
- FS Model Score – Card Response
- FS Model Score – Lease Propensity
- FS Model Score – Lease Balance
- FS Model Score – Loan Propensity
- FS Model Score – Total Balance
- GEO Connect – Global Append Only
- Number of Copiers
- Number of Nodes
- Number of PCs
- Number of Printers
- Office Products Reseller ID
- Presence of Network
- Presence of a Wide Area Network (WAN)
- Printer Volume
- Propensity to Lease
- UCC Filing Details
- Web Presence Model Score Append Only
- Wholesale Office Supply Buying Index (WOSBI)

**\*Note: The list above represents the elements included in Level D as of August, 2008. These are subject to change at the discretion of D&B and shall be based upon the elements available to all commercial customers at the time of order.**

Pricing – Level E:

**Selector Pricing:**

See selector pricing

**Append Pricing:**

# of Records	Customer Append Premium Pricing	Standard Append Premium Pricing
1 - 2,500	\$648.46	\$432.31
2,501 - 5,000	\$628.72	\$419.14
5,001 - 25,000	\$602.38	\$401.59
25,001 - 100,000	\$550.81	\$366.48
100,001 - 200,000	\$453.16	\$301.74
200,001 - 400,000	\$368.67	\$245.78
400,001 - 850,000	\$310.52	\$207.37
850,001 - 1,499,999	\$258.95	\$172.26
1,500,000 - 1,999,999	\$226.03	\$150.32
2,000,000 - 2,999,999	\$200.79	\$133.86
3,000,000 - 4,999,999	\$174.46	\$116.30
5,000,000 - 11,000,000	\$148.13	\$98.75
Full File	\$136.06	\$89.97

**Representative Elements in Bucket:**

- Building Density by Central Office
- Business Density by Central Office
- Est. Total Wireline Telecom Bill - All Apps
- Est. Total Wireline Telecom Bill - Data Apps
- Est. Total Wireline Telecom Bill - Voice Apps
- Marketing Prescreen Score – Append only\*  
Cannot be appended to a customer record.

***\*Note: The list above represents the elements included in Level E as of August, 2008. These are subject to change at the discretion of D&B and shall be based upon the elements available to all commercial customers at the time of order.***

**Pricing – Level F:**

**Selector  
Pricing:**

**See selector pricing**

**Append  
Pricing:**

# of Records	Customer Append Premium Pricing	Standard Append Premium Pricing
1 - 2,500	\$809.75	\$539.84
2,501 - 5,000	\$786.17	\$523.38
5,001 - 25,000	\$753.80	\$502.54
25,001 - 100,000	\$689.06	\$458.65
100,001 - 200,000	\$567.27	\$377.44
200,001 - 400,000	\$461.93	\$307.22
400,001 - 850,000	\$388.42	\$258.95
850,001 - 1,499,999	\$323.69	\$216.15
1,500,000 - 1,999,999	\$284.19	\$188.73
2,000,000 - 2,999,999	\$251.26	\$166.78
3,000,000 - 4,999,999	\$218.35	\$144.84
5,000,000 - 11,000,000	\$186.53	\$123.99
Full File	\$170.07	\$113.01

**Representative  
Elements in  
Bucket:**

- Tech. & Office Products Premium Profile Index

***\*Note: The list above represents the elements included in Level F as of August, 2008. These are subject to change at the discretion of D&B and shall be based upon the elements available to all commercial customers at the time of order.***



Pricing – Level G:

Selector  
Pricing:

See selector pricing

Append  
Pricing:

# of Records	Customer Append Premium Pricing	Standard Append Premium Pricing
1 - 2,500	\$1,620.61	\$1,080.77
2,501 - 5,000	\$1,572.33	\$1,047.85
5,001 - 25,000	\$1,507.59	\$1,005.06
25,001 - 100,000	\$1,377.02	\$918.38
100,001 - 200,000	\$1,134.63	\$755.99
200,001 - 400,000	\$923.87	\$615.55
400,001 - 850,000	\$777.93	\$517.89
850,001 - 1,499,999	\$648.46	\$432.31
1,500,000 - 1,999,999	\$567.27	\$377.44
2,000,000 - 2,999,999	\$502.54	\$334.65
3,000,000 - 4,999,999	\$436.70	\$290.76
5,000,000 - 11,000,000	\$371.97	\$247.97
Full File	\$340.14	\$226.03

Representative  
Elements in  
Bucket:

- Fortune 1000\*
- Global 500\*
- Marketing Prescreen Score – Selector only

\*Max Price for either indicator is \$985.

***\*Note: The list above represents the elements included in Level G as of August, 2008. These are subject to change at the discretion of D&B and shall be based upon the elements available to all commercial customers at the time of order.***

# Single Element Append Product Descriptions

## Cottage Industry File

The **Cottage Industry File** is an indicator (yes/no) which identifies businesses on the Marketing File that operate from a personal residence. Currently 2 million businesses on the DMI file operate from a home.

**Data elements:** yes/no indicator only.

## Minority & Women Owned Business

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The **D&B Minority & Women Owned Business File** contains a list of over 2 million businesses owned by either women or other minorities in the U.S. These companies are identified as being 51% owned and operated by a minority or minority group, or by a woman or group of women. This is considered the most exhaustive U.S. database of its kind.

**Data elements:** Gender & Ethnicity (Race)

- Minority Owned Business Indicator – Level B
- Women Owned Business Indicator – Level B
- Minority & Women Owned Business Classification – Level C
- Hispanic/Latino – Level C
- Black/African American – Level C
- Asian – Level C
- Indian/sub-Continent – Level C
- American Indian – Level C
- Alaskan – Level C
- Other - (includes veterans) – Level C
- 8A Indicator (Business certification for disadvantaged businesses) – Level C

## Federal Employee Tax ID (FEIN)

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The **FEIN File** contains the Federal Tax ID for U.S. businesses. The file contains 12.2 million records, of which 4.0 M are linked to a DUNS number.

**Data elements:**

Tax ID Number	Date of Input Data
Source DUNS number	Case DUNS Number
Business Name & Address	D&B Parent DUNS # & HQ DUNS #
Reference Name & Source	
DMI elements (Telephone #, CEO, Company Name, Tradestyle, 8-digit SIC)	

## Franchise File

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The **Franchise File** contains 430,000 businesses that are engaged in 'franchising' activities.

### **Data elements:**

- Franchise Identifier Code (4-digit SIC and 4-digit code) – Level B
- Franchise Establishment Type (Company or franchise owned indicator) – Level B
- Franchise Identifier Code & Franchise Establishment Type – Level C

## Ticker Symbol File

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The **Ticker Symbol File** is a file containing stock exchange ticker symbol information for 50,000 U.S. companies, as well as the exchange on which the companies trade. Of these only 8,100 are actively traded companies.

### **Data elements:**

- D-U-N-S® Number
- Company name and address
- Ticker symbol from the NYSE, OTC, Amex, NASDAQ National Market and NASDAQ Small Cap exchanges
- A "street symbol" or most commonly known ticker symbol (maximum of five per company, one per exchange)

## Marketing Prescreen Score

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The D&B Marketing Prescreen Score provides you with an indicator of the likelihood a prospect will become a collection problem. The score is developed with actual transactional information combined with D&B's expert risk modeling capabilities. The score is useful for pre-screening purposes only, and is not appropriate for credit decisions on individuals or businesses.

## Technology and Office Products Premium Profile Index

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The D&B **Technology and Office Products Premium Profile Index** is a statistically derived score that ranks companies according to their estimated demand and usage of technology and office products and services.

# GeoConnect

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The **D&B GeoConnect File** is a series of files containing geographic data on the businesses in the Marketing file, including exact latitude and longitude coordinates (99%+ coverage on the DMI file; all other data is in the 90%+ range for coverage).

## GeoConnect Data elements:

Type: N=Numeric or Zero  
C=Character or Blank

Field Name	Length of Field	Type
Latitude	10 (+xx.xxxxxx)	N
Longitude	11 (-xxx.xxxxxx)	N
Accuracy D=Rooftop/BlockFace S=Street Segment .1-.2 mile B=Block Group .2-.4 mile ZIP+4 T=Tract .4-.6 mile ZIP+2 Z=Middle of ZIP code area M=Mail Address N=Not Matched	1	C

## Fortune 1000 File

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The Fortune 1000 File contains ranking information from Fortune Magazine's annual top 1,000 businesses in the U.S. based on annual sales revenue. File can contain less than 1000 records since some of the top 1,000 businesses have corporate linkage. When matched to the Marketing D&B File reflects slightly less due to de-listed, or OB/Mergers that have taken place within those firms.

Data elements:

- Ranking (1-1,000 across all industries).
- Industry codes
- Ranking within industry classifications (as specified by Fortune)

## Global 500 File

The Global 500 File contains ranking information from Business Week Magazine's annual top 500 businesses in the World based on Market Value. File can contain less than 500 records since some of the top 500 businesses have corporate linkage. When matched to the Marketing D&B File reflects slightly less due to de-listed, or OB/Mergers that have taken place within those firms.

Data elements:

- Ranking (1-500 across all industries).

# NAICS (North American Industrial Classification System)

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A file containing new **NAICS** (North America Industrial Classification System) codes plus the crosswalk from the older SIC codes to NAICS. The new NAICS codes are supported by the government, and offer substantial improvement over the older SIC+2+2 system, especially in the emerging technological field, as well as in the services and process-focused industries.

## **Data elements:**

- NAICS Code (up to 8)
- NAICS Description (brief narrative description of the establishment's line of business)

## Duns Decision Maker (DDM) – Contact Names

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The **DUNS Decision Maker (DDM)** File contains 19M Executive contact names and titles for the businesses in the Marketing DMI File.

### Data elements:

- Additional Officer Listings
- MRC Code (Management Responsibility Code)
- Specific Executive Titles
- Executive Year of Birth

### Pricing:

#### Append Pricing:

# of Records	Standard Append Premium Pricing
1 - 2,500	\$40.60
2,501 - 5,000	\$40.60
5,001 - 25,000	\$40.60
25,001 - 100,000	\$39.30
100,001 - 200,000	\$37.34
200,001 - 400,000	\$34.01
400,001 - 850,000	\$29.48
850,001 - 1,499,999	\$27.51
1,500,000 - 1,999,999	\$23.05
2,000,000 - 2,999,999	\$20.85
3,000,000 - 4,999,999	\$19.65
5,000,000 - 11,000,000	\$18.67
Full File	\$16.70

## Credit Elements

Range	Credit Elements				
Range Pricing	Rating PAYDEX NW	Rating AND PAYDEX	Rating OR PAYDEX	Rating OR PAYDEX w/ NW	Net Worth
1 - 2,500	\$2,087.73	\$1,965.04	\$1,105.21	\$1,474.28	\$834.89
2,501 – 5M	\$2,087.73	\$1,965.04	\$1,105.21	\$1,474.28	\$834.89
5,001 - 25M	\$1,983.99	\$1,866.29	\$1,050.35	\$1,400.46	\$793.99
25,001 - 100M	\$1,470.29	\$1,383.51	\$778.04	\$1,037.38	\$587.52
100,001 - 200M	\$934.64	\$879.78	\$493.75	\$658.34	\$373.06
200,001 - 400M	\$626.42	\$589.51	\$332.16	\$441.88	\$250.37
400,001 - 850M	\$431.91	\$406.97	\$229.42	\$304.23	\$172.56
850,001 - 2.0MM	\$334.16	\$314.21	\$176.55	\$235.41	\$133.66
2.0MM – 11MM	\$279.29	\$262.34	\$147.63	\$196.50	\$111.72
Full File	\$186.53	\$175.56	\$98.75	\$131.67	\$74.81

Rates Are Per 1,000 records

## Credit Scores & Indicators

Range	Scores		Credit Indicators					
Range Pricing	Financial Stress Score	BAS or DUG Score	Commerci al Credit Score	Bankrup tcy	Suit	Lien	Judg.	Foreign Own
1 - 2,500	\$ 1,621.13	\$1,473.28	\$1,621.13	\$ 98.25	\$ 34.39	\$34.39	\$34.39	\$98.25
2,501 - 5M	\$ 1,621.13	\$1,473.28	\$1,621.13	\$ 98.25	\$ 34.39	\$34.39	\$34.39	\$98.25
5,001 - 25M	\$ 1,540.56	\$1,400.46	\$1,540.26	\$ 98.25	\$ 34.39	\$34.39	\$34.39	\$98.25
25,001 - 100M	\$ 1,141.67	\$1,037.38	\$1,141.67	\$ 82.53	\$ 29.48	\$29.48	\$29.48	\$82.53
100,001 - 200M	\$ 724.10	\$658.34	\$ 724.10	\$ 63.86	\$ 21.62	\$21.62	\$21.62	\$63.86
200,001 - 400M	\$ 486.34	\$441.88	\$ 486.34	\$ 38.32	\$ 14.74	\$14.74	\$14.74	\$38.32
400,001 - 850M	\$ 335.03	\$304.23	\$ 335.03	\$ 32.42	\$ 10.81	\$10.81	\$10.81	\$32.42
850,001 - 2.0MM	\$ 259.38	\$235.41	\$ 259.38	\$ 20.63	\$ 6.58	\$ 6.58	\$ 6.58	\$20.63
2.0MM - 11MM	\$ 216.15	\$196.50	\$ 216.15	\$ 19.65	\$ 6.58	\$ 6.58	\$ 6.58	\$19.65
11M+	\$ 144.43	\$131.67	\$ 144.43	\$ 18.67	\$ 6.58	\$ 6.58	\$ 6.58	\$18.67

Rates Are Per 1,000 Records

**Updates** Available with tape/disk orders only. Calculated and charged with the original order.

<b>Frequency</b>	<b>Price</b>
Six Month	1.20 X Total Order Price
Quarterly	1.30 X Total Order Price
Bi-Monthly	1.40 X Total Order Price
Monthly	1.75 X Total Order Price

#### **Recovery Scores**

- Predict likelihood account 90 days or more past due can be collected
- Internal collectors can focus on accounts with highest expected recovery.

<b>Range Pricing</b>	<b>One-Time per 1,000</b>
1-2,500	\$ 1473.75
2,501-5,000	\$ 1,473.75
5,001-25,000	\$ 1,400.06
25,001-100,000	\$ 1,037.52
100,001-200,000	\$ 1,037.52
200,001-400,000	\$ 1,037.52
400,001-850,000	\$ 1,037.52
850,001-2.0MM	\$ 1,037.52
2.0MM-11MM	\$ 1,037.52
Full File	\$ 1,037.52



	<b>Other Marketing Files</b>
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## City/Town File

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**Pricing**

City/Town File

- \$431.91
- 

## Fax File

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The D&B **Fax File** is a multi-sourced file containing 4+ million fax numbers for businesses in the US.

**Data Append Pricing** - Available as an append to customer or prospect file.

Range	Price per 1000 records
1 – 100,000	\$97.75
100,001 – 400,000	\$87.78
400,001 – 850,000	\$77.80
850,001 – 2.0M	\$67.83
Full File	\$48.88

# Market Analysis Profiles (MAP)

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**MAP** Price is composed of Selection and Option Charges. MAP on disk is a multiplier of MAP charge.

**Standard Features** MAP Standard Features consist of three horizontal and up to three vertical display options:

Horizontal Display Options, three to eight ranges:

1. Total Sales
2. Total Employees (Hard Copy output and Tape only)
3. Employees Here

Vertical Display Options, MAP includes up to three vertical display elements.

Geography	Industry
State	Major Industry Groups
County	SIC 2
City	SIC 4
MSA	SIC 6
ZIP 3	SIC 8
ZIP 5	

**Selection Charges** MAP Selection Charges, choose either A or B:

Option	Range	Rate	Minimum
<b>A. Number of Records</b>	1 – 500M	\$4.91	\$883.77
	500M +	\$1.96	\$2,455.80
<b>B. Number of States</b>	1 – 51	\$294.26	\$883.77

**Trinc Map** Standard Map price plus \$490.76 programming.

**Additional MAP Options & Pricing** MAP Options:

- Accumulations (Sales, Employee Total, or Employee Here), \$515.70/Each
- Percentages, \$515.70
- Vertical Display Elements beyond three, \$490.76 Element
- Dealerization of Geography, Standard GSA Price.
- Dealerization of Industries, Standard GSA Price.

- Custom Programming, Minimum ½ day \$490.76. Full day programming charges \$982 per day commercial.
- MAP of full DMI File, \$9,825.
- Exact Copies of Custom MAP, (or same specs paper duplicate of MAP Diskette or Tape) \$245.38.
- Second Customer MAP same data set, with different display, 48.25% of first MAP with Credit Information, = +23.25%, ***Consult with your D&B Customer Manager.***

**Diskette or  
Mag Tape**      MAP on Diskette or Mag Tape:

- MAP Price x 1.2 = MAP on Diskette or Mag Tape

## Market Penetration Report (MPR)

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**Pricing**      File must be D&B D-U-N-S® Numbered.

- Each hard copy MPR is \$5,403

<b>I</b>	<b>WorldBase Mailing Lists</b>
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**Pricing** Minimum Order, \$500. Price includes linkage selections.  
Due to system restrictions all DOE orders > 4 million records require special pricing instructions.

**Rates are per 1,000 records**

Range	Single Use*	Range Minimum
1 - 2,500	\$240.71	<i>\$500</i>
2,501 - 5,000	\$235.80	<i>\$600</i>
5,001 - 25,000	\$230.89	<i>\$1,200</i>
25,001 - 100,000	\$211.24	<i>\$5,600</i>
100,001 – 200,000	\$196.50	<i>\$20,000</i>
200,001 – 400,000	\$171.94	<i>\$37,000</i>
400,001 – 850,000	\$147.38	<i>\$65,000</i>
850,001 - 1,500,000	\$127.73	<i>\$119,000</i>
1,500,001 - 2,000,000	\$108.08	<i>\$180,000</i>
2,000,001 - 2,500,000	\$93.34	<i>\$205,000</i>
2,500,001 - 3,000,000	\$82.53	<i>\$220,000</i>
3,000,001 – 3,500,000	\$72.71	<i>\$230,000</i>
3,500,001 – 4,000,000	\$61.90	<i>\$235,000</i>
4,000,001 – 5,500,000	\$49.13	<i>\$240,000</i>
5,500,001 – 7,500,000	\$44.21	<i>\$260,000</i>
7,500,001 – 10,000,000	\$39.30	<i>\$320,000</i>
10,000,001 – 15,000,000	\$37.34	<i>\$390,000</i>
15,000,001 – 20,000,000	\$36.35	<i>\$560,000</i>
20,000,001 – 25,000,000	\$34.39	<i>\$720,000</i>
25,000,001 – 30,000,000	\$32.42	<i>\$850,000</i>
30,000,001 – 35,000,000	\$29.48	<i>\$945,000</i>
35,000,001+	\$26.53	<i>N/A</i>

\* For Multi-use of Mail records, multiply single use Price Per Record by a factor of **1.3**.

<b>I</b>	<b>WorldBase Telemarketing</b>
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**Pricing** Minimum Order, \$500. Price includes linkage selections.  
Due to system restrictions all DOE orders > 4 million records require special pricing instructions.

**Rates are per 1,000 records**

Range	All Outputs*	Range Minimums
1 - 2,500	\$353.70	<i>\$500</i>
2,501 - 5,000	\$348.79	<i>\$895</i>
5,001 - 25,000	\$343.88	<i>\$1,750</i>
25,001 - 100,000	\$324.23	<i>\$8,500</i>
100,001 - 200,000	\$289.84	<i>\$31,000</i>
200,001 - 400,000	\$250.54	<i>\$55,000</i>
400,001 - 850,000	\$216.15	<i>\$95,000</i>
850,001 - 1,500,000	\$176.85	<i>\$170,000</i>
1,500,001 - 2,000,000	\$142.46	<i>\$240,000</i>
2,000,001 - 2,500,000	\$117.90	<i>\$265,000</i>
2,500,001 - 3,000,000	\$103.16	<i>\$280,000</i>
3,000,001 - 3,500,000	\$93.34	<i>\$300,000</i>
3,500,001 - 4,000,000	\$83.51	<i>\$315,000</i>
4,000,001 - 5,500,000	\$73.69	<i>\$320,000</i>
5,500,001 - 7,500,000	\$65.83	<i>\$390,000</i>
7,500,001 - 10,000,000	\$60.92	<i>\$480,000</i>
10,000,001 - 15,000,000	\$56.00	<i>\$595,000</i>
15,000,001 - 20,000,000	\$51.09	<i>\$815,000</i>
20,000,001 - 25,000,000	\$48.14	<i>\$1,000,000</i>
25,000,001 - 30,000,000	\$47.16	<i>\$1,200,000</i>
30,000,001 - 35,000,000	\$42.25	<i>\$1,360,000</i>
35,000,001+	\$36.35	<i>N/A</i>

<b>III</b>	<b>WorldBase Full Prospect Record</b>
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**Pricing** Minimum Order, \$500.

Due to system restrictions all DOE orders > 4 million records require special pricing instructions.

Rates are per 1,000 records				
Range	Prospect without Linkage		Prospect with <a href="#">Global Linkage</a>	
	All Outputs	Range Minimums	All Outputs	Range Minimums
1 - 2,500	\$1,051.28	<a href="#">\$500</a>	\$2,127.11	<a href="#">\$500</a>
2,501 – 5,000	\$1,036.54	<a href="#">\$2,650</a>	\$2,107.46	<a href="#">\$5,385</a>
5,001 – 25,000	\$1,021.80	<a href="#">\$5,250</a>	\$2,082.90	<a href="#">\$10,650</a>
25,001 – 100,000	\$933.38	<a href="#">\$25,000</a>	\$1,768.50	<a href="#">\$49,000</a>
100,001 – 200,000	\$717.23	<a href="#">\$84,000</a>	\$1,257.60	<a href="#">\$154,000</a>
200,001 – 400,000	\$569.85	<a href="#">\$130,000</a>	\$923.55	<a href="#">\$222,000</a>
400,001 – 850,000	\$447.04	<a href="#">\$207,000</a>	\$692.66	<a href="#">\$329,000</a>
850,001 - 1,500,000	\$299.66	<a href="#">\$323,000</a>	\$461.78	<a href="#">\$500,000</a>
1,500,001 – 2,000,000	\$240.71	<a href="#">\$412,000</a>	\$358.61	<a href="#">\$625,000</a>
2,000,001 – 2,500,000	\$201.41	<a href="#">\$450,000</a>	\$299.66	<a href="#">\$670,000</a>
2,500,001 – 3,000,000	\$176.85	<a href="#">\$480,000</a>	\$250.54	<a href="#">\$700,000</a>
3,000,001 – 3,500,000	\$157.20	<a href="#">\$500,000</a>	\$211.24	<a href="#">\$705,000</a>
3,500,001 – 4,000,000	\$137.55	<a href="#">\$510,000</a>	\$191.59	<a href="#">\$717,000</a>
4,000,001 – 5,500,000	\$112.99	<a href="#">\$515,000</a>	\$181.76	<a href="#">\$760,000</a>
5,500,001 – 7,500,000	\$98.25	<a href="#">\$590,000</a>	\$171.94	<a href="#">\$990,000</a>
7,500,001 – 10,000,000	\$88.43	<a href="#">\$710,000</a>	\$162.11	<a href="#">\$1,270,000</a>
10,000,001 - 15,000,000	\$78.60	<a href="#">\$850,000</a>	\$142.46	<a href="#">\$1,550,000</a>
15,000,001 - 20,000,000	\$65.83	<a href="#">\$1,100,000</a>	\$132.64	<a href="#">\$2,100,000</a>
20,000,001 – 25,000,000	\$60.92	<a href="#">\$1,290,000</a>	\$122.81	<a href="#">\$2,600,000</a>
25,000,001 – 30,000,000	\$56.00	<a href="#">\$1,485,000</a>	\$117.90	<a href="#">\$3,060,000</a>
30,000,001 – 35,000,000	\$52.07	<a href="#">\$1,650,000</a>	\$98.25	<a href="#">\$3,300,000</a>
35,000,001+	\$41.27	<a href="#">N/A</a>	\$78.60	<a href="#">N/A</a>

**WorldBase Full Prospect Record with US Only Linkage.** This record should be used in situations where Customers are looking for true US Only linkage. The standard applied is that at least 75% of the DUNS #'s must be on records that are within the US. If the output is more Global in nature, the WorldBase Full Prospect Record with Global Linkage pricing should be used.

**Pricing** Minimum Order, \$500.

Due to system restrictions all DOE orders > 4 million records require special pricing instructions.

**Rates are per 1,000 records**

<b>Prospect with <u>US Only</u> Linkage</b>		
<b>Range</b>	<b>All Outputs</b>	<b>Range Minimums</b>
1 - 2,500	\$1,095.49	<i>\$500</i>
2,501 – 5,000	\$1,085.66	<i>\$2,775</i>
5,001 – 25,000	\$1,070.63	<i>\$5,500</i>
25,001 – 100,000	\$918.64	<i>\$25,000</i>
100,001 – 200,000	\$702.49	<i>\$82,000</i>
200,001 – 400,000	\$560.03	<i>\$128,000</i>
400,001 – 850,000	\$437.21	<i>\$203,000</i>
850,001 - 1,500,000	\$304.58	<i>\$320,000</i>
1,500,001 – 2,000,000	\$245.63	<i>\$420,000</i>
2,000,001 – 2,500,000	\$201.41	<i>\$455,000</i>
2,500,001 – 3,000,000	\$181.76	<i>\$487,000</i>
3,000,001 – 3,500,000	\$157.20	<i>\$510,000</i>
3,500,001 – 4,000,000	\$137.55	<i>\$520,000</i>
4,000,001 – 5,500,000	\$112.99	<i>\$515,000</i>
5,500,001 – 7,500,000	\$108.08	<i>\$615,000</i>
7,500,001 – 10,000,000	\$88.43	<i>\$750,000</i>
10,000,001 - 15,000,000	\$78.60	<i>\$850,000</i>
15,000,001 - 20,000,000	\$73.69	<i>\$1,160,000</i>
20,000,001 – 25,000,000	\$68.78	<i>\$1,450,000</i>
25,000,001 – 30,000,000	\$63.86	<i>\$1,685,000</i>
30,000,001 – 35,000,000	\$58.95	<i>\$1,875,000</i>
35,000,001+	\$49.13	<i>N/A</i>

<b>IV</b>	<b>WorldBase Processes and Updates</b>
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### ADDITIONAL PROCESSES

Description	Mail	Telemarketing	Prospect w/o Linkage	Prospect w/Linkage
Upper Casing/No Special Characters	No Charge	No Charge	No Charge	No Charge
Sequence Change	No Charge	No Charge	No Charge	No Charge
Fixed Fielding	Not Available	Not Available	Not Available	Not Available

### PRODUCT ADD-ONS

Description	Mail	Telemarketing	Prospect w/o Linkage	Prospect w/Linkage
Duplicate - Exact	.4913 x Original Price	.1965 x Original Price	.1965 x Original Price	.1965 x Original Price
Additional Set (Different process and/or Output)	.6878 x Additional Original Set Price	.3930 x Additional Original Set Price	.3930 x Additional Original Set Price	.3930 x Additional Original Set Price
Add-on Labels	Not Applicable	.7369 x Mail Range Price	Not Available	Not Available
Duplicate Set of Add-on Label	Not Applicable	.4913 x Mail Range Price	Not Available	Not Available
Mail Monitor Report	First – Free Duplicate - .4913 x Mail Base Rate	.4913 x Mail Base Rate	Not Available	Not Available
Order Count Sheet	No Charge	No Charge	No Charge	No Charge
Historical Information	Not Available	Not Available	Not Available	Not Available
MCR	Not Available	Not Available	No Charge	Not Available
Additional MCR	Not Available	Not Available	\$29.48/M	Not Available

### UPDATE PREMIUMS

Update Frequency	Mail	Telemarketing	Prospect w/o Linkage Prospect w/Linkage	
			<\$200,000	\$200,000 +
Semi – Annual	1.20	1.20	1.20	No Charge
Quarterly	1.30	1.30	1.30	No Charge
Monthly	1.40	1.40	1.40	1.10



<b>V</b>	<b>WorldBase Packages</b>
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This is a dissection of the Worldbase file into three different slices:

**Full File, Active File, and Marketable File**

Each slice has three different price points based on company size and utilization of the data as a LAD and marketing to a set number. Each level is determined by the number of full access records included.

**Pricing**

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
<b>Estimated Customer Records</b>	<b>1,500,000</b>	<b>3,500,000</b>	<b>5,000,000</b>
<b>MAX # of Full Use Records</b>	<b>2,000,000</b>	<b>7,500,000</b>	<b>15,000,000</b>
<b>Full File</b> (App. 121 Million Records)	\$810,563	\$2,161,500	\$3,340,500
<b>Active</b> (App. 82.5 Million Records)	\$589,500	\$1,645,688	\$2,554,500
<b>Marketable</b> (App. 51 Million Records)	\$412,650	\$1,129,875	\$1,866,750
<b>WB Contact Names</b> (App. 73 Million)	\$167,025	\$393,000	\$564,938

## WorldBase Abstract File

**Pricing**

Description	Price
<ul style="list-style-type: none"> <li>Set-Up</li> <li>Data</li> <li>Minimum Order</li> </ul>	<ul style="list-style-type: none"> <li>\$750</li> <li>20% X WorldBase Prospect Record w/o Linkage</li> <li>\$1,000</li> </ul>

## Bundled Data Solutions / “Data Suites”

In our continuing effort to price our products and data solutions in such a way as to reflect the value our solutions provide to our customers while staying focused on the needs and desires of our customers, we have created the following Bundled Data Solutions or “Data Suites”. Bundles can be appended to any Base Record at the standard pricing for each tier. **If a bundle is being appended to a customer record then the Customer Append Premium multiple must be utilized.**

### Bundled Elements/Data Suite - Pricing Summary

<b>Pricing</b>	Each of the Bundled Solutions has been priced within one of the Ten defined Tiers based on their relative value.
<b>Customer Append Premium</b>	Whenever a Bundle is being appended to the records of our Customer's customers, the Append Premium <b>MUST</b> be applied to the base rate.
	The premium to apply is <b>1.25</b> .
	<p><b>Example:</b></p> <p>Customer submits a file of 10,000 of their customer records and wishes to Append the Company Size Suite. What is the Append Price for this bundle?</p> <p>Company Size Suite on 10,000 records (tier 2): \$275/M  Customer Append Premium <math>\times</math> 1.25  Append Price for Company Size Suite: <b><u>\$343.75/M</u></b></p>

### Pricing – Tier 1

#### Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$216.15
2,501 - 5,000	\$210.67
5,001 - 25,000	\$205.18
25,001 - 100,000	\$161.29
100,001 - 200,000	\$129.47
200,001 - 400,000	\$96.56
400,001 - 850,000	\$68.78
850,001 - 1,499,999	\$58.95
1,500,000 - 1,999,999	\$52.67
2,000,000 - 2,999,999	\$49.38
3,000,000 - 4,999,999	\$46.08
5,000,000 - 11,000,000	\$42.79
11,000,001 +	\$39.30

**25% Customer Append Premium must be applied for match and append orders**

**Suites Included:** See commercial price list

## Pricing – Tier 2

### Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$269.92
2,501 - 5,000	\$263.34
5,001 - 25,000	\$256.75
25,001 - 100,000	\$202.98
100,001 - 200,000	\$161.29
200,001 - 400,000	\$117.90
400,001 - 850,000	\$93.34
850,001 - 1,499,999	\$78.60
1,500,000 - 1,999,999	\$65.84
2,000,000 - 2,999,999	\$62.55
3,000,000 - 4,999,999	\$58.16
5,000,000 - 11,000,000	\$53.77
11,000,001 +	\$49.12

**25% Customer Append Premium must be applied for match and append orders**

**Suites Included:** See commercial pricelist

## Pricing – Tier 3

### Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$377.44
2,501 - 5,000	\$367.58
5,001 - 25,000	\$359.89
25,001 - 100,000	\$284.19
100,001 - 200,000	\$226.03
200,001 - 400,000	\$167.03
400,001 - 850,000	\$127.73
850,001 - 1,499,999	\$108.08
1,500,000 - 1,999,999	\$92.17
2,000,000 - 2,999,999	\$86.68
3,000,000 - 4,999,999	\$80.10
5,000,000 - 11,000,000	\$74.61
11,000,001 +	\$68.77

**25% Customer Append Premium must be applied for match and append orders**

**Suites Included:** See commercial pricelist

#### Pricing – Tier 4

##### Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$432.31
2,501 - 5,000	\$421.33
5,001 - 25,000	\$410.37
25,001 - 100,000	\$323.69
100,001 - 200,000	\$258.95
200,001 - 400,000	\$194.21
400,001 - 850,000	\$142.46
850,001 - 1,499,999	\$127.73
1,500,000 - 1,999,999	\$105.34
2,000,000 - 2,999,999	\$98.75
3,000,000 - 4,999,999	\$92.17
5,000,000 - 11,000,000	\$85.58
11,000,001 +	\$78.59

**25% Customer Append Premium must be applied for match and append orders**

**Suites Included:** See commercial pricelist

#### Pricing – Tier 5

##### Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$539.84
2,501 - 5,000	\$526.67
5,001 - 25,000	\$512.40
25,001 - 100,000	\$404.88
100,001 - 200,000	\$323.69
200,001 - 400,000	\$242.48
400,001 - 850,000	\$186.68
850,001 - 1,499,999	\$152.29
1,500,000 - 1,999,999	\$132.77
2,000,000 - 2,999,999	\$123.99
3,000,000 - 4,999,999	\$116.30
5,000,000 - 11,000,000	\$107.53
11,000,001 +	\$98.25

**25% Customer Append Premium must be applied for match and append orders**

**Suites Included:** See commercial pricelist

## Pricing – Tier 6

### Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$648.46
2,501 - 5,000	\$632.01
5,001 - 25,000	\$615.55
25,001 - 100,000	\$486.07
100,001 - 200,000	\$388.42
200,001 - 400,000	\$289.84
400,001 - 850,000	\$221.06
850,001 - 1,499,999	\$186.68
1,500,000 - 1,999,999	\$158.00
2,000,000 - 2,999,999	\$148.13
3,000,000 - 4,999,999	\$139.35
5,000,000 - 11,000,000	\$129.47
11,000,001 +	\$112.99

**25% Customer Append Premium must be applied for match and append orders**

**Suites Included:** See commercial pricelist

## Pricing – Tier 7

### Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$1,007.06
2,501 - 5,000	\$987.41
5,001 - 25,000	\$967.76
25,001 - 100,000	\$746.70
100,001 - 200,000	\$599.33
200,001 - 400,000	\$437.21
400,001 - 850,000	\$334.05
850,001 - 1,499,999	\$284.93
1,500,000 - 1,999,999	\$250.54
2,000,000 - 2,999,999	\$235.80
3,000,000 - 4,999,999	\$225.98
5,000,000 - 11,000,000	\$201.41
11,000,001 +	\$171.94

**25% Customer Append Premium must be applied for match and append orders**

**Suites Included:** See commercial pricelist

## Pricing – Tier 8

### Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$1,080.77
2,501 - 5,000	\$1,053.34
5,001 - 25,000	\$1,025.90
25,001 - 100,000	\$809.75
100,001 - 200,000	\$648.46
200,001 - 400,000	\$481.43
400,001 - 850,000	\$368.44
850,001 - 1,499,999	\$319.31
1,500,000 - 1,999,999	\$264.43
2,000,000 - 2,999,999	\$247.97
3,000,000 - 4,999,999	\$231.52
5,000,000 - 11,000,000	\$216.15
11,000,001 +	\$191.59

**25% Customer Append Premium must be applied for match and append orders**

**Suites Included:** See commercial pricelist

## Pricing – Tier 9

### Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$1,296.92
2,501 - 5,000	\$1,264.01
5,001 - 25,000	\$1,231.09
25,001 - 100,000	\$972.15
100,001 - 200,000	\$777.93
200,001 - 400,000	\$579.68
400,001 - 850,000	\$437.21
850,001 - 1,499,999	\$373.35
1,500,000 - 1,999,999	\$317.10
2,000,000 - 2,999,999	\$297.35
3,000,000 - 4,999,999	\$278.70
5,000,000 - 11,000,000	\$258.95
11,000,001 +	\$230.89

**25% Customer Append Premium must be applied for match and append orders**

**Suites Included:** See commercial pricelist

## Pricing – Tier 10

### Append Pricing:

# of Records	Standard Append Pricing
1 - 2,500	\$2,092.73
2,501 - 5,000	\$2,063.25
5,001 - 25,000	\$2,004.30
25,001 - 100,000	\$1,591.65
100,001 - 200,000	\$1,218.30
200,001 - 400,000	\$923.55
400,001 - 850,000	\$717.23
850,001 - 1,499,999	\$589.50
1,500,000 - 1,999,999	\$501.08
2,000,000 - 2,999,999	\$471.60
3,000,000 - 4,999,999	\$451.95
5,000,000 - 11,000,000	\$427.39
11,000,001 +	\$368.44

**25% Customer Append Premium must be applied for match and append orders**

**Suites Included:** See commercial pricelist

## Risk Management Tools

Pricing consists of D&B D-U-N-S Numbering, model development, scoring and implementation fees.

*D&B D-U-N-S Number matching fees are not included in the development fees and must be charged if an agency submits a file without D&B D-U-N-S Numbers.*

### D&B D-U-N-S Number Matching

See Data Services Pricing.

### Development Fees for Custom Credit Limit Analysis or Strategic Risk Analysis

Standard Analytics ..... \$24,562  
*Standard input and output for up to 100,000 D&B D-U-N-S  
Numbered accounts.*

Custom Analytics ..... Customized Price  
*For customized demographics/risk profile and/or for more than  
100,000 D&B D-U-N-S Numbered accounts.*

### Development Fees for Collections Priority Index

Development fees for processing and consulting related to the  
development of a CPI are \$9,825.

### Batch Scoring Fees for Appending Custom Credit Limits or Collections Priority Index

Number of Accounts	One-time Scoring (per 1,000)	Monthly Scoring (per 1,000)	Bi-Monthly Scoring (per 1,000)	Quarterly Scoring (per 1,000)	Semi- Annual Scoring (per 1,000)
1-2,500	\$1,473.28	\$2,578.49	\$2,062.79	\$1,915.16	\$1,768.53
2,501-5M	\$1,473.28	\$2,578.49	\$2,062.79	\$1,915.16	\$1,768.53
5,001-25M	\$1,399.47	\$2,449.81	\$1,960.05	\$1,820.40	\$1,679.76
25,001-100M	\$1,037.38	\$1,815.42	\$1,451.34	\$1,348.59	\$1,243.86
100,001-200M	\$657.34	\$1,152.09	\$920.68	\$854.84	\$789.01
200,001-400M	\$441.88	\$774.05	\$618.44	\$574.55	\$529.66
400,001-850M	\$304.23	\$532.65	\$425.92	\$395.00	\$365.08
850,001-2MM	\$235.41	\$411.96	\$329.17	\$306.23	\$282.29
2,000,001 – 10.9MM	\$196.50	\$343.13	\$274.31	\$255.36	\$235.41
Full File	\$130.67	\$230.42	\$184.53	\$170.57	\$157.60

\* Note: a 9.82 percent surcharge is applied for appending a Custom Credit Limit or Collection Priority Index when used in tandem with a Custom or Generic Credit Score.

### Implementation Fees

Implementation of a Custom Credit Limit or the Collections Priority Index on one platform is included in the base development charge. A \$9,825 charge applies to each subsequent platform on which either the Custom Credit Limit or Collections Priority Index is implemented.



**Custom Retro  
Score Analysis**

A standard Retro Score Analysis is available to trade tape participants free of charge. In the case of Retro Score Analyses including more customization for trade tape participants, as well as those for non-trade tape participants, the base price starts at \$9,825. The D&B D-U-N-S Numbering process represents an additional charge.

**Custom Marketing Models**

Pricing for Custom Marketing Models consists of D&B D-U-N-S Numbering, development, model implementation and scoring fees. Scoring fees are in addition to the base record. D&B D-U-N-S Number matching fees are not included in the development fees and must be charged if a customer submits a file without D&B D-U-N-S Numbers.

**D&B D-U-N-S  
Number Matching**

See Data Services Pricing.

- Model Development Fees

Important: the base price listed below is an average cost of this service and may change based upon the complexity of the analysis involved, as well as the data considered.

**Utilizes Marketing  
Information**

Type of Model	Price
Custom Segmentation Model	Base Price - \$29,874 per Model
Custom Demand Estimation Model	Base Price - \$29,874 per Model
Custom Response Model	Base Price - \$29,874 per Model
Custom Cross-Sell Model	Base Price - \$29,874 per Model
Custom Retention Model	Base Price - \$29,874 per Model
Custom Lifetime Value Model	Base Price - \$29,874 per Model

**Utilizes Marketing &  
Credit Information**

Type of Model	Price
Custom Prescreen Model	Base Price - \$39,300

- Model Implementation Fees

*Implementation of custom models developed by D&B's Analytical Services group:* one platform is included in the base model development charge. A \$9,825 charge applies to each subsequent platform. This implementation charge applies to each model if multiple models are purchased beyond the initial model. A \$9,825 charge applies to any model not developed by D&B's Analytical Services Group for implementation on one D&B platform.

- Scoring Fees

Batch Append and Selector Scoring Fees for Custom Marketing Models (except Pre-Screen Models), D&B/VISA Business Card Pooled Response Models\* and Custom Demand Estimators.

Note: the following scoring fees also apply for models not developed by D&B's Analytical Services Group.

<b>Number of Accounts</b>	<b>One-time Scoring (per 1,000)</b>	<b>Monthly Scoring (per 1,000)</b>	<b>Bi-Monthly Scoring (per 1,000)</b>	<b>Quarterly Scoring (per 1,000)</b>	<b>Semi-Annual Scoring (per 1,000)</b>
1-2,500	\$48.88	\$86.78	\$68.83	\$63.84	\$58.85
2,501-5M	\$48.88	\$86.78	\$68.83	\$63.84	\$58.85
5,001-25M	\$48.88	\$86.78	\$68.83	\$63.84	\$58.85
25,001-100M	\$48.88	\$86.78	\$68.83	\$63.84	\$58.85
100,001-200M	\$48.88	\$86.78	\$68.83	\$63.84	\$58.85
200,001-400M	\$43.89	\$77.80	\$61.84	\$57.85	\$52.87
400,001-850M	\$33.91	\$59.85	\$47.88	\$44.89	\$40.90
850,001-2MM	\$28.93	\$51.87	\$40.90	\$37.90	\$34.91
2,000,001 – 10.9MM	\$18.95	\$33.91	\$26.93	\$24.94	\$22.94
Full File	\$13.96	\$24.94	\$19.95	\$18.95	\$16.96

Scoring charges must be added to the base record rate. Minimum order fee: \$4,912.

**Fees for the Purchase  
of Multiple Scores**

# of Selectors	Discount
1 Selector	0.25% Discount
2 Selectors	25.25% Discount on 2 <sup>nd</sup> Selector
3 Selectors	50.25% Discount on 3 <sup>rd</sup> Selector

\* Note: for D&B/VISA Business Card Models, a 25.25 percent discount per record when combining both Response and Prescreen Models; 30.25 percent discount per record on Response and Prescreen when combining Response, Prescreen and Underwriting Models.

**Batch Append and Selector Scoring Fees for Custom Pre-Screen Models (using Credit Data) and D&B/VISA Business Card Pooled Pre-Screen Models\* (using Credit Data)**

Number of Accounts	One-time Scoring (per 1,000)	Monthly Scoring (per 1,000)	Bi-Monthly Scoring (per 1,000)	Quarterly Scoring (per 1,000)	Semi-Annual Scoring (per 1,000)
1-2,500	\$97.75	\$171.57	\$136.65	\$127.68	\$117.70
2,501-5M	\$97.75	\$171.57	\$136.65	\$127.68	\$117.70
5,001-25M	\$97.75	\$171.57	\$136.65	\$127.68	\$117.70
25,001-100M	\$77.80	\$136.65	\$109.72	\$101.74	\$93.76
100,001-200M	\$66.83	\$118.70	\$94.76	\$87.78	\$80.80
200,001-400M	\$48.88	\$85.78	\$67.83	\$63.84	\$58.85
400,001-850M	\$36.91	\$64.84	\$51.87	\$47.88	\$44.89
850,001-2MM	\$32.92	\$58.85	\$46.88	\$42.89	\$39.90
2,000,001 – 10.9MM	\$28.93	\$51.87	\$40.90	\$37.90	\$34.91
Full File	\$28.93	\$51.87	\$40.90	\$37.90	\$34.91

Scoring charges must be added to the base record rate. Minimum order fee: \$4,912.

**Fees for the Purchase  
of Multiple Scores**

# of Selectors	Discount
1 Selector	0.25% Discount
2 Selectors	25.25% Discount on 2 <sup>nd</sup> Selector
3 Selectors	50.25% Discount on 3 <sup>rd</sup> Selector

\* Note: for D&B/VISA Business Card Models, a 25.25 percent discount per record when combining both Response and Prescreen Models; 30.25 percent discount per record on Response and Prescreen when combining Response, Prescreen and Underwriting Models.

## Knowledge-Based Marketing Portfolio Analytics

**Description** The Sales and Marketing Analytics group offers **Best Customer Segmentation Analysis** and **Strategic Market Analysis** to help clients better understand the makeup of their existing customer base and more effectively identify the best prospects for marketing campaigns. These unique solutions combine D&B information with the client's sales and other pertinent marketing information to create very powerful tools for more effective target marketing to existing customers and prospects.

A **Best Customer Segmentation Analysis** provides a Decision Tree analysis of a client's customer base, identifying high penetration segments that could be good prospects for future marketing efforts. The decision tree is a CHAID analysis using industry, employee size, sales and age to find the segments. The results are delivered in a presentation format.

**A Strategic Market Analysis(SMA)** provides a detailed segmentation analysis of your client's customer base by industry, size, geography, and risk profile, compared to the D&B information base. Additionally, segments are ranked by sales and penetration rates (number of customers divided by all companies in a given segment) to help your client identify their most lucrative markets and their greatest areas of future opportunity. The product also uses the D-U-N-S number and family tree linkage to identify the true number of customer relationships. SMA includes a CHAID analysis of the client's customer base which helps the client implement the findings from the SMA. The deliverables include an executive summary, insightful key findings and presentation.

### CRM Models by Tier

Description	Tier 1		Tier 2		Tier 3		Tier 4		Tier 5	
<b>Typical Models</b>	Best Customer Analysis Model Strategic Market Analysis Benchmarking Analysis		Response Models  Segmentation Models  Pre-Screen Models  Revenue Potential Models		Revenue Potential  Cross-Sell Models  Up-Sell Models  Retention Models		<b>Complex Models</b>  Revenue Potential  Cross-Sell Models  Up-Sell Models  Retention Models		Lifetime Value	
<b>Data Type</b>										
Max # of Customer Supplied Variables	2		2		20		21+		Any	
Customer Data Variable Type	Dependant		Dependant		Dependant & Independent Optional		Dependant & Independent Optional		Dependant & Independent Optional	
Uses D&B Data as Predictor Variables	Yes		Yes		Optional		Optional		Optional	
Format of Customer Supplied Data	"Ready-to-use"		Minimal Processing		Minimal Processing		Complex		Complex	
<b>Model Details</b>	Single Model	Analysis *	Single Model	Multiple Models	Single Model	Multiple Models	Single Model	Multiple Models	Single Model	Multiple Models
<i>(Multi Models use 2 or more scores)</i>				<i>Price per model</i>		<i>Price per model</i>		<i>Price per model</i>		<i>price per model</i>
Setup / Data Prep	N/A	N/A	\$9,333	\$0	\$9,333	\$0	\$10,561	\$0	\$12,477	\$0
Programming / Modeling	N/A	N/A	\$12,280	\$12,280	\$18,667	\$18,667	\$24,562	\$24,562	\$30,948	\$30,948
Results Consultation / Analysis	<u>\$4,912</u>	<u>\$14,737</u>	<u>\$7,860</u>	<u>\$7,860</u>	<u>\$7,368</u>	<u>\$7,368</u>	<u>\$9,088</u>	<u>\$9,088</u>	<u>\$11,101</u>	<u>\$11,101</u>
<b>Total Price</b>	<b>\$4,912</b>	<b>\$14,737</b>	<b>\$29,473</b>	<b>\$20,140</b>	<b>\$35,368</b>	<b>\$26,035</b>	<b>\$44,211</b>	<b>\$33,650</b>	<b>\$54,526</b>	<b>\$42,049</b>
Additional Consulting	\$1,965/day	\$1,965/day	\$1,965/day	\$1,965/day	\$1,965/day	\$1,965/day	\$1,965/day	\$1,965/day	\$1,965/day	\$1,965/day
Project Management	\$1,572/day	\$1,572/day	\$1,572/day	\$1,572/day	\$1,572/day	\$1,572/day	\$1,572/day	\$1,572/day	\$1,572/day	\$1,572/day

Pricing for Multiple Models only applies when the same data set is used. Prices listed for multiple models are the price for each model.

\*Price is for standard Strategic Market Analysis for 100,000 records or less with no customization. Call for 100,000+ or customization price.

**Pricing** Pricing for Strategic Market Analysis consists of D&B D-U-N-S Numbering and development fees. D&B D-U-N-S Number matching fees are not included in the development fees and must be charged if an agency submits a file without D&B D-U-N-S Numbers.

**D&B D-U-N-S Number Matching** See Data Services Pricing.

**Development Fees for Strategic Market Analysis**

Standard Analytics ..... \$24,562  
*Standard input and output for up to 100,000 D&B D-U-N-S Numbered accounts.*

Custom Analytics ..... Customized Price  
*For customized demographics/risk profile and/or for more than 100,000 D&B D-U-N-S Numbered accounts.*

I	<b>Optimize</b> <b>Optimizer - <i>powered by Acxiom</i></b>
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## **Optimizer - *powered by Acxiom***

Our enhanced Optimizer, powered by Acxiom, transforms customer and prospect data into up-to-date, accurate, and actionable commercial insight and enables a single customer view across multiple systems. With a single customer view you can confidently deliver the right solution to the right customer, maximizing revenue growth while achieving operational efficiencies.

S&MS has taken a great customer solution and raised the bar even further! The new D&B Optimizer takes the best of a flagship D&B solution (Optimizer) and partners it with Acxiom's leading edge computing power and "consumer-like" home based business information to give our customers greater insight into all their customer relationships.

Customer benefits include:

- Better matching
- More insight (i.e. ability to identify Home-Based Businesses which are consumers)
- More capacity

Optimizer powered by Acxiom is packaged as a base offering – Cleanse, Identify (Match), Enrich– and a new option - Home Based Business Insight.

Optimizer *powered by Acxiom* now includes Data Cleansing on all US records. The new pricing reflects cleansing, better matching and improved service (increased capacity).

<b>Domestic Data Cleansing Only</b>		
<b>Processing Component (\$/M)</b>		<b>GSA Step Down Pricing</b>
<b>Input # of records</b>		
100 -	10,000	\$25.55
10,001 -	100,000	\$21.62
100,001 -	250,000	\$17.69
250,001 -	1,000,000	\$13.76
>	1,000,000	\$7.86
<b>(Minimum of 100 records needed for processing)</b>		

<b>Match Setup Fee</b>	Applied each time a file is submitted for service	<b>Domestic</b>	
	<b>Standard (per Project)</b>	\$6,877.50 (per file)	
	<b>Access Method Credit (to apply to Setup Fee)</b>		
	FTP	(\$2,456.25)	
	Email	(\$1,473.75)	
	Physical Media	\$0	
	<b>Standard Input Layout Credit (to apply to Setup Fee)</b>		
	Data provided in standard input layout format	(\$3,930)	

**D&B  
Optimizer/DIB  
Powered By  
Acxiom**

New  
- Faster Turnaround  
- Higher Capacity  
- Data Cleansing Included

<b>Domestic Matching</b>		<b>GSA Match Pricing</b>
<b># of Records</b>		
<b>Step-Down Pricing</b>	1 - 10,000	\$116.92
	10,001 - 100,000	\$106.11
	100,001 - 250,000	\$60.92
	250,001 - 1,000,000	\$31.44
	1,000,001 - 2,500,000	\$16.70
	2,500,001 - 5,000,000	\$14.74
	5,000,001 - 10,000,000	\$11.79
	10,000,001 - 25,000,000	\$8.84
	25,000,001 - 50,000,000	\$6.88
<b>Range Pricing</b>	50,000,001 - 75,000,000	\$4.67
	75,000,001 - 125,000,000	\$3.83
	> 125,000,000	\$3.24



<b>Global Cleansing (Step-Down Pricing)</b>		
<b>Processing Component (\$/M)</b>		<b>Global</b>
<b>Input # of records *</b>		
100 - 10,000		\$68.78
10,001 - 100,000		\$60.92
100,001 - 250,000		\$44.21
250,001 - 1,000,000		\$30.46
> 1,000,000		\$21.62
<b>(Minimum of 100 records needed for processing)</b>		
<b>Minimum Global Cleanse Setup Fee</b>		<b>\$2,947.50</b>

<b>Global Matching (Step-Down Pricing) *</b>		
	<b>Input # of Records</b>	<b>Global</b>
	1 - 10,000	\$157.79
	10,001 - 100,000	\$147.18
	100,001 - 250,000	\$105.72
	250,001 - 1,000,000	\$61.31
	1,000,001 - 2,500,000	\$35.27
	2,500,001 - 5,000,000	Custom Priced
	5,000,001 - 10,000,000	
	10,000,001 - 25,000,000	
	25,000,001 - 50,000,000	
	50,000,001 - 75,000,000	
<b>Range Pricing</b>	75,000,001 - 125,000,000	Custom Priced
	> 125,000,000	

**\*All offerings above for which D&B does customer commercial pricing will be offered to Government ordering officers at 1.75% lower than the equivalent commercial price at the time of order.**

**\* Global Cleansing is included in the match price.**

### **Project Management / Consulting**

Project Management (per Project)	\$1,965
Consulting (per Day)	\$1,965

<b>Optimizer Service Plan</b>	<b>\$11,790 - 6 days (1.5 days per quarter)</b>
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## Standard Offer and Premium Services Pricing

Below standard offer outlines services included with base set-up, match and append pricing. Premium services are charged at \$1,965 per day for additional services such creating custom input and output layouts. Services not included in premium offering should be priced and billed at the same rate daily consulting rate (i.e. at \$1,965 per day).

*Note: Standard offer re-refreshes are completed in 2-4 business days whereas jobs requiring premium services can take up to 1 week. Note refresh time differs from set-up and initial run which takes approximately 1 week for standard jobs and longer for jobs which include premium services.*

The number of consulting days offered each quarter should be included in the customer contract.

SERVICES	STANDARD OFFER (included with set-up and match prices)	PREMIUM SERVICES (additional services charged at \$1,965/day)	
Set-up	•Single input file	•Combine multiple input files	2 days / file
Matching	•Standard “best-practice” matching	•Customized matching	2 days / file
Enrichment	•Append conditionally with confidence code and/or marketability indicator (BEMFAB) •Linkage selections (full, up, down, branches)	•Append conditionally using 2 specified elements	2 days / file*
		•Conditional appends using linkage	2 days / file*
Post-Processing	•Standard output layout (order, bands, fields) •Single output file •Standard reporting	•Search and replace fields	2 day / file*
		Custom output layout	2 days / file
		Two output files – split based on 1 condition	2 days / file

**Home Based Business Insight** identifies all businesses that are listed as consumers in Acxiom's database and provides consumer information about these business owners.

Includes:

- 15 demographic data elements to target Home-Based Businesses based on consumer demographics
- A Home-Based Business Identifier "flag" to identify business located in residences

**Pricing - .**

### Home-Based Business Insight

# of Records	GSA Price Prospect Append	GSA Price Customer Append
1 - 2,500	\$221.06	\$332.09
2,501 - 5,000	\$216.15	\$324.23
5,001 - 25,000	\$332.09	\$317.35
25,001 - 100,000	\$332.09	\$250.54
100,001 - 200,000	\$332.09	\$199.45
200,001 - 400,000	\$98.25	\$147.38
400,001 - 850,000	\$68.78	\$103.16
850,001 - 1,499,999	\$58.95	\$88.43
1,500,000 - 1,999,999	\$54.04	\$81.55
2,000,000 - 2,999,999	\$51.09	\$76.64
3,000,000 - 4,999,999	\$49.13	\$73.69
5,000,000 - 11,000,000	\$332.09	\$69.76
11,000,001 +	\$332.09	\$58.95

*Notes: + In addition to the 15 demographic elements from Acxiom, the customer's records will also be appended by a binary flag indicating that the business has a DUNS number and is reported by Acxiom as being located in a residence (i.e., the "Home-Based Business identifier").*

*+ Customer Files will include AbiliTec links.*

*+ The Home-Based Business Identifier may be ordered individually as a Separate Element (Level B in "Separate Elements").*

*+ Prospect Files may be appended with Home-Based Business Identifier; Prospect Files will not receive the AbiliTec link.*

*+ The data elements included in the HBBI Suite are listed in the "Bundled Data Elements / 'Data Suites'"document.*

## USA Patriot Act Compliance Solution

<b>Description</b>	<p><b>USA Patriot Act Compliance</b> is a solution that allows verification of consumer and commercial customers on both new and existing customers and then allows users to build a risk-based Customer Identification Program, anti-money-laundering process into their existing business processes.</p> <p>This multi-step process includes the following three steps:</p> <ol style="list-style-type: none"> <li>1. It screens customers against a number of government control lists (includes OFAC).</li> <li>2. It verifies the identities of individuals or groups that own or control your customer accounts.</li> <li>3. It allows the user to integrate a complete ongoing compliance system into their business processes – ensuring full compliance.</li> </ol>
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<b>Investment</b>	<p>The Investment cost for the USA Patriot Act Compliance solution includes:</p> <ul style="list-style-type: none"> <li>➤ Setup fee (dependent on Access method – Batch/Transactional)</li> <li>➤ Processing Fee</li> <li>➤ Data Append component based on the record type required and access method.</li> </ul>
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### ***Pricing Details***

<b>Batch Pricing</b>		
	<b>Set-up Fee</b>	
	One-time File	\$1,375
	Global Batch	\$10,807
	<b>Processing Fee</b>	\$146.63/M
	<b>Data Append</b>	
	Basic	\$0.17 to \$0.83 based on volume
	Enhanced	\$0.63 to \$5.79 based on volume
<b>Transactional Pricing</b>		
	<b>Set-up Fee</b>	\$49,125
	<b>Processing Fee</b>	\$0.49 per record
	<b>Data Append</b>	
	Basic	\$1.23 to \$14.26 based on geography and contract type
	Enhanced	\$8.67 to \$100.21 based on geography and contract type

## Detailed Price Tables

Batch Record Pricing				
# of Records		Basic	Enhanced	
1	- 2,500	\$0.83	\$5.79	
2,501	- 5,000	\$0.82	\$5.79	
5,001	- 25,000	\$0.81	\$5.58	
25,001	- 100,000	\$0.64	\$4.21	
100,001	- 200,000	\$0.49	\$2.82	
200,001	- 400,000	\$0.39	\$1.94	
400,001	- 850,000	\$0.30	\$1.37	
850,001	- 1,499,999	\$0.24	\$1.06	
1,500,000	- 1,999,999	\$0.22	\$1.03	
2,000,000	- 2,999,999	\$0.21	\$0.90	
3,000,000	- 4,999,999	\$0.20	\$0.71	
5,000,000	- 11,000,000	\$0.18	\$0.69	
≥	11,000,001	\$0.17	\$0.63	

Transactional Record Pricing													
ADP													
Basic							Enhanced						
Band #	US	Afr/ME	Asia/Pac	Canada	Europe	Latin Am	Band #	US	Afr/ME	Asia/Pac	Canada	Europe	Latin Am
List	\$2.09	\$14.26	\$14.26	\$3.95	\$9.26	\$10.93	List	\$14.70	\$100.22	\$100.22	\$27.73	\$64.98	\$76.84
1	\$1.28	\$8.77	\$8.77	\$2.42	\$5.69	\$6.72	1	\$9.04	\$61.61	\$61.61	\$17.05	\$39.95	\$47.24
2	\$1.28	\$8.71	\$8.71	\$2.41	\$5.66	\$6.67	2	\$8.98	\$61.22	\$61.22	\$16.94	\$39.69	\$46.93
3	\$1.27	\$8.67	\$8.67	\$2.40	\$5.63	\$6.64	3	\$8.94	\$60.90	\$60.90	\$16.85	\$39.48	\$46.68
4	\$1.25	\$8.51	\$8.51	\$2.35	\$5.53	\$6.52	4	\$8.78	\$59.81	\$59.81	\$16.55	\$38.78	\$45.85
5	\$1.23	\$8.40	\$8.40	\$2.32	\$5.46	\$6.44	5	\$8.66	\$59.14	\$59.14	\$16.34	\$38.27	\$45.27
MDP													
Basic							Enhanced						
Band #	US	Afr/ME	Asia/Pac	Canada	Europe	Latin Am	Band #	US	Afr/ME	Asia/Pac	Canada	Europe	Latin Am
List	\$2.09	\$14.26	\$14.26	\$3.95	\$9.26	\$10.93	List	\$14.70	\$100.22	\$100.22	\$27.73	\$64.98	\$76.84
1	\$1.95	\$13.33	\$13.33	\$3.69	\$8.65	\$10.21	1	\$13.74	\$93.64	\$93.64	\$25.91	\$60.72	\$71.80
2	\$1.81	\$12.32	\$12.32	\$3.41	\$7.99	\$9.45	2	\$12.70	\$86.56	\$86.56	\$23.95	\$56.12	\$66.36
3	\$1.48	\$10.13	\$10.13	\$2.80	\$6.57	\$7.76	3	\$10.44	\$71.17	\$71.17	\$19.69	\$46.14	\$54.57
4	\$1.47	\$10.05	\$10.05	\$2.78	\$6.52	\$7.71	4	\$10.36	\$70.66	\$70.66	\$19.55	\$45.81	\$54.17
5	\$1.46	\$9.97	\$9.97	\$2.76	\$6.47	\$7.64	5	\$10.27	\$70.06	\$70.06	\$19.38	\$45.43	\$53.71
6	\$1.44	\$9.80	\$9.80	\$2.71	\$6.35	\$7.51	6	\$10.09	\$68.84	\$68.84	\$19.05	\$44.63	\$52.77
7	\$1.40	\$9.59	\$9.59	\$2.65	\$6.21	\$7.34	7	\$9.88	\$67.33	\$67.33	\$18.63	\$43.65	\$51.62

**USA Patriot Act Compliance  
and Compliance PLUS**  
Reports delivered via  
dnb.com

Transactional Record Pricing													
USA Patriot Act Compliance													
USA Patriot Act Compliance							USA Patriot Act Compliance PLUS						
	US	Afr/ME	Asia/Pac	Canada	Europe	Latin Am		US	Afr/ME	Asia/Pac	Canada	Europe	Latin Am
	\$3.43	\$23.48	\$23.48	\$6.48	\$15.22	\$17.98		\$15.22	\$103.85	\$103.85	\$28.69	\$67.30	\$79.58

## Integration Manager

### Description

**Customer Integration Manager** is an on-site or hosted solution providing matching software, a common customer directory, marketing and other data (optional) and remote resolution services. It is designed to facilitate enterprise-wide data warehousing and customer relationship management systems. Customer Integration Manager is based on the DUNSMATCH engine utilizing an externally validated client-centric Common Customer Directory that can be augmented with Customer data records. The Common Customer Directory is the hub for building, identifying, linking and maintaining complete (and sometimes multiple) customer relationship views (i.e.: Account Level Roll-ups, Customer Hierarchy Identifiers, etc). Leveraging the capabilities of Data Integration Batch and Data Integration Toolkit, the Remote Resolution can be used in the identification of records that cannot be satisfactorily matched on-site.

The Customer Integration Manager is a set of JAVA-based Application Program Interfaces (API's) and utilities that provide:

- Access to an on-site Global Match Engine (and the patented MatchGrade module) that performs interactive lookups, transactional matching and batch matching against a client-centric common customer directory of matched customer records, unmatched customer records, matched D&B records and a prospect universe of D&B records
- Access to local tables that store D&B Marketing and (optional) Credit information to be used in sales, marketing, risk and decision support processes and applications
- Access to D&B Data Integration Batch and Data Integration Toolkit remote resolution services
- Access to Maintenance Utilities that update the D&B information stored in the local reference file and helps to ensure that the most recent and accurate D&B D-U-N-S Number is assigned to the client's customer records.

Data Integration Batch is a standard part of the Customer Integration Manager. Data Integration Toolkit is an optional component.

<b>Investment</b>	<p>The investment costs for this product are based on a Value Solution Price. The price is based on the following variables:</p> <ul style="list-style-type: none"> <li>➤ Domestic or Global Solution</li> <li>➤ # of Customer Records</li> <li>➤ # of Disparate Systems</li> <li>➤ # of Users</li> </ul> <p>Note: We are trying to move all customers for this product into a multi-year environment.</p> <p>The price points listed below include:</p> <ul style="list-style-type: none"> <li>➤ Software (Access &amp; Matching Capabilities)</li> <li>➤ Data housed in a Common Customer Directory</li> <li>➤ Base Level Consulting</li> </ul>
<b>Definitions</b>	<p># of Customers: Total of Customer Supplied records regardless of source. Number is calculated as:</p> <p style="padding-left: 40px;">a) # of inserted records. or b) 70% of total customer base</p> <p># of Systems: Number of disparate systems that will be integrated into this solution.</p> <p><i>*Note: If customer is aggregating multiple systems prior to integration, than use 2 as minimum # of systems.</i></p>

One Year Solution Price - DOMESTIC										
# of Sys. (up to)	# of Customers (up to)									
	<10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	>10,000,000
>11	\$434,078	\$516,749	\$774,364	\$918,456	\$979,413	\$1,049,194	\$1,129,549	\$1,211,412	\$1,333,117	\$1,516,737
11	\$409,641	\$500,113	\$709,903	\$895,266	\$951,267	\$1,016,567	\$1,100,524	\$1,190,679	\$1,309,359	\$1,488,223
9	\$388,893	\$458,535	\$666,665	\$867,344	\$917,823	\$977,354	\$1,055,247	\$1,140,518	\$1,264,623	\$1,447,775
7	\$354,044	\$410,582	\$574,880	\$825,308	\$867,968	\$928,914	\$1,001,408	\$1,079,934	\$1,195,763	\$1,373,978
5	\$245,736	\$307,914	\$448,492	\$659,482	\$744,205	\$796,794	\$909,091	\$986,805	\$1,109,864	\$1,291,262
4	\$167,730	\$218,749	\$321,059	\$474,869	\$569,138	\$656,170	\$791,684	\$883,756	\$1,015,121	\$1,212,526
3	\$121,094	\$151,693	\$227,242	\$321,862	\$459,997	\$553,630	\$649,867	\$724,188	\$856,830	\$1,086,540
2	\$92,234	\$114,110	\$170,087	\$240,837	\$307,796	\$459,562	\$552,134	\$617,954	\$740,078	\$956,954
1	\$69,534	\$86,460	\$124,304	\$171,342	\$229,694	\$304,051	\$481,567	\$530,869	\$640,843	\$832,181

**Additional Charges:**

Per User Charges

Per User Charges	
2 - 499	\$147.38
500 - 999	\$117.90
1,000 - 1,999	\$98.25
2,000 - 2,999	\$88.42
3,000 - 3,999	\$78.60
4,000 - 4,999	\$73.69
5,000 - 7,499	\$68.77
7,500 - 9,999	\$58.95
10,000+	\$49.12

Data Integration Toolkit (Bundled Price)	\$11,790.00
Additional Consulting (per day)	\$1,965.00
Additional Data Append	GSA Book Price based on volume
Travel Expenses	As Incurred

One Year Solution Price - GLOBAL										
# of Sys. (up to)	# of Customers (up to)									
	<10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	>10,000,000
>11	\$586,003	\$697,616	\$1,045,391	\$1,239,916	\$1,322,203	\$1,416,414	\$1,524,892	\$1,635,411	\$1,799,710	\$2,047,624
11	\$553,018	\$675,156	\$958,374	\$1,209,075	\$1,284,212	\$1,372,364	\$1,485,704	\$1,607,413	\$1,767,634	\$2,009,101
9	\$525,011	\$619,027	\$899,997	\$1,170,912	\$1,239,058	\$1,319,434	\$1,424,589	\$1,539,697	\$1,707,245	\$1,954,495
7	\$477,955	\$554,286	\$776,092	\$1,114,160	\$1,171,760	\$1,254,038	\$1,351,897	\$1,457,912	\$1,614,342	\$1,854,868
5	\$331,743	\$415,685	\$605,467	\$890,300	\$1,004,672	\$1,075,669	\$1,227,276	\$1,332,186	\$1,498,313	\$1,743,203
4	\$226,435	\$295,314	\$433,435	\$641,079	\$768,336	\$885,836	\$1,068,771	\$1,193,077	\$1,370,412	\$1,636,913
3	\$163,481	\$204,781	\$306,780	\$434,517	\$621,000	\$747,399	\$877,323	\$977,656	\$1,156,719	\$1,466,832
2	\$124,518	\$154,048	\$228,232	\$325,132	\$415,523	\$620,407	\$745,386	\$834,243	\$999,104	\$1,291,986
1	\$93,874	\$116,721	\$167,812	\$231,308	\$310,091	\$410,474	\$650,111	\$716,672	\$865,143	\$1,122,992

#### Additional Charges:

##### Per User Charges

Per User Charges	
2 - 499	\$147.37
500 - 999	\$117.90
1,000 - 1,999	\$98.25
2,000 - 2,999	\$88.43
3,000 - 3,999	\$78.60
4,000 - 4,999	\$73.69
5,000 - 7,499	\$68.77
7,500 - 9,999	\$58.95
10,000+	\$49.12

#### Data Integration Toolkit

(Bundled Price) \$11,790.00

Additional Consulting (per \$1,965.01

Additional Data Append GSA Book Price based on volume

Travel Expenses As Incurred

D&B's Multi-Year pricing assumes that customers will enter into contract with a base period of three years. D&B will not honor multi-year pricing for a base period of one year plus one year options periods.

#### Multi-Year Pricing (3 Year Deals) - Domestic

Year One - Solution Price										
# of Systems (up to)	# of Customers (up to)									
	<10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	>10,000,000
>11	\$383,372	\$461,873	\$692,368	\$850,157	\$911,957	\$979,651	\$1,058,153	\$1,135,770	\$1,240,210	\$1,374,616
11	\$362,444	\$440,160	\$634,695	\$812,626	\$874,425	\$939,565	\$1,020,523	\$1,103,249	\$1,197,569	\$1,349,562
9	\$344,072	\$404,201	\$593,823	\$774,210	\$824,318	\$881,892	\$952,927	\$1,032,215	\$1,136,654	\$1,313,701
7	\$314,007	\$363,329	\$512,767	\$736,580	\$774,210	\$828,444	\$888,573	\$960,394	\$1,048,917	\$1,248,561
5	\$213,006	\$270,581	\$399,190	\$588,812	\$663,974	\$710,741	\$806,731	\$870,200	\$962,064	\$1,175,070
4	\$143,642	\$187,952	\$278,146	\$420,117	\$506,086	\$583,802	\$701,505	\$779,221	\$878,552	\$1,106,590
3	\$103,556	\$129,494	\$195,419	\$283,157	\$405,871	\$488,597	\$573,780	\$635,579	\$736,580	\$993,799
2	\$79,386	\$97,759	\$142,856	\$207,111	\$270,581	\$405,085	\$486,927	\$541,161	\$633,025	\$813,412
1	\$60,129	\$74,375	\$106,110	\$146,982	\$197,974	\$268,910	\$422,573	\$465,214	\$546,172	\$707,400

Year Two - Solution Price										
# of Systems (up to)	# of Customers (up to)									
	<10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	>10,000,000
>11	\$216,740	\$292,097	\$546,172	\$715,457	\$771,164	\$833,455	\$908,616	\$983,188	\$1,089,298	\$1,213,584
11	\$195,026	\$271,268	\$484,471	\$678,220	\$736,286	\$796,709	\$877,471	\$958,920	\$1,054,616	\$1,202,482
9	\$177,636	\$235,112	\$444,385	\$643,439	\$688,733	\$743,753	\$813,805	\$893,486	\$1,002,445	\$1,184,797
7	\$146,982	\$193,258	\$357,728	\$610,329	\$643,341	\$695,610	\$755,936	\$828,837	\$922,076	\$1,134,689
5	\$122,223	\$158,870	\$274,609	\$460,105	\$527,111	\$572,994	\$677,237	\$743,458	\$842,101	\$1,075,248
4	\$94,320	\$126,448	\$211,631	\$355,469	\$430,728	\$495,868	\$604,631	\$664,268	\$764,385	\$1,018,558
3	\$76,340	\$94,811	\$159,460	\$248,376	\$376,199	\$457,747	\$539,393	\$592,742	\$691,189	\$967,468
2	\$60,817	\$73,589	\$117,605	\$182,647	\$246,608	\$393,197	\$475,923	\$525,932	\$619,466	\$812,822
1	\$46,079	\$56,003	\$85,772	\$126,251	\$177,636	\$252,011	\$423,359	\$462,070	\$546,467	\$722,138



Year Three - Solution Price										
# of Systems (up to)	# of Customers (up to)									
	<10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	>10,000,000
>11	\$238,453	\$321,278	\$600,799	\$786,983	\$848,291	\$916,771	\$999,497	\$1,081,536	\$1,198,257	\$1,334,923
11	\$214,578	\$298,385	\$532,908	\$746,012	\$809,875	\$876,390	\$965,208	\$1,054,812	\$1,160,038	\$1,322,740
9	\$195,419	\$258,594	\$488,794	\$707,793	\$757,606	\$818,128	\$895,156	\$982,795	\$1,102,660	\$1,303,286
7	\$161,720	\$212,613	\$393,491	\$671,342	\$707,695	\$765,171	\$831,490	\$911,760	\$1,014,333	\$1,248,168
5	\$134,406	\$174,787	\$302,119	\$506,086	\$579,872	\$630,274	\$744,932	\$817,833	\$926,301	\$1,182,734
4	\$103,752	\$139,122	\$232,754	\$391,035	\$473,762	\$545,484	\$665,054	\$730,685	\$840,824	\$1,120,443
3	\$84,004	\$104,342	\$175,376	\$273,233	\$413,829	\$503,531	\$593,332	\$651,987	\$760,357	\$1,064,244
2	\$66,908	\$80,958	\$129,395	\$200,921	\$271,268	\$432,497	\$523,476	\$578,496	\$681,462	\$894,075
1	\$50,697	\$61,603	\$94,320	\$138,926	\$195,419	\$277,262	\$465,705	\$508,247	\$601,094	\$794,351

#### Additional Charges:

Per User Charges

Per User Charges	
2 - 499	\$147.38
500 - 999	\$117.90
1,000 - 1,999	\$98.25
2,000 - 2,999	\$88.42
3,000 - 3,999	\$78.60
4,000 - 4,999	\$73.69
5,000 - 7,499	\$68.77
7,500 - 9,999	\$58.95
10,000+	\$49.12

Data Integration Toolkit (Bundled Price)

\$11,790.00

Additional Consulting (per day)

\$1,965.00

Additional Data Append

GSA Book Price based on volume

Travel Expenses

As Incurred

#### Multi-Year Pricing (3 Year Deals) - Global

Year One - Solution Price										
# of Systems (up to)	# of Customers (up to)									
	<10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	>10,000,000
>11	\$517,778	\$623,888	\$934,554	\$1,147,462	\$1,230,974	\$1,322,838	\$1,428,064	\$1,533,290	\$1,674,475	\$1,855,648
11	\$489,383	\$593,823	\$856,838	\$1,097,354	\$1,180,081	\$1,268,604	\$1,377,956	\$1,489,077	\$1,616,802	\$1,822,243
9	\$464,330	\$545,386	\$801,720	\$1,044,791	\$1,112,387	\$1,190,888	\$1,286,093	\$1,393,873	\$1,534,174	\$1,773,806
7	\$424,244	\$490,268	\$692,368	\$994,683	\$1,044,791	\$1,118,282	\$1,199,240	\$1,296,998	\$1,416,372	\$1,685,282
5	\$287,283	\$364,999	\$538,705	\$795,039	\$896,138	\$959,608	\$1,089,003	\$1,175,070	\$1,298,669	\$1,585,952
4	\$193,749	\$253,878	\$375,806	\$567,099	\$683,132	\$788,358	\$947,032	\$1,052,258	\$1,185,878	\$1,494,088
3	\$139,515	\$174,590	\$263,900	\$382,487	\$547,842	\$659,749	\$774,210	\$857,723	\$994,683	\$1,342,095
2	\$106,896	\$131,950	\$192,963	\$279,816	\$364,999	\$547,056	\$657,293	\$730,784	\$854,382	\$1,098,239
1	\$81,056	\$100,215	\$142,856	\$198,760	\$267,240	\$363,329	\$570,440	\$628,014	\$737,465	\$954,597

Year Two - Solution Price										
# of Systems (up to)	# of Customers (up to)									
	<10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	>10,000,000
>11	\$292,687	\$394,277	\$737,366	\$965,896	\$1,041,057	\$1,125,159	\$1,226,651	\$1,327,358	\$1,470,606	\$1,638,319
11	\$263,310	\$366,178	\$654,050	\$915,690	\$994,094	\$1,075,543	\$1,184,600	\$1,294,542	\$1,423,741	\$1,623,287
9	\$239,828	\$317,348	\$600,013	\$868,628	\$929,740	\$1,004,017	\$1,098,632	\$1,206,117	\$1,353,296	\$1,599,510
7	\$198,465	\$260,952	\$482,899	\$823,925	\$868,432	\$939,074	\$1,020,523	\$1,118,871	\$1,244,828	\$1,531,816
5	\$164,962	\$214,480	\$370,697	\$621,137	\$711,625	\$773,522	\$914,216	\$1,003,624	\$1,136,851	\$1,451,644
4	\$127,430	\$170,660	\$285,711	\$479,951	\$581,542	\$669,476	\$816,261	\$896,826	\$1,031,920	\$1,375,107
3	\$103,064	\$127,922	\$215,266	\$335,327	\$507,854	\$617,894	\$728,229	\$800,148	\$933,080	\$1,306,037
2	\$82,137	\$99,429	\$158,772	\$246,608	\$332,969	\$530,747	\$642,555	\$710,053	\$836,206	\$1,097,256
1	\$62,192	\$75,653	\$115,837	\$170,464	\$239,828	\$340,240	\$571,619	\$623,789	\$737,759	\$974,935

Year Three - Solution Price										
# of Systems (up to)	# of Customers (up to)									
	<10,000	10,000	100,000	250,000	500,000	1,000,000	3,000,000	5,000,000	10,000,000	>10,000,000
>11	\$321,965	\$433,676	\$811,152	\$1,062,476	\$1,145,202	\$1,237,655	\$1,349,366	\$1,460,093	\$1,617,686	\$1,802,200
11	\$289,641	\$402,825	\$719,485	\$1,007,259	\$1,093,523	\$1,183,127	\$1,303,090	\$1,424,036	\$1,566,105	\$1,785,596
9	\$263,801	\$349,082	\$660,044	\$955,481	\$1,022,684	\$1,104,428	\$1,208,475	\$1,326,768	\$1,488,586	\$1,759,461
7	\$218,312	\$287,087	\$531,238	\$906,356	\$955,285	\$1,033,001	\$1,122,605	\$1,230,778	\$1,369,310	\$1,684,988
5	\$181,468	\$235,898	\$407,738	\$683,231	\$782,758	\$850,845	\$1,005,687	\$1,104,035	\$1,250,526	\$1,596,857
4	\$140,203	\$187,756	\$314,302	\$527,996	\$639,706	\$736,384	\$897,907	\$986,528	\$1,135,082	\$1,512,657
3	\$113,381	\$140,694	\$236,783	\$368,831	\$558,650	\$679,694	\$801,032	\$880,124	\$1,026,418	\$1,436,612
2	\$90,390	\$109,352	\$174,689	\$271,268	\$366,276	\$583,802	\$706,811	\$781,088	\$919,817	\$1,207,001
1	\$68,382	\$83,218	\$127,430	\$187,559	\$263,801	\$374,234	\$628,800	\$686,178	\$811,545	\$1,072,399

#### Additional Charges:

Per User Charges

Per User Charges	
2 - 499	\$147.38
500 - 999	\$117.90
1,000 - 1,999	\$98.25
2,000 - 2,999	\$88.42
3,000 - 3,999	\$78.60
4,000 - 4,999	\$73.69
5,000 - 7,499	\$68.77
7,500 - 9,999	\$58.95
10,000+	\$49.12

Data Integration Toolkit (Bundled Price)

\$11,790.00

Additional Consulting (per day)

\$1,965.00

Additional Data Append

GSA Book Price based on volume

Travel Expenses

As Incurred

## Integration Manager Reference File Options

Reference File	Description	GSA Price
US Active Records	All active U.S. records (Class 0, 1 & 2). <i>Approximately 26 million records</i>	Standard Price Per Domestic IM Matrix
U.S. All Records	All U.S. records including all active and inactive records. <i>Approximately 46 million records</i>	Incremental <b>\$58,950</b>
Canadian Active Records	All active Canadian records. <i>Approximately 1.5 million records</i>	Incremental <b>\$22,598</b>
Canadian All Records	All Canadian records including all active and inactive records. <i>Approximately 2.6 million records</i>	Incremental <b>\$32,423</b>

Reference File	Description	GSA Price
Global Active Records	All active Global records. <i>Approximately 82.5 million records</i>	Standard Price Per Global IM Matrix
Global All Records	All Global records including all active and inactive records. <i>Approximately 122 million records</i>	Incremental <b>\$83,513</b>
DUNS Decision Makers	Add executive names, which can augment the IM reference file to increase match performance. <i>Approximately 23 million unique names</i>	Incremental <b>\$44,213</b>
Executive Home Address	Add executive names and addresses, which can augment the IM reference file to increase match performance. <i>Approximately 8.5 million unique names</i>	Incremental <b>\$63,863</b>

Integration Manager License Only	\$93,337.50
Monthly update script \$10,000	\$9,825.00
Separate IM Service Plan (Annual Fee)*	\$23,580.00

## Data Integration Batch

### Description

#### The Product

Data Integration Batch is designed to provide daily, weekly, monthly or quarterly batch D-U-N-S® numbering of customer records for use in other operational systems. In addition, the user has the option of retrieving additional D&B marketing, credit and purchasing data through the Batch process. This solution is recommended for customers preferring an automated solution.

Data Integration Batch takes advantage of one of the oldest and simplest utilities to transfer files back and forth between the customer and D&B over the Internet and TCP/IP enabled networks. The File Transfer Protocol (FTP) provides a cost-effective method of accessing and transferring data files from one computer system to another.

Data Integration Batch is sold as either a stand-alone product or as a component of Customer Integration Manager.

### Investment

The investment costs for setting up a Data Integration Batch installation consist of a set-up profile/maintenance fee, matching fees, data costs and communications options.

<b>Profile Fees</b>	<b>Year 1</b>	<b><u>Standard Input Layout</u></b>
	First Profile Setup / Maint.	\$7,368
	Each Additional	\$3,438
	<b>Year 2 and thereafter</b>	
	Each Profile Maint. Fee	\$1,965
		<b><u>Custom Input Layout</u></b>
		\$11,298
	<b>Year 1</b>	
	First Profile Setup / Maint.	\$7,368
	Each Additional	\$5,895
	<b>Year 2 and thereafter</b>	
	Each Profile Maint. Fee	\$982.50
	<b>Optional ValiCert License</b>	
	Fee per License	

<b>Updates</b>	<b>Update Premium</b> (Daily, Weekly, Monthly, Quarterly and Semi-annually)	Standard GSA Update Premiums apply. Daily Match Premium is <b><u>1.97</u></b>
<b>Data Price Subsequent D&amp;B Data Integration Batch Data Resolution</b>	Data Load – Volume based on the number of records in the initial data load and estimated annual batch volumes. Requirement that subsequent data load records need to be the same as the initial data load - See Record Price Example Below	Standard GSA Price for Delivery of the Record and data element (Maximum price capped at 25,001 Record Price) <i>times</i> Daily Match Premium <b><u>1.97</u></b>
<b>Profiles</b>	All profiles are Custom created with a Program Manager and can include any available base records, single elements or data suites.	
<b>Communication Options</b> (Estimates – Contact Government Customer Manager for Specific Quote)	Internet Frame Relay T1	No Charge \$294.76-\$589.51/Month; \$3,930-\$7,860/Month

Consulting Pricing		
<p>Phase 1:</p> <ul style="list-style-type: none"> <li>• Data Discovery</li> <li>• Business Requirements Analysis</li> <li>• Technical Architecture Design</li> </ul> <p>Phase 2:</p> <ul style="list-style-type: none"> <li>• Installation</li> <li>• Integration Development</li> <li>• Integration Consulting</li> <li>• Testing &amp; Training</li> <li>• Data Extraction &amp; Transformation Services</li> </ul>		
Labor Rates	Position	Daily Rate
	Senior Consultant	\$1,572
	Program Manager	\$1,473
	Information Consultant	\$1,473
	Senior System Architect	\$1,473
	Business Application Engineer	\$1,473
	Matching Specialist	\$1,276
	Network Consultant	\$1,179
	Fulfillment Specialist	\$982

# D&B Data Integration Toolkit

## Included in Data Integration Annual License

- Software License for one application/instance
- Documentation (toolkit@dnb.com)
- Administration of User IDs and passwords
- Up to 40 hours of phone or e-mail technical implementation support
- Data and product support (On going by phone/e-mail)
- Upgrades to existing functionality
- Data storage (product cache)

## Software Licenses

## FY06 License Fee

Data Integration Toolkit **(new customer)**

\$27,510

Enterprise Data Integration Toolkit License **(new customer)** *(no limitations on the number of applications)*

\$216,150

Data Integration Toolkit **(existing customer)**  
*(purchased a toolkit license before 2005)*

\$19,650

Enterprise Data Integration Toolkit License  
**(existing customer)**  
*(purchased a toolkit license before 2005)*

\$117,900

SAP, Oracle, Siebel, or Peoplesoft Module  
*(pre-bulit modules, no access to the toolkit code)*

\$11,790

## Data Integration Toolkit Add-On Modules

Monitoring Module additional License

\$9,825

Transactional Name and Address Standardization

\$12,280

**Data Integration Toolkit Packet Pricing – See Service Discount Plan or Monthly Discount Plan Tables**

## D&B<sup>®</sup> Family Tree<sup>®</sup> Finder

**Product Description** D&B Family Tree Finder is a comprehensive tool that allows web access to D&B corporate linkage and contact name information. This platform provides access to the full U.S. and Canadian business universe, all U.S. and Canadian records linked globally, international businesses with any form of linkage, Board of Directors and Foreign Executives. D&B Family Tree Finder allows users to look up a company globally by business name or trade style, principal name, or D&B D-U-N-S<sup>®</sup> Number.

**Pricing** D&B Family Tree Finder pricing is dependent upon the total number of users.

Total Number of Users	License Fee
1	\$19,769.88
2-5	\$21,942.39
6-15	\$27,343.49
16-49	\$45,840.03
50-99	\$72,996.46
100-199	\$103,411.64
200+	\$120,091.73



## D&B Private Data Portals

A **Private Data Portal** is designed to distribute D&B prospecting data to salespeople in the field, without using IT resources, fielding ad hoc requests, or requiring reps to use a complex interface.

Data from D&B is combined with third party or customer data and delivered via the Web. Common tasks such as choosing industry segments, obtaining counts, and suppressing current customers are configured to meet the needs of the agency.

Description	Private Data Portals
System Access/ Hosting # of Users Included	<b>\$49,125</b> 25
Analytics Module	
<i>Included in above fee:</i>	<ul style="list-style-type: none"> <li>* License Fee</li> <li>* Standard Project Mngmnt</li> <li>* Data load with up to 20 Custom fields</li> <li>* Up to 2-1hr Training Sessions</li> <li>* Up to 20 Code Tables</li> <li>* Initial System Configuration</li> </ul>

<u># of Users</u>	<u>Price per User</u>
base - 499	\$146.63 per user
500 – 999	\$117.70 per user
1,000 - 1,999	\$97.75 per user
2,000 - 2,999	\$87.78 per user
3,000 - 3,999	\$77.80 per user
4,000 - 4,999	\$72.82 per user
2,000 - 4,999	
5,000+	
5,000 - 7,499	\$67.83 per user
7,500 - 9,999	\$58.85 per user
10,000+	\$48.88 per user
<b>Code Table Development</b>	<b>\$490.76</b> per code table (>20)
<u># of records</u>	
0 - 100,000	\$9.82/M
100,001 - 500,000	\$7.86/M
500,000+	\$4.91/M

<u># of custom fields</u>	
<= 20	No Charge
21 - 40	\$4,912
41 - 60	\$9,825
61 - 80	\$14,737
81 - 100	\$19,650
101+	\$24,562
<b>Matching</b>	
Training	<b>\$2,456</b> per day
Consulting Services	<b>\$1,965</b> per day
Add'l Project Management	<b>\$1,572</b> per day

<b>Domestic Record Data License Pricing</b>	<p>Record charges for domestic data integrated into D&amp;B Market Spectrum Web can be located under Strategic Database Marketing Record pricing.</p> <p>D&amp;B data on the web platform is <b>UPDATED MONTHLY</b> and should incur the monthly update premium.</p> <p>The cost of the data is determined by the number of records loaded onto the platform. Some customers purchase a Local Access Database (<b>LAD</b>) which allow additional records to be loaded on the platform for <b>analytical purposes</b>. This practice was designed as an interim step for the customer and will be monitored by D&amp;B.</p>
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<b>International Record Data License Pricing</b>	For record charges for international data integrated into D&B Market Spectrum, contact your D&B Customer Manager for International Record Abstract pricing.
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<b>Data Integration Services - Consultation</b>	Pricing above covers the work done by the assigned D&B Project Manager including pre-match file layout analysis, consulting with the client to determine match rate goals, evaluating available match methodologies, sampling of non-matched and matched records through visual scans. Multiple files in standard formats can be integrated at the prices listed below. Complex file mapping will require additional consulting which will be provided on a time and material basis at quoted prices.
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<b>Data Integration File Matching Charges</b>	<b>Domestic and International Record Multi-Pass Matching Charges</b>		
	<b>Step-Down Pricing</b>		
	<b>Number of Records</b>	<b>Domestic</b>	<b>International</b>
	1 - 10,000	\$58.95/M	\$78.60/M
	10,001 - 100,000	\$54.03/M	\$73.68/M
	100,001 - 250,000	\$29.48/M	\$51.09/M
	250,001 - 1,000,000	\$14.73/M	\$31.44/M
	> 1,000,000	\$8.84/M	\$22.59/M

Data Integration File Lookup/ Investigation Charges	Manual Lookup and Investigation Charges		
		Domestic Record Manual Lookups	\$662.33/M
		International Record Manual Lookups	\$2.20/record
		Domestic Record Investigations	\$6.87/record
		International Record Investigations	Varies by County
Other Services Training and Consulting	<p>Advanced Concepts Training – Additional hands-on training is available to assist customers with more complex data analysis needs using the web version of D&amp;B Market Spectrum. It is recommended that students attend this class with actual assignments that they need to complete using the system.</p> <ul style="list-style-type: none"> <li>• \$2,455.80/day plus expenses</li> </ul> <p>Additional Information Consulting</p> <ul style="list-style-type: none"> <li>• Quoted based on complexity or requirements</li> </ul>		

## MarketPlace Gold on DVD

<b>Starter Unit</b> <ul style="list-style-type: none"> <li>DVD Software annual subscription for 1 User</li> <li>Hardware Meter</li> <li>Documentation</li> <li>1,000 meter credits</li> <li>Quarterly Update on DVD's (3 times per year)</li> </ul>	\$2,942
<b>Network Version (5 seats)</b> <ul style="list-style-type: none"> <li>A MarketPlace Gold annual subscription</li> <li>1 Network Administrator Kit</li> <li>5 Seat Kits (each with its own meter and complete documentation)</li> <li>1,000 meter credits</li> </ul>	\$10,802
<b>Additional Network Seats (price is per seat)</b>	\$1,965
<b>Subscription Renewal</b> Another year of MarketPlace Gold quarterly update discs	\$2,134
<b>Upgrade from MarketPlace</b> <ul style="list-style-type: none"> <li>MarketPlace Gold</li> <li>A MarketPlace Gold annual subscription</li> </ul>	\$7,368
<i>* In the middle of your existing MarketPlace or MarketPlace Pro subscription? Call your D&amp;B Customer Manager to get a rebate on your remaining quarters when you upgrade.</i>	
<b>High-Capacity Module</b> <ul style="list-style-type: none"> <li>Lets you process over 60,000 records (max. 500,000 records)</li> </ul>	\$1,965
<b>Extra Credit Pack</b> <ul style="list-style-type: none"> <li>4,000 meter credits for the price of 3,000</li> <li>Available only with upgrades, starter units, and network versions</li> <li>Limit one per order</li> </ul>	\$294

### Meter Credit Pricing (sold in blocks of 1,000 Credits)

Meter Credits are priced the same for MarketPlace and MarketPlace GOLD

# of Credits	\$ per Credit
1,000 - 9,000	\$0.1031
10,000 - 49,000	\$0.0982
50,000 - 99,000	\$0.0933
100,000 - 250,000	\$0.0884
251,000 - 499,000	\$0.0835
500,000 - 749,000	\$0.0786
750,000 - 1,000,000	\$0.0736
1,001,000 - 1,250,000	\$0.0687
1,251,000 - 1,500,000	\$0.0638
1,501,000 - 1,750,000	\$0.0589
1,751,000 - 2,000,000	\$0.0540
2,001,000 - 2,250,000	\$0.0491
2,251,000 - 2,500,000	\$0.0442
2,500,000 +	\$0.0393
Please add a \$24.56 service fee for orders of less than 5,000 meter credits	

## Pricing for Base Records on ZapData.com

<u>Record Range</u>	<u>Mail Record</u>	<u>Telemarketing Record</u>	<u>Enhanced Telemarketing</u>	<u>Prospect Record</u>	<u>Strategic Marketing Record</u>
1 to 24	\$0.41	\$0.61	\$1.02	\$1.47	\$2.61
25 to 100	\$0.34	\$0.51	\$0.85	\$1.24	\$2.18
101 to 500	\$0.20	\$0.30	\$0.51	\$0.73	\$1.30
501 to 1000	\$0.15	\$0.19	\$0.33	\$0.48	\$0.85
1,001 - 5,000	\$0.13	\$0.15	\$0.26	\$0.41	\$0.68
5,001 - 25,000	\$0.10	\$0.13	\$0.23	\$0.38	\$0.61
25,001 - 100,000	\$0.10	\$0.13	\$0.23	\$0.36	\$0.55
100,001 - 200,000	\$0.10	\$0.13	\$0.23	\$0.33	\$0.41
200,001 - 400,000	\$0.10	\$0.13	\$0.23	\$0.28	\$0.28
400,001 +	\$0.10	\$0.10	\$0.18	\$0.19	\$0.19

## Key Business Ratios

<b>Description</b>	D&B Key Business Ratios products utilize information from D&B's Financial Information base of public and private companies in over 800 lines of business to calculate financial norms and ratios. The norms and ratios are classified by industry and asset size so they can be used as benchmarking tools for assessing the financial strength of a company vis-à-vis its industry peers.
<b>Segments</b>	<p>There are five segments available:</p> <ul style="list-style-type: none"> <li>• Manufacturing</li> <li>• Retailing</li> <li>• Wholesaling</li> <li>• Finance, Real Estate &amp; Services</li> <li>• Agriculture, Mining, Construction, Transportation, Communications &amp; Utilities</li> </ul>
<b>Directories</b>	<p>Key Business Ratio Directories are published annually in January and have four different formats:</p> <ul style="list-style-type: none"> <li>• Three Year Norms &amp; Ratios</li> <li>• One Year Norms &amp; Ratios</li> <li>• One Year Ratios</li> <li>• Desk Top Edition</li> </ul>
<b>Directory Pricing</b>	<p>Following are the prices for individual directory segments and for full files (all five segments). Additional copies are 49.75 percent of the first copy price.</p>

Directory Format	Segment	Price
Key Business Ratios	One Segment	\$239.40
Key Business Ratios	All Five Segments	\$958.58

<b>Discounts</b>	For 2 or more copies discounts start at 80.25%; for 11+ copies in all five segments discounts are 90.25%.
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## Web Solutions

### Product

**Million Dollar Database**

### Description

This product contains information on Leading US companies. Provides linkage to parent and ultimate parent. Includes top executive names and bios. Data can be licensed by co. size, geography or industry. Canadian data also available.

There are currently four different packages of MDDI available:

- Premier:**  $\geq$  \$ 1 M in Sales or  $\geq$  20 total employees or branches with  $\geq$  50 employees. ~ 1.4 M Records
- Plus:**  $\geq$  \$ 3 M in Sales or  $\geq$  45 total employees or branches with  $\geq$  500 employees. Excl SIC 82 (Educ Svcs) & 91-98 (Public Admin). ~ .5 M Records
- Database:**  $\geq$  \$ 5 M in Sales or  $\geq$  65 total employees or branches with  $\geq$  500 employees. Excl SIC 82 (Educ Svcs) & 91-98 (Public Admin). ~ .35 M Records
- Series:**  $\geq$  \$ 9 M in Sales or  $\geq$  180 total employees or branches with  $\geq$  900 employees. ~ .25 M Records

### MDDI Pricing:

# of Users	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>
<b>Premier</b>	\$11,887	\$13,955	\$15,675	\$17,395	\$19,114	\$21,875	\$23,678	\$25,480
<b>Plus</b>	\$ 9,353	\$10,404	\$11,627	\$12,855	\$14,083	\$16,073	\$17,360	\$18,652
<b>Database</b>	\$ 6,626	\$ 7,417	\$ 8,335	\$ 9,259	\$10,178	\$11,652	\$12,625	\$13,592
<b>Series</b>	\$ 3,448	\$ 3,934	\$ 4,415	\$ 5,005	\$ 5,487	\$ 6,273	\$ 6,773	\$ 7,279

### Product

**International Million Dollar Database**

### Description

This product contains information on the top 1.6 Million companies outside of the US and Canada. Provides linkage to parent and ultimate parent. Includes up to 4 executive names.

### IMDDI Pricing:

# of Users	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>
	\$14,934	\$17,531	\$19,692	\$21,851	\$24,011	\$26,171	\$28,325	\$30,485

### Product

**Key Business Ratios**

### Description

This product contains 14 Key Business Ratios covering Solvency, Efficiency and Profitability. Ability to easily compare a company to its industry. One year or three year set of data available.

### Key Business Ratios Pricing:

# of Users	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>
<b>One Year Set</b>	\$8,253	\$9,491	\$10,914	\$12,551	\$14,434	\$15,877	\$17,465	\$19,212
<b>Three Year Set</b>	\$15,473	\$17,796	\$20,464	\$23,534	\$27,064	\$29,771	\$32,749	\$36,024

## Reference Products: other CD-ROMs and Directories

**Annual Lease** Reference Products are licensed on an annual basis, are not purchased or owned, and must be returned when a new edition is shipped or the agreement has expired.

Reference Books	Price
Exporters Encyclopaedia (w/ bi-weekly update)	\$686.77
Exporters Encyclopaedia (w/ Country Guide)	\$63.86
Standard Industrial Classification (SIC) Manual	\$58.95

### Single User CD-ROM Products

CD-ROM Products	Price
D&B Business Locator	\$2,727
Dun's Million Dollar Disc	\$5,904
Dun's Middle Market Disc	\$2,190

### Area Network (LAN/WAN) Pricing

**LAN Pricing** Local Area Network pricing is based on the number of desktops that can have access to the CD-ROM information. A multiplier (or factor) is used for each of the pricing groups. The base product is multiplied by the factor for each group.

Desktops	Price Multiplier
1	N/A
2-5	1.9
6-10	2.25
11-25	3
26-100	3.75
101-250	4.5
251-500	5.25
501+	6

**WAN Pricing** Wide Area Network pricing applies to agencies requiring desktop access at more than one location. Pricing is available from your D&B Customer Manager.



## Fixed Rate Premium Access – Information Services (Modified)

Product Availability	<p>D&amp;B offers our largest government customers fixed rate premium access to certain business information services for one year at a flat rate, to be paid upfront in full.</p> <p>Offering applies to all D&amp;B Risk Management Services (RMS) transactional offerings including Public Records, Alert Services, Severe Risk and WorldBase access, including Global Marketing Lists and Global Family Linkage.</p> <table><tr><th>Current ADP Commitment Range</th><th>YEAR 1 QUALIFIER - Minimum Increase</th><th>SERVICE THRESHOLD</th><th>OUT YEAR QUALIFIER - Minimum Increase</th><th>SERVICE AVAILABLE</th></tr><tr><td>\$5,000 - \$99,999</td><td>30%</td><td>2x</td><td>15%</td><td>2x</td></tr><tr><td>\$100,000 - \$249,999</td><td>25%</td><td>2.5x</td><td>12.50%</td><td>2.5x</td></tr><tr><td>\$250,000 - \$499,999</td><td>20%</td><td>2.5x</td><td>10.00%</td><td>2.5x</td></tr><tr><td>\$500,000+</td><td>15%</td><td>3x</td><td>7.50%</td><td>3x</td></tr><tr><td>\$1.0MM+</td><td>custom</td><td>custom</td><td>7.50%</td><td>custom</td></tr></table>	Current ADP Commitment Range	YEAR 1 QUALIFIER - Minimum Increase	SERVICE THRESHOLD	OUT YEAR QUALIFIER - Minimum Increase	SERVICE AVAILABLE	\$5,000 - \$99,999	30%	2x	15%	2x	\$100,000 - \$249,999	25%	2.5x	12.50%	2.5x	\$250,000 - \$499,999	20%	2.5x	10.00%	2.5x	\$500,000+	15%	3x	7.50%	3x	\$1.0MM+	custom	custom	7.50%	custom
Current ADP Commitment Range	YEAR 1 QUALIFIER - Minimum Increase	SERVICE THRESHOLD	OUT YEAR QUALIFIER - Minimum Increase	SERVICE AVAILABLE																											
\$5,000 - \$99,999	30%	2x	15%	2x																											
\$100,000 - \$249,999	25%	2.5x	12.50%	2.5x																											
\$250,000 - \$499,999	20%	2.5x	10.00%	2.5x																											
\$500,000+	15%	3x	7.50%	3x																											
\$1.0MM+	custom	custom	7.50%	custom																											
Access Mechanism	www.dnb.com																														
Renewal Requirement	To remain in the modified FRPAS plan, the agency customer must increase their D&B renewal for year 2 by the qualifier percentage of EITHER the prior year commitment or by the percentage of “overuse”, whichever is greater.																														
Monthly Discount Plans	MDP subscriptions under the modified FRPAS work in a similar fashion, with prior 12-month D&B spend establishing the service baseline. MDPs must convert to ADPs with the same percentage guidelines.																														
Usage Calculations	Transactional product pricing is based on current GSA pricing. “True” usage against a fixed rate premium access subscription is calculated at <u>GSA LIST PRICE</u> for each report. International service availability is limited to 15% of the commitment amount. Carryover of unused service does not apply.																														
Carryover Provisions																															

## WorldBase (Fixed Rate Premium Access)

One year of fixed rate premium access for ADP customers

Number of seats up to:	FY07 GSA Price per seat:
1	\$46,490
2-5	\$42,263
6-10	\$38,037
11-25	\$35,217
26-100	\$32,401

LAN (Local Area Network), one year of service for ADP customers

Number of seats on LAN	X Factor	FY07 GSA Price
1	N/A	\$46,490
2-5	1.9	\$88,331
6-10	2.5	\$116,225
11-25	3.0	\$139,470
26-100	3.75	\$174,337
101-250	4.5	\$209,205
251-500	5.25	\$244,072
501+	6.0	\$278,940

## Small Business Risk Portfolio Solution

Includes the following:

D-U-N-S® Numbering Process

Batch Files, consisting of:

- Small Business Risk Portfolio Score, Segmentation and Reason Codes, D-U-N-S Number
- Consumer Fixed Fielded Layout (TU40 FFR Segment)
- Consumer Report text

Annualized Fees for One Time, Quarterly and Monthly processing:

Portfolio Size	One Time	Quarterly (X1.3)	Monthly (X1.75)
Under 10,000 accounts	\$6.89	\$9.14	\$13.11
10,000 to under 25,000 accounts	\$5.27	\$7.02	\$10.26
25,000 to under 50,000 accounts	\$4.88	\$6.51	\$9.58
50,000 to under 75,000 accounts	\$4.71	\$6.29	\$9.28
75,000 accounts and above	Custom	Custom	Custom

**Fee Based on:**

Commercial Only	Commercial, Blended and Consumer
Unique account record that D&B is able to DUNS Number.	Each unique account record submitted (regardless if they resulted in a score or segment). May consist of one or two principals per account.
<b>NOTE:</b> We will not be tracking to ensure each period that they are submitting the same DUNS Numbers or Account Numbers.	

### Additional Fees:

1. Additional D&B Data Elements
2. Analytic Support:
  - Retro Scores
  - Validation Analysis
  - Customization of Segmentation
3. e- RAM
  - e-RAM Application
  - D&B Commercial Data (RAM Refresh Packet)

D&B bills upfront upon initial receipt of the agency file based on number of records initially submitted at agreed upon rate.

## Fraud Risk Score

The Fraud Risk Score is a statistically-based, easy-to-interpret, early-warning commercial fraud risk screening system. This predictive score was designed to help agencies easily assess fraud risk at the point of loan origination or application. The score detects and analyzes matched application data to behaviors and characteristics of previously confirmed frauds.

The objective of the Fraud Risk Score is to identify a small subset of the applicant population which has elevated risk for fraud.

The Fraud Risk Score uses the following relational data matching and screening process:

- 1) Historical search database – the Fraud Risk Score begins by matching and analyzing the applicant data to D&B's Historical Search Database
- 2) D&B Misrepresentation File – next, the model searches for matching data in D&B's file of over 5,000 businesses that have previously misrepresented data to D&B
- 3) High Risk Identifiers – finally, the Fraud Risk Score leverages several additional sources of fraud risk predictive address data, including address type and quality and risk of address provided
- 4) The Fraud Risk Score – the output of this score model is a highly predictive Fraud Risk Score. The Fraud Risk Score data packet and report include:
  - Fraud Risk Score (2001-2999)
  - Fraud Risk Score Class (1-5)
  - Score Reasons Codes
  - Attributes, including the Historical Search Data

Transactional  
Pricing -  
See  
ADP/MDP  
Price List

**Batch Pricing**

<b>VOLUME</b>	<b>One-Time</b>
< 5000	\$0.68
5000-9999	\$0.54
10000-24999	\$0.44
25000-49999	\$0.37
50000-99999	\$0.34
100000-199999	\$0.31
200000-299999	\$0.28
300000-499999	\$0.26
> = 500000	\$0.24
Minimum = \$2,456	

# Hoover's/First Research

		GSA Researcher (Premium Select, all Regions & Targets, 0 DLs, 5 CM)	GSA Prospector (Premium Select, all Regions & Targets, 10k DLs, 25 CM)	GSA Relationship Manager (Premium Select, all Regions & Targets, Family Tree, 250k DLs, 50 CM)	GSA Access Hoover's	GSA Family Tree	GSA First Research Bundle	GSA Additional Downloads (\$3k per 100k)	GSA 25 CM/Seat (max CM qty allowed - 50/seat)	GSA First Research Stand- Alone
Named Users	"Up to" Named Users									
Base Level	3	1,960	3,434	5,104	1,228	1,228	1,916	2,800	393	2,211
2 additional	5	2,396	4,160	6,076	1,400	1,400	2,560	2,800	480	3,000
7 additional	10	3,436	6,320	11,596	2,720	2,720	5,200	2,800	800	5,600
11-15	15	4,740	9,300	16,200	3,960	3,960	7,680	2,800	960	7,988
16-20	20	6,160	12,080	20,400	5,120	5,120	10,080	2,800	1,200	10,360
21-30	30	8,760	17,400	28,800	7,440	7,440	15,072	2,800	1,600	15,400
31-50	50	14,200	27,000	46,000	12,000	12,000	25,000	2,800	2,800	25,200
51-75	75	18,880	35,840	61,120	15,920	15,920	33,200	2,800	3,680	
76-100	100	23,040	43,840	74,720	19,520	19,520	40,640	2,800	4,560	
101-150	150	28,480	54,160	92,240	23,360	23,360	49,600	2,800	5,440	
151-200	200	33,040	62,880	107,120	26,480	26,480	57,040	2,800	6,160	
201-250	250	37,120	70,560	120,320	29,200	29,200	63,680	2,800	6,800	
251-300	300	40,800	77,600	132,320	31,680	31,680	69,600	2,800	7,360	
301-400	400	47,360	90,160	153,680	35,920	35,920	80,160	2,800	8,400	
401-500	500	53,600	101,600	172,800	40,000	40,000	89,600	2,800	9,600	
501-600	600	58,400	111,200	189,600	43,200	43,200	97,600	2,800	10,400	
601-700	700	63,200	120,800	205,600	45,600	45,600	105,600	2,800	10,400	
701-800	800	69,600	127,200	212,000	47,200	47,200	109,600	2,800	12,000	
801-900	900	76,000	133,600	218,400	48,000	48,000	112,800	2,800	12,800	
901-1000	1,000	82,400	140,000	224,800	49,600	49,600	116,800	2,800	14,400	
1001-1500	1,500	112,000	176,000	256,000	56,000	56,000	136,000	2,800	24,000	
1501-2000	2,000	144,000	208,000	288,000	64,000	64,000	152,000	2,800	24,000	
2001-2500	2,500	176,000	240,000	320,000	64,000	64,000	168,000	2,800	32,000	
2501-3000	3,000	208,000	272,000	352,000	72,000	72,000	192,000	2,800	40,000	
3001-3500	3,500	240,000	304,000	384,000	80,000	80,000	208,000	2,800	48,000	
3501-4000	4,000	272,000	336,000	416,000	88,000	88,000	224,000	2,800	48,000	
4001-4500	4,500	304,000	368,000	448,000	96,000	96,000	240,000	2,800	56,000	
4501-5000	5,000	336,000	400,000	480,000	96,000	96,000	264,000	2,800	64,000	
5001-6000	6,000	400,000	464,000	544,000	112,000	112,000	296,000	2,800	80,000	
6001-7000	7,000	464,000	528,000	608,000	120,000	120,000	336,000	2,800	88,000	
7001-8000	8,000	528,000	592,000	672,000	136,000	136,000	368,000	2,800	104,000	
8001-9000	9,000	592,000	656,000	736,000	152,000	152,000	408,000	2,800	112,000	
9001-10000	10,000	656,000	720,000	800,000	160,000	160,000	440,000	2,800	128,000	

Consult FR Specialist

Consult FR Specialist

## Supply Management Solutions

Business verification	\$.60 per input record
Supplier verification	\$1.04 per input record
Corporate linkage	\$1.71 per input record PREMIUM*
Enhanced corporate linkage	\$2.51 per input record PREMIUM*
Enhanced diversity	\$0.49 per input record PREMIUM*
Dependency & demographics	\$0.49 per input record PREMIUM*
Enhanced depend. & demo.	\$1.24 per input record PREMIUM*
Risk:	\$1.30 per input record PREMIUM*
Enhanced Risk:	\$2.49 per input record PREMIUM*

### Refreshes

Frequency	Price
Six Month	1.14 X Packet Price
Quarterly	1.30 X Packet Price

## Supplier Assessment Manager (SAM)

Supplier Assessment Manager procurement decision support software integrates and consolidates an agency's vendor data with dynamic D&B business intelligence. It creates custom scorecards, user fields and supplier performance reviews.

### Year 1 Pricing

	Base Module	Add-on Modules		
# of Users	Supplier	Product	Cost Center	Contract
1-5	\$21,615.42	\$11,790.23	\$11,790.23	\$4,912.59
6-10	\$26,528.01	\$16,702.82	\$16,702.82	\$4,912.59
11-15	\$31,440.60	\$21,615.42	\$21,615.42	\$7,368.39
16-20	\$36,353.20	\$26,528.01	\$26,528.01	\$7,368.39
21-25	\$41,265.79	\$31,440.60	\$31,440.60	\$9,825.19
Charge per additional 5 users	\$4,912.59	\$4,912.59	\$4,912.59	\$1,227.90
Charge per LAN	\$4,912.59	-	-	-
Additional site	\$4,912.59	\$1,965	\$1,965	\$982

## Spend Analysis

Spend Analysis profiles an agency's spend by corporate family, industry, geography and most dependent suppliers. Also, for U.S. suppliers, profiles by socio-economic status and risk exposure by industry segments and high risk suppliers.

Spend Analysis fees (not including delivering D&B data records to the agency) as presented in the following table depend upon the total number of input records, the percentage of eligible input records matched in electronic match and additional fees for select Data Rationalization components.

# of Input Records	Less than 20,001	20,001-50,000	50,001-100,000	More than 100,001
% of eligible input records matched electronically:				
30%	\$103,964	\$144,657	\$260,853	\$413,974
40%	\$90,403	\$125,797	\$217,378	\$344,979
50%	\$78,611	\$109,388	\$181,148	\$287,483
60%	\$68,358	\$95,120	\$150,956	\$239,569
70%	\$59,800	\$83,332	\$125,797	\$199,640
80%	\$54,038	\$75,195	\$109,388	\$173,600
90%	\$49,125	\$68,358	\$95,120	\$150,956



# Central Contractor Registration Services

## Central Contractor Registration Synchronization Service

D&B's Central Contractor Registration (CCR) Synchronization Service facilitates agency efforts to compare and exchange information between ERP, procurement, financial and grants management systems and the CCR. This service, which leverages D&B's patent-pending DUNSRight process and our longstanding support of the CCR registration process for vendors and, more recently, grantees, entails an electronic match of agency vendor and grantee records against D&B's global business database, followed by the assigning of D-U-N-S Numbers and appending of value-added D&B business intelligence to matched records.

Agencies may select from either a basic or enhanced D&B data packet. With the former, D&B will return a D-U-N-S Number, legal business name, tradestyle(s), physical and mailing addresses, phone number, Taxpayer Identification Number (TIN), legal status (e.g. corporation, sole proprietorship, partnership) and out of business indicator on unique, matched agency records.

In the case of the enhanced packet, D&B will also deliver corporate linkage (company name, address and D-U-N-S Number for parent/HQ, domestic and global ultimate family members) and two predictive scores from D&B's USA Patriot Act Compliance solution assigned by D&B after a pre-screening against over 25 different "Watch Lists" maintained by U.S. and foreign government entities. The Compliance Risk Index is a numeric value representing an aggregation of weighted risk flags assigned using a proprietary, rules-based algorithm, while the Compliance Risk Class categorizes the Index values according to "low", "medium" and "high" risk. Agency vendor/grantee records will be returned in a fixed-fielded, flat file format (e.g. Excel). Agencies with custom data requirements should contact their D&B Government Customer Manager.

As part of this service, D&B will ensure the patented Match Grade and Confidence Codes used during the agency synchronization process are tuned to the same levels as the CCR DUNS Number validation process. This will ensure a DUNS-to-DUNS synchronicity between agency databases and CCR. Furthermore, D&B can flag vendors and grantees not already registered in CCR, thereby enabling agencies to proactively notify those organizations about the CCR registration requirement. By ensuring the currency, integrity and comprehensiveness of vendor and grantee information, the CCR Synchronization Service will enable agencies to more easily compare information maintained within their systems to that stored in CCR. Agencies can also leverage the business intelligence returned by D&B to aggregate spend among related vendors and better leverage their purchasing power (through corporate linkage) and facilitate the federal payment and reporting processes (through TIN and legal status information).

### Basic Data Packet

<b>Input Records</b>	<b>Per Input Record Price</b>
1-25,000	\$2.25
25,001-50,000	\$1.90
50,001-100,000	\$1.50
100,001 +	Custom pricing

### Enhanced Data Packet

<b>Input Records</b>	<b>Per Input Record Price</b>
1-25,000	\$3.70
25,001-50,000	\$3.20
50,001-100,000	\$2.80
100,001 +	Custom pricing

### Upward Linkage

D&B's Central Contractor Registration (CCR) Upward Linkage Service entails a batch append of D-U-N-S Number, name and address information for the Parent/Headquarters, Domestic and Global Ultimate members of a CCR registrant's corporate family.

This service, which may be delivered via Data Integration Batch or in a fixed-fielded, flat file (e.g. Excel) format, leverages D&B's unique ability to identify and track corporate affiliations on a cross-border basis. Our U.S. and global business databases link by ownership 7.6 million records globally, 2.7 million of which are U.S.-based.

<b>Records</b>	<b>Per Record Price</b>
1-50,000	\$6.62
50,001-100,000	\$6.25
100,001-250,000	\$5.83
250,001 +	\$5.35

### USA Patriot Act Compliance Solution – Enterprise

<b>Service Option</b>	<b>Per Record Price</b>
Batch	\$1.59
Transactional	\$2.21

## Open Ratings – Buyer Insight

Buyer Insight combines predictive supplier information from Open Ratings, Inc. and financial information from D&B's global database. This combination delivers predictive supplier performance and solvency ratings based on qualitative buyer feedback, actual quantitative transaction data and unbiased financial/operating history information from D&B directly to customers via an Internet-based service.

Buyer Insight is an encrypted, password-protected service that is only accessible by individuals within the subscribing organization/agency with a valid User ID and password assigned by the marketplace's Buyer Insight administrator(s). In addition, each user must have a valid form of payment for the marketplace (either pre-registered, or supplied at the time of payment).

Pricing for Buyer Insight is based on three aspects:

- Flat annual license for access to the service
- Variable annual content fees for delivery of external and internal predictive performance and solvency data. These fees are based on the number of ratable entities (suppliers) registered by the marketplace in the Open Ratings database. The marketplace is billed quarterly for new suppliers and there is no pro-rata credit for suppliers registered for a partial year.
- Variable annual transaction fees. The marketplace must report on a quarterly basis the number of transactions conducted between buyers and sellers. Open Ratings charges a per transaction fee based on this reported number.

Subscription Fee (access to Buyer Insight software, REP protocol)

Implementation Fee (one-time charge): \$9,825

Open Ratings Service Subscription Fee	Price
Year 1	\$24,562
Year 2	\$49,125
Year 3	\$73,688

**Content Fee      Based on the number of ratable entities each year of this Agreement**

<b>Number of vendors billed in each contract year</b>	<b>Price per Ratable Entry</b>
1-2,500	\$9.83
2,501-5M	\$9.08
5,001-25M	\$8.61
25,001-100M	\$7.07
100,001 – 250M	\$4.96
250,001 +	\$3.39

**Transaction Fees      Paid quarterly by marketplace based on number of transactions**

<b>Number of transactions per marketplace vendors</b>	<b>Price per Transaction</b>
0-15M	\$2.70
15,001-50M	\$2.35
50,001-250M	\$2.31
250,001-1MM	\$2.26
1,000,001-2.5MM	\$2.21
2,500,001 +	\$2.06

1. Notes: Supplier information is available only on suppliers registered by the marketplace and for whom content fees have already been billed or paid. Sourcing tools and information for non-registered suppliers are available for additional fees not listed in this pricing schedule.
2. Any uses of Buyer Insight outside or in addition to the scope of this pricing schedule and its terms require a customized quote from Open Ratings & D&B.

	<b>MaxMatch</b>
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**Initial Set-up Charge**

Charge is applied for each initial file and for any subsequent files that do not conform to the initial input format.

**Price**

\$1,965/file without quarterly updates  
\$7,368/file with quarterly updates

**Price per thousand input records**

D&B DUNS Numbering  
D&B Acxiom Machine Match Process  
No Marketing Record Append Fee Included  
DUNS MaxMatch Reference Number Applied

Number of Records	Price Per Thousand
< 100,000	\$58.85
100,001-246M	\$28.93
246,001 – 1MM	\$13.96
> 1MM	\$7.28

## D&B Identity Services

### Pricing Options

Implementation Fee (one-time charge): \$1,768/day.

### North America (U.S. & Canada)

Volume Discount Bands	Authentication	Verification	A&V	Client Certificate	Domain Check
1-1M	\$18.63	\$19.52	\$38.16	\$54.86	\$9.51
1,001-5M	\$17.73	\$18.57	\$36.30	\$53.00	\$9.04
5,001-10M	\$16.82	\$17.62	\$34.42	\$51.13	\$8.58
10,001-25M	\$15.93	\$16.69	\$32.61	\$49.32	\$8.12
25,001-50M	\$15.01	\$15.73	\$30.74	\$47.44	\$7.65
50,001-100M	\$14.10	\$14.77	\$28.88	\$45.57	\$7.19
100,001-250M	\$13.19	\$13.82	\$27.00	\$43.71	\$6.72
250,001+	\$11.37	\$11.91	\$23.28	\$39.99	\$5.80

### Europe & Africa

Volume Discount Bands	Authentication	Verification	A&V	Client Certificate	Domain Check
1-1M	\$23.18	\$21.04	\$44.23	\$60.93	\$9.51
1,001-5M	\$22.05	\$20.01	\$42.06	\$58.76	\$9.04
5,001-10M	\$20.92	\$18.98	\$39.90	\$56.60	\$8.58
10,001-25M	\$19.81	\$17.97	\$37.79	\$54.49	\$8.12
25,001-50M	\$18.67	\$16.95	\$35.63	\$52.33	\$7.65
50,001-100M	\$17.55	\$15.92	\$33.47	\$50.16	\$7.19
100,001-250M	\$16.41	\$14.89	\$31.30	\$48.00	\$6.72
250,001+	\$14.14	\$12.84	\$26.98	\$43.68	\$5.80

### Asia Pacific (includes Australia, New Zealand and Asia Pacific Islands, Hong Kong, China, S. Korea, Japan and Taiwan)

Volume Discount Bands	Authentication	Verification	A&V	Client Certificate	Domain Check
1-1M	\$29.29	\$50.62	\$79.91	\$96.62	\$9.51
1,001-5M	\$27.85	\$48.15	\$76.00	\$92.71	\$9.04
5,001-10M	\$26.42	\$45.66	\$72.09	\$88.80	\$8.58
10,001-25M	\$25.03	\$43.26	\$68.29	\$84.99	\$8.12
25,001-50M	\$23.59	\$40.78	\$64.38	\$81.08	\$7.65
50,001-100M	\$22.16	\$38.30	\$60.46	\$77.17	\$7.19
100,001-250M	\$20.73	\$35.83	\$56.55	\$73.26	\$6.72
250,001+	\$17.86	\$30.88	\$48.75	\$65.45	\$5.80

## Latin America

Volume Discount Bands	Authentication	Verification	A&V	Client Certificate	Domain Check
1-1M	\$29.29	\$31.21	\$60.50	\$77.21	\$9.51
1,001-5M	\$27.85	\$29.69	\$57.53	\$74.24	\$9.04
5,001-10M	\$26.42	\$28.16	\$54.57	\$71.28	\$8.58
10,001-25M	\$25.03	\$26.67	\$51.69	\$68.40	\$8.12
25,001-50M	\$23.59	\$25.14	\$48.74	\$65.43	\$7.65
50,001-100M	\$22.16	\$23.61	\$45.77	\$62.47	\$7.19
100,001-250M	\$20.73	\$22.08	\$42.81	\$59.52	\$6.72
250,001+	\$17.86	\$19.04	\$36.91	\$53.61	\$5.80

**Other (Malaysia, Bangladesh, Vietnam, Thailand, Philippines, Singapore, Sri Lanka, Pakistan, Nepal, Maldives, Indonesia, Burma, Brunei, Bhutan)**

Volume Discount Bands	Authentication	Verification	A&V	Client Certificate	Domain Check
1-1M	\$29.29	\$85.75	\$115.04	\$131.75	\$9.51
1,001-5M	\$27.85	\$81.55	\$109.41	\$126.11	\$9.04
5,001-10M	\$26.42	\$77.36	\$103.78	\$120.49	\$8.58
10,001-25M	\$25.03	\$73.27	\$98.30	\$115.00	\$8.12
25,001-50M	\$23.59	\$69.08	\$92.68	\$109.37	\$7.65
50,001-100M	\$22.16	\$64.89	\$87.04	\$103.75	\$7.19
100,001-250M	\$20.73	\$60.69	\$81.41	\$98.11	\$6.72
250,001+	\$17.86	\$52.32	\$70.18	\$86.89	\$5.80

	<h2>Global Reference Solution (GRS)</h2>
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Service Options	<p>Global Reference Solution (GRS) consists of an interactive, web-based portal that offers agency customers easy and direct access to D&amp;B's 100-million record global business database.</p> <p>GRS facilitates agency efforts to:</p> <ul style="list-style-type: none"> <li>▪ Assess risk by verifying the existence and background of businesses anywhere in the world</li> <li>▪ Search D&amp;B's global business database more efficiently by using key executive, business name, address, geography, corporate structure, business size and industry</li> <li>▪ "Pierce the corporate veil" by uncovering hidden relationships among companies</li> <li>▪ Source for new suppliers</li> <li>▪ Increase the effectiveness of outreach campaigns by targeting specific subsets of the business universe</li> </ul>
Incremental Charges – Subscription Option	<ul style="list-style-type: none"> <li>▪ Subscription – a fee-based solution featuring a fixed number of credits.</li> </ul>
Carryover of Unused Service – Subscription Option	<p>Subscription option customers whose use of D&amp;B service exceeds the number of credits associated with their GRS seat license will incur incremental charges. The customer's GRS renewal recommendation will also be adjusted based on final usage for the current subscription period.</p> <p>Carryover of unused service does not apply for Subscription Option customers.</p>



## Pricing

### Subscription Pricing Schedule:

Number of seats:	Included # of Credits	Price View/Read/Print/Export
1	100,000	\$86,460
2	190,000	\$146,392
3	285,000	\$203,377
4	380,000	\$259,380
5	475,000	\$314,400
6	545,000	\$361,560
7	635,000	\$414,615
8	725,000	\$469,635
9	815,000	\$522,690
10	905,000	\$575,745
Up to 15	1,315,000	\$815,475
Up to 20	1,660,000	\$1,015,905

Additional Credits	
# of credits	Packace Price
1,000	\$786
5,000	\$3,733
10,000	\$6,975
15,000	\$9,825
20,000	\$12,281
50,000	\$26,822
100,000	\$45,981

#### Credit Charges:

Action	# of Credits Charged
Search & View	0
Print/Export a Record	1
Print/Export a Family Tree	20

## GSA Quick Guide - SDP (Formally ADP)

### Service Discount Plan (SDP) GSA Only FY10 Quick Price Guide - Effective November 20, 2009

#### Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	29.75%	Band 4
\$25,000-\$99,999	31.75%	Band 5
\$100,000-\$1,999,999	37.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.

Prices include a base discount of 1.75% or more in addition to the band discounts above.

#### Service Discount Plan Payment Options\*

One Time Billing (Due Effective Date)	No Premium
Effective Date/30/60 Premium (aka: 1/3, 1/3, 1/3 Payments)	No Premium
Quarterly Payment Terms Premium	2.69%
Monthly Terms Premium	3.28%

\*Payment Terms Premiums are applied to a product's list price

Total premium percentages will vary based on customer's Annual Upfront \$ Commitment

#### Annual Service Fee

- Single Locations & Originating Points (HQ)	\$	403.52
- Participating Points (PTC's)	\$	134.88

#### Participating Points Service Fee Waiver:

The Service Fee for a Participating Point may be waived if the level of reference service is maintained or increased. Only 1 Participating Point within a zip code is charged the Service Fee and all others within that zip code are not charged the Service Fee.

#### D&B Policy Statement

This is a partial listing of products and services offered by D&B. For Information on products and services not listed in this price list and about how additional charges may impact you, please call our Customer Service Center at 1-800-424-2495 or contact your local sales representative.

All products and services are provided subject to availability. For Services available on Branch Locations, the charge is the same as Headquarters Locations.

#### ANNUAL SUBSCRIPTIONS – GENERAL

D&B offers Customers an opportunity to save on the cost of services through Annual Subscriptions. A Customer who makes a commitment to use a certain level of service within a particular time period receives services at a discount from the list price charged Customers who do not make such commitments. A Subscription is a commitment to buy a specified dollar level of products and services that may be used during the Subscription period. Subscription Customers also have access to some services that are not otherwise available.

#### ANNUAL SUBSCRIPTIONS – INFORMATION SERVICES

**Use Below Subscription Amount.** Customers receive discounts because they promise to use a certain minimum dollar level of service. The Subscription Customer contracts for the availability during the term of a specific dollar level of service. Consequently, the dollar value of the Annual Subscription is offered subject to the basic rule that this level of service must be used or the unused portion will be lost. *D&B is not obligated to give any refunds for the unused dollar value of the Annual Subscription except as is otherwise provided in the Master Agreement.*

## D &amp; B Service Discount Plan (SDP) FY10 Price Guide - Effective November 20, 1009

## Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	29.75%	Band 4
\$25,000-\$99,999	31.75%	Band 5
\$100,000-\$1,999,999	37.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.

Prices include a base discount of 1.75% or more in addition to the band discounts above.

Discount Schedule Based On Annual Upfront Commitment					
Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999

Annual Report Update Program (See D&B Monitoring Services price insert)							
Business Background Report	\$29.83	\$29.83	\$28.04	\$22.67	\$20.95	\$20.36	\$18.79
Business Information Report							
U.S., Puerto Rico, Virgin Islands	\$73.40	\$73.40	\$69.00	\$55.79	\$51.57	\$50.10	\$46.24
Asia/Pacific, Africa/Middle East	\$471.01	\$471.01	\$442.75	\$357.97	\$330.88	\$321.46	\$296.74
Canada	\$130.30	\$130.30	\$122.48	\$99.03	\$91.54	\$88.93	\$82.09
Europe	\$305.50	\$305.50	\$287.17	\$232.18	\$214.61	\$208.50	\$192.46
Latin America/Caribbean	\$360.65	\$360.65	\$339.01	\$274.09	\$253.35	\$246.14	\$227.21
Comprehensive Report--U.S.	\$101.00	\$101.00	\$94.94	\$76.76	\$70.95	\$68.93	\$63.63
Continuous Monitoring Service (See Monitoring Services)							
Credit Check	\$29.50	\$29.50	\$27.73	\$22.42	\$20.72	\$20.13	\$18.58
Credit Scoring Report (See Predictive Scoring Services)							
Data Integration Products and Services (See separate price inserts)							
D&B ID (NO LONGER AVAILABLE)	\$3.49	\$3.49	\$3.28	\$2.65	\$2.45	\$2.38	\$2.20
D&B Connect Data Packets							
Basic	\$22.35	\$22.35	\$21.01	\$16.99	\$15.70	\$15.26	\$14.08
Enhanced	\$32.35	\$32.35	\$30.41	\$24.59	\$22.73	\$22.08	\$20.38
Premier	\$74.62	\$74.62	\$70.14	\$56.71	\$52.42	\$50.93	\$47.01
D&B WorldBase Online							
Company Look-up Report	\$9.83	\$9.83	\$9.24	\$7.47	\$6.90	\$6.71	\$6.19
Global Marketing List Basic Record	\$0.44	\$0.44	\$0.42	\$0.34	\$0.31	\$0.30	\$0.28
Global Marketing List Basic + Enhanced Record	\$1.77	\$1.77	\$1.66	\$1.34	\$1.24	\$1.21	\$1.11
Global Marketing List Basic + Enhanced + Linked Record	\$4.18	\$4.18	\$3.93	\$3.17	\$2.93	\$2.85	\$2.63
Duns Number Locator	\$1.97	\$1.97	\$1.85	\$1.49	\$1.38	\$1.34	\$1.24
Global Family Tree Linkage Report (Minimum Charge up to 22 members)	\$91.96	\$91.96	\$86.44	\$69.89	\$64.60	\$62.76	\$57.94
Global Family Tree Linkage Report 23+ Records (Per member charge)	\$4.18	\$4.18	\$3.93	\$3.17	\$2.93	\$2.85	\$2.63
Duns Financial Profile	\$215.01	\$215.01	\$202.11	\$163.41	\$151.04	\$146.74	\$135.46
Federal Information Report	\$94.45	\$94.45	\$88.78	\$71.78	\$66.35	\$64.46	\$59.50
Financial Stress Scoring Report (See Predictive Scoring Services)							
Industry Credit Scoring (See Predictive Scoring Services)							
Industry Trends Report (Quarterly Updates Included)	\$244.64	\$244.64	\$229.96	\$185.93	\$171.86	\$166.97	\$154.12
Industry Norms Report (No longer available)	\$119.45	\$305.50	\$112.29	\$232.18	\$214.61	\$208.50	\$192.46
Insurance Services							
Verification	\$11.01	\$305.50	\$10.35	\$232.18	\$214.61	\$208.50	\$192.46
Small Policy Risk (No longer available)	\$29.62	\$305.50	\$27.84	\$232.18	\$214.61	\$208.50	\$192.46
Medium Policy Risk (No longer available)	\$54.57	\$305.50	\$51.30	\$232.18	\$214.61	\$208.50	\$192.46
Large Policy Risk	\$104.45	\$305.50	\$98.18	\$232.18	\$214.61	\$208.50	\$192.46
International Services							
Africa/Middle East							
Business Information Report	\$471.01	\$471.01	\$442.75	\$357.97	\$330.88	\$321.46	\$296.74
Asia/Pacific							
Business Information Report	\$471.01	\$471.01	\$442.75	\$357.97	\$330.88	\$321.46	\$296.74
Canada							
Business Information Report	\$130.30	\$130.30	\$122.48	\$99.03	\$91.54	\$88.93	\$82.09
Comprehensive Report	\$213.18	\$213.18	\$200.39	\$162.02	\$149.76	\$145.50	\$134.31
Canadian RAM Packet	\$111.04	\$111.04	\$104.38	\$84.39	\$78.01	\$75.79	\$69.96
Business Monitoring - BIR only	\$56.42	\$56.42	\$53.04	\$42.88	\$39.64	\$38.51	\$35.55
Duns Financial Profile *	\$325.30	\$325.30	\$305.78	\$247.22	\$228.52	\$222.01	\$204.94
Industry Norms Report *	\$325.30	\$325.30	\$305.78	\$247.22	\$228.52	\$222.01	\$204.94
Payment Analysis Report	\$130.30	\$130.30	\$122.48	\$99.03	\$91.54	\$88.93	\$82.09
Professional Narrative Report *	\$467.41	\$467.41	\$439.37	\$355.24	\$328.36	\$319.01	\$294.47

\* Canadian reports available only via the D&B Customer Resource Center, 1.800.932.0025.

**GSA SDP(Formerly ADP) > RMS Core Products & Services FY10 Price List**

		Discount Schedule Based On Annual Upfront Commitment					
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
		\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999
<b>Europe</b>							
Business Information Report	\$305.50	\$305.50	\$287.17	\$232.18	\$214.61	\$208.50	\$192.46
Business Monitoring - BIR only	\$84.99	\$84.99	\$79.89	\$64.59	\$59.70	\$58.00	\$53.54
Compact Report	\$246.12	\$246.12	\$231.35	\$187.05	\$172.90	\$167.97	\$155.05
Comprehensive Report	\$329.56	\$329.56	\$309.79	\$250.47	\$231.52	\$224.93	\$207.63
<b>Latin America/Caribbean</b>							
Business Information Report	\$360.65	\$360.65	\$339.01	\$274.09	\$253.35	\$246.14	\$227.21
<b>International Solutions Center (In addition to report charge)</b>							
Search and Access	\$28.24	\$28.24	\$26.54	\$21.46	\$19.84	\$19.27	\$17.79
<b>Country Risk &amp; Export Services*</b>							
Country Report	\$602.13						
Country Report with Monitoring	\$824.76						
International Risk & Payment Review	\$1,450.42						
International Risk & Payment Review (One Issue)	\$232.71						
Country RiskLine Report	\$82.83						
Export Guide (No longer available)	\$127.73						
<b>Country Risk Services for the Internet</b>							
Africa	\$5,142.41						
Middle East	\$5,142.41						
East Europe	\$6,497.27						
Asia Pacific	\$6,497.27						
Americas	\$6,497.27						
West Europe	\$6,497.27						
Global	\$32,504.05						
*Additional discount not available							
<b>Investigation Services - International Companies (In addition to report charge)</b>							
<b>Standard Investigation</b>							
Two-way (Canada, 3-5 business day service)	\$248.52	\$248.52	\$233.61	\$188.87	\$174.58	\$169.61	\$156.57
<b>Investigation Services - U.S. Companies (In addition to report charge)</b>							
<b>Standard Investigation</b>							
Two-Day Investigation	\$98.66	\$98.66	\$92.74	\$74.98	\$69.31	\$67.33	\$62.16
Two-Day Investigation with Call Back	\$148.01	\$148.01	\$139.13	\$112.49	\$103.98	\$101.02	\$93.25
Next-Day Investigation with Call Back	\$401.29	\$401.29	\$377.21	\$304.98	\$281.91	\$273.88	\$252.81
<b>Patriot Act Compliance</b>							
United States	\$3.62	\$3.62	\$3.40	\$2.75	\$2.54	\$2.47	\$2.28
Africa/Middle East	\$24.66	\$24.66	\$23.18	\$18.74	\$17.32	\$16.83	\$15.54
Asia Pacific	\$24.66	\$24.66	\$23.18	\$18.74	\$17.32	\$16.83	\$15.54
Canada	\$6.81	\$6.81	\$6.40	\$5.17	\$4.78	\$4.65	\$4.29
Europe	\$16.00	\$16.00	\$15.04	\$12.16	\$11.24	\$10.92	\$10.08
Latin America	\$18.88	\$18.88	\$17.75	\$14.35	\$13.27	\$12.89	\$11.90
<b>Patriot Act Compliance Plus</b>							
United States	\$16.00	\$16.00	\$15.04	\$12.16	\$11.24	\$10.92	\$10.08
Africa/Middle East	\$109.05	\$109.05	\$102.50	\$82.88	\$76.61	\$74.43	\$68.70
Asia Pacific	\$109.05	\$109.05	\$102.50	\$82.88	\$76.61	\$74.43	\$68.70
Canada	\$30.12	\$30.12	\$28.32	\$22.89	\$21.16	\$20.56	\$18.98
Europe	\$70.67	\$70.67	\$66.43	\$53.71	\$49.65	\$48.23	\$44.52
Latin America	\$83.56	\$83.56	\$78.55	\$63.51	\$58.70	\$57.03	\$52.64
Payment Analysis Report	\$50.70	\$50.70	\$47.65	\$38.53	\$35.61	\$34.60	\$31.94
<b>Predictive Scoring Services</b>							
<b>Commercial Credit Scoring Report or Readout (Annual Earned Discount)</b>							
First 250 Reports	\$50.70	\$28.24	\$47.65	\$21.46	\$19.84	\$19.27	\$17.79
251-999 Reports	\$41.20	\$28.24	\$38.73	\$21.46	\$19.84	\$19.27	\$17.79
1000+ Reports	\$13.36	\$28.24	\$12.56	\$21.46	\$19.84	\$19.27	\$17.79
<b>DecisionMaker and Credit Score Monitoring (Contact D&amp;B Sales Associate or Customer Service Center at 800-234-3867)</b>							
Financial Stress Scoring Report	\$49.34	\$28.24	\$46.38	\$21.46	\$19.84	\$19.27	\$17.79
<b>Higher Risk Score</b>							
Score Only (NO LONGER AVAILABLE)	\$10.90	\$10.90	\$10.24	\$8.28	\$7.65	\$7.44	\$6.86
Score With Another Report (NO LONGER AVAILABLE)	\$3.70	\$3.70	\$3.48	\$2.82	\$2.60	\$2.53	\$2.33
<b>Commercial Credit Scoring Report or Readout - Industry Specific</b>							
<b>Level I Report - Apparel and Trucking Only</b>							
Level I Trade Tape Participant	\$9.51	\$9.51	\$8.94	\$7.22	\$6.68	\$6.49	\$5.99
Level I Standard	\$28.51	\$28.51	\$26.80	\$21.67	\$20.03	\$19.46	\$17.96
<b>Level II Report - Apparel, Computers, Construction, Office Products, Trucking</b>							
Level II Trade Tape Participant	\$19.01	\$19.01	\$17.87	\$14.45	\$13.36	\$12.98	\$11.98
Level II Standard	\$38.02	\$38.02	\$35.74	\$28.90	\$26.71	\$25.95	\$23.96
Risk Scoring Report	\$56.99	\$56.99	\$53.57	\$43.31	\$40.03	\$38.89	\$35.90
<b>Small Ticket Leasing Credit Score Report</b>							
Trade Tape Participant	\$28.51	\$28.51	\$26.80	\$21.67	\$20.03	\$19.46	\$17.96

# GSA SDP(Formerly ADP) > RMS Core Products & Services FY10 Price List

		Discount Schedule Based On Annual Upfront Commitment					
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
		\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999
Standard	\$31.36	\$31.36	\$29.48	\$23.84	\$22.03	\$21.40	\$19.76
Wireless Credit Score Report							
Trade Tape Participant	\$25.35	\$25.35	\$23.83	\$19.27	\$17.81	\$17.30	\$15.97
Standard	\$38.02	\$38.02	\$35.74	\$28.90	\$26.71	\$25.95	\$23.96
Small Bus. Risk Account Score Report	\$31.05	\$31.05	\$29.18	\$23.60	\$21.81	\$21.19	\$19.56
Public Records							
Public Records Search Summary	\$11.59	\$11.59	\$10.89	\$8.81	\$8.14	\$7.910	\$7.30
Search 1 State							
Business Registrations	\$33.68	\$33.68	\$31.66	\$25.60	\$23.66	\$22.990	\$21.22
UCC Filings	\$33.68	\$33.68	\$31.66	\$25.60	\$23.66	\$22.990	\$21.22
Suits/ Liens/ Judgments	\$35.89	\$35.89	\$33.74	\$27.28	\$25.21	\$24.500	\$22.61
Bankruptcies	\$35.89	\$35.89	\$33.74	\$27.28	\$25.21	\$24.500	\$22.61
Search 2 States							
Business Registrations	\$67.36	\$67.36	\$63.32	\$51.19	\$47.32	\$45.970	\$42.44
UCC Filings	\$67.36	\$67.36	\$63.32	\$51.19	\$47.32	\$45.970	\$42.44
Suits/ Liens/ Judgments	\$71.78	\$71.78	\$67.47	\$54.55	\$50.43	\$48.990	\$45.22
Bankruptcies	\$71.78	\$71.78	\$67.47	\$54.55	\$50.43	\$48.990	\$45.22
Search 3 States							
Business Registrations	\$101.04	\$101.04	\$94.98	\$76.79	\$70.98	\$68.96	\$63.66
UCC Filings	\$101.04	\$101.04	\$94.98	\$76.79	\$70.98	\$68.96	\$63.66
Suits/ Liens/ Judgments	\$107.67	\$107.67	\$101.21	\$81.83	\$75.64	\$73.49	\$67.83
Bankruptcies	\$107.67	\$107.67	\$101.21	\$81.83	\$75.64	\$73.49	\$67.83
Search 4 or more States							
Business Registrations	\$134.72	\$134.72	\$126.64	\$102.39	\$94.64	\$91.95	\$84.87
UCC Filings	\$134.72	\$134.72	\$126.64	\$102.39	\$94.64	\$91.95	\$84.87
Suits/ Liens/ Judgments	\$143.56	\$143.56	\$134.95	\$109.11	\$100.85	\$97.98	\$90.44
Bankruptcies	\$143.56	\$143.56	\$134.95	\$109.11	\$100.85	\$97.98	\$90.44
Processing Charges per 100 filings (when total filings exceed 100)	\$47.89	\$47.89	\$45.02	\$36.40	\$33.64	\$32.68	\$30.17
Mail Delivery Charge per report	\$13.89	\$13.89	\$13.06	\$10.56	\$9.76	\$9.48	\$8.75
Rating or Reference Lookup	\$11.50	\$11.50	\$10.81	\$8.74	\$8.08	\$7.85	\$7.24
Report Refresh							
Business Information Report - 12 months	\$45.98						
Comprehensive Report - 12 months	\$61.31						
Risk Activity Report	\$5.54	\$5.54	\$5.21	\$4.21	\$3.89	\$3.78	\$3.49
Report & Text Sections							
Report Summary Information							
ID & Summary - Bankers Advisory Service	\$18.16	\$18.16	\$17.07	\$13.80	\$12.75	\$12.39	\$11.44
ID & Summary - Business Information Report	\$19.01	\$19.01	\$17.87	\$14.45	\$13.36	\$12.98	\$11.98
ID & Summary - Credit Advisory System	\$18.16	\$18.16	\$17.07	\$13.80	\$12.75	\$12.39	\$11.44
ID & Summary - Duns Underwriting Guide	\$18.16	\$18.16	\$17.07	\$13.80	\$12.75	\$12.39	\$11.44
ID & Summary - Government Activity Report	\$18.16	\$18.16	\$17.07	\$13.80	\$12.75	\$12.39	\$11.44
ID & Summary -PAR Report	\$19.01	\$19.01	\$17.87	\$14.45	\$13.36	\$12.98	\$11.98
Payment Information							
Payment Details	\$18.87	\$18.87	\$17.74	\$14.34	\$13.26	\$12.88	\$11.89
Payment Trends VS Industry	\$19.01	\$19.01	\$17.87	\$14.45	\$13.36	\$12.98	\$11.98
Summary of Payment Habits by Dollar Range	\$15.84	\$15.84	\$14.89	\$12.04	\$11.12	\$10.81	\$9.98
Summary of Payment Habits by Industry	\$15.84	\$15.84	\$14.89	\$12.04	\$11.12	\$10.81	\$9.98
Financial Information							
Financial Information	\$19.01	\$19.01	\$17.87	\$14.45	\$13.36	\$12.98	\$11.98
Key Business Ratios (only available on dnb.com)	\$33.29	\$33.29	\$31.29	\$25.30	\$23.39	\$22.72	\$20.97
Key Business Ratios with Financials (only available on dnb.com)	\$43.72	\$43.72	\$41.10	\$33.23	\$30.72	\$29.84	\$27.55
Financial Norms & Ratios - Bankers Advisory Service	\$30.27	\$30.27	\$28.45	\$23.00	\$21.26	\$20.66	\$19.07
Financial Norms & Ratios - Credit Advisory System	\$30.27	\$30.27	\$28.45	\$23.00	\$21.26	\$20.66	\$19.07
Financial Norms & Ratios - Duns Underwriting Guide	\$30.27	\$30.27	\$28.45	\$23.00	\$21.26	\$20.66	\$19.07
Banking Information							
Banking Details	\$6.04	\$6.04	\$5.68	\$4.59	\$4.25	\$4.13	\$3.81
Banking Relationship and Commentary	\$6.04	\$6.04	\$5.68	\$4.59	\$4.25	\$4.13	\$3.81
Credit Profile Information							
Executive Commentary with Bankers Advisory Service Score	\$30.27	\$30.27	\$28.45	\$23.00	\$21.26	\$20.66	\$19.07
Executive Commentary with Credit Advisory System Score	\$30.27	\$30.27	\$28.45	\$23.00	\$21.26	\$20.66	\$19.07
Executive Commentary with Duns Underwriting Guide Score	\$30.27	\$30.27	\$28.45	\$23.00	\$21.26	\$20.66	\$19.07
Credit Profile with Rating and PAYDEX Score Trends	\$28.51	\$28.51	\$26.80	\$21.67	\$20.03	\$19.46	\$17.96
		Discount Schedule Based On Annual Upfront Commitment					

# GSA SDP(Formerly ADP) > RMS Core Products & Services FY10 Price List

		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
		\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999
Rating Analysis	\$12.67	\$12.67	\$11.91	\$9.63	\$8.90	\$8.65	\$7.98
Public Filing Information							
Public Filings Summary	\$18.16	\$18.16	\$17.07	\$13.80	\$12.75	\$12.39	\$11.44
Suit, Lien, Judgment, Bankruptcy Details	\$19.01	\$19.01	\$17.87	\$14.45	\$13.36	\$12.98	\$11.98
Suit, Lien, Judgment, Bankruptcy & UCC Filing Details	\$24.20	\$24.20	\$22.75	\$18.39	\$17.00	\$16.52	\$15.25
Business History & Operations Combo	\$24.20	\$24.20	\$22.75	\$18.39	\$17.00	\$16.52	\$15.25
BIR History*	\$27.35		\$25.71				
BIR Operations*	\$27.35		\$25.71				
Special Event Information							
Special Events/Updates/Changes	\$12.10	\$12.10	\$11.37	\$9.20	\$8.50	\$8.26	\$7.62
Government Information*							
Government Background Information	\$12.10	\$12.10	\$11.37	\$9.20	\$8.50	\$8.26	\$7.62
Government Claims	\$12.10	\$12.10	\$11.37	\$9.20	\$8.50	\$8.26	\$7.62
Government Contracts	\$18.16	\$18.16	\$17.07	\$13.80	\$12.75	\$12.39	\$11.44
Government Debarments	\$12.10	\$12.10	\$11.37	\$9.20	\$8.50	\$8.26	\$7.62
Government Grants	\$12.10	\$12.10	\$11.37	\$9.20	\$8.50	\$8.26	\$7.62
Government Loans	\$12.10	\$12.10	\$11.37	\$9.20	\$8.50	\$8.26	\$7.62
Corporate Family Activity Summary	\$18.16	\$18.16	\$17.07	\$13.80	\$12.75	\$12.39	\$11.44
* Currently not available on dnb.com							
Search Fee	\$11.01	\$11.01	\$10.35	\$8.37	\$7.74	\$7.52	\$6.94
Applies only to users of DunsVoice and D&B Solution Center When a business is confirmed but no products are purchased							
Service Fees (Annual fee)							
Basic Single Locations and Originating Points	\$403.52						
Basic Participating Points	\$134.88						
Extended Archive - per user	\$50.11						
Enhanced Archive:							
up to 5 users	\$308.51						
each user over 5	\$50.11						
Severe Risk Option (See D&B Monitoring Services price insert)							
Supplier Management Services (See SMS Tab of this price sheet)							
Reference Services and CD-ROMs							

## D & B Service Discount Plan (SDP) FY10 Price Guide - Effective November 20, 1009

### D&B Ratings Plus

National Coverage (Per edition)	\$1,124.96
Regional Coverage (Per edition and region)	\$235.80
D&B Ratings Plus Subscription (Single workstation only!)	\$2,946.52

### D&B Ratings Plus LAN (Local Area Network) Pricing

#### LAN Pricing

LAN pricing is based on the number of desktops, which have access to the CD ROM

Workstations		X Factor	1 Edition	2 Editions	3 Editions	4 Editions	5 Editions	6 Editions
Single		N/A	1,124.96	2,249.93	3,374.89	4,499.85	5,624.81	6,749.78
2 - 5		1.9	2,137.92	4,274.86	6,412.78	8,549.72	10,687.64	12,824.57
6 - 10		2.25	2,530.92	5,062.82	7,593.74	10,124.66	12,655.58	15,187.49
11 - 25		3	3,374.89	6,749.78	10,124.66	13,499.55	16,874.44	20,249.33
26 - 100		3.75	4,218.86	8,437.71	12,655.58	16,874.44	21,093.29	25,312.15
101 - 250		4.5	5,062.82	10,124.66	15,187.49	20,249.33	25,312.15	30,373.99
250 - 500		5.25	5,905.81	11,812.60	17,718.41	23,624.21	29,530.02	35,436.81
501 Plus		6	6,749.78	13,499.55	20,249.33	26,999.10	33,748.88	40,498.65

  

Workstations		X Factor	7 Editions	8 Editions	9 Editions	10 Editions	11 Editions	12 Editions
Single		N/A	7,874.74	8,999.70	10,124.66	11,249.63	12,374.59	13,499.55
2 - 5		1.9	14,962.49	17,099.43	19,237.35	21,374.29	23,512.21	25,649.15
6 - 10		2.25	17,718.41	20,249.33	22,780.25	25,312.15	27,843.07	30,373.99
11 - 25		3	23,624.21	26,999.10	30,373.99	33,748.88	37,123.76	40,498.65
26 - 100		3.75	29,530.02	33,748.88	37,967.73	42,186.59	46,404.46	50,623.31
101 - 250		4.5	35,436.81	40,498.65	45,561.47	50,623.31	55,686.14	60,747.98
250 - 500		5.25	41,342.62	47,248.43	53,154.23	59,061.02	64,966.83	70,872.64
501 Plus		6	47,248.43	53,998.20	60,747.98	67,497.75	74,247.53	80,997.30

# GSA SDP(Formerly ADP) > RMS Core Products & Services FY10 Price List

## D & B Ratings Plus WAN (Wide Area Network) Pricing

### WAN Pricing

Wide Area Network applies to companies requiring desktop access at more than one location.

Workstations	X Factor	1 Edition	2 Editions	3 Editions	4 Editions	5 Editions	6 Editions
Single	N/A	1,124.96	2,249.93	3,374.89	4,499.85	5,624.81	6,749.78
2 - 5	2.09	2,351.17	4,702.25	7,053.37	9,404.49	11,755.61	14,106.74
6 - 10	2.475	2,784.41	5,568.81	8,353.22	11,137.62	13,921.04	16,705.45
11 - 25	3.3	3,712.87	7,424.75	11,136.64	14,849.51	18,562.37	22,274.26
26 - 100	4.125	4,640.35	9,280.70	13,921.04	18,562.37	23,202.72	27,843.07
101 - 250	4.95	5,568.81	11,137.62	16,705.45	22,274.26	27,843.07	33,411.88
250 - 500	5.775	6,496.29	12,993.56	19,489.85	25,987.13	32,483.42	38,979.71
501 Plus	6.6	7,424.75	14,849.51	22,274.26	29,699.01	37,123.76	44,548.52

  

Workstations	X Factor	7 Editions	8 Editions	9 Editions	10 Editions	11 Editions	12 Editions
2 - 5		16,457.86	18,808.98	21,160.10	23,512.21	25,863.33	28,214.45
6 - 10	2.475	19,489.85	22,274.26	25,058.66	27,843.07	30,627.47	33,411.88
11 - 25	3.3	25,987.13	29,699.01	33,411.88	37,123.76	40,836.63	44,548.52
26 - 100	4.125	32,483.42	37,123.76	41,764.11	46,404.46	51,044.81	55,686.14
101 - 250	4.95	38,979.71	44,548.52	50,117.33	55,686.14	61,253.96	66,822.77
250 - 500	5.775	45,476.98	51,973.27	58,469.56	64,966.83	71,463.12	77,960.39
501 Plus	6.6	51,973.27	59,398.02	66,822.77	74,247.53	81,672.28	89,097.03

Canadian CD Decision\*

\$714.28

Other Reference Services/International Reference Services i.e.

Exporter's Encyclopedia - Bi-Weekly Updates

Exporter's Encyclopedia - Country Guide

Industry Norms & Ratios (Directory)

Key Business Ratios Directory

**Please see Sales & Marketing Solutions Catalog and contract account representative**

\*\*\*\*Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired.

All Product and Services include Delivery Charge



**D & B Service Discount Plan (SDP) FY10 Price Guide - Effective November 20, 2009**

**Price Discount Schedule**

Annual Upfront \$ Commitment*	Annual Discount	Band
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	29.75%	Band 4
\$25,000-\$99,999	31.75%	Band 5
\$100,000-\$1,999,999	37.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.

Prices include a base discount of 1.75% or more in addition to the band discounts above.

Discount Schedule Based on Annual Upfront Commitment						
Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999	

**GLOBAL REPORTS AND DATA PRODUCTS - Single Enterprise**

<b>Africa / Middle East</b>							
<b>Global Reports</b>							
Business Information Report	\$452.94	\$452.94	\$425.77	\$344.24	\$318.19	\$309.13	\$285.35
<b>Global Data Products</b>							
Business Verification	\$31.57	\$31.57	\$29.67	\$23.99	\$22.18	\$21.54	\$19.89
Vendor Qualification	\$252.53	\$252.53	\$237.38	\$191.92	\$177.40	\$172.35	\$159.10
Vendor Qualification with Linkage	\$289.34	\$289.34	\$271.98	\$219.90	\$203.26	\$197.47	\$182.28
Vendor Qualification with Diversity	\$335.63	\$335.63	\$315.49	\$255.08	\$235.78	\$229.07	\$211.45
Decision Support	\$388.71	\$388.71	\$365.38	\$295.42	\$273.07	\$265.29	\$244.89
Global Decisionmaker*	\$384.17	\$384.17	\$361.12	\$291.97	\$269.88	\$262.19	\$242.03
Enterprise Management	\$548.77	\$548.77	\$515.84	\$417.06	\$385.51	\$374.53	\$345.72
Financial Standing	\$297.24	\$297.24	\$279.40	\$225.90	\$208.81	\$202.86	\$187.26
Quick Check	\$174.23	\$174.23	\$163.77	\$132.41	\$122.39	\$118.91	\$109.76
Vendor Management	\$495.87	\$495.87	\$466.12	\$376.86	\$348.35	\$338.43	\$312.40
<b>Asia Pacific</b>							
<b>Global Reports</b>							
Business Information Report	\$452.94	\$452.94	\$425.77	\$344.24	\$318.19	\$309.13	\$285.35
<b>Global Data Products</b>							
Business Verification	\$31.57	\$31.57	\$29.67	\$23.99	\$22.18	\$21.54	\$19.89
Vendor Qualification	\$252.53	\$252.53	\$237.38	\$191.92	\$177.40	\$172.35	\$159.10
Vendor Qualification with Linkage	\$289.34	\$289.34	\$271.98	\$219.90	\$203.26	\$197.47	\$182.28
Vendor Qualification with Diversity	\$335.63	\$335.63	\$315.49	\$255.08	\$235.78	\$229.07	\$211.45
Decision Support	\$388.71	\$388.71	\$365.38	\$295.42	\$273.07	\$265.29	\$244.89
Delinquency Score	\$251.53	\$251.53	\$236.44	\$191.16	\$176.70	\$171.67	\$158.46
Global Decisionmaker*	\$388.71	\$388.71	\$365.38	\$295.42	\$273.07	\$265.29	\$244.89
Enterprise Management	\$548.77	\$548.77	\$515.84	\$417.06	\$385.51	\$374.53	\$345.72
Financial Standing	\$297.24	\$297.24	\$279.40	\$225.90	\$208.81	\$202.86	\$187.26
Global Failure Risk Score	\$251.53	\$251.53	\$236.44	\$191.16	\$176.70	\$171.67	\$158.46
Vendor Management	\$495.87	\$495.87	\$466.12	\$376.86	\$348.35	\$338.43	\$312.40
<b>Canada</b>							
<b>Global Reports</b>							
Business Information Report	\$125.30	\$125.30	\$117.79	\$95.23	\$88.03	\$85.52	\$78.94
<b>Global Data Products</b>							
Business Verification	\$8.73	\$8.73	\$8.21	\$6.64	\$6.14	\$5.96	\$5.50
Vendor Qualification	\$69.90	\$69.90	\$65.71	\$53.13	\$49.11	\$47.71	\$44.04
Vendor Qualification with Linkage	\$80.09	\$80.09	\$75.29	\$60.87	\$56.27	\$54.66	\$50.46
Vendor Qualification with Diversity	\$92.91	\$92.91	\$87.33	\$70.61	\$65.27	\$63.41	\$58.53
Decision Support	\$107.52	\$107.52	\$101.07	\$81.72	\$75.54	\$73.39	\$67.74
Delinquency Score	\$69.60	\$69.60	\$65.42	\$52.90	\$48.89	\$47.50	\$43.85
Global Decisionmaker*	\$106.28	\$106.28	\$99.90	\$80.77	\$74.66	\$72.53	\$66.95
Enterprise Management	\$151.80	\$151.80	\$142.69	\$115.37	\$106.64	\$103.60	\$95.63
Financial Standing	\$82.25	\$82.25	\$77.31	\$62.51	\$57.78	\$56.13	\$51.81
Global Failure Risk Score	\$69.60	\$69.60	\$65.42	\$52.90	\$48.89	\$47.50	\$43.85
Quick Check	\$48.20	\$48.20	\$45.31	\$36.64	\$33.86	\$32.90	\$30.37
Vendor Management	\$137.17	\$137.17	\$128.94	\$104.25	\$96.36	\$93.62	\$86.42



# GSA SDP (Formally ADP) > Data Integration Toolkit FY10 Price List

		Discount Schedule Based on Annual Upfront Commitment					
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
		\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999
<b>Europe</b>							
Global Reports							
Business Information Report	\$282.47	\$282.47	\$265.52	\$214.68	\$198.43	\$192.78	\$177.96
Compact Report	\$238.94	\$238.94	\$224.61	\$181.60	\$167.86	\$163.08	\$150.53
Comprehensive Report	\$338.95	\$338.95	\$318.62	\$257.60	\$238.11	\$231.34	\$213.54
Global Data Products							
Business Verification	\$20.47	\$20.47	\$19.24	\$15.55	\$14.38	\$13.97	\$12.89
Vendor Qualification	\$163.74	\$163.74	\$153.92	\$124.45	\$115.03	\$111.75	\$103.16
Vendor Qualification with Linkage	\$187.60	\$187.60	\$176.34	\$142.57	\$131.79	\$128.04	\$118.19
Vendor Qualification with Diversity	\$217.61	\$217.61	\$204.56	\$165.39	\$152.87	\$148.52	\$137.10
Decision Support	\$252.12	\$252.12	\$236.99	\$191.61	\$177.11	\$172.07	\$158.84
Delinquency Score	\$163.15	\$163.15	\$153.36	\$124.00	\$114.62	\$111.35	\$102.79
Global Decisionmaker*	\$249.16	\$249.16	\$234.21	\$189.36	\$175.04	\$170.05	\$156.97
Enterprise Management	\$355.90	\$355.90	\$334.55	\$270.48	\$250.02	\$242.90	\$224.22
Financial Standing	\$192.82	\$192.82	\$181.25	\$146.54	\$135.45	\$131.60	\$121.47
Global Failure Risk Score	\$163.15	\$163.15	\$153.36	\$124.00	\$114.62	\$111.35	\$102.79
Quick Check	\$112.97	\$112.97	\$106.19	\$85.86	\$79.36	\$77.10	\$71.17
Vendor Management	\$200.53	\$200.53	\$188.50	\$152.40	\$140.87	\$136.86	\$126.34
<b>Latin America</b>							
Global Reports							
Business Information Report	\$346.81	\$346.81	\$326.00	\$263.58	\$243.63	\$236.70	\$218.49
Global Data Products							
Business Verification	\$24.20	\$24.20	\$22.75	\$18.39	\$17.00	\$16.52	\$15.25
Vendor Qualification	\$193.61	\$193.61	\$181.99	\$147.14	\$136.01	\$132.14	\$121.98
Vendor Qualification with Linkage	\$221.83	\$221.83	\$208.52	\$168.59	\$155.83	\$151.40	\$139.75
Vendor Qualification with Diversity	\$257.32	\$257.32	\$241.88	\$195.56	\$180.77	\$175.62	\$162.11
Decision Support	\$297.61	\$297.61	\$279.75	\$226.18	\$209.07	\$203.12	\$187.49
Global Decisionmaker*	\$294.15	\$294.15	\$276.50	\$223.55	\$206.64	\$200.76	\$185.31
Enterprise Management	\$420.17	\$420.17	\$394.96	\$319.33	\$295.17	\$286.76	\$264.70
Financial Standing	\$227.58	\$227.58	\$213.92	\$172.96	\$159.87	\$155.32	\$143.37
Quick Check	\$133.39	\$133.39	\$125.39	\$101.38	\$93.71	\$91.04	\$84.03
Vendor Management	\$379.69	\$379.69	\$356.91	\$288.56	\$266.73	\$259.14	\$239.20
<b>United States</b>							
Global Reports							
Business Information Report	\$73.40	\$73.40	\$69.00	\$55.79	\$51.57	\$50.10	\$46.24
Comprehensive Report	\$101.00	\$101.00	\$94.94	\$76.76	\$70.95	\$68.93	\$63.63
Supplier Evaluation	\$75.28	\$75.28	\$70.76	\$57.21	\$52.88	\$51.38	\$47.43
Global Data Products							
Business Verification	\$4.63	\$4.63	\$4.35	\$3.52	\$3.25	\$3.16	\$2.92
Vendor Qualification	\$37.06	\$37.06	\$34.84	\$28.17	\$26.03	\$25.29	\$23.35
Vendor Qualification with Linkage	\$42.45	\$42.45	\$39.91	\$32.26	\$29.82	\$28.97	\$26.75
Vendor Qualification with Diversity	\$49.25	\$49.25	\$46.30	\$37.43	\$34.60	\$33.61	\$31.03
Decision Support	\$56.97	\$56.97	\$53.55	\$43.29	\$40.02	\$38.88	\$35.89
Delinquency Score	\$36.91	\$36.91	\$34.70	\$28.05	\$25.93	\$25.19	\$23.25
Global Decisionmaker*	\$56.46	\$56.46	\$53.07	\$42.91	\$39.66	\$38.53	\$35.57
Enterprise Management	\$80.43	\$80.43	\$75.60	\$61.12	\$56.50	\$54.89	\$50.67
Financial Standing	\$43.57	\$43.57	\$40.96	\$33.12	\$30.61	\$29.74	\$27.45
Global Failure Risk Score	\$36.91	\$36.91	\$34.70	\$28.05	\$25.93	\$25.19	\$23.25
Industry Classification-US Only	\$1.18	\$1.18	\$1.11	\$0.90	\$0.83	\$0.80	\$0.74
US Tax Identification Number	\$4.91	\$4.91	\$4.62	\$3.73	\$3.45	\$3.35	\$3.09
Quick Check	\$25.55	\$25.55	\$24.02	\$19.42	\$17.95	\$17.44	\$16.10
Small Business Risk Account Score	\$31.05	\$31.05	\$29.18	\$23.60	\$21.81	\$21.19	\$19.56
Vendor Management	\$72.71	\$72.71	\$68.34	\$55.26	\$51.08	\$49.62	\$45.80
Custom Data Packets							
CORPORATE LINKAGE	\$5.16	\$5.16	\$4.85	\$3.92	\$3.62	\$3.52	\$3.25
<b>FAMILY TREE PRICING (All Regions)</b>							
Family Tree - Basic							
2 - 20 Records	\$89.29	\$89.29	\$83.93	\$67.86	\$62.73	\$60.94	\$56.25
21 - 50 Records	\$217.61	\$217.61	\$204.56	\$165.39	\$152.87	\$148.52	\$137.10
51 - 100 Records	\$390.52	\$390.52	\$367.09	\$296.80	\$274.34	\$266.53	\$246.03
101 - 250 Records	\$976.30	\$976.30	\$917.72	\$741.99	\$685.85	\$666.33	\$615.07
251 - 500 Records	\$1,807.52	\$1,807.52	\$1,699.07	\$1,373.72	\$1,269.79	\$1,233.64	\$1,138.74
500+ Records	\$3,659.74	\$3,659.74	\$3,440.16	\$2,781.41	\$2,570.97	\$2,497.78	\$2,305.64

# GSA SDP (Formally ADP) > Data Integration Toolkit FY10 Price List

Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
	\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999	
Family Tree - Enhanced							
2 - 20 Records	\$117.17	\$117.17	\$110.14	\$89.05	\$82.31	\$79.97	\$73.82
21 - 50 Records	\$295.68	\$295.68	\$277.94	\$224.72	\$207.72	\$201.80	\$186.28
51 - 100 Records	\$535.59	\$535.59	\$503.45	\$407.05	\$376.25	\$365.54	\$337.42
101 - 250 Records	\$1,271.98	\$1,271.98	\$1,195.66	\$966.71	\$893.57	\$868.13	\$801.35
251 - 500 Records	\$2,443.55	\$2,443.55	\$2,296.93	\$1,857.10	\$1,716.59	\$1,667.72	\$1,539.43
500+ Records	\$4,881.48	\$4,881.48	\$4,588.59	\$3,709.93	\$3,429.24	\$3,331.61	\$3,075.33
GEOPoint	\$1.13	\$1.13	\$1.06	\$0.86	\$0.79	\$0.77	\$0.71
WORLDBASE PRICING (All Regions)							
WorldBase Marketing ID	\$0.65	\$0.65	\$0.61	\$0.49	\$0.46	\$0.44	\$0.41
WorldBase Marketing Plus	\$2.50	\$2.50	\$2.35	\$1.90	\$1.75	\$1.70	\$1.57
WorldBase Marketing Plus with linkage	\$5.87	\$5.87	\$5.51	\$4.46	\$4.12	\$4.00	\$3.70

# GSA SDP (Formally ADP) > Monitoring Services FY10 Price List

## D & B Service Discount Plan (SDP) FY10 Price Guide - Effective November 20, 2009

Monitoring Services are comprised of four offerings:

Together, Alert Services and Severe Risk provide a client with ultimate protection against risk.

1. Alert Services -- a proactive account management tool that works as an "early warning detection system." Available in 2 versions. Alert services select allows customers to customize their service by selecting data elements to meet their specific requirements. There are currently thirteen (13) data elements to choose from, which are available on a daily, weekly, monthly, bi-monthly or quarterly delivery basis. Delivery available via dnb.com, E-Mail, FTP, facsimile or mail. Alert Services Inquiry monitors a pre-selected list of elements across all customer inquiries.
2. Severe Risk -- an insurance policy designed to protect the customer from severe situations that may occur within a customer's accounts. Four levels of risk notification are offered: Higher Risk, Business Deterioration, Bankruptcy and Information Alerts.
3. Continuous Monitoring -- an option to receive on-going updates to the specific D&B report sections of the reports customers ordered.
4. Annual Report Update Program -- a free reminder service (renewal program) that tracks which reports a customer has ordered in the previous ten months.

Volume discounts for Alerts are available to customers registering large numbers upfront for Monitoring. Discounts are applied as number of registrations progress through the tier levels, i.e., number of accounts. (Step-down pricing)

Step-down pricing up to 200,000 records. At 200,001 records convert range pricing

D&B Alert Services Inquiry - Offered at 1.75% discount from commercial

### Basic Coverage

17% of current year's total annual upfront dollar commitment\* for Annual Discount Plan.

Minimum Offer: \$343

### Basic Coverage w/ Severe Risk

15% of current year's total annual upfront dollar commitment for Annual Discount Plan

Minimum offer: \$343 (Price Per Record)

### Discount Schedule Based On Change Delivery Option

	DAILY	WEEKLY	MONTHLY	BI-MONTHLY	QUARTERLY
<b>D&amp;B Alert Services (Scores, Events, Public Filing Notification)</b>					
<b>1-500 Accounts</b>					
1 Data Element	\$9.17	\$8.25	\$6.88	\$5.95	\$5.50
2 Data Elements	\$11.06	\$9.96	\$8.30	\$7.20	\$6.64
3 Data Elements	\$12.59	\$11.36	\$9.46	\$8.19	\$7.57
4 Data Elements	\$13.87	\$12.46	\$10.38	\$9.00	\$8.30
5 Data Elements	\$15.46	\$13.89	\$11.57	\$10.04	\$9.26
6 Data Elements	\$16.11	\$14.50	\$12.08	\$10.48	\$9.67
<b>501-1,000 Accounts</b>					
1 Data Element	\$7.59	\$6.82	\$5.68	\$4.92	\$4.54
2 Data Elements	\$9.17	\$8.25	\$6.88	\$5.95	\$5.50
3 Data Elements	\$10.70	\$9.64	\$8.02	\$6.96	\$6.42
4 Data Elements	\$11.70	\$10.52	\$8.77	\$7.60	\$7.02
5 Data Elements	\$12.94	\$11.62	\$9.70	\$8.40	\$7.75
<b>1,001-5,000 Accounts</b>					
1 Data Element	\$6.05	\$5.42	\$4.53	\$3.92	\$3.63
2 Data Elements	\$6.95	\$6.26	\$5.22	\$4.52	\$4.17
3 Data Elements	\$8.17	\$7.37	\$6.14	\$5.32	\$4.91
4 Data Elements	\$8.82	\$7.92	\$6.59	\$5.72	\$5.29
5 Data Elements	\$9.76	\$8.81	\$7.34	\$6.36	\$5.87
6 Data Elements	\$10.40	\$9.34	\$7.80	\$6.76	\$6.24
<b>5,001-10,000 Accounts</b>					
1 Data Element	\$4.76	\$4.27	\$3.56	\$3.08	\$2.84
2 Data Elements	\$5.64	\$5.10	\$4.24	\$3.68	\$3.39
3 Data Elements	\$6.35	\$5.71	\$4.75	\$4.12	\$3.79
4 Data Elements	\$6.95	\$6.26	\$5.22	\$4.52	\$4.17
5 Data Elements	\$7.58	\$6.82	\$5.68	\$4.92	\$4.54
6 Data Elements	\$8.17	\$7.37	\$6.14	\$5.32	\$4.91
<b>10,001-25,000 Accounts</b>					
1 Data Element	\$4.07	\$3.65	\$3.05	\$2.64	\$2.44
2 Data Elements	\$4.76	\$4.27	\$3.56	\$3.08	\$2.84
3 Data Elements	\$5.64	\$5.10	\$4.24	\$3.68	\$3.39
4 Data Elements	\$6.05	\$5.42	\$4.53	\$3.92	\$3.63
5 Data Elements	\$6.64	\$5.98	\$4.98	\$4.32	\$3.98
6 Data Elements	\$6.95	\$6.26	\$5.22	\$4.52	\$4.17

# GSA SDP (Formally ADP) > Monitoring Services FY10 Price List

	DAILY	WEEKLY	MONTHLY	BI-MONTHLY	QUARTERLY
<b>25,001-50,000 Accounts</b>					
1 Data Element	\$3.76	\$3.38	\$2.82	\$2.44	\$2.25
2 Data Elements	\$4.47	\$3.98	\$3.32	\$2.88	\$2.66
3 Data Elements	\$5.06	\$4.54	\$3.77	\$3.28	\$3.03
4 Data Elements	\$5.64	\$5.10	\$4.24	\$3.68	\$3.39
5 Data Elements	\$6.05	\$5.42	\$4.53	\$3.92	\$3.63
6 Data Elements	\$6.35	\$5.71	\$4.75	\$4.12	\$3.79
<b>50,001-100,000 Accounts</b>					
1 Data Element	\$3.47	\$3.09	\$2.58	\$2.24	\$2.06
2 Data Elements	\$4.07	\$3.65	\$3.05	\$2.64	\$2.44
3 Data Elements	\$4.59	\$4.16	\$3.46	\$3.01	\$2.76
4 Data Elements	\$5.18	\$4.66	\$3.88	\$3.36	\$3.09
5 Data Elements	\$5.48	\$4.93	\$4.11	\$3.56	\$3.28
6 Data Elements	\$5.76	\$5.20	\$4.34	\$4.24	\$3.47
<b>100,001-200,000 Accounts</b>					
1 Data Element	\$3.30	\$3.00	\$2.50	\$2.17	\$1.99
2 Data Elements	\$3.89	\$3.50	\$2.90	\$2.52	\$2.32
3 Data Elements	\$4.47	\$3.98	\$3.32	\$2.88	\$2.66
4 Data Elements	\$4.94	\$4.42	\$3.69	\$3.20	\$2.95
5 Data Elements	\$5.23	\$4.72	\$3.92	\$3.39	\$3.13
6 Data Elements	\$5.48	\$4.93	\$4.11	\$3.56	\$3.28
<b>200,001-500,000 Accounts Range Pricing</b>					
1 Data Element	\$3.16	\$2.83	\$2.35	\$2.04	\$1.88
2 Data Elements	\$3.70	\$3.32	\$2.76	\$2.41	\$2.22
3 Data Elements	\$4.23	\$3.83	\$3.18	\$2.75	\$2.54
4 Data Elements	\$4.72	\$4.21	\$3.51	\$3.05	\$2.81
5 Data Elements	\$4.99	\$4.49	\$3.73	\$3.24	\$3.00
6 Data Elements	\$5.23	\$4.72	\$3.92	\$3.39	\$3.13
<b>500,001-1,000,000 Accounts</b>					
1 Data Element	\$3.06	\$2.73	\$2.27	\$1.97	\$1.82
2 Data Elements	\$3.58	\$3.21	\$2.66	\$2.33	\$2.14
3 Data Elements	\$4.09	\$3.70	\$3.08	\$2.65	\$2.46
4 Data Elements	\$4.56	\$4.06	\$3.39	\$2.94	\$2.71
5 Data Elements	\$4.82	\$4.33	\$3.61	\$3.13	\$2.90
6 Data Elements	\$5.05	\$4.56	\$3.78	\$3.27	\$3.03
<b>1,00,001-2,000,000 Accounts</b>					
1 Data Element	\$2.89	\$3.57	\$2.14	\$1.87	\$1.71
2 Data Elements	\$3.38	\$3.04	\$2.53	\$2.20	\$2.02
3 Data Elements	\$3.86	\$3.50	\$2.91	\$2.52	\$2.32
4 Data Elements	\$4.30	\$3.84	\$3.20	\$2.78	\$2.56
5 Data Elements	\$4.56	\$4.10	\$3.41	\$2.96	\$2.73
6 Data Elements	\$4.77	\$4.30	\$3.58	\$3.09	\$2.86
<b>2,000,001-3,500,000 Accounts</b>					
1 Data Element	\$2.57	\$2.31	\$1.92	\$1.66	\$1.53
2 Data Elements	\$3.02	\$2.70	\$2.25	\$1.97	\$1.81
3 Data Elements	\$3.45	\$3.12	\$2.59	\$2.24	\$2.07
4 Data Elements	\$3.84	\$3.43	\$2.86	\$2.49	\$2.29
5 Data Elements	\$4.07	\$3.65	\$3.05	\$2.64	\$2.44
6 Data Elements	\$4.25	\$3.84	\$3.19	\$2.76	\$2.55
<b>3,500,001-5,000,000 Accounts</b>					
1 Data Element	\$2.16	\$1.94	\$1.61	\$1.40	\$1.29
2 Data Elements	\$2.53	\$2.27	\$1.89	\$1.65	\$1.52
3 Data Elements	\$2.90	\$2.62	\$2.18	\$1.89	\$1.74
4 Data Elements	\$3.23	\$2.88	\$2.40	\$2.08	\$1.93
5 Data Elements	\$3.42	\$3.08	\$2.55	\$2.22	\$2.05
6 Data Elements	\$3.58	\$3.23	\$2.68	\$2.32	\$2.14

## GSA SDP (Formally ADP) > Monitoring Services FY10 Price List

	DAILY	WEEKLY	MONTHLY	BI-MONTHLY	QUARTERLY
5,000,001+ Accounts					
1 Data Element	\$1.71	\$1.52	\$1.27	\$1.10	\$1.01
2 Data Elements	\$1.99	\$1.79	\$1.48	\$1.30	\$1.20
3 Data Elements	\$2.28	\$2.06	\$1.72	\$1.48	\$1.38
4 Data Elements	\$2.54	\$2.27	\$1.89	\$1.64	\$1.51
5 Data Elements	\$2.69	\$2.42	\$2.01	\$1.75	\$1.61
6 Data Elements	\$2.82	\$2.54	\$2.11	\$1.83	\$1.69

### Premium Monitoring Groups - Daily Delivery Only (Annual Cost)

Financial Section Updates	\$9.88
Financial Section) for	\$16.53

### D&B Alert Services - Special Pricing Options

Multiple media output: \$162.16 per additional media.

Delivery of notifications to multiple locations: \$162.16 per additional location.

Delivery of multiple copies of notifications: \$162.16 per additional copy.

Same registrations, multiple delivery frequencies: 10% premium per additional delivery frequency based on most frequent delivery.

Same registrations, different monitored criteria: 10% premium based on higher cost profile.

All Products and Services include Delivery Charge.

### Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	29.75%	Band 4
\$25,000-\$99,999	31.75%	Band 5
\$100,000-\$1,999,999	37.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service fees.

Prices include a base discount of 1.75% or more in addition to the band discounts above.

### Account Update Services

#### Business Monitoring (In addition to U.S. report charge - NO BAND DISCOUNTS)

Business Information Report \$24.56

Comprehensive Report \$24.56

*Business Monitoring is only available with the purchase of a BIR or Comp via Customer Watch*

### Discount Schedule Based On Annual Upfront Agreement

Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999

### Annual Report Update Program

#### Full Report Only

Business Information Report	\$67.48	\$67.48	\$63.43	\$51.29	\$47.41	\$46.06	\$42.51
Comprehensive Report	\$92.03	\$92.03	\$86.51	\$69.95	\$64.65	\$62.81	\$57.98
Credit Advisory System	\$92.03	\$92.03	\$86.51	\$69.95	\$64.65	\$62.81	\$57.98
Credit Scoring Report	\$30.67	\$30.67	\$28.83	\$23.31	\$21.55	\$20.94	\$19.32
Payment Analysis Report	\$30.67	\$30.67	\$28.83	\$23.31	\$21.55	\$20.94	\$19.32
Supplier Evaluation Report	\$61.16	\$61.16	\$57.49	\$46.48	\$42.96	\$41.74	\$38.53

### Severe Risk Option (Higher Risk, Business Deterioration, Information Alert, Bankruptcy)

#### Basic Coverage

9% of prior year's total annual upfront dollar commitment for Annual Discount Plan

Commercial Price - 9% of prior year's total annual upfront dollar commitment for Annual Discount Plan

Minimum Offer: GSA FY09 Price \$245.70 (1.75% off commercial)

Minimum Offer: Commercial Price \$250.00 (Price Per Record)

# GSA SDP (Formally ADP) > Monitoring Services FY10 Price List

<u># Records</u>	<u>Trade Tape Coverage</u>	<u>List Service Coverage</u>
1-500	\$1.93	\$3.32
501-1,000	\$1.59	\$3.02
5,001-10,000	\$1.11	\$2.09
10,001-25,000	\$0.88	\$1.67
25,001-50,000	\$0.60	\$1.37
50,001 - 100,000	\$0.53	\$1.10
100,001 - 200,000	\$0.46	\$1.03
200,001+	\$0.44	\$0.99

## State File Options

### Bankruptcies

#### National Coverage 5+

States	\$90,871.43
1 States	\$18,652.76
2 States	\$36,598.13
3 States	\$53,841.00
4 States	\$70,646.66

### Higher Risk/Deterioration /Information Alerts

#### National Coverage 5+

States	\$90,871.43
1 States	\$18,652.76
2 States	\$36,598.13
3 States	\$53,841.00
4 States	\$70,646.66

### All Types of Notifications

#### National Coverage 5+

States	\$176,746.84
1 States	\$36,008.63
2 States	\$70,631.93
3 States	\$102,867.75
4 States	\$135,634.13

# GSA SDP (Formally ADP) > Supply Management Solutions FY10 Price List

## D & B Service Discount Plan (SDP) FY10 Price Guide - Effective November 20, 2009

### Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	29.75%	Band 4
\$25,000-\$99,999	31.75%	Band 5
\$100,000-\$1,999,999	37.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service

Prices include a base discount of 1.75% or more in addition to the band discounts above.

Discount Schedule Based On Annual Upfront Commitment					
Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999

### SUPPLY MANAGEMENT SOLUTIONS

#### Supply Management System

*Supply Management System is an end-to-end system including Supply Spend Analysis, Supply Intelligence and Supply Base Optimization. Pricing includes a number of components: Software license, software maintenance, information license, information maintenance, professional services and education. Contact an SMS Account Executive for the appropriate pricing. System pricing ranges from \$5*

Supplier Locator (unlimited access per site location)	\$6,800.12 No Band discounts offered on this product						
Supplier Locator Enterprise License - (more than five sites)	\$24,562.50 No Band discounts offered on this product						
Supplier Information Report							
U.S. , Puerto Rico, Virgin Islands	\$66.81	\$66.81	\$62.80	\$50.78	\$46.93	\$45.60	\$42.09
Asia/Pacific, Africa/Middle East	\$457.80	\$457.80	\$430.33	\$347.92	\$321.60	\$312.45	\$288.41
Canada	\$126.64	\$126.64	\$119.05	\$96.25	\$88.97	\$86.43	\$79.79
Europe	\$296.91	\$296.91	\$279.10	\$225.65	\$208.58	\$202.64	\$187.05
Latin America/Caribbean	\$350.51	\$350.51	\$329.48	\$266.39	\$246.23	\$239.22	\$220.82
Supplier Qualifier Report							
U.S. , Puerto Rico, Virgin Islands	\$93.53	\$93.53	\$87.92	\$71.09	\$65.71	\$63.84	\$58.93
Asia/Pacific, Africa/Middle East	\$549.41	\$549.41	\$516.45	\$417.55	\$385.96	\$374.98	\$346.13
Canada	\$151.99	\$151.99	\$142.87	\$115.51	\$106.77	\$103.74	\$95.76
Europe	\$356.35	\$356.35	\$334.97	\$270.83	\$250.34	\$243.21	\$224.50
Latin America/Caribbean	\$420.69	\$420.69	\$395.45	\$319.72	\$295.53	\$287.12	\$265.03
Supply Market Analyses - Emerging Reports	\$7,368.75	\$7,368.75	\$6,926.63	\$5,600.25	\$5,176.55	\$5,029.17	\$4,642.31
Supply Market Analyses - Mature Reports	\$3,438.75	\$3,438.75	\$3,232.43	\$2,613.45	\$2,415.72	\$2,346.95	\$2,166.41

Supplier Locator and Supply Market Analyses represent global pricing, regardless of local markets. Discounts do not apply. All reports assume web-based delivery. Additional discounts not available.

## GSA SDP (Formally ADP)/MDP > Risk Assessment Manager (RAM) FY10 Price List

### D & B Service/Monthly Discount Plan (SDP/MDP) FY10 Price Guide - Effective November 20, 2009

**NEW CUSTOMERS** - Please contact your Government Customer Manager for Bundled Solution Pricing Information

The renewal pricing below is available only to D&B customers that originally licensed RAM or eRAM, as applicable, prior to July 1, 2004.

#### SOFTWARE - ANNUAL LICENSE FEE

##### RAM

Customer will be charged based on the effective date of the RAM renewal and the RAM pricing in effect at that time.

Single Stand Alone License Fee	\$6,231.02
Each additional user**	\$515.81

\*\* Additional Users can be added anytime during the contract year for \$491.40 (LANs need an approved Tech site Survey)

New RAM Sales should include the addition of an Implementation Package or the appropriate number of days for Consulting/Training for the customization and training needed to integrate RAM into the business process.

Software fee includes: One Telephone session for a review of the RAM application and default settings, unlimited access to on-line recorded training sessions, Telephone Tech Support and Free Upgrades

##### eRAM Annual License Fee

Domestic	\$34,128.12
Global	\$58,446.96

#### BATCH RECORDS

\*Pricing based on number of unique D-U-N-S Numbers matched and returned.

\*20% Surcharge will be added for the processing of NonRAM (ERP) files.

##### RAM (Renewal Customers Only)\*

DOMESTIC-US Number of Records	Renewal Charges - One Year Agreement		
	Quarterly	Monthly	One Time
<25,000	\$9.35	\$12.56	\$7.55
25,001-50,000	\$8.84	\$11.93	\$7.17
50,001-75,000	\$8.37	\$11.30	\$6.79
75,001-100,000	\$7.91	\$10.67	\$6.42
>100,000	\$6.98	\$9.42	\$5.66
Detailed Financials (plus Base Record)	\$9.24	\$11.51	\$6.93

##### BATCH RECORDS- Canadian RAM Only

\$1,768.50 annual processing fee charged for all Canadian batch data sales - in addition to the price quoted from D&B Canada.

##### eRAM (Renewal Customers Only)\*

DOMESTIC-US Number of Records	One Year Agreement		
	Quarterly	Monthly	One Time
<25,000	\$9.35	\$12.56	\$7.55
25,001-50,000	\$8.84	\$11.93	\$7.17
50,001-75,000	\$8.37	\$11.30	\$6.79
75,001-100,000	\$7.91	\$10.67	\$6.42
>100,000	\$6.98	\$9.42	\$5.66
Detailed Financials (plus Base Record)	\$9.24	\$11.51	\$6.93

##### GLOBAL

Number of Records	APAC	Canada	Europe	Lat Amer
	Mid East			Caribbean
< 500	\$56.02	\$15.49	\$36.33	\$42.90
501 - 1k	\$50.42	\$13.94	\$32.70	\$38.60
1,001 - 5k	\$40.33	\$11.15	\$26.16	\$30.89
>5,001 - 10k	\$32.27	\$8.92	\$20.93	\$24.71
10,001 - 25k	\$25.81	\$7.14	\$16.74	\$19.77
25,001 - 50k	\$19.37	\$5.35	\$12.56	\$14.83
50,001 - 75k	\$14.52	\$4.02	\$9.42	\$11.12
75,001 +	\$9.44	\$2.61	\$6.12	\$7.23
Corporate Linkage	\$1.57	\$1.57	\$1.57	\$1.57

Please refer to the GSA price book for Severe Risk Trade Tape Pricing

#### RAM INDUSTRY NORMS & RATIOS

RAM Industry Norms & Ratios	\$3,433.84
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#### CONSULTING FEES

RAM Only	Daily Rate Per Site
Consulting	\$1,853.62
Training	\$1,853.62



**Professional Services \$1,853.62**

\* Note: Additional travel costs are not included. Please contact your Government Customer Manager for incremental charges.

## CONSULTING FEES

eRAM Only	Daily Rate Per Site
Consulting	\$1,965.00
Training	\$1,965.00
Professional Services	\$1,965.00

\* Note: Additional travel costs are not included. Please contact your Government Customer Manager for incremental charges.

## ON-LINE DATA PACKETS

### ADP

#### Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	29.75%	Band 4
\$25,000-\$99,999	31.75%	Band 5
\$100,000-\$1,999,999	37.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service

Prices include a base discount of 1.75% or more in addition to the band discounts above.

Discount Schedule Based On Annual Upfront Commitment					
Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999

#### RAM & eRAM

##### Domestic-US

Standard	\$27.59	\$27.59	\$25.93	\$20.97	\$19.38	\$18.83	\$17.38
Enhanced	\$35.03	\$35.03	\$32.92	\$26.62	\$24.61	\$23.91	\$22.07
Enhanced with Financial Stress Score	\$52.11	\$52.11	\$48.99	\$39.60	\$36.61	\$35.57	\$32.83
Financials	\$68.46	\$68.46	\$64.35	\$52.03	\$48.09	\$46.72	\$43.13

#### RAM Only

Canadian RAM Packet	\$107.88	\$107.88	\$101.40	\$81.99	\$75.78	\$73.63	\$67.96
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#### eRAM Only

Global Corporate Linkage	\$5.11	\$5.11	\$4.80	\$3.88	\$3.59	\$3.49	\$3.22
Global eRAM Packet-Asia Pacific	\$280.82	\$280.82	\$263.97	\$213.42	\$197.27	\$191.66	\$176.92
Global eRAM Packet-Canada	\$77.69	\$77.69	\$73.03	\$59.04	\$54.57	\$53.02	\$48.94
Global eRAM Packet-Europe	\$182.14	\$182.14	\$171.21	\$138.42	\$127.95	\$124.31	\$114.75
Global eRAM Packet-Latin America	\$215.02	\$215.02	\$202.12	\$163.42	\$151.05	\$146.75	\$135.46

### MDP

Qualifying Monthly Purchases @ List Price	Discount Band	Discount Earned
\$200-\$297	Band 1	0.00%
\$280-\$396	Band 2	0.00%
\$370-\$3,999	Band 3	0.00%
\$4,000-\$9,349	Band 4	11.50%
\$9,350-\$36,399	Band 5	13.50%
\$37,400-\$199,999	Band 6	15.50%
\$200,000+	Band 7	19.50%

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this price guide are eligible for 1.06% to 26.82% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, Products purchased at standard prices will be clearly identified on you monthly billing statement (which will also include the Monthly Service Fee).

Discount Schedule Based On Qualifying Monthly Purchases							
Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7	
\$200-\$297	\$280-\$396	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$36,399	\$37,400-\$199,999	\$200,000+	

#### RAM & eRAM

##### Domestic-US

Standard	\$27.59	\$27.59	\$27.59	\$27.59	\$24.42	\$23.86	\$23.31	\$22.21
Enhanced	\$35.03	\$35.03	\$35.03	\$35.03	\$31.00	\$30.30	\$29.60	\$28.20

##### Domestic-US

Enhanced with Financial Stress Score	\$50.11	\$50.11	\$50.11	\$50.11	\$44.35	\$43.34	\$42.34	\$40.34
Financials	\$68.46	\$68.46	\$68.46	\$68.46	\$60.59	\$59.22	\$57.85	\$55.11

#### RAM Only

Canadian RAM Packet	\$109.99	\$109.99	\$109.99	\$109.99	\$97.34	\$95.14	\$92.94	\$88.54
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#### eRAM Only

Global Corporate Linkage	\$5.11	\$5.11	\$5.11	\$5.11	\$4.52	\$4.42	\$4.32	\$4.11
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Global eRAM Packet-Asia								
Pacific	\$280.82	\$280.82	\$280.82	\$280.82	\$248.52	\$242.91	\$237.29	\$226.06
Global eRAM Packet-Canada	\$77.69	\$77.69	\$77.69	\$77.69	\$68.75	\$67.20	\$65.64	\$62.54
Global eRAM Packet-Europe	\$182.14	\$182.14	\$182.14	\$182.14	\$161.19	\$157.55	\$153.90	\$146.62
Global eRAM Packet-Latin								
America	\$215.02	\$215.02	\$215.02	\$215.02	\$190.29	\$185.99	\$181.69	\$173.09

**GSA SDP (Formally ADP) > Data Integration Toolkit Monitoring FY10 Price List  
Up to 24,999 Account Registrations**

**D & B Service Discount Plan (SDP) FY10 Price Guide - Effective November 20, 2009**

**Price Discount Schedule**

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	29.75%	Band 4
\$25,000-\$99,999	31.75%	Band 5
\$100,000-\$1,999,999	37.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service

Prices include a base discount of 1.75% or more in addition to the band discounts above.

**Discount Schedule Based on Annual Upfront Commitment**

Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999

**GLOBAL Monitoring Products - Single Enterprise**

**Africa / Middle East**

**Level 1 Monitoring**

Business Verification	\$6.40	\$6.40	\$6.01	\$4.86	\$4.49	\$4.37	\$4.03
Vendor Qualification	\$48.91	\$48.91	\$45.97	\$37.17	\$34.36	\$33.38	\$30.81
Vendor Qualification with Linkage	\$56.04	\$56.04	\$52.67	\$42.59	\$39.36	\$38.24	\$35.30
Vendor Qualification with Diversity	\$65.00	\$65.00	\$61.10	\$49.40	\$45.66	\$44.36	\$40.95
Decision Support	\$77.74	\$77.74	\$73.07	\$59.08	\$54.61	\$53.05	\$48.97
Enterprise Management	\$109.76	\$109.76	\$103.18	\$83.42	\$77.11	\$74.91	\$69.15
Financial Standing	\$59.42	\$59.42	\$55.86	\$45.16	\$41.74	\$40.56	\$37.44
Quick Check	\$36.57	\$36.57	\$34.37	\$27.79	\$25.69	\$24.96	\$23.04
Vendor Management	\$95.84	\$95.84	\$90.09	\$72.84	\$67.33	\$65.41	\$60.38

**Level 2 Monitoring**

Business Verification	\$16.00	\$16.00	\$15.04	\$12.16	\$11.24	\$10.92	\$10.08
Vendor Qualification	\$122.27	\$122.27	\$114.93	\$92.93	\$85.90	\$83.45	\$77.03
Vendor Qualification with Linkage	\$140.09	\$140.09	\$131.68	\$106.47	\$98.41	\$95.61	\$88.26
Vendor Qualification with Diversity	\$162.50	\$162.50	\$152.75	\$123.50	\$114.16	\$110.91	\$102.38
Decision Support	\$194.36	\$194.36	\$182.70	\$147.71	\$136.54	\$132.65	\$122.45
Enterprise Management	\$274.36	\$274.36	\$257.90	\$208.52	\$192.74	\$187.25	\$172.85
Financial Standing	\$148.60	\$148.60	\$139.69	\$112.94	\$104.39	\$101.42	\$93.62
Quick Check	\$91.45	\$91.45	\$85.96	\$69.50	\$64.24	\$62.42	\$57.61
Vendor Management	\$239.53	\$239.53	\$225.16	\$182.05	\$168.27	\$163.48	\$150.91

**Level 3 Monitoring**

Business Verification	\$25.60	\$25.60	\$24.07	\$19.46	\$17.99	\$17.47	\$16.13
Vendor Qualification	\$198.35	\$198.35	\$186.45	\$150.75	\$139.34	\$135.37	\$124.96
Vendor Qualification with Linkage	\$227.25	\$227.25	\$213.62	\$172.71	\$159.65	\$155.10	\$143.17
Vendor Qualification with Diversity	\$263.61	\$263.61	\$247.80	\$200.35	\$185.19	\$179.92	\$166.08
Decision Support	\$310.98	\$310.98	\$292.32	\$236.35	\$218.47	\$212.25	\$195.92
Enterprise Management	\$439.01	\$439.01	\$412.67	\$333.65	\$308.40	\$299.62	\$276.58
Financial Standing	\$237.79	\$237.79	\$223.53	\$180.72	\$167.05	\$162.29	\$149.81
Quick Check	\$146.33	\$146.33	\$137.55	\$111.21	\$102.80	\$99.87	\$92.19
Vendor Management	\$383.27	\$383.27	\$360.28	\$291.29	\$269.25	\$261.58	\$241.46

**Asia Pacific**

**Level 1 Monitoring**

Business Verification	\$6.40	\$6.40	\$6.01	\$4.86	\$4.49	\$4.37	\$4.03
Vendor Qualification	\$48.91	\$48.91	\$45.97	\$37.17	\$34.36	\$33.38	\$30.81
Vendor Qualification with Linkage	\$56.04	\$56.04	\$52.67	\$42.59	\$39.36	\$38.24	\$35.30
Vendor Qualification with Diversity	\$65.00	\$65.00	\$61.10	\$49.40	\$45.66	\$44.36	\$40.95
Decision Support	\$77.74	\$77.74	\$73.07	\$59.08	\$54.61	\$53.05	\$48.97
Delinquency Score	\$50.29	\$50.29	\$47.28	\$38.22	\$35.33	\$34.33	\$31.69
Enterprise Management	\$109.76	\$109.76	\$103.18	\$83.42	\$77.11	\$74.91	\$69.15
Financial Standing	\$59.42	\$59.42	\$55.86	\$45.16	\$41.74	\$40.56	\$37.44
Global Failure Risk Score	\$50.29	\$50.29	\$47.28	\$38.22	\$35.33	\$34.33	\$31.69
Quick Check	\$36.57	\$36.57	\$34.37	\$27.79	\$25.69	\$24.96	\$23.04
Vendor Management	\$95.84	\$95.84	\$90.09	\$72.84	\$67.33	\$65.41	\$60.38

Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
	\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999	
<b>Level 2 Monitoring</b>							
Business Verification	\$16.00	\$16.00	\$15.04	\$12.16	\$11.24	\$10.92	\$10.08
Vendor Qualification	\$122.27	\$122.27	\$114.93	\$92.93	\$85.90	\$83.45	\$77.03
Vendor Qualification with Linkage	\$140.09	\$140.09	\$131.68	\$106.47	\$98.41	\$95.61	\$88.26
Vendor Qualification with Diversity	\$162.50	\$162.50	\$152.75	\$123.50	\$114.16	\$110.91	\$102.38
Decision Support	\$194.36	\$194.36	\$182.70	\$147.71	\$136.54	\$132.65	\$122.45
Delinquency Score	\$125.76	\$125.76	\$118.21	\$95.58	\$88.35	\$85.83	\$79.23
Enterprise Management	\$274.36	\$274.36	\$257.90	\$208.52	\$192.74	\$187.25	\$172.85
Financial Standing	\$148.60	\$148.60	\$139.69	\$112.94	\$104.39	\$101.42	\$93.62
Global Failure Risk Score	\$125.76	\$125.76	\$118.21	\$95.58	\$88.35	\$85.83	\$79.23
Quick Check	\$91.45	\$91.45	\$85.96	\$69.50	\$64.24	\$62.42	\$57.61
Vendor Management	\$239.53	\$239.53	\$225.16	\$182.05	\$168.27	\$163.48	\$150.91
<b>Level 3 Monitoring</b>							
Business Verification	\$25.60	\$25.60	\$24.07	\$19.46	\$17.99	\$17.47	\$16.13
Vendor Qualification	\$198.35	\$198.35	\$186.45	\$150.75	\$139.34	\$135.37	\$124.96
Vendor Qualification with Linkage	\$227.25	\$227.25	\$213.62	\$172.71	\$159.65	\$155.10	\$143.17
Vendor Qualification with Diversity	\$263.61	\$263.61	\$247.80	\$200.35	\$185.19	\$179.92	\$166.08
Decision Support	\$310.98	\$310.98	\$292.32	\$236.35	\$218.46	\$212.24	\$195.92
Delinquency Score	\$201.22	\$201.22	\$189.14	\$152.92	\$141.35	\$137.33	\$126.77
Enterprise Management	\$439.01	\$439.01	\$412.67	\$333.65	\$308.40	\$299.62	\$276.58
Financial Standing	\$237.79	\$237.79	\$223.53	\$180.72	\$167.05	\$162.29	\$149.81
Global Failure Risk Score	\$201.22	\$201.22	\$189.14	\$152.92	\$141.35	\$137.33	\$126.77
Quick Check	\$146.33	\$146.33	\$137.55	\$111.21	\$102.80	\$99.87	\$92.19
Vendor Management	\$383.27	\$383.27	\$360.28	\$291.29	\$269.25	\$261.58	\$241.46
<b>Canada</b>							
<b>Level 1 Monitoring</b>							
Business Verification	\$1.76	\$1.76	\$1.65	\$1.34	\$1.24	\$1.20	\$1.11
Vendor Qualification	\$13.54	\$13.54	\$12.73	\$10.29	\$9.51	\$9.24	\$8.53
Vendor Qualification with Linkage	\$15.51	\$15.51	\$14.58	\$11.79	\$10.90	\$10.59	\$9.77
Vendor Qualification with Diversity	\$17.99	\$17.99	\$16.91	\$13.67	\$12.64	\$12.28	\$11.33
Decision Support	\$21.51	\$21.51	\$20.22	\$16.35	\$15.11	\$14.68	\$13.55
Delinquency Score	\$13.93	\$13.93	\$13.10	\$10.59	\$9.79	\$9.51	\$8.78
Enterprise Management	\$30.38	\$30.38	\$28.56	\$23.09	\$21.34	\$20.73	\$19.14
Financial Standing	\$16.46	\$16.46	\$15.47	\$12.51	\$11.56	\$11.23	\$10.37
Global Failure Risk Score	\$13.93	\$13.93	\$13.10	\$10.59	\$9.79	\$9.51	\$8.78
Quick Check	\$10.11	\$10.11	\$9.50	\$7.68	\$7.10	\$6.90	\$6.37
Vendor Management	\$26.53	\$26.53	\$24.94	\$20.16	\$18.64	\$18.11	\$16.71
<b>Level 2 Monitoring</b>							
Business Verification	\$4.44	\$4.44	\$4.17	\$3.38	\$3.12	\$3.03	\$2.80
Vendor Qualification	\$33.85	\$33.85	\$31.82	\$25.72	\$23.78	\$23.10	\$21.32
Vendor Qualification with Linkage	\$38.78	\$38.78	\$36.45	\$29.47	\$27.24	\$26.47	\$24.43
Vendor Qualification with Diversity	\$44.98	\$44.98	\$42.28	\$34.18	\$31.60	\$30.70	\$28.34
Decision Support	\$53.75	\$53.75	\$50.53	\$40.85	\$37.76	\$36.69	\$33.86
Delinquency Score	\$34.82	\$34.82	\$32.73	\$26.46	\$24.46	\$23.76	\$21.94
Enterprise Management	\$75.88	\$75.88	\$71.33	\$57.67	\$53.30	\$51.79	\$47.80
Financial Standing	\$41.11	\$41.11	\$38.64	\$31.24	\$28.88	\$28.06	\$25.90
Global Failure Risk Score	\$34.82	\$34.82	\$32.73	\$26.46	\$24.46	\$23.76	\$21.94
Quick Check	\$25.33	\$25.33	\$23.81	\$19.25	\$17.79	\$17.29	\$15.96
Vendor Management	\$66.27	\$66.27	\$62.29	\$50.36	\$46.55	\$45.23	\$41.75
<b>Level 3 Monitoring</b>							
Business Verification	\$7.06	\$7.06	\$6.64	\$5.37	\$4.96	\$4.82	\$4.45
Vendor Qualification	\$54.90	\$54.90	\$51.61	\$41.73	\$38.57	\$37.47	\$34.59
Vendor Qualification with Linkage	\$62.90	\$62.90	\$59.13	\$47.80	\$44.19	\$42.93	\$39.63
Vendor Qualification with Diversity	\$72.97	\$72.97	\$68.59	\$55.46	\$51.26	\$49.80	\$45.97
Decision Support	\$86.04	\$86.04	\$80.88	\$65.39	\$60.44	\$58.72	\$54.20
Delinquency Score	\$55.66	\$55.66	\$52.32	\$42.30	\$39.10	\$37.99	\$35.06
Enterprise Management	\$121.43	\$121.43	\$114.14	\$92.28	\$85.30	\$82.87	\$76.50
Financial Standing	\$65.82	\$65.82	\$61.87	\$50.02	\$46.24	\$44.92	\$41.47
Global Failure Risk Score	\$55.66	\$55.66	\$52.32	\$42.30	\$39.10	\$37.99	\$35.06
Quick Check	\$40.49	\$40.49	\$38.06	\$30.77	\$28.44	\$27.63	\$25.51
Vendor Management	\$106.01	\$106.01	\$99.65	\$80.57	\$74.47	\$72.35	\$66.79
<b>Europe</b>							
<b>Level 1 Monitoring</b>							
Business Verification	\$4.13	\$4.13	\$3.88	\$3.14	\$2.90	\$2.82	\$2.60
Vendor Qualification	\$31.71	\$31.71	\$29.81	\$24.10	\$22.28	\$21.64	\$19.98

Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
	\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999	
Vendor Qualification with Linkage	\$36.33	\$36.33	\$34.15	\$27.61	\$25.52	\$24.80	\$22.89
Vendor Qualification with Diversity	\$42.14	\$42.14	\$39.62	\$32.03	\$29.61	\$28.76	\$26.55
Decision Support	\$50.45	\$50.45	\$47.42	\$38.34	\$35.44	\$34.43	\$31.78
Delinquency Score	\$32.65	\$32.65	\$30.69	\$24.81	\$22.94	\$22.28	\$20.57
Enterprise Management	\$71.18	\$71.18	\$66.91	\$54.10	\$50.01	\$48.58	\$44.84
Financial Standing	\$38.58	\$38.58	\$36.27	\$29.32	\$27.10	\$26.33	\$24.31
Global Failure Risk Score	\$32.65	\$32.65	\$30.69	\$24.81	\$22.94	\$22.28	\$20.57
Quick Check	\$23.73	\$23.73	\$22.30	\$18.03	\$16.67	\$16.19	\$14.95
Vendor Management	\$62.14	\$62.14	\$58.41	\$47.23	\$43.66	\$42.41	\$39.15
Level 2 Monitoring							
Business Verification	\$10.37	\$10.37	\$9.74	\$7.88	\$7.28	\$7.07	\$6.53
Vendor Qualification	\$79.28	\$79.28	\$74.52	\$60.25	\$55.69	\$54.11	\$49.94
Vendor Qualification with Linkage	\$90.83	\$90.83	\$85.38	\$69.03	\$63.81	\$61.99	\$57.22
Vendor Qualification with Diversity	\$105.36	\$105.36	\$99.04	\$80.07	\$74.02	\$71.91	\$66.38
Decision Support	\$126.06	\$126.06	\$118.50	\$95.81	\$88.56	\$86.04	\$79.42
Delinquency Score	\$81.61	\$81.61	\$76.71	\$62.02	\$57.33	\$55.70	\$51.41
Enterprise Management	\$177.96	\$177.96	\$167.28	\$135.25	\$125.02	\$121.46	\$112.11
Financial Standing	\$96.40	\$96.40	\$90.62	\$73.27	\$67.72	\$65.79	\$60.73
Global Failure Risk Score	\$81.61	\$81.61	\$76.71	\$62.02	\$57.33	\$55.70	\$51.41
Quick Check	\$59.32	\$59.32	\$55.76	\$45.09	\$41.67	\$40.49	\$37.37
Vendor Management	\$155.33	\$155.33	\$146.01	\$118.05	\$109.12	\$106.01	\$97.86
Level 3 Monitoring							
Business Verification	\$16.61	\$16.61	\$15.62	\$12.63	\$11.67	\$11.34	\$10.47
Vendor Qualification	\$128.60	\$128.60	\$120.89	\$97.74	\$90.34	\$87.77	\$81.02
Vendor Qualification with Linkage	\$147.34	\$147.34	\$138.50	\$111.98	\$103.51	\$100.56	\$92.83
Vendor Qualification with Diversity	\$170.92	\$170.92	\$160.66	\$129.90	\$120.07	\$116.65	\$107.68
Decision Support	\$201.69	\$201.69	\$189.59	\$153.28	\$141.69	\$137.65	\$127.06
Delinquency Score	\$130.51	\$130.51	\$122.68	\$99.18	\$91.68	\$89.07	\$82.22
Enterprise Management	\$284.73	\$284.73	\$267.64	\$216.39	\$200.02	\$194.33	\$179.38
Financial Standing	\$154.23	\$154.23	\$144.98	\$117.22	\$108.35	\$105.26	\$97.17
Global Failure Risk Score	\$130.51	\$130.51	\$122.68	\$99.18	\$91.68	\$89.07	\$82.22
Quick Check	\$94.91	\$94.91	\$89.21	\$72.13	\$66.67	\$64.78	\$59.79
Vendor Management	\$248.57	\$248.57	\$233.66	\$188.92	\$174.62	\$169.65	\$156.60
Latin America							
Level 1 Monitoring							
Business Verification	\$4.90	\$4.90	\$4.61	\$3.73	\$3.44	\$3.35	\$3.09
Vendor Qualification	\$37.50	\$37.50	\$35.25	\$28.50	\$26.34	\$25.59	\$23.62
Vendor Qualification with Linkage	\$42.96	\$42.96	\$40.38	\$32.65	\$30.18	\$29.32	\$27.06
Vendor Qualification with Diversity	\$49.83	\$49.83	\$46.84	\$37.87	\$35.01	\$34.01	\$31.40
Decision Support	\$59.53	\$59.53	\$55.96	\$45.24	\$41.82	\$40.63	\$37.50
Enterprise Management	\$84.02	\$84.02	\$78.98	\$63.86	\$59.03	\$57.35	\$52.93
Financial Standing	\$45.50	\$45.50	\$42.77	\$34.58	\$31.96	\$31.05	\$28.66
Quick Check	\$28.01	\$28.01	\$26.33	\$21.29	\$19.68	\$19.12	\$17.65
Vendor Management	\$73.39	\$73.39	\$68.99	\$55.78	\$51.56	\$50.09	\$46.24
Level 2 Monitoring							
Business Verification	\$12.28	\$12.28	\$11.54	\$9.33	\$8.63	\$8.38	\$7.74
Vendor Qualification	\$93.74	\$93.74	\$88.12	\$71.24	\$65.85	\$63.98	\$59.06
Vendor Qualification with Linkage	\$107.40	\$107.40	\$100.96	\$81.62	\$75.45	\$73.30	\$67.66
Vendor Qualification with Diversity	\$124.58	\$124.58	\$117.11	\$94.68	\$87.52	\$85.03	\$78.49
Decision Support	\$148.81	\$148.81	\$139.88	\$113.10	\$104.54	\$101.56	\$93.75
Enterprise Management	\$210.09	\$210.09	\$197.48	\$159.67	\$147.59	\$143.39	\$132.36
Financial Standing	\$113.79	\$113.79	\$106.97	\$86.48	\$79.94	\$77.66	\$71.69
Quick Check	\$70.05	\$70.05	\$65.85	\$53.24	\$49.21	\$47.81	\$44.13
Vendor Management	\$183.43	\$183.43	\$172.43	\$139.41	\$128.86	\$125.19	\$115.56
Level 3 Monitoring							
Business Verification	\$19.65	\$19.65	\$18.47	\$14.93	\$13.80	\$13.41	\$12.38
Vendor Qualification	\$152.07	\$152.07	\$142.94	\$115.57	\$106.83	\$103.79	\$95.80
Vendor Qualification with Linkage	\$174.23	\$174.23	\$163.77	\$132.41	\$122.39	\$118.91	\$109.76
Vendor Qualification with Diversity	\$202.10	\$202.10	\$189.98	\$153.60	\$141.98	\$137.94	\$127.33
Decision Support	\$238.10	\$238.10	\$223.81	\$180.96	\$167.26	\$162.50	\$150.00
Enterprise Management	\$336.15	\$336.15	\$315.98	\$255.48	\$236.15	\$229.42	\$211.78
Financial Standing	\$182.09	\$182.09	\$171.16	\$138.39	\$127.92	\$124.27	\$114.71
Quick Check	\$112.03	\$112.03	\$105.31	\$85.15	\$78.70	\$76.46	\$70.58
Vendor Management	\$298.70	\$298.70	\$280.78	\$227.01	\$209.84	\$203.86	\$188.18

Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
	\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999	
<b>United States</b>							
<b>Level 1 Monitoring</b>							
Business Verification	\$0.93	\$0.93	\$0.88	\$0.71	\$0.66	\$0.64	\$0.59
Vendor Qualification	\$7.18	\$7.18	\$6.75	\$5.45	\$5.04	\$4.90	\$4.52
Vendor Qualification with Linkage	\$8.22	\$8.22	\$7.73	\$6.25	\$5.78	\$5.61	\$5.18
Vendor Qualification with Diversity	\$9.54	\$9.54	\$8.97	\$7.25	\$6.70	\$6.51	\$6.01
Decision Support	\$11.40	\$11.40	\$10.71	\$8.66	\$8.01	\$7.78	\$7.18
Delinquency Score	\$7.38	\$7.38	\$6.94	\$5.61	\$5.18	\$5.04	\$4.65
Enterprise Management	\$16.09	\$16.09	\$15.13	\$12.23	\$11.31	\$10.98	\$10.14
Financial Standing	\$8.71	\$8.71	\$8.19	\$6.62	\$6.12	\$5.95	\$5.49
Global Failure Risk Score	\$7.38	\$7.38	\$6.94	\$5.61	\$5.18	\$5.04	\$4.65
Quick Check	\$5.36	\$5.36	\$5.04	\$4.08	\$3.77	\$3.66	\$3.38
Vendor Management	\$14.05	\$14.05	\$13.21	\$10.68	\$9.87	\$9.59	\$8.85
<b>Level 2 Monitoring</b>							
Business Verification	\$2.32	\$2.32	\$2.18	\$1.76	\$1.63	\$1.58	\$1.46
Vendor Qualification	\$17.94	\$17.94	\$16.86	\$13.64	\$12.60	\$12.24	\$11.30
Vendor Qualification with Linkage	\$20.56	\$20.56	\$19.32	\$15.62	\$14.44	\$14.03	\$12.95
Vendor Qualification with Diversity	\$23.84	\$23.84	\$22.41	\$18.12	\$16.75	\$16.27	\$15.02
Decision Support	\$28.47	\$28.47	\$26.76	\$21.64	\$20.00	\$19.43	\$17.94
Delinquency Score	\$18.47	\$18.47	\$17.36	\$14.04	\$12.98	\$12.61	\$11.64
Enterprise Management	\$40.23	\$40.23	\$37.82	\$30.58	\$28.26	\$27.46	\$25.35
Financial Standing	\$21.77	\$21.77	\$20.47	\$16.55	\$15.29	\$14.86	\$13.72
Global Failure Risk Score	\$18.46	\$18.46	\$17.35	\$14.03	\$12.97	\$12.60	\$11.63
Quick Check	\$13.41	\$13.41	\$12.61	\$10.19	\$9.42	\$9.15	\$8.45
Vendor Management	\$35.12	\$35.12	\$33.02	\$26.69	\$24.67	\$23.97	\$22.13
<b>Level 3 Monitoring</b>							
Business Verification	\$3.76	\$3.76	\$3.54	\$2.86	\$2.64	\$2.57	\$2.37
Vendor Qualification	\$29.10	\$29.10	\$27.36	\$22.12	\$20.45	\$19.86	\$18.34
Vendor Qualification with Linkage	\$33.35	\$33.35	\$31.34	\$25.34	\$23.43	\$22.76	\$21.01
Vendor Qualification with Diversity	\$38.68	\$38.68	\$36.36	\$29.40	\$27.17	\$26.40	\$24.37
Decision Support	\$45.55	\$45.55	\$42.82	\$34.62	\$32.00	\$31.09	\$28.70
Delinquency Score	\$29.50	\$29.50	\$27.73	\$22.42	\$20.73	\$20.14	\$18.59
Enterprise Management	\$64.32	\$64.32	\$60.46	\$48.89	\$45.19	\$43.90	\$40.52
Financial Standing	\$34.87	\$34.87	\$32.78	\$26.50	\$24.50	\$23.80	\$21.97
Global Failure Risk Score	\$29.50	\$29.50	\$27.73	\$22.42	\$20.73	\$20.14	\$18.59
Quick Check	\$21.46	\$21.46	\$20.17	\$16.31	\$15.07	\$14.64	\$13.52
Vendor Management	\$56.20	\$56.20	\$52.83	\$42.71	\$39.48	\$38.36	\$35.41
<b>Corporate Linkage</b>							
Level 1 Monitoring	\$0.98	\$0.98	\$0.92	\$0.75	\$0.69	\$0.67	\$0.62
Level 2 Monitoring	\$2.46	\$2.46	\$2.31	\$1.87	\$1.73	\$1.68	\$1.55
Level 3 Monitoring	\$3.93	\$3.93	\$3.69	\$2.99	\$2.76	\$2.68	\$2.48

**GSA SDP (Formally ADP) > Data Integration Toolkit Monitoring FY10 Price List  
25,000-99,999 Account Registrations**

**D & B Service Discount Plan (SDP) FY10 Price Guide - Effective November 20, 2009**

**Price Discount Schedule**

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	29.75%	Band 4
\$25,000-\$99,999	31.75%	Band 5
\$100,000-\$1,999,999	37.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service

Prices include a base discount of 1.75% or more in addition to the band discounts above.

Discount Schedule Based on Annual Upfront Commitment					
Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999

**GLOBAL Monitoring Products - Single Enterprise**

**Africa / Middle East**

**Level 1 Monitoring**

Business Verification	\$4.48	\$4.48	\$4.21	\$3.40	\$3.15	\$3.06	\$2.82
Vendor Qualification	\$34.24	\$34.24	\$32.18	\$26.02	\$24.05	\$23.37	\$21.57
Vendor Qualification with Linkage	\$39.22	\$39.22	\$36.87	\$29.81	\$27.56	\$26.77	\$24.71
Vendor Qualification with Diversity	\$45.50	\$45.50	\$42.77	\$34.58	\$31.96	\$31.05	\$28.67
Decision Support	\$54.41	\$54.41	\$51.15	\$41.35	\$38.22	\$37.14	\$34.28
Enterprise Management	\$76.83	\$76.83	\$72.22	\$58.39	\$53.97	\$52.44	\$48.40
Financial Standing	\$41.60	\$4.48	\$4.21	\$3.40	\$3.15	\$3.06	\$2.82
Quick Check	\$25.60	\$25.60	\$24.07	\$19.46	\$17.99	\$17.47	\$16.13
Vendor Management	\$67.09	\$4.48	\$4.21	\$3.40	\$3.15	\$3.06	\$2.82

**Level 2 Monitoring**

Business Verification	\$11.19	\$11.19	\$10.52	\$8.50	\$7.86	\$7.64	\$7.05
Vendor Qualification	\$85.86	\$85.86	\$80.71	\$65.25	\$60.32	\$58.60	\$54.09
Vendor Qualification with Linkage	\$98.37	\$98.37	\$92.47	\$74.76	\$69.11	\$67.14	\$61.97
Vendor Qualification with Diversity	\$114.11	\$114.11	\$107.27	\$86.73	\$80.16	\$77.88	\$71.89
Decision Support	\$136.05	\$136.05	\$127.88	\$103.40	\$95.57	\$92.85	\$85.71
Enterprise Management	\$192.05	\$192.05	\$180.53	\$145.96	\$134.91	\$131.07	\$120.99
Financial Standing	\$104.03	\$104.03	\$97.79	\$79.06	\$73.08	\$71.00	\$65.54
Quick Check	\$64.02	\$64.02	\$60.18	\$48.65	\$44.97	\$43.69	\$40.33
Vendor Management	\$167.67	\$167.67	\$157.61	\$127.43	\$117.79	\$114.44	\$105.63

**Level 3 Monitoring**

Business Verification	\$17.91	\$17.91	\$16.84	\$13.61	\$12.58	\$12.22	\$11.28
Vendor Qualification	\$139.12	\$139.12	\$130.77	\$105.73	\$97.73	\$94.95	\$87.64
Vendor Qualification with Linkage	\$159.39	\$159.39	\$149.83	\$121.14	\$111.97	\$108.78	\$100.42
Vendor Qualification with Diversity	\$184.89	\$184.89	\$173.80	\$140.52	\$129.89	\$126.19	\$116.48
Decision Support	\$217.69	\$217.69	\$204.63	\$165.45	\$152.93	\$148.58	\$137.15
Enterprise Management	\$307.31	\$307.31	\$288.87	\$233.55	\$215.88	\$209.74	\$193.60
Financial Standing	\$166.46	\$166.46	\$156.47	\$126.51	\$116.93	\$113.61	\$104.87
Quick Check	\$102.44	\$102.44	\$96.29	\$77.85	\$71.96	\$69.91	\$64.53
Vendor Management	\$268.29	\$268.29	\$252.19	\$203.90	\$188.47	\$183.11	\$169.02

**Asia Pacific**

**Level 1 Monitoring**

Business Verification	\$4.48	\$4.48	\$4.21	\$3.40	\$3.15	\$3.06	\$2.82
Vendor Qualification	\$34.24	\$34.24	\$32.18	\$26.02	\$24.05	\$23.37	\$21.57
Vendor Qualification with Linkage	\$39.22	\$39.22	\$36.87	\$29.81	\$27.56	\$26.77	\$24.71
Vendor Qualification with Diversity	\$45.50	\$45.50	\$42.77	\$34.58	\$31.96	\$31.05	\$28.67
Decision Support	\$54.41	\$54.41	\$51.15	\$41.35	\$38.22	\$37.14	\$34.28

Discount Schedule Based on Annual Upfront Commitment								
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
		\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999	
Delinquency Score	\$35.20	\$35.20	\$33.09	\$26.75	\$24.73	\$24.03	\$22.18	
Enterprise Management	\$76.83	\$76.83	\$72.22	\$58.39	\$53.97	\$52.44	\$48.40	
Financial Standing	\$41.60	\$41.60	\$39.10	\$31.62	\$29.22	\$28.39	\$26.21	
Global Failure Risk Score	\$35.20	\$35.20	\$33.09	\$26.75	\$24.73	\$24.03	\$22.18	
Quick Check	\$25.60	\$25.60	\$24.07	\$19.46	\$17.99	\$17.47	\$16.13	
Vendor Management	\$67.09	\$67.09	\$63.07	\$50.99	\$47.13	\$45.79	\$42.27	
Level 2 Monitoring								
Business Verification	\$11.19	\$11.19	\$10.52	\$8.50	\$7.86	\$7.64	\$7.05	
Vendor Qualification	\$85.86	\$85.86	\$80.71	\$65.25	\$60.32	\$58.60	\$54.09	
Vendor Qualification with Linkage	\$98.37	\$98.37	\$92.47	\$74.76	\$69.11	\$67.14	\$61.97	
Vendor Qualification with Diversity	\$114.11	\$114.11	\$107.27	\$86.73	\$80.16	\$77.88	\$71.89	
Decision Support	\$136.05	\$136.05	\$127.88	\$103.40	\$95.57	\$92.85	\$85.71	
Delinquency Score	\$88.03	\$88.03	\$82.75	\$66.90	\$61.84	\$60.08	\$55.46	
Enterprise Management	\$192.05	\$192.05	\$180.53	\$145.96	\$134.91	\$131.07	\$120.99	
Financial Standing	\$104.03	\$104.03	\$97.79	\$79.06	\$73.08	\$71.00	\$65.54	
Global Failure Risk Score	\$88.03	\$88.03	\$82.75	\$66.90	\$61.84	\$60.08	\$55.46	
Quick Check	\$64.02	\$64.02	\$60.18	\$48.65	\$44.97	\$43.69	\$40.33	
Vendor Management	\$167.67	\$167.67	\$157.61	\$127.43	\$117.79	\$114.44	\$105.63	
Level 3 Monitoring								
Business Verification	\$17.91	\$17.91	\$16.84	\$13.61	\$12.58	\$12.22	\$11.28	
Vendor Qualification	\$139.12	\$139.12	\$130.77	\$105.73	\$97.73	\$94.95	\$87.64	
Vendor Qualification with Linkage	\$159.39	\$159.39	\$149.83	\$121.14	\$111.97	\$108.78	\$100.41	
Vendor Qualification with Diversity	\$184.89	\$184.89	\$173.80	\$140.52	\$129.89	\$126.19	\$116.48	
Decision Support	\$217.69	\$217.69	\$204.63	\$165.45	\$152.93	\$148.58	\$137.15	
Delinquency Score	\$140.85	\$140.85	\$132.40	\$107.05	\$98.95	\$96.13	\$88.74	
Enterprise Management	\$307.31	\$307.31	\$288.87	\$233.55	\$215.88	\$209.74	\$193.60	
Financial Standing	\$166.46	\$166.46	\$156.47	\$126.51	\$116.93	\$113.61	\$104.87	
Global Failure Risk Score	\$140.85	\$140.85	\$132.40	\$107.05	\$98.95	\$96.13	\$88.74	
Quick Check	\$102.44	\$102.44	\$96.29	\$77.85	\$71.96	\$69.91	\$64.53	
Vendor Management	\$268.29	\$268.29	\$252.19	\$203.90	\$188.47	\$183.11	\$169.02	
Canada								
Level 1 Monitoring								
Business Verification	\$1.23	\$1.23	\$1.15	\$0.93	\$0.86	\$0.84	\$0.77	
Vendor Qualification	\$9.48	\$9.48	\$8.91	\$7.20	\$6.66	\$6.47	\$5.97	
Vendor Qualification with Linkage	\$10.86	\$10.86	\$10.21	\$8.25	\$7.63	\$7.41	\$6.84	
Vendor Qualification with Diversity	\$12.59	\$12.59	\$11.84	\$9.57	\$8.85	\$8.60	\$7.93	
Decision Support	\$15.05	\$15.05	\$14.15	\$11.44	\$10.57	\$10.27	\$9.48	
Delinquency Score	\$9.75	\$9.75	\$9.16	\$7.41	\$6.85	\$6.65	\$6.14	
Enterprise Management	\$21.27	\$21.27	\$19.99	\$16.17	\$14.94	\$14.52	\$13.40	
Financial Standing	\$11.51	\$11.51	\$10.82	\$8.75	\$8.09	\$7.86	\$7.25	
Global Failure Risk Score	\$9.75	\$9.75	\$9.16	\$7.41	\$6.85	\$6.65	\$6.14	
Quick Check	\$7.07	\$7.07	\$6.65	\$5.38	\$4.97	\$4.83	\$4.46	
Vendor Management	\$18.57	\$18.57	\$17.46	\$14.11	\$13.04	\$12.67	\$11.70	
Level 2 Monitoring								
Business Verification	\$3.10	\$3.10	\$2.92	\$2.36	\$2.18	\$2.12	\$1.96	
Vendor Qualification	\$23.77	\$23.77	\$22.34	\$18.06	\$16.70	\$16.22	\$14.97	
Vendor Qualification with Linkage	\$27.23	\$27.23	\$25.60	\$20.69	\$19.13	\$18.58	\$17.15	
Vendor Qualification with Diversity	\$31.59	\$31.59	\$29.69	\$24.01	\$22.19	\$21.56	\$19.90	
Decision Support	\$37.62	\$37.62	\$35.36	\$28.59	\$26.43	\$25.68	\$23.70	
Delinquency Score	\$24.38	\$24.38	\$22.91	\$18.53	\$17.12	\$16.64	\$15.36	
Enterprise Management	\$53.11	\$53.11	\$49.93	\$40.37	\$37.31	\$36.25	\$33.46	
Financial Standing	\$28.78	\$28.78	\$27.05	\$21.87	\$20.22	\$19.64	\$18.13	
Global Failure Risk Score	\$24.38	\$24.38	\$22.91	\$18.53	\$17.12	\$16.64	\$15.36	
Quick Check	\$17.72	\$17.72	\$16.66	\$13.47	\$12.45	\$12.10	\$11.17	
Vendor Management	\$46.39	\$46.39	\$43.61	\$35.26	\$32.59	\$31.66	\$29.23	



Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
	\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999	
<b>Level 3 Monitoring</b>							
Business Verification	\$4.94	\$4.94	\$4.65	\$3.76	\$3.47	\$3.37	\$3.11
Vendor Qualification	\$38.51	\$38.51	\$36.20	\$29.27	\$27.05	\$26.28	\$24.26
Vendor Qualification with Linkage	\$44.12	\$44.12	\$41.47	\$33.53	\$30.99	\$30.11	\$27.79
Vendor Qualification with Diversity	\$51.18	\$51.18	\$48.11	\$38.89	\$35.95	\$34.93	\$32.24
Decision Support	\$60.23	\$60.23	\$56.61	\$45.77	\$42.31	\$41.11	\$37.94
Delinquency Score	\$38.96	\$38.96	\$36.62	\$29.61	\$27.37	\$26.59	\$24.54
Enterprise Management	\$85.00	\$85.00	\$79.90	\$64.60	\$59.71	\$58.01	\$53.55
Financial Standing	\$46.07	\$46.07	\$43.31	\$35.01	\$32.36	\$31.44	\$29.02
Global Failure Risk Score	\$38.96	\$38.96	\$36.62	\$29.61	\$27.37	\$26.59	\$24.54
Quick Check	\$28.35	\$28.35	\$26.64	\$21.54	\$19.91	\$19.35	\$17.86
Vendor Management	\$74.21	\$74.21	\$69.76	\$56.40	\$52.13	\$50.65	\$46.75
<b>Europe</b>							
<b>Level 1 Monitoring</b>							
Business Verification	\$2.89	\$2.89	\$2.72	\$2.20	\$2.03	\$1.97	\$1.82
Vendor Qualification	\$22.20	\$22.20	\$20.87	\$16.87	\$15.59	\$15.15	\$13.98
Vendor Qualification with Linkage	\$25.43	\$25.43	\$23.91	\$19.33	\$17.87	\$17.36	\$16.02
Vendor Qualification with Diversity	\$29.50	\$29.50	\$27.73	\$22.42	\$20.72	\$20.13	\$18.59
Decision Support	\$35.31	\$35.31	\$33.19	\$26.84	\$24.81	\$24.10	\$22.25
Delinquency Score	\$22.85	\$22.85	\$21.48	\$17.37	\$16.05	\$15.60	\$14.40
Enterprise Management	\$49.83	\$49.83	\$46.84	\$37.87	\$35.01	\$34.01	\$31.39
Financial Standing	\$27.01	\$27.01	\$25.39	\$20.53	\$18.97	\$18.43	\$17.02
Global Failure Risk Score	\$22.85	\$22.85	\$21.48	\$17.37	\$16.05	\$15.60	\$14.40
Quick Check	\$16.61	\$16.61	\$15.62	\$12.63	\$11.67	\$11.34	\$10.47
Vendor Management	\$43.51	\$43.51	\$40.89	\$33.06	\$30.56	\$29.69	\$27.41
<b>Level 2 Monitoring</b>							
Business Verification	\$7.26	\$7.26	\$6.83	\$5.52	\$5.10	\$4.96	\$4.57
Vendor Qualification	\$55.67	\$55.67	\$52.33	\$42.31	\$39.11	\$37.99	\$35.07
Vendor Qualification with Linkage	\$63.78	\$63.78	\$59.95	\$48.47	\$44.81	\$43.53	\$40.18
Vendor Qualification with Diversity	\$73.99	\$73.99	\$69.55	\$56.23	\$51.98	\$50.50	\$46.61
Decision Support	\$88.25	\$88.25	\$82.95	\$67.07	\$61.99	\$60.23	\$55.60
Delinquency Score	\$57.12	\$57.12	\$53.70	\$43.41	\$40.13	\$38.99	\$35.99
Enterprise Management	\$124.57	\$124.57	\$117.10	\$94.67	\$87.51	\$85.02	\$78.48
Financial Standing	\$67.49	\$67.49	\$63.44	\$51.29	\$47.41	\$46.06	\$42.52
Global Failure Risk Score	\$57.12	\$57.12	\$53.70	\$43.41	\$40.13	\$38.99	\$35.99
Quick Check	\$41.52	\$41.52	\$39.03	\$31.56	\$29.17	\$28.34	\$26.16
Vendor Management	\$108.73	\$108.73	\$102.21	\$82.64	\$76.39	\$74.21	\$68.50
<b>Level 3 Monitoring</b>							
Business Verification	\$11.62	\$11.62	\$10.93	\$8.83	\$8.17	\$7.93	\$7.32
Vendor Qualification	\$90.20	\$90.20	\$84.79	\$68.55	\$63.36	\$61.56	\$56.83
Vendor Qualification with Linkage	\$103.34	\$103.34	\$97.14	\$78.54	\$72.60	\$70.53	\$65.11
Vendor Qualification with Diversity	\$119.88	\$119.88	\$112.68	\$91.11	\$84.21	\$81.82	\$75.52
Decision Support	\$141.18	\$141.18	\$132.70	\$107.29	\$99.18	\$96.35	\$88.94
Delinquency Score	\$91.35	\$91.35	\$85.87	\$69.43	\$64.18	\$62.35	\$57.55
Enterprise Management	\$199.31	\$199.31	\$187.35	\$151.48	\$140.02	\$136.03	\$125.57
Financial Standing	\$107.96	\$107.96	\$101.48	\$82.05	\$75.84	\$73.68	\$68.01
Global Failure Risk Score	\$91.35	\$91.35	\$85.87	\$69.43	\$64.18	\$62.35	\$57.55
Quick Check	\$66.44	\$66.44	\$62.45	\$50.49	\$46.67	\$45.34	\$41.86
Vendor Management	\$174.00	\$174.00	\$163.56	\$132.24	\$122.24	\$118.76	\$109.62
<b>Latin America</b>							
<b>Level 1 Monitoring</b>							
Business Verification	\$3.43	\$3.43	\$3.22	\$2.61	\$2.41	\$2.34	\$2.16
Vendor Qualification	\$26.25	\$26.25	\$24.67	\$19.95	\$18.44	\$17.91	\$16.54
Vendor Qualification with Linkage	\$30.07	\$30.07	\$28.27	\$22.85	\$21.13	\$20.52	\$18.95
Vendor Qualification with Diversity	\$34.88	\$34.88	\$32.79	\$26.51	\$24.51	\$23.81	\$21.98
Decision Support	\$41.67	\$41.67 <sup>137</sup>	\$39.17	\$31.67	\$29.27	\$28.44	\$26.25

Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
	\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999	
Enterprise Management	\$58.82	\$58.82	\$55.29	\$44.70	\$41.32	\$40.15	\$37.06
Financial Standing	\$31.84	\$31.84	\$29.93	\$24.20	\$22.37	\$21.73	\$20.06
Quick Check	\$19.61	\$19.61	\$18.43	\$14.90	\$13.78	\$13.38	\$12.35
Vendor Management	\$51.37	\$51.37	\$48.29	\$39.04	\$36.09	\$35.06	\$32.37
Level 2 Monitoring							
Business Verification	\$8.60	\$8.60	\$8.08	\$6.53	\$6.04	\$5.87	\$5.42
Vendor Qualification	\$65.83	\$65.83	\$61.88	\$50.03	\$46.24	\$44.93	\$41.47
Vendor Qualification with Linkage	\$75.42	\$75.42	\$70.89	\$57.32	\$52.98	\$51.47	\$47.51
Vendor Qualification with Diversity	\$87.49	\$87.49	\$82.24	\$66.49	\$61.46	\$59.71	\$55.12
Decision Support	\$104.16	\$104.16	\$97.91	\$79.17	\$73.18	\$71.09	\$65.62
Enterprise Management	\$147.06	\$147.06	\$138.24	\$111.77	\$103.31	\$100.37	\$92.65
Financial Standing	\$79.65	\$79.65	\$74.87	\$60.53	\$55.96	\$54.36	\$50.18
Quick Check	\$49.04	\$49.04	\$46.09	\$37.27	\$34.45	\$33.47	\$30.89
Vendor Management	\$128.40	\$128.40	\$120.70	\$97.59	\$90.20	\$87.63	\$80.89
Level 3 Monitoring							
Business Verification	\$13.76	\$13.76	\$12.93	\$10.45	\$9.66	\$9.39	\$8.67
Vendor Qualification	\$106.66	\$106.66	\$100.26	\$81.06	\$74.93	\$72.79	\$67.19
Vendor Qualification with Linkage	\$122.20	\$122.20	\$114.87	\$92.87	\$85.84	\$83.40	\$76.98
Vendor Qualification with Diversity	\$141.75	\$141.75	\$133.24	\$107.73	\$99.58	\$96.74	\$89.30
Decision Support	\$166.67	\$166.67	\$156.67	\$126.67	\$117.09	\$113.75	\$105.00
Enterprise Management	\$235.31	\$235.31	\$221.19	\$178.83	\$165.30	\$160.60	\$148.24
Financial Standing	\$127.46	\$127.46	\$119.81	\$96.87	\$89.54	\$86.99	\$80.30
Quick Check	\$78.42	\$78.42	\$73.72	\$59.60	\$55.09	\$53.52	\$49.41
Vendor Management	\$205.43	\$205.43	\$193.11	\$156.13	\$144.32	\$140.21	\$129.42
United States							
Level 1 Monitoring							
Business Verification	\$0.65	\$0.65	\$0.61	\$0.49	\$0.46	\$0.44	\$0.41
Vendor Qualification	\$5.02	\$5.02	\$4.72	\$3.82	\$3.53	\$3.43	\$3.16
Vendor Qualification with Linkage	\$5.76	\$5.76	\$5.41	\$4.37	\$4.04	\$3.93	\$3.63
Vendor Qualification with Diversity	\$6.68	\$6.68	\$6.28	\$5.07	\$4.69	\$4.56	\$4.21
Decision Support	\$7.98	\$7.98	\$7.50	\$6.06	\$5.60	\$5.44	\$5.03
Delinquency Score	\$5.17	\$5.17	\$4.86	\$3.93	\$3.63	\$3.53	\$3.26
Enterprise Management	\$11.27	\$11.27	\$10.59	\$8.56	\$7.92	\$7.69	\$7.10
Financial Standing	\$6.10	\$6.10	\$5.74	\$4.64	\$4.29	\$4.16	\$3.84
Global Failure Risk Score	\$5.17	\$5.17	\$4.86	\$3.93	\$3.63	\$3.53	\$3.26
Quick Check	\$3.75	\$3.75	\$3.53	\$2.85	\$2.64	\$2.56	\$2.36
Vendor Management	\$9.83	\$9.83	\$9.24	\$7.47	\$6.91	\$6.71	\$6.20
Level 2 Monitoring							
Business Verification	\$1.62	\$1.62	\$1.52	\$1.23	\$1.14	\$1.11	\$1.02
Vendor Qualification	\$12.60	\$12.60	\$11.84	\$9.57	\$8.85	\$8.60	\$7.94
Vendor Qualification with Linkage	\$14.43	\$14.43	\$13.57	\$10.97	\$10.14	\$9.85	\$9.09
Vendor Qualification with Diversity	\$16.74	\$16.74	\$15.74	\$12.73	\$11.76	\$11.43	\$10.55
Decision Support	\$19.93	\$19.93	\$18.74	\$15.15	\$14.00	\$13.61	\$12.56
Delinquency Score	\$12.93	\$12.93	\$12.15	\$9.83	\$9.08	\$8.82	\$8.15
Enterprise Management	\$28.17	\$28.17	\$26.48	\$21.41	\$19.79	\$19.22	\$17.75
Financial Standing	\$15.24	\$15.24	\$14.32	\$11.58	\$10.71	\$10.40	\$9.60
Global Failure Risk Score	\$12.93	\$12.93	\$12.15	\$9.83	\$9.08	\$8.82	\$8.15
Quick Check	\$9.39	\$9.39	\$8.83	\$7.14	\$6.60	\$6.41	\$5.92
Vendor Management	\$24.59	\$24.59	\$23.12	\$18.69	\$17.28	\$16.78	\$15.49
Level 3 Monitoring							
Business Verification	\$2.63	\$2.63	\$2.48	\$2.00	\$1.85	\$1.80	\$1.66
Vendor Qualification	\$20.41	\$20.41	\$19.19	\$15.51	\$14.34	\$13.93	\$12.86
Vendor Qualification with Linkage	\$23.39	\$23.39	\$21.98	\$17.77	\$16.43	\$15.96	\$14.73
Vendor Qualification with Diversity	\$27.13	\$27.13	\$25.50	\$20.62	\$19.06	\$18.52	\$17.09
Decision Support	\$31.88	\$31.88 <sub>138</sub>	\$29.97	\$24.23	\$22.40	\$21.76	\$20.09

Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
	\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999	
Delinquency Score	\$20.65	\$20.65	\$19.41	\$15.70	\$14.51	\$14.10	\$13.01
Enterprise Management	\$45.03	\$45.03	\$42.33	\$34.22	\$31.63	\$30.73	\$28.37
Financial Standing	\$24.41	\$24.41	\$22.94	\$18.55	\$17.14	\$16.66	\$15.38
Global Failure Risk Score	\$20.65	\$20.65	\$19.41	\$15.70	\$14.51	\$14.10	\$13.01
Quick Check	\$15.02	\$15.02	\$14.12	\$11.42	\$10.55	\$10.25	\$9.46
Vendor Management	\$39.34	\$39.34	\$36.98	\$29.90	\$27.64	\$26.85	\$24.78
Corporate Linkage							
Level 1 Monitoring	\$0.69	\$0.69	\$0.65	\$0.52	\$0.48	\$0.47	\$0.43
Level 2 Monitoring	\$1.72	\$1.72	\$1.62	\$1.31	\$1.21	\$1.17	\$1.08
Level 3 Monitoring	\$2.75	\$2.75	\$2.59	\$2.09	\$1.93	\$1.88	\$1.73

**GSA SDP (Formally ADP) > Data Integration Toolkit Monitoring FY10 Price List**  
**100,000+ Account Registrations**

**D & B Service Discount Plan (SDP) FY10 Price Guide - Effective November 20, 2009**

**Price Discount Schedule**

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	29.75%	Band 4
\$25,000-\$99,999	31.75%	Band 5
\$100,000-\$1,999,999	37.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service

Prices include a base discount of 1.75% or more in addition to the band discounts above.

**Discount Schedule Based on Annual Upfront Commitment**

Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999

**GLOBAL Monitoring Products - Single Enterprise**

**Africa / Middle East**

**Level 1 Monitoring**

Business Verification	\$2.88	\$2.88	\$2.71	\$2.19	\$2.02	\$1.96	\$1.81
Vendor Qualification	\$22.28	\$22.28	\$20.94	\$16.93	\$15.65	\$15.21	\$14.04
Vendor Qualification with Linkage	\$25.53	\$25.53	\$24.00	\$19.40	\$17.93	\$17.42	\$16.08
Vendor Qualification with Diversity	\$29.61	\$29.61	\$27.83	\$22.50	\$20.80	\$20.21	\$18.66
Decision Support	\$34.99	\$34.99	\$32.89	\$26.59	\$24.58	\$23.88	\$22.04
Enterprise Management	\$49.39	\$49.39	\$46.43	\$37.54	\$34.70	\$33.71	\$31.12
Financial Standing	\$26.74	\$26.74	\$25.14	\$20.33	\$18.79	\$18.25	\$16.85
Quick Check	\$16.46	\$16.46	\$15.47	\$12.51	\$11.56	\$11.23	\$10.37
Vendor Management	\$43.13	\$43.13	\$40.54	\$32.78	\$30.30	\$29.44	\$27.17

**Level 2 Monitoring**

Business Verification	\$7.20	\$7.20	\$6.77	\$5.47	\$5.06	\$4.92	\$4.54
Vendor Qualification	\$54.89	\$54.89	\$51.59	\$41.71	\$38.56	\$37.46	\$34.58
Vendor Qualification with Linkage	\$62.88	\$62.88	\$59.11	\$47.79	\$44.18	\$42.92	\$39.62
Vendor Qualification with Diversity	\$72.95	\$72.95	\$68.57	\$55.44	\$51.24	\$49.79	\$45.96
Decision Support	\$87.46	\$87.46	\$82.21	\$66.47	\$61.44	\$59.69	\$55.10
Enterprise Management	\$123.46	\$123.46	\$116.05	\$93.83	\$86.73	\$84.26	\$77.78
Financial Standing	\$66.87	\$66.87	\$62.86	\$50.82	\$46.98	\$45.64	\$42.13
Quick Check	\$41.15	\$41.15	\$38.68	\$31.27	\$28.91	\$28.08	\$25.92
Vendor Management	\$107.79	\$107.79	\$101.32	\$81.92	\$75.72	\$73.57	\$67.91

**Level 3 Monitoring**

Business Verification	\$11.51	\$11.51	\$10.82	\$8.75	\$8.09	\$7.86	\$7.25
Vendor Qualification	\$89.12	\$89.12	\$83.77	\$67.73	\$62.61	\$60.83	\$56.15
Vendor Qualification with Linkage	\$102.11	\$102.11	\$95.98	\$77.60	\$71.73	\$69.69	\$64.33
Vendor Qualification with Diversity	\$118.45	\$118.45	\$111.34	\$90.02	\$83.21	\$80.84	\$74.62
Enterprise Management	\$197.56	\$197.56	\$185.71	\$150.15	\$138.79	\$134.84	\$124.46
Financial Standing	\$107.01	\$107.01	\$100.59	\$81.33	\$75.18	\$73.04	\$67.42
Quick Check	\$65.85	\$65.85	\$61.90	\$50.04	\$46.26	\$44.94	\$41.48
Vendor Management	\$172.48	\$172.48	\$162.13	\$131.08	\$121.17	\$117.72	\$108.66

**Asia Pacific**

**Level 1 Monitoring**

Business Verification	\$2.88	\$2.88	\$2.71	\$2.19	\$2.02	\$1.96	\$1.81
Vendor Qualification	\$22.28	\$22.28	\$20.94	\$16.93	\$15.65	\$15.21	\$14.04
Vendor Qualification with Linkage	\$25.53	\$25.53	\$24.00	\$19.40	\$17.93	\$17.42	\$16.08
Vendor Qualification with Diversity	\$29.61	\$29.61	\$27.83	\$22.50	\$20.80	\$20.21	\$18.66
Decision Support	\$34.99	\$34.99	\$32.89	\$26.59	\$24.58	\$23.88	\$22.04
Delinquency Score	\$22.64	\$22.64	\$21.28	\$17.20	\$15.90	\$15.45	\$14.26
Enterprise Management	\$49.39	\$49.39	\$46.43	\$37.54	\$34.70	\$33.71	\$31.12
Financial Standing	\$26.74	\$26.74	\$25.14	\$20.33	\$18.79	\$18.25	\$16.85
Global Failure Risk Score	\$22.64	\$22.64	\$21.28	\$17.20	\$15.90	\$15.45	\$14.26
Quick Check	\$16.46	\$16.46	\$15.47	\$12.51	\$11.56	\$11.23	\$10.37
Vendor Management	\$43.13	\$43.13	\$40.54	\$32.78	\$30.30	\$29.44	\$27.17

Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
	\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999	
<b>Level 2 Monitoring</b>							
Business Verification	\$7.20	\$7.20	\$6.77	\$5.47	\$5.06	\$4.92	\$4.54
Vendor Qualification	\$54.89	\$54.89	\$51.59	\$41.71	\$38.56	\$37.46	\$34.58
Vendor Qualification with Linkage	\$62.88	\$62.88	\$59.11	\$47.79	\$44.18	\$42.92	\$39.62
Vendor Qualification with Diversity	\$72.95	\$72.95	\$68.57	\$55.44	\$51.24	\$49.79	\$45.96
Decision Support	\$87.46	\$87.46	\$82.21	\$66.47	\$61.44	\$59.69	\$55.10
Delinquency Score	\$56.59	\$56.59	\$53.20	\$43.01	\$39.76	\$38.62	\$35.65
Enterprise Management	\$123.46	\$123.46	\$116.05	\$93.83	\$86.73	\$84.26	\$77.78
Financial Standing	\$66.87	\$66.87	\$62.86	\$50.82	\$46.98	\$45.64	\$42.13
Global Failure Risk Score	\$56.59	\$56.59	\$53.20	\$43.01	\$39.76	\$38.62	\$35.65
Quick Check	\$41.15	\$41.15	\$38.68	\$31.27	\$28.91	\$28.08	\$25.92
Vendor Management	\$107.79	\$107.79	\$101.32	\$81.92	\$75.72	\$73.57	\$67.91
<b>Level 3 Monitoring</b>							
Business Verification	\$11.51	\$11.51	\$10.82	\$8.75	\$8.09	\$7.86	\$7.25
Vendor Qualification	\$89.12	\$89.12	\$83.77	\$67.73	\$62.61	\$60.83	\$56.15
Vendor Qualification with Linkage	\$102.11	\$102.11	\$95.98	\$77.60	\$71.73	\$69.69	\$64.33
Vendor Qualification with Diversity	\$118.45	\$118.45	\$111.34	\$90.02	\$83.21	\$80.84	\$74.62
Decision Support	\$139.94	\$139.94	\$131.54	\$106.35	\$98.31	\$95.51	\$88.16
Delinquency Score	\$90.55	\$90.55	\$85.11	\$68.82	\$63.61	\$61.80	\$57.04
Enterprise Management	\$197.56	\$197.56	\$185.71	\$150.15	\$138.79	\$134.84	\$124.46
Financial Standing	\$107.01	\$107.01	\$100.59	\$81.33	\$75.18	\$73.04	\$67.42
Global Failure Risk Score	\$90.55	\$90.55	\$85.11	\$68.82	\$63.61	\$61.80	\$57.04
Quick Check	\$65.85	\$65.85	\$61.90	\$50.04	\$46.26	\$44.94	\$41.48
Vendor Management	\$172.48	\$172.48	\$162.13	\$131.08	\$121.17	\$117.72	\$108.66
<b>Canada</b>							
<b>Level 1 Monitoring</b>							
Business Verification	\$0.80	\$0.80	\$0.75	\$0.60	\$0.56	\$0.54	\$0.50
Vendor Qualification	\$6.17	\$6.17	\$5.80	\$4.69	\$4.33	\$4.21	\$3.89
Vendor Qualification with Linkage	\$7.07	\$7.07	\$6.64	\$5.37	\$4.96	\$4.82	\$4.45
Vendor Qualification with Diversity	\$8.20	\$8.20	\$7.70	\$6.23	\$5.76	\$5.59	\$5.16
Decision Support	\$9.68	\$9.68	\$9.10	\$7.35	\$6.80	\$6.60	\$6.10
Delinquency Score	\$6.27	\$6.27	\$5.89	\$4.76	\$4.40	\$4.28	\$3.95
Enterprise Management	\$13.67	\$13.67	\$12.85	\$10.39	\$9.60	\$9.33	\$8.61
Financial Standing	\$7.41	\$7.41	\$6.96	\$5.63	\$5.20	\$5.06	\$4.67
Global Failure Risk Score	\$6.27	\$6.27	\$5.89	\$4.76	\$4.40	\$4.28	\$3.95
Quick Check	\$4.55	\$4.55	\$4.28	\$3.46	\$3.20	\$3.10	\$2.87
Vendor Management	\$11.94	\$11.94	\$11.22	\$9.07	\$8.39	\$8.15	\$7.52
<b>Level 2 Monitoring</b>							
Business Verification	\$2.00	\$2.00	\$1.88	\$1.52	\$1.41	\$1.37	\$1.26
Vendor Qualification	\$15.19	\$15.19	\$14.28	\$11.55	\$10.67	\$10.37	\$9.57
Vendor Qualification with Linkage	\$17.41	\$17.41	\$16.36	\$13.23	\$12.23	\$11.88	\$10.97
Vendor Qualification with Diversity	\$20.19	\$20.19	\$18.98	\$15.35	\$14.18	\$13.78	\$12.72
Decision Support	\$24.19	\$24.19	\$22.74	\$18.38	\$16.99	\$16.51	\$15.24
Delinquency Score	\$15.67	\$15.67	\$14.73	\$11.91	\$11.01	\$10.70	\$9.87
Enterprise Management	\$34.15	\$34.15	\$32.10	\$25.96	\$23.99	\$23.31	\$21.52
Financial Standing	\$18.50	\$18.50	\$17.39	\$14.06	\$13.00	\$12.63	\$11.66
Global Failure Risk Score	\$15.67	\$15.67	\$14.73	\$11.91	\$11.01	\$10.70	\$9.87
Quick Check	\$11.40	\$11.40	\$10.71	\$8.66	\$8.01	\$7.78	\$7.18
Vendor Management	\$29.82	\$29.82	\$28.03	\$22.66	\$20.95	\$20.35	\$18.79
<b>Level 3 Monitoring</b>							
Business Verification	\$3.17	\$3.17	\$2.98	\$2.41	\$2.23	\$2.17	\$2.00
Vendor Qualification	\$24.67	\$24.67	\$23.19	\$18.75	\$17.33	\$16.84	\$15.54
Vendor Qualification with Linkage	\$28.26	\$28.26	\$26.57	\$21.48	\$19.86	\$19.29	\$17.81
Vendor Qualification with Diversity	\$32.79	\$32.79	\$30.82	\$24.92	\$23.03	\$22.38	\$20.65
Decision Support	\$38.72	\$38.72	\$36.40	\$29.43	\$27.20	\$26.43	\$24.39
Delinquency Score	\$25.04	\$25.04	\$23.54	\$19.03	\$17.59	\$17.09	\$15.78
Enterprise Management	\$54.65	\$54.65	\$51.37	\$41.53	\$38.39	\$37.30	\$34.43
Financial Standing	\$29.62	\$29.62	\$27.85	\$22.51	\$20.81	\$20.22	\$18.66
Global Failure Risk Score	\$25.04	\$25.04	\$23.54	\$19.03	\$17.59	\$17.09	\$15.78
Quick Check	\$18.22	\$18.22	\$17.12	\$13.84	\$12.80	\$12.43	\$11.48
Vendor Management	\$47.71	\$47.71	\$44.85	\$36.26	\$33.52	\$32.56	\$30.06

Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
	\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999	
<b>Europe</b>							
<b>Level 1 Monitoring</b>							
Business Verification	\$1.86	\$1.86	\$1.75	\$1.41	\$1.30	\$1.27	\$1.17
Vendor Qualification	\$14.45	\$14.45	\$13.58	\$10.98	\$10.15	\$9.86	\$9.10
Vendor Qualification with Linkage	\$16.55	\$16.55	\$15.56	\$12.58	\$11.63	\$11.30	\$10.43
Vendor Qualification with Diversity	\$19.20	\$19.20	\$18.05	\$14.59	\$13.49	\$13.10	\$12.10
Decision Support	\$22.71	\$22.71	\$21.34	\$17.26	\$15.95	\$15.50	\$14.30
Delinquency Score	\$14.69	\$14.69	\$13.81	\$11.16	\$10.32	\$10.02	\$9.25
Enterprise Management	\$32.03	\$32.03	\$30.11	\$24.34	\$22.50	\$21.86	\$20.18
Financial Standing	\$17.36	\$17.36	\$16.32	\$13.19	\$12.20	\$11.85	\$10.94
Global Failure Risk Score	\$14.69	\$14.69	\$13.81	\$11.16	\$10.32	\$10.02	\$9.25
Quick Check	\$10.68	\$10.68	\$10.04	\$8.12	\$7.50	\$7.29	\$6.73
Vendor Management	\$27.96	\$27.96	\$26.28	\$21.25	\$19.64	\$19.08	\$17.62
<b>Level 2 Monitoring</b>							
Business Verification	\$4.67	\$4.67	\$4.39	\$3.55	\$3.28	\$3.19	\$2.94
Vendor Qualification	\$35.59	\$35.59	\$33.45	\$27.05	\$25.00	\$24.29	\$22.42
Vendor Qualification with Linkage	\$40.77	\$40.77	\$38.33	\$30.99	\$28.64	\$27.83	\$25.69
Vendor Qualification with Diversity	\$47.30	\$47.30	\$44.46	\$35.94	\$33.22	\$32.28	\$29.80
Decision Support	\$56.73	\$56.73	\$53.33	\$43.11	\$39.85	\$38.72	\$35.74
Delinquency Score	\$36.73	\$36.73	\$34.52	\$27.91	\$25.80	\$25.07	\$23.14
Enterprise Management	\$80.08	\$80.08	\$75.28	\$60.86	\$56.26	\$54.66	\$50.45
Financial Standing	\$43.38	\$43.38	\$40.77	\$32.97	\$30.47	\$29.61	\$27.33
Global Failure Risk Score	\$36.73	\$36.73	\$34.52	\$27.91	\$25.80	\$25.07	\$23.14
Quick Check	\$26.69	\$26.69	\$25.09	\$20.29	\$18.75	\$18.22	\$16.82
Vendor Management	\$69.90	\$69.90	\$65.71	\$53.13	\$49.11	\$47.71	\$44.04
<b>Level 3 Monitoring</b>							
Business Verification	\$7.48	\$7.48	\$7.03	\$5.68	\$5.25	\$5.10	\$4.71
Vendor Qualification	\$57.78	\$57.78	\$54.32	\$43.92	\$40.59	\$39.44	\$36.40
Vendor Qualification with Linkage	\$66.20	\$66.20	\$62.23	\$50.31	\$46.51	\$45.18	\$41.71
Vendor Qualification with Diversity	\$76.80	\$76.80	\$72.19	\$58.37	\$53.95	\$52.41	\$48.38
Decision Support	\$90.76	\$90.76	\$85.32	\$68.98	\$63.76	\$61.95	\$57.18
Delinquency Score	\$58.73	\$58.73	\$55.21	\$44.64	\$41.26	\$40.09	\$37.00
Enterprise Management	\$128.13	\$128.13	\$120.44	\$97.38	\$90.01	\$87.45	\$80.72
Financial Standing	\$69.40	\$69.40	\$65.24	\$52.75	\$48.76	\$47.37	\$43.72
Global Failure Risk Score	\$58.73	\$58.73	\$55.21	\$44.64	\$41.26	\$40.09	\$37.00
Quick Check	\$42.71	\$42.71	\$40.15	\$32.46	\$30.00	\$29.15	\$26.91
Vendor Management	\$111.86	\$111.86	\$105.15	\$85.01	\$78.58	\$76.34	\$70.47
<b>Latin America</b>							
<b>Level 1 Monitoring</b>							
Business Verification	\$2.21	\$2.21	\$2.08	\$1.68	\$1.55	\$1.51	\$1.39
Vendor Qualification	\$17.08	\$17.08	\$16.06	\$12.98	\$12.00	\$11.66	\$10.76
Vendor Qualification with Linkage	\$19.57	\$19.57	\$18.40	\$14.87	\$13.75	\$13.36	\$12.33
Vendor Qualification with Diversity	\$22.70	\$22.70	\$21.34	\$17.25	\$15.95	\$15.49	\$14.30
Decision Support	\$26.79	\$26.79	\$25.19	\$20.36	\$18.82	\$18.29	\$16.88
Enterprise Management	\$37.81	\$37.81	\$35.54	\$28.73	\$26.56	\$25.80	\$23.82
Financial Standing	\$20.48	\$20.48	\$19.25	\$15.56	\$14.38	\$13.97	\$12.90
Quick Check	\$12.61	\$12.61	\$11.85	\$9.58	\$8.86	\$8.60	\$7.94
Vendor Management	\$33.03	\$33.03	\$31.05	\$25.10	\$23.20	\$22.54	\$20.81
<b>Level 2 Monitoring</b>							
Business Verification	\$5.53	\$5.53	\$5.20	\$4.20	\$3.89	\$3.78	\$3.48
Vendor Qualification	\$42.08	\$42.08	\$39.55	\$31.98	\$29.56	\$28.72	\$26.51
Vendor Qualification with Linkage	\$48.21	\$48.21	\$45.32	\$36.64	\$33.87	\$32.90	\$30.37
Vendor Qualification with Diversity	\$55.92	\$55.92	\$52.57	\$42.50	\$39.29	\$38.17	\$35.23
Decision Support	\$66.97	\$66.97	\$62.95	\$50.90	\$47.04	\$45.71	\$42.19
Enterprise Management	\$94.54	\$94.54	\$88.86	\$71.85	\$66.41	\$64.52	\$59.56
Financial Standing	\$51.21	\$51.21	\$48.14	\$38.92	\$35.97	\$34.95	\$32.26
Quick Check	\$31.53	\$31.53	\$29.64	\$23.96	\$22.15	\$21.52	\$19.86
Vendor Management	\$82.55	\$82.55	\$77.60	\$62.74	\$57.99	\$56.34	\$52.01
<b>Level 3 Monitoring</b>							
Business Verification	\$8.84	\$8.84	\$8.31	\$6.72	\$6.21	\$6.04	\$5.57
Vendor Qualification	\$68.33	\$68.33	\$64.23	\$51.93	\$48.00	\$46.63	\$43.05
Vendor Qualification with Linkage	\$78.28	\$78.28	\$73.59	\$59.50	\$54.99	\$53.43	\$49.32
Vendor Qualification with Diversity	\$90.81	\$90.81	\$85.36	\$69.01	\$63.79	\$61.98	\$57.21
Decision Support	\$107.14	\$107.14	\$100.71	\$81.43	\$75.27	\$73.12	\$67.50
Enterprise Management	\$151.27	\$151.27	\$142.19	\$114.96	\$106.26	\$103.24	\$95.30
Financial Standing	\$81.94	\$81.94	\$77.02	\$62.27	\$57.56	\$55.92	\$51.62
Quick Check	\$50.41	\$50.41	\$47.39	\$38.31	\$35.41	\$34.41	\$31.76

Discount Schedule Based on Annual Upfront Commitment							
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	
	\$1,000-\$1,999	\$2,000-\$2,999	\$3,000-\$9,999	\$10,000-\$24,999	\$25,000-\$99,999	\$100,000-\$1,999,999	
Vendor Management	\$132.07	\$132.07	\$124.14	\$100.37	\$92.78	\$90.14	\$83.20
United States							
Level 1 Monitoring							
Business Verification	\$0.42	\$0.42	\$0.40	\$0.32	\$0.30	\$0.29	\$0.27
Vendor Qualification	\$3.27	\$3.27	\$3.07	\$2.48	\$2.30	\$2.23	\$2.06
Vendor Qualification with Linkage	\$3.75	\$3.75	\$3.52	\$2.85	\$2.63	\$2.56	\$2.36
Vendor Qualification with Diversity	\$4.34	\$4.34	\$4.08	\$3.30	\$3.05	\$2.97	\$2.74
Decision Support	\$5.13	\$5.13	\$4.82	\$3.90	\$3.60	\$3.50	\$3.23
Delinquency Score	\$3.32	\$3.32	\$3.12	\$2.52	\$2.33	\$2.27	\$2.09
Enterprise Management	\$7.24	\$7.24	\$6.81	\$5.50	\$5.09	\$4.94	\$4.56
Financial Standing	\$3.92	\$3.92	\$3.68	\$2.98	\$2.75	\$2.68	\$2.47
Global Failure Risk Score	\$3.32	\$3.32	\$3.12	\$2.52	\$2.33	\$2.27	\$2.09
Quick Check	\$2.42	\$2.42	\$2.27	\$1.84	\$1.70	\$1.65	\$1.52
Vendor Management	\$6.33	\$6.33	\$5.95	\$4.81	\$4.44	\$4.32	\$3.99
Level 2 Monitoring							
Business Verification	\$1.04	\$1.04	\$0.98	\$0.79	\$0.73	\$0.71	\$0.66
Vendor Qualification	\$8.05	\$8.05	\$7.57	\$6.12	\$5.66	\$5.50	\$5.07
Vendor Qualification with Linkage	\$9.23	\$9.23	\$8.67	\$7.01	\$6.48	\$6.30	\$5.81
Vendor Qualification with Diversity	\$10.70	\$10.70	\$10.06	\$8.13	\$7.52	\$7.31	\$6.74
Decision Support	\$12.81	\$12.81	\$12.04	\$9.74	\$9.00	\$8.74	\$8.07
Delinquency Score	\$8.31	\$8.31	\$7.81	\$6.32	\$5.84	\$5.67	\$5.24
Enterprise Management	\$18.11	\$18.11	\$17.02	\$13.76	\$12.72	\$12.36	\$11.41
Financial Standing	\$9.81	\$9.81	\$9.22	\$7.45	\$6.89	\$6.69	\$6.18
Global Failure Risk Score	\$8.31	\$8.31	\$7.81	\$6.32	\$5.84	\$5.67	\$5.24
Quick Check	\$6.03	\$6.03	\$5.67	\$4.58	\$4.24	\$4.12	\$3.80
Vendor Management	\$15.81	\$15.81	\$14.86	\$12.01	\$11.11	\$10.79	\$9.96
Level 3 Monitoring							
Business Verification	\$1.69	\$1.69	\$1.59	\$1.28	\$1.19	\$1.15	\$1.06
Vendor Qualification	\$13.08	\$13.08	\$12.29	\$9.94	\$9.19	\$8.93	\$8.24
Vendor Qualification with Linkage	\$14.98	\$14.98	\$14.08	\$11.39	\$10.53	\$10.23	\$9.44
Vendor Qualification with Diversity	\$17.38	\$17.38	\$16.34	\$13.21	\$12.21	\$11.86	\$10.95
Decision Support	\$20.49	\$20.49	\$19.27	\$15.58	\$14.40	\$13.99	\$12.91
Delinquency Score	\$13.27	\$13.27	\$12.48	\$10.09	\$9.32	\$9.06	\$8.36
Enterprise Management	\$28.94	\$28.94	\$27.21	\$22.00	\$20.33	\$19.75	\$18.24
Financial Standing	\$15.69	\$15.69	\$14.75	\$11.92	\$11.02	\$10.71	\$9.89
Global Failure Risk Score	\$13.27	\$13.27	\$12.48	\$10.09	\$9.32	\$9.06	\$8.36
Quick Check	\$9.66	\$9.66	\$9.08	\$7.34	\$6.78	\$6.59	\$6.08
Vendor Management	\$25.29	\$25.29	\$23.77	\$19.22	\$17.77	\$17.26	\$15.93
Corporate Linkage							
Level 1 Monitoring	\$0.54	\$0.54	\$0.51	\$0.41	\$0.38	\$0.37	\$0.34
Level 2 Monitoring	\$1.35	\$1.35	\$1.27	\$1.03	\$0.95	\$0.92	\$0.85
Level 3 Monitoring	\$2.16	\$2.16	\$2.03	\$1.64	\$1.52	\$1.48	\$1.36

# GSA SDP (Formally ADP) > Data Packets FY10 Price List

## D & B Service Discount Plan (SDP) FY10 Price Guide - Effective November 20, 2009

### Price Discount Schedule

Annual Upfront \$ Commitment*	Annual Discount	Band Discount
\$1,000-\$1,999	0.00%	Band 1
\$2,000-\$2,999	6.00%	Band 2
\$3,000-\$9,999	24.00%	Band 3
\$10,000-\$24,999	29.75%	Band 4
\$25,000-\$99,999	31.75%	Band 5
\$100,000-\$1,999,999	37.00%	Band 6
\$2,000,000 +	Custom	Band 7

The price per product will vary depending upon your volume commitment, billing option (One Time, Effective Date/30/60, Quarterly, or Monthly) and overrun premium. The annual upfront commitment amount excludes reference service options and annual service

Prices include a base discount of 1.75% or more in addition to the band discounts above.

### Discount Schedule Based On Annual Upfront Commitment

Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999

### GROUP DATA PACKETS

Group 1 - Business Identification & Rating	\$15.28	\$15.28	\$14.36	\$10.73	\$10.73	\$10.43	\$9.63
Group 2 - Sales/Net Worth/Employees	\$11.42	\$11.42	\$10.73	\$8.02	\$8.02	\$7.79	\$7.19
Group 3 - Payments/Banking	\$17.12	\$17.12	\$16.09	\$12.02	\$12.02	\$11.68	\$10.78
Group 4 - Public Filings/Special Events	\$22.81	\$22.81	\$21.44	\$16.03	\$16.03	\$15.57	\$14.37
Group 5 - Financials	\$17.12	\$17.12	\$16.09	\$12.02	\$12.02	\$11.68	\$10.78
Group 6 - History/Operations	\$21.94	\$21.94	\$20.62	\$15.41	\$15.41	\$14.97	\$13.82
Analyzed Trade	\$21.94	\$21.94	\$20.62	\$15.41	\$15.41	\$14.97	\$13.82

### VALUE ADDED PACKETS

PK 73 Financial Statement Type - Prior	\$31.33	\$31.33	\$29.45	\$22.01	\$22.01	\$21.38	\$19.74
PK 74 Current Assets - Prior	\$30.12	\$30.12	\$28.32	\$21.16	\$21.16	\$20.56	\$18.98
PK 75 Other Assets - Prior	\$30.12	\$30.12	\$28.32	\$21.16	\$21.16	\$20.56	\$18.98
PK 76 Current Liabilities - Prior	\$30.12	\$30.12	\$28.32	\$21.16	\$21.16	\$20.56	\$18.98
PK 77 Other Liabilities and Worth	\$30.12	\$30.12	\$28.32	\$21.16	\$21.16	\$20.56	\$18.98
PK 78 Income Statement - Prior	\$30.12	\$30.12	\$28.32	\$21.16	\$21.16	\$20.56	\$18.98
PK 79 Payment Summary	\$32.65	\$32.65	\$30.69	\$22.94	\$22.94	\$22.28	\$20.57
PK 82 Government Activity Report Summary & Demographics	\$27.43	\$27.43	\$25.79	\$19.27	\$19.27	\$18.72	\$17.28
PK 88 Business Classification (SIC 2+2)	\$16.46	\$16.46	\$15.47	\$11.56	\$11.56	\$11.23	\$10.37
PK 89 Public Record Summary	\$9.49	\$9.49	\$8.92	\$6.67	\$6.67	\$6.48	\$5.98
PK 90 Electronic Rating Lookup (Bus Id)	\$10.97	\$10.97	\$10.32	\$7.71	\$7.71	\$7.49	\$6.91
PK 93 Duns Financial Profile Ratios	\$30.12	\$30.12	\$28.32	\$21.16	\$21.16	\$20.56	\$18.98
PK 95 Duns Underwriting Guide Score	\$13.72	\$13.72	\$12.89	\$9.64	\$9.64	\$9.36	\$8.64
PK99 Scoring Packet	\$38.77	\$38.77	\$36.44	\$27.24	\$27.24	\$26.46	\$24.42
PK E0 (EX) Credit Scoring Packet	\$28.48	\$28.48	\$26.77	\$20.01	\$20.01	\$19.44	\$17.94
PK IC Credit Scoring Data Packet	\$34.13	\$34.13	\$32.08	\$23.98	\$23.98	\$23.30	\$21.50
PK EJ Linkage Packet	\$16.52	\$16.52	\$15.52	\$11.60	\$11.60	\$11.27	\$10.40
PK EZ Higher Risk Score							
Score Only	\$10.00	\$10.00	\$9.40	\$7.03	\$7.03	\$6.83	\$6.30
Score With Another Packet	\$3.40	\$3.40	\$3.20	\$2.39	\$2.39	\$2.32	\$2.14
PK FV (FW) Financial Stress Score	\$37.40	\$37.40	\$35.28	\$30.16	\$28.82	\$28.38	\$27.30

### Industry Specific Credit Score Packets

(Construction, Computer, Office Products, and Trucking)

Standard	\$29.45	\$29.45	\$27.68	\$20.69	\$20.69	\$20.10	\$18.55
Trade Tape Participant	\$9.79	\$9.79	\$9.20	\$6.88	\$6.88	\$6.68	\$6.17
Apparel							
Level 1 Standard	\$29.44	\$29.44	\$27.68	\$20.68	\$20.68	\$20.09	\$18.55
Trade Tape Participant	\$9.61	\$9.61	\$9.04	\$6.75	\$6.75	\$6.56	\$6.06
Level 2 Enhanced	\$39.18	\$39.18	\$36.83	\$27.52	\$27.52	\$26.74	\$24.68
Trade Tape Participant	\$19.52	\$19.52	\$18.35	\$13.71	\$13.71	\$13.32	\$12.30
Leasing							
Standard	\$44.36	\$44.36	\$41.70	\$31.16	\$31.16	\$30.28	\$27.95
Trade Tape Participant	\$33.34	\$33.34	\$31.34	\$23.42	\$23.42	\$22.75	\$21.00
Wireless							
Standard	\$32.00	\$32.00	\$30.08	\$22.48	\$22.48	\$21.84	\$20.16
Trade Tape Participant	\$21.45	\$21.45	\$20.16	\$15.07	\$15.07	\$14.64	\$13.51



## GSA      SDP (Formally ADP) > Data Packets FY10 Price List

		Discount Schedule Based On Annual Upfront Commitment					
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6
		\$1,000- \$1,999	\$2,000- \$2,999	\$3,000- \$9,999	\$10,000- \$24,999	\$25,000- \$99,999	\$100,000- \$1,999,999
Standard Data Patterns for 3rd Party Access Systems*		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fair Isaac's Custom Pattern (29,79,EX)	\$28.35	\$28.35	\$26.65	\$19.92	\$19.92	\$19.35	\$17.86
<i>Wireless Scoring Pattern Lightbridge</i>							
Standard	\$27.16	\$27.16	\$25.53	\$19.08	\$19.08	\$18.54	\$17.11
Trade Tape Participant	\$18.16	\$18.16	\$17.07	\$12.75	\$12.75	\$12.39	\$11.44

### Group and Packet Data Descriptions

#### Group 1 - Business Identification and Rating

PK 01 Primary Business Name  
 PK 02 Primary Business Address  
 PK 03 Telephone Number  
 PK 04 Mailing Address  
 PK 05 Physical Address Secondary  
 PK 06 Trade Style  
 PK 29 D&B Rating  
 PK 37 Standard Industrial Classification (SIC) Code and LOB  
 PK 47 Control Year (year Change in Management Occurred)

#### Group 2 - Sales/Net Worth

PK 15 Sales/Net Worth  
 PK 35 Employees  
 PK 49 Chief Executive Officer

#### Group 3 - Payments/Banking

PK 07 Trade Experiences (Up to 80)  
 PK51 Bank Accounts  
 PK52 Bank Loans  
 PK53 Bank Name and Address

#### Group 4 - Public Filings/Special Events

PK 54 Financing Statements-Uniform Commercial Code  
 PK 55 Judgments  
 PK 56 Liens  
 PK 57 Public Filings Other  
 PK 58 Suits  
 PK 59 Bankruptcy Filings  
 PK 60 Burglary or Embezzlements  
 PK 61 Business Discontinued  
 PK 62 Business Moved  
 PK 63 Business Name Change  
 PK 64 Chief Executive Change  
 PK 65 UCC Filings - Number of filings as displayed in BIR  
 PK 66 Criminal Proceedings  
 PK 67 Fire or Other Disasters  
 PK 68 Legal Structure Change  
 PK 69 Other Special Events  
 PK 70 Partnership Change  
 PK 85 Liens - Number of filings as displayed in BIR  
 PK 86 Judgments - Number of filings as displayed in BIR  
 PK 87 Suits - Number of filings as displayed in BIR

#### Group 5 - Financials

PK 08 Financial Statement Type  
 PK 09 Current Assets  
 PK 10 Non-Current Assets  
 PK 11 Current Liabilities  
 PK 12 Long-Term Liabilities  
 PK 13 New Worth - Equity  
 PK 14 Income Statement  
 PK 16 Net Worth Reconciliation  
 PK 17 Real Estate  
 PK 18 Source and Basis Figures  
 PK 19 Statement Item Explanation  
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All Products and Services include Delivery Charge.

## GSA Quick Guide - MDP

### Monthly Discount Plan (MDP) FY10 Quick Price Guide - Effective November 20, 2009

#### Price Discount Schedule

Qualifying Monthly Purchase @ List Price	Monthly Discount	Band Discount
\$200-\$279	0.00%	Band 1
\$280-\$369	0.00%	Band 2
\$370-\$3,999	0.00%	Band 3
\$4,000-\$9,349	11.50%	Band 4
\$9,350-\$37,399	13.50%	Band 5
\$37,400-\$199,999	15.50%	Band 6
\$200,000+	19.50%	Band 7

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this price guide are eligible for 0.0% to 22% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Prices include a base discount of 1.75% or more in addition to the band discounts above.

#### Monthly Service Fee

- Basic Single Locations and Originating Points	\$ 42.70
- Basic Participating Points	\$ 14.08

#### Participating Points Service Fee Waiver:

The Service Fee for a Participating Point may be waived if the level of reference service is maintained or increased. Only 1 Participating Point within a zip code is charged the Service Fee and all others within that zip code are not charged the Service Fee.

#### Calculating Monthly Discounts

Monthly discounts are based on the total purchase amount of discount-eligible products purchased during the specified billing period. The final discount is then used to calculate the net cost. Standard products that are not eligible for discounts can also be purchased with Monthly Discount Plan contracts. These products do not qualify for additional discounts and their purchase price is not applied to other discount-eligible purchases.

## D &amp; B Monthly Discount Plan (MDP) FY10 Price Guide - Effective November 20, 2009

## Price Discount Schedule

Qualifying Monthly Purchase @ List Price	Monthly Discount	Band Discount
\$200-\$279	0.00%	Band 1
\$280-\$369	0.00%	Band 2
\$370-\$3,999	0.00%	Band 3
\$4,000-\$9,349	11.50%	Band 4
\$9,350-\$37,399	13.50%	Band 5
\$37,400-\$199,999	15.50%	Band 6
\$200,000+	19.50%	Band 7

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this price guide are eligible for 0.0% to 22% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Prices include a base discount of 1.75% or more in addition to the band discounts above.

	Discount Schedule Based On Qualifying Monthly Purchases						
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
<b>Annual Report Update Program (See D&amp;B Monitoring Services price insert)</b>							
Business Background Report	\$29.83	\$29.83	\$29.83	\$29.83	\$26.40	\$25.80	\$25.21
<b>Business Information Report</b>							
U.S., Puerto Rico, Virgin Islands	\$73.40	\$73.40	\$73.40	\$73.40	\$64.96	\$63.49	\$59.09
Asia/Pacific, Africa/Middle East	\$471.01	\$471.01	\$471.01	\$471.01	\$416.84	\$407.42	\$398.00
Canada	\$130.30	\$130.30	\$130.30	\$130.30	\$115.31	\$112.71	\$110.10
Europe	\$305.50	\$305.50	\$305.50	\$305.50	\$270.37	\$264.26	\$258.15
Latin America/Caribbean	\$360.65	\$360.65	\$360.65	\$360.65	\$319.17	\$311.96	\$304.75
Comprehensive Report-U.S.	\$101.00	\$101.00	\$101.00	\$101.00	\$89.39	\$87.37	\$85.35
<b>Continuous Monitoring Service (See Monitoring Services)</b>							
Credit Check	\$29.50	\$29.50	\$29.50	\$29.50	\$26.10	\$25.51	\$24.92
<b>Credit Scoring Report (See Predictive Scoring Services)</b>							
<b>Data Integration Products and Services (See separate price inserts)</b>							
D&B ID (NO LONGER AVAILABLE)	\$3.49	\$3.49	\$3.49	\$3.49	\$3.09	\$3.02	\$2.95
<b>D&amp;B Connect Data Packets</b>							
Basic	\$22.35	\$22.35	\$22.35	\$22.35	\$19.78	\$19.33	\$18.89
Enhanced	\$32.35	\$32.35	\$32.35	\$32.35	\$28.63	\$27.99	\$27.34
Premier	\$74.62	\$74.62	\$74.62	\$74.62	\$66.04	\$64.55	\$63.05
<b>D&amp;B WorldBase Online</b>							
Company Look-up Report	\$9.83	\$9.83	\$9.83	\$9.83	\$8.70	\$8.50	\$8.30
Global Marketing List Basic Record	\$0.44	\$0.44	\$0.44	\$0.44	\$0.39	\$0.38	\$0.37
Global Marketing List Basic + Enhanced Record	\$1.77	\$1.77	\$1.77	\$1.77	\$1.57	\$1.53	\$1.49
Global Marketing List Basic + Enhanced + Linked Record	\$4.18	\$4.18	\$4.18	\$4.18	\$3.70	\$3.61	\$3.53
Duns Number Locator	\$1.97	\$1.97	\$1.97	\$1.97	\$1.74	\$1.70	\$1.66
Global Family Tree Linkage Report (Minimum Charge up to 22 members)	\$91.96	\$91.96	\$91.96	\$91.96	\$81.39	\$79.55	\$77.71
Global Family Tree Linkage Report 23+ Records (Per member charge)	\$4.18	\$4.18	\$4.18	\$4.18	\$3.70	\$3.61	\$3.53
Duns Financial Profile	\$215.01	\$215.01	\$215.01	\$215.01	\$190.28	\$185.98	\$181.68
Federal Information Report	\$94.45	\$94.45	\$94.45	\$94.45	\$83.59	\$81.70	\$79.81
<b>Financial Stress Scoring Report (See Predictive Scoring Services)</b>							
Government Activity Report	\$71.41	\$71.41	\$71.41	\$71.41	\$63.20	\$61.77	\$60.34
<b>Industry Credit Scoring (See Predictive Scoring Services)</b>							
Industry Trends Report (Quarterly Updates Included)	\$244.64	\$244.64	\$244.64	\$244.64	\$216.51	\$211.62	\$206.72
Industry Norms Report (No longer available)	\$119.45	\$119.45	\$119.45	\$119.45	\$105.72	\$103.33	\$100.94
<b>Insurance Services</b>							
Verification	\$11.01	\$11.01	\$11.01	\$11.01	\$9.75	\$9.53	\$9.31
Small Policy Risk (No longer available)	\$29.62	\$29.62	\$29.62	\$29.62	\$26.21	\$25.62	\$25.03
Medium Policy Risk (No longer available)	\$54.57	\$54.57	\$54.57	\$54.57	\$48.29	\$47.20	\$46.11
Large Policy Risk	\$104.45	\$104.45	\$104.45	\$104.45	\$92.44	\$90.35	\$88.26
<b>International Services</b>							
<b>Africa/Middle East</b>							
Business Information Report	\$471.01	\$471.01	\$471.01	\$471.01	\$416.84	\$407.42	\$398.00
<b>Asia/Pacific</b>							
Business Information Report	\$471.01	\$471.01	\$471.01	\$471.01	\$416.84	\$407.42	\$398.00
<b>Canada</b>							
Business Information Report	\$130.30	\$130.30	\$130.30	\$130.30	\$115.31	\$112.71	\$110.10
Comprehensive Report	\$213.18	\$213.18	\$213.18	\$213.18	\$188.67	\$184.40	\$180.14
Canadian RAM Packet	\$111.04	\$111.04	\$111.04	\$111.04	\$98.27	\$96.05	\$93.83
Business Monitoring - BIR only	\$56.42						
Duns Financial Profile *	\$325.30	\$325.30	\$325.30	\$325.30	\$287.89	\$281.38	\$274.88
Industry Norms Report *	\$325.30	\$325.30	\$325.30	\$325.30	\$287.89	\$281.38	\$274.88
Payment Analysis Report	\$130.30	\$130.30	\$130.30	\$130.30	\$115.31	\$112.71	\$110.10
Professional Narrative Report *	\$467.41	\$467.41	\$467.41	\$467.41	\$413.66	\$404.31	\$394.97
* Canadian reports available only via the D&B Customer Resource Center, 1.800.932.0025.							
<b>Europe</b>							
Business Information Report	\$305.50	\$305.50	\$305.50	\$305.50	\$270.37	\$264.26	\$258.15
Business Monitoring - BIR only	\$84.99	\$84.99	\$84.99	\$84.99	\$75.21	\$73.51	\$71.81
Compact Report	\$246.12	\$246.12	\$246.12	\$246.12	\$217.81	\$212.89	\$207.97
Comprehensive Report	\$329.56	\$329.56	\$329.56	\$329.56	\$291.66	\$285.07	\$278.48

		Discount Schedule Based On Qualifying Monthly Purchases						
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
		\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
Latin America/Caribbean								
Business Information Report	\$360.65	\$360.65	\$360.65	\$360.65	\$319.17	\$311.96	\$304.75	\$290.32
International Solutions Center (In addition to report charge)								
Search and Access	\$28.24	\$28.24	\$28.24	\$28.24	\$24.99	\$24.43	\$23.86	\$22.73
Country Risk & Export Services*								
Country Report	\$602.13							
Country Report with Monitoring	\$824.76							
International Risk & Payment Review	\$1,450.42							
International Risk & Payment Review (One Issue)		\$232.71						
Country RiskLine Report	\$82.83							
Export Guide (No longer available)	\$127.73							
Country Risk Services for the Internet								
Africa	\$5,142.41							
Middle East	\$5,142.41							
East Europe	\$6,497.27							
Asia Pacific	\$6,497.27							
Americas	\$6,497.27							
West Europe	\$6,497.27							
Global	\$32,504.05							
*Additional discount not available								
Investigation Services - International Companies (In addition to report charge)								
Standard Investigation								
Two-way (Canada, 3-5 business day service)	\$248.52	\$248.52	\$248.52	\$248.52	\$219.94	\$214.97	\$210.00	\$200.06
Investigation Services - U.S. Companies (In addition to report charge)								
Standard Investigation								
Two-Day Investigation	\$98.66	\$98.66	\$98.66	\$98.66	\$87.31	\$85.34	\$83.37	\$79.42
Two-Day Investigation with Call Back	\$148.01	\$148.01	\$148.01	\$148.01	\$130.99	\$128.03	\$125.07	\$119.15
Next-Day Investigation with Call Back	\$401.29	\$401.29	\$401.29	\$401.29	\$355.14	\$347.12	\$339.09	\$323.04
Patriot Act Compliance								
United States	\$3.62	\$3.62	\$3.62	\$3.62	\$3.20	\$3.13	\$3.06	\$2.91
Africa/Middle East	\$24.66	\$24.66	\$24.66	\$24.66	\$21.82	\$21.33	\$20.84	\$19.85
Asia Pacific	\$24.66	\$24.66	\$24.66	\$24.66	\$21.82	\$21.33	\$20.84	\$19.85
Canada	\$6.81	\$6.81	\$6.81	\$6.81	\$6.03	\$5.89	\$5.75	\$5.48
Europe	\$16.00	\$16.00	\$16.00	\$16.00	\$14.16	\$13.84	\$13.52	\$12.88
Latin America	\$18.88	\$18.88	\$18.88	\$18.88	\$16.71	\$16.33	\$15.96	\$15.20
Patriot Act Compliance Plus								
United States	\$16.00	\$16.00	\$16.00	\$16.00	\$14.16	\$13.84	\$13.52	\$12.88
Africa/Middle East	\$109.05	\$109.05	\$109.05	\$109.05	\$96.51	\$94.33	\$92.15	\$87.78
Asia Pacific	\$109.05	\$109.05	\$109.05	\$109.05	\$96.51	\$94.33	\$92.15	\$87.78
Canada	\$30.12	\$30.12	\$30.12	\$30.12	\$26.66	\$26.06	\$25.45	\$24.25
Europe	\$70.67	\$70.67	\$70.67	\$70.67	\$62.54	\$61.13	\$59.72	\$56.89
Latin America	\$83.56	\$83.56	\$83.56	\$83.56	\$73.95	\$72.28	\$70.61	\$67.27
Payment Analysis Report	\$50.70	\$50.70	\$50.70	\$50.70	\$44.87	\$43.85	\$42.84	\$40.81
Predictive Scoring Services								
Commercial Credit Scoring Report or Readout (Annual Earned Discount)								
First 250 Reports	\$50.70	\$50.70	\$50.70	\$50.70	\$44.87	\$43.85	\$42.84	\$40.81
251-999 Reports	\$41.20	\$41.20	\$41.20	\$41.20	\$36.46	\$35.64	\$34.82	\$33.17
1000+ Reports	\$13.36	\$13.36	\$13.36	\$13.36	\$11.82	\$11.56	\$11.29	\$10.76
DecisionMaker and Credit Score Monitoring (Contact D&B Sales Associate or Customer Service Center at 800-234-3867)								
Financial Stress Scoring Report	\$49.34	\$49.34	\$49.34	\$49.34	\$43.67	\$42.68	\$41.69	\$39.72
Higher Risk Score								
Score Only (NO LONGER AVAILABLE)	\$10.90	\$10.90	\$10.90	\$10.90	\$9.64	\$9.42	\$9.21	\$8.77
Score With Another Report (NO LONGER AVAILABLE)	\$3.70	\$3.70	\$3.70	\$3.70	\$3.28	\$3.20	\$3.13	\$2.98
Commercial Credit Scoring Report or Readout - Industry Specific								
Level I Report - Apparel and Trucking Only								
Level I Trade Tape Participant	\$9.51	\$9.51	\$9.51	\$9.51	\$8.41	\$8.22	\$8.03	\$7.65
Level I Standard	\$28.51	\$28.51	\$28.51	\$28.51	\$25.23	\$24.66	\$24.09	\$22.95
Level II Report - Apparel, Computers, Construction, Office Products, Trucking								
Level II Trade Tape Participant	\$19.01	\$19.01	\$19.01	\$19.01	\$16.83	\$16.45	\$16.07	\$15.30
Level II Standard	\$38.02	\$38.02	\$38.02	\$38.02	\$33.65	\$32.89	\$32.13	\$30.61
Risk Scoring Report	\$56.99	\$56.99	\$56.99	\$56.99	\$50.43	\$49.29	\$48.15	\$45.87
Small Ticket Leasing Credit Score Report								
Trade Tape Participant	\$28.51	\$28.51	\$28.51	\$28.51	\$25.23	\$24.66	\$24.09	\$22.95
Standard	\$31.36	\$31.36	\$31.36	\$31.36	\$27.76	\$27.13	\$26.50	\$25.25
Wireless Credit Score Report								
Trade Tape Participant	\$25.35	\$25.35	\$25.35	\$25.35	\$22.44	\$21.93	\$21.42	\$20.41
Standard	\$38.02	\$38.02	\$38.02	\$38.02	\$33.65	\$32.89	\$32.13	\$30.61
Small Bus. Risk Account Score Report	\$31.05	\$31.05	\$31.05	\$31.05	\$27.48	\$26.86	\$26.23	\$24.99
Public Records								
Public Records Search Summary		\$11.59	\$11.59	\$11.59	\$10.26	\$10.02	\$9.79	\$9.33
Search 1 State								
Business Registrations	\$33.68	\$33.68	\$33.68	\$33.68	\$29.81	\$29.13	\$28.46	\$27.11
UCC Filings	\$33.68	\$33.68	\$33.68	\$33.68	\$29.81	\$29.13	\$28.46	\$27.11
Suits/ Liens/ Judgments	\$35.89	\$35.89	\$35.89	\$35.89	\$31.76	\$31.05	\$30.33	\$28.89
Bankruptcies	\$35.89	\$35.89	\$35.89	\$35.89	\$31.76	\$31.05	\$30.33	\$28.89
Search 2 States								
Business Registrations	\$67.36	\$67.36	\$67.36	\$67.36	\$59.61	\$58.27	\$56.92	\$54.22
UCC Filings	\$67.36	\$67.36	\$67.36	\$67.36	\$59.61	\$58.27	\$56.92	\$54.22
Suits/ Liens/ Judgments	\$71.78	\$71.78	\$71.78	\$71.78	\$63.53	\$62.09	\$60.66	\$57.78

Discount Schedule Based On Qualifying Monthly Purchases								
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7	
	\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+	
Bankruptcies	\$71.78	\$71.78	\$71.78	\$71.78	\$63.53	\$62.09	\$60.66	\$57.78
Search 3 States								
Business Registrations	\$101.04	\$101.04	\$101.04	\$101.04	\$89.42	\$87.40	\$85.38	\$81.34
UCC Filings	\$101.04	\$101.04	\$101.04	\$101.04	\$89.42	\$87.40	\$85.38	\$81.34
Suits/ Liens/ Judgments	\$107.67	\$107.67	\$107.67	\$107.67	\$95.29	\$93.14	\$90.98	\$86.68
Bankruptcies	\$107.67	\$107.67	\$107.67	\$107.67	\$95.29	\$93.14	\$90.98	\$86.68
Search 4 or more States								
Business Registrations	\$134.72	\$134.72	\$134.72	\$134.72	\$119.23	\$116.53	\$113.84	\$108.45
UCC Filings	\$134.72	\$134.72	\$134.72	\$134.72	\$119.23	\$116.53	\$113.84	\$108.45
Suits/ Liens/ Judgments	\$143.56	\$143.56	\$143.56	\$143.56	\$127.05	\$124.18	\$121.31	\$115.57
Bankruptcies	\$143.56	\$143.56	\$143.56	\$143.56	\$127.05	\$124.18	\$121.31	\$115.57
Processing Charges per 100 filings (when total filings exceed 100)	\$47.89	\$47.89	\$47.89	\$47.89	\$42.38	\$41.43	\$40.47	\$38.55
Mail Delivery Charge per report	\$13.89	\$13.89	\$13.89	\$13.89	\$12.29	\$12.02	\$11.74	\$11.18
Rating or Reference Lookup	\$11.50	\$11.50	\$11.50	\$11.50	\$10.17	\$9.94	\$9.71	\$9.25
Report Refresh								
Business Information Report - 12 months	\$45.98							
Comprehensive Report - 12 months	\$61.75							
Risk Activity Report	\$5.54	\$5.54	\$5.54	\$5.54	\$4.90	\$4.79	\$4.68	\$4.46
Report & Text Sections								
Report Summary Information								
ID & Summary - Bankers Advisory Service	\$18.16	\$18.16	\$18.16	\$18.16	\$16.07	\$15.70	\$15.34	\$14.62
ID & Summary - Business Information Report	\$19.01	\$19.01	\$19.01	\$19.01	\$16.83	\$16.45	\$16.07	\$15.30
ID & Summary - Credit Advisory System	\$18.16	\$18.16	\$18.16	\$18.16	\$16.07	\$15.70	\$15.34	\$14.62
ID & Summary - Duns Underwriting Guide	\$18.16	\$18.16	\$18.16	\$18.16	\$16.07	\$15.70	\$15.34	\$14.62
ID & Summary - Government Activity Report	\$18.16	\$18.16	\$18.16	\$18.16	\$16.07	\$15.70	\$15.34	\$14.62
ID & Summary -PAR Report	\$19.01	\$19.01	\$19.01	\$19.01	\$16.83	\$16.45	\$16.07	\$15.30
Payment Information								
Payment Details	\$18.87	\$18.87	\$18.87	\$18.87	\$16.70	\$16.32	\$15.94	\$15.19
Payment Trends VS Industry	\$19.01	\$19.01	\$19.01	\$19.01	\$16.83	\$16.45	\$16.07	\$15.30
Summary of Payment Habits by Dollar Range	\$15.84	\$15.84	\$15.84	\$15.84	\$14.01	\$13.70	\$13.38	\$12.75
Summary of Payment Habits by Industry	\$15.84	\$15.84	\$15.84	\$15.84	\$14.01	\$13.70	\$13.38	\$12.75
Financial Information								
Financial Information	\$19.01	\$19.01	\$19.01	\$19.01	\$16.83	\$16.45	\$16.07	\$15.30
Key Business Ratios (only available on dnb.com)	\$33.29	\$33.29	\$33.29	\$33.29	\$29.46	\$28.80	\$28.13	\$26.80
Key Business Ratios with Financials (only available on dnb.com)	\$43.72	\$43.72	\$43.72	\$43.72	\$38.70	\$37.82	\$36.95	\$35.20
Financial Norms & Ratios - Bankers Advisory Service	\$30.27	\$30.27	\$30.27	\$30.27	\$26.79	\$26.18	\$25.58	\$24.37
Financial Norms & Ratios - Credit Advisory System	\$30.27	\$30.27	\$30.27	\$30.27	\$26.79	\$26.18	\$25.58	\$24.37
Financial Norms & Ratios - Duns Underwriting Guide	\$30.27	\$30.27	\$30.27	\$30.27	\$26.79	\$26.18	\$25.58	\$24.37
Banking Information								
Banking Details	\$6.04	\$6.04	\$6.04	\$6.04	\$5.35	\$5.23	\$5.11	\$4.87
Banking Relationship and Commentary	\$6.04	\$6.04	\$6.04	\$6.04	\$5.35	\$5.23	\$5.11	\$4.87
Credit Profile Information								
Executive Commentary with Bankers Advisory Service Score	\$30.27	\$30.27	\$30.27	\$30.27	\$26.79	\$26.18	\$25.58	\$24.37
Executive Commentary with Credit Advisory System Score	\$30.27	\$30.27	\$30.27	\$30.27	\$26.79	\$26.18	\$25.58	\$24.37
Executive Commentary with Duns Underwriting Guide Score	\$30.27	\$30.27	\$30.27	\$30.27	\$26.79	\$26.18	\$25.58	\$24.37
Credit Profile with Rating and PAYDEX Score Trends	\$28.51	\$28.51	\$28.51	\$28.51	\$25.23	\$24.66	\$24.09	\$22.95
Rating Analysis	\$12.67	\$12.67	\$12.67	\$12.67	\$11.21	\$10.96	\$10.71	\$10.20
Public Filing Information								
Public Filings Summary	\$18.16	\$18.16	\$18.16	\$18.16	\$16.07	\$15.70	\$15.34	\$14.62
Suit, Lien, Judgment, Bankruptcy Details	\$19.01	\$19.01	\$19.01	\$19.01	\$16.83	\$16.45	\$16.07	\$15.30
Suit, Lien, Judgment, Bankruptcy & UCC Filing Details	\$24.20	\$24.20	\$24.20	\$24.20	\$21.42	\$20.93	\$20.45	\$19.48
Business History & Operations Combo	\$24.20	\$24.20	\$24.20	\$24.20	\$21.42	\$20.93	\$20.45	\$19.48
BIR History*	\$27.35	\$27.35	\$27.35	\$27.35	\$24.21	\$23.66	\$23.11	\$22.02
BIR Operations*	\$27.35	\$27.35	\$27.35	\$27.35	\$24.21	\$23.66	\$23.11	\$22.02
Special Event Information								
Special Events/Updates/Changes	\$12.10	\$12.10	\$12.10	\$12.10	\$10.71	\$10.47	\$10.22	\$9.74
Government Information*								
Government Background Information	\$12.10	\$12.10	\$12.10	\$12.10	\$10.71	\$10.47	\$10.22	\$9.74
Government Claims	\$12.10	\$12.10	\$12.10	\$12.10	\$10.71	\$10.47	\$10.22	\$9.74
Government Contracts	\$18.16	\$18.16	\$18.16	\$18.16	\$16.07	\$15.70	\$15.34	\$14.62
Government Debarments	\$12.10	\$12.10	\$12.10	\$12.10	\$10.71	\$10.47	\$10.22	\$9.74
Government Grants	\$12.10	\$12.10	\$12.10	\$12.10	\$10.71	\$10.47	\$10.22	\$9.74
Government Loans	\$12.10	\$12.10	\$12.10	\$12.10	\$10.71	\$10.47	\$10.22	\$9.74
Corporate Family Activity Summary	\$18.16	\$18.16	\$18.16	\$18.16	\$16.07	\$15.70	\$15.34	\$14.62
* Currently not available on dnb.com								
Search Fee	\$11.01	\$11.01	\$11.01	\$11.01	\$9.75	\$9.53	\$9.31	\$8.87
Applies only to users of DunsVoice and D&B Solution Center When a business is confirmed but no products are purchased								

		Discount Schedule Based On Qualifying Monthly Purchases						
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
		\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
Service Fees (Monthly fee)								
Basic Single Locations and Originating Points	\$42.70							
Basic Participating Points	\$14.08							
Extended Archive - per user	\$50.11							
Enhanced Archive:								
up to 5 users	\$308.51							
each user over 5	\$50.11							
Severe Risk Option (See D&B Monitoring Services price insert)								
Supplier Management Services (See SMS Tab of this price sheet)								
Reference Services and CD-ROMs								

## D & B Monthly Discount Plan (MDP) FY10 Price Guide - Effective November 4, 2009

### D&B Ratings Plus

National Coverage (Per edition)	\$1,124.96
Regional Coverage (Per edition and region)	\$235.80
D&B Ratings Plus Subscription (Single workstation or LAN)	\$2,946.52

### D&B Ratings Plus LAN (Local Area Network) Pricing

LAN pricing is based on the number of desktops, which have access to the CD ROM information. A Multiplier (or factor) is used for each of the pricing groups. The base product price is multiplied by the factor of each group.

#### LAN Pricing

Workstations		X Factor	1 Edition	2 Editions	3 Editions	4 Editions	5 Editions	6 Editions
Single		N/A	1,124.96	2,249.93	3,374.89	4,499.85	5,624.81	6,749.78
2 - 5		1.9	2,137.92	4,274.86	6,412.78	8,549.72	10,687.64	12,824.57
6 - 10		2.25	2,530.92	5,062.82	7,593.74	10,124.66	12,655.58	15,187.49
11 - 25		3	3,374.89	6,749.78	10,124.66	13,499.55	16,874.44	20,249.33
26 - 100		3.75	4,218.86	8,437.71	12,655.58	16,874.44	21,093.29	25,312.15
101 - 250		4.5	5,062.82	10,124.66	15,187.49	20,249.33	25,312.15	30,373.99
250 - 500		5.25	5,905.81	11,812.60	17,718.41	23,624.21	29,530.02	35,436.81
501 Plus		6	6,749.78	13,499.55	20,249.33	26,999.10	33,748.88	40,498.65
Workstations		X Factor	7 Editions	8 Editions	9 Editions	10 Editions	11 Editions	12 Editions
Single		N/A	7,874.74	8,999.70	10,124.66	11,249.63	12,374.59	13,499.55
2 - 5		1.9	14,962.49	17,099.43	19,237.35	21,374.29	23,512.21	25,649.15
6 - 10		2.25	17,718.41	20,249.33	22,780.25	25,312.15	27,843.07	30,373.99
11 - 25		3	23,624.21	26,999.10	30,373.99	33,748.88	37,123.76	40,498.65
26 - 100		3.75	29,530.02	33,748.88	37,967.73	42,186.59	46,404.46	50,623.31
101 - 250		4.5	35,436.81	40,498.65	45,561.47	50,623.31	55,686.14	60,747.98
250 - 500		5.25	41,342.62	47,248.43	53,154.23	59,061.02	64,966.83	70,872.64
501 Plus		6	47,248.43	53,998.20	60,747.98	67,497.75	74,247.53	80,997.30

### D & B Ratings Plus WAN (Wide Area Network) Pricing

#### WAN Pricing

Wide Area Network applies to companies requiring desktop access at more than one location.

Workstations		X Factor	1 Edition	2 Editions	3 Editions	4 Editions	5 Editions	6 Editions
Single		N/A	1,124.96	2,249.93	3,374.89	4,499.85	5,624.81	6,749.78
2 - 5		2.09	2,351.17	4,702.25	7,053.37	9,404.49	11,755.61	14,106.74
6 - 10		2.475	2,784.41	5,568.81	8,353.22	11,137.62	13,921.04	16,705.45
11 - 25		3.3	3,712.87	7,424.75	11,136.64	14,849.51	18,562.37	22,274.26
26 - 100		4.125	4,640.35	9,280.70	13,921.04	18,562.37	23,202.72	27,843.07
101 - 250		4.95	5,568.81	11,137.62	16,705.45	22,274.26	27,843.07	33,411.88
250 - 500		5.775	6,496.29	12,993.56	19,489.85	25,987.13	32,483.42	38,979.71
501 Plus		6.6	7,424.75	14,849.51	22,274.26	29,699.01	37,123.76	44,548.52
Workstations		X Factor	7 Editions	8 Editions	9 Editions	10 Editions	11 Editions	12 Editions
Single		N/A	7,874.74	8,999.70	10,124.66	11,249.63	12,374.59	13,499.55
2 - 5		2.09	16,457.86	18,808.98	21,160.10	23,512.21	25,863.33	28,214.45
6 - 10		2.475	19,489.85	22,274.26	25,058.66	27,843.07	30,627.47	33,411.88
11 - 25		3.3	25,987.13	29,699.01	33,411.88	37,123.76	40,836.63	44,548.52
26 - 100		4.125	32,483.42	37,123.76	41,764.11	46,404.46	51,044.81	55,686.14
101 - 250		4.95	38,979.71	44,548.52	50,117.33	55,686.14	61,253.96	66,822.77
250 - 500		5.775	45,476.98	51,973.27	58,469.56	64,966.83	71,463.12	77,960.39
501 Plus		6.6	51,973.27	59,398.02	66,822.77	74,247.53	81,672.28	89,097.03

Canadian CD Decision\* \$714.28

Other Reference Services/International Reference Services i.e.

Exporter's Encyclopedia - Bi-Weekly Updates

Exporter's Encyclopedia - Country Guide

Industry Norms & Ratios (Directory)

Key Business Ratios Directory

Please see Sales & Marketing Solutions Catalog and contract account representative

\*\*\*\*Reference products are licensed on an annual lease basis, are not purchased or owned, and must be returned when a new edition is shipped or your agreement has expired.

All Product and Services include Delivery Charge



D & B Monthly Discount Plan (MDP) FY10 Price Guide - Effective November 20, 2009

Price Discount Schedule

Qualifying Monthly Purchase @ List Price	Monthly Discount	Band
\$200-\$279	0.00%	Band 1
\$280-\$369	0.00%	Band 2
\$370-\$3,999	0.00%	Band 3
\$4,000-\$9,349	11.50%	Band 4
\$9,350-\$37,399	13.50%	Band 5
\$37,400-\$199,999	15.50%	Band 6
\$200,000+	19.50%	Band 7

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this price guide are eligible for 0.0% to 22% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Prices include a base discount of 1.75% or more in addition to the band discounts above.

Discount Schedule Based On Qualifying Monthly Purchases						
Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+

GLOBAL REPORTS AND DATA PRODUCTS - Single Enterprise

Africa / Middle East

Global Reports

Business Information Report

\$452.94 \$452.94 \$452.94 \$452.94 \$400.86 \$391.80 \$382.74 \$364.62

Global Data Products

Business Verification

\$31.57 \$31.57 \$31.57 \$31.57 \$27.94 \$27.31 \$26.67 \$25.41

Vendor Qualification

\$252.53 \$252.53 \$252.53 \$252.53 \$223.49 \$218.44 \$213.39 \$203.29

Vendor Qualification with Linkage

\$289.34 \$289.34 \$289.34 \$289.34 \$256.06 \$250.28 \$244.49 \$232.92

Vendor Qualification with Diversity

\$335.63 \$335.63 \$335.63 \$335.63 \$297.03 \$290.32 \$283.61 \$270.18

Decision Support

\$388.71 \$388.71 \$388.71 \$388.71 \$344.01 \$336.23 \$328.46 \$312.91

Global Decisionmaker\*

\$384.17 \$384.17 \$384.17 \$384.17 \$339.99 \$332.30 \$324.62 \$309.25

Enterprise Management

\$548.77 \$548.77 \$548.77 \$548.77 \$485.66 \$474.68 \$463.71 \$441.76

Financial Standing

\$297.24 \$297.24 \$297.24 \$297.24 \$263.05 \$257.11 \$251.16 \$239.27

Quick Check

\$174.23 \$174.23 \$174.23 \$174.23 \$154.19 \$150.71 \$147.22 \$140.25

Vendor Management

\$495.87 \$495.87 \$495.87 \$495.87 \$438.84 \$428.93 \$419.01 \$399.17

Asia Pacific

Global Reports

Business Information Report

\$452.94 \$452.94 \$452.94 \$452.94 \$400.86 \$391.80 \$382.74 \$364.62

Global Data Products

Business Verification

\$31.57 \$31.57 \$31.57 \$31.57 \$27.94 \$27.31 \$26.67 \$25.41

Vendor Qualification

\$252.53 \$252.53 \$252.53 \$252.53 \$223.49 \$218.44 \$213.39 \$203.29

Vendor Qualification with Linkage

\$289.34 \$289.34 \$289.34 \$289.34 \$256.06 \$250.28 \$244.49 \$232.92

Vendor Qualification with Diversity

\$335.63 \$335.63 \$335.63 \$335.63 \$297.03 \$290.32 \$283.61 \$270.18

Decision Support

\$388.71 \$388.71 \$388.71 \$388.71 \$344.01 \$336.23 \$328.46 \$312.91

Delinquency Score

\$251.53 \$251.53 \$251.53 \$251.53 \$222.60 \$217.57 \$212.54 \$202.48

Global Decisionmaker\*

\$388.71 \$388.71 \$388.71 \$388.71 \$344.01 \$336.23 \$328.46 \$312.91

Enterprise Management

\$548.77 \$548.77 \$548.77 \$548.77 \$485.66 \$474.68 \$463.71 \$441.76

Financial Standing

\$297.24 \$297.24 \$297.24 \$297.24 \$263.05 \$257.11 \$251.16 \$239.27

Global Failure Risk Score

\$251.53 \$251.53 \$251.53 \$251.53 \$222.60 \$217.57 \$212.54 \$202.48

Quick Check

\$174.23 \$174.23 \$174.23 \$174.23 \$154.19 \$150.71 \$147.22 \$140.25

Vendor Management

\$495.87 \$495.87 \$495.87 \$495.87 \$438.84 \$428.93 \$419.01 \$399.17

Canada

Global Reports

Business Information Report

\$125.30 \$125.30 \$125.30 \$125.30 \$110.89 \$108.39 \$105.88 \$100.87

Global Data Products

Business Verification

\$8.73 \$8.73 \$8.73 \$8.73 \$7.73 \$7.56 \$7.38 \$7.03

Vendor Qualification

\$69.90 \$69.90 \$69.90 \$69.90 \$61.87 \$60.47 \$59.07 \$56.27

Vendor Qualification with Linkage

\$80.09 \$80.09 \$80.09 \$80.09 \$70.88 \$69.28 \$67.68 \$64.48

Vendor Qualification with Diversity

\$92.91 \$92.91 \$92.91 \$92.91 \$82.22 \$80.36 \$78.50 \$74.79

Decision Support

\$107.52 \$107.52 \$107.52 \$107.52 \$95.16 \$93.01 \$90.86 \$86.56

Delinquency Score

\$69.60 \$69.60 \$69.60 \$69.60 \$61.60 \$60.20 \$58.81 \$56.03

Global Decisionmaker\*

\$106.28 \$106.28 \$106.28 \$106.28 \$94.06 \$91.93 \$89.80 \$85.55

Enterprise Management

\$151.80 \$151.80 \$151.80 \$151.80 \$134.34 \$131.30 \$128.27 \$122.20

Financial Standing

\$82.25 \$82.25 \$82.25 \$82.25 \$72.79 \$71.14 \$69.50 \$66.21

Global Failure Risk Score

\$69.60 \$69.60 \$69.60 \$69.60 \$61.60 \$60.20 \$58.81 \$56.03

Quick Check

\$48.20 \$48.20 \$48.20 \$48.20 \$42.66 \$41.70 \$40.73 \$38.80

Vendor Management

\$137.17 \$137.17 \$137.17 \$137.17 \$121.39 \$118.65 \$115.91 \$110.42

Europe

Global Reports

Business Information Report

\$282.47 \$282.47 \$282.47 \$282.47 \$249.98 \$244.34 \$238.69 \$227.39

Compact Report

\$238.94 \$238.94 \$238.94 \$238.94 \$211.47 \$206.69 \$201.91 \$192.35

Comprehensive Report

\$338.95 \$338.95 \$338.95 \$338.95 \$299.97 \$293.19 \$286.42 \$272.86

Global Data Products

Business Verification

\$20.47 \$20.47 \$20.47 \$20.47 \$18.11 \$17.70 \$17.29 \$16.47

Vendor Qualification

\$163.74 \$163.74 \$163.74 \$163.74 \$144.91 \$141.64 \$138.36 \$131.81

Vendor Qualification with Linkage

\$187.60 \$187.60 \$187.60 \$187.60 \$166.02 \$162.27 \$158.52 \$151.02

Vendor Qualification with Diversity

\$217.61 \$217.61 \$217.61 \$217.61 \$192.59 \$188.24 \$183.88 \$175.18

Decision Support

\$252.12 \$252.12 \$252.12 \$252.12 \$223.13 \$218.08 \$213.04 \$202.96

Delinquency Score

\$163.15 \$163.15 \$163.15 \$163.15 \$144.39 \$141.13 \$137.87 \$131.34

Global Decisionmaker\*

\$249.16 \$249.16 \$249.16 \$249.16 \$220.51 \$215.53 \$210.54 \$200.58

Enterprise Management

\$355.90 \$355.90 \$355.90 \$355.90 \$314.97 \$307.85 \$300.74 \$286.50

Financial Standing

\$192.82 \$192.82 \$192.82 \$192.82 \$170.64 \$166.79 \$162.93 \$155.22

Global Failure Risk Score

\$163.15 \$163.15 \$163.15 \$163.15 \$144.39 \$141.13 \$137.87 \$131.34

Discount Schedule Based On Qualifying Monthly Purchases

**GSA MDP > Data Integration Toolkit Products FY10 Price List**

		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
		\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
Quick Check	\$112.97	\$112.97	\$112.97	\$112.97	\$99.98	\$97.72	\$95.46	\$90.94
Vendor Management	\$321.59	\$321.59	\$321.59	\$321.59	\$284.61	\$278.18	\$271.75	\$258.88
<b>Latin America</b>								
<b>Global Reports</b>								
Business Information Report	\$346.81	\$346.81	\$346.81	\$346.81	\$306.93	\$299.99	\$293.05	\$279.18
<b>Global Data Products</b>								
Business Verification	\$24.20	\$24.20	\$24.20	\$24.20	\$21.42	\$20.93	\$20.45	\$19.48
Vendor Qualification	\$193.61	\$193.61	\$193.61	\$193.61	\$171.35	\$167.47	\$163.60	\$155.86
Vendor Qualification with Linkage	\$221.83	\$221.83	\$221.83	\$221.83	\$196.32	\$191.88	\$187.45	\$178.57
Vendor Qualification with Diversity	\$257.32	\$257.32	\$257.32	\$257.32	\$227.73	\$222.58	\$217.43	\$207.14
Decision Support	\$297.61	\$297.61	\$297.61	\$297.61	\$263.38	\$257.43	\$251.48	\$239.58
Global Decisionmaker*	\$294.15	\$294.15	\$294.15	\$294.15	\$260.32	\$254.44	\$248.56	\$236.79
Enterprise Management	\$420.17	\$420.17	\$420.17	\$420.17	\$371.85	\$363.44	\$355.04	\$338.23
Financial Standing	\$227.58	\$227.58	\$227.58	\$227.58	\$201.41	\$196.85	\$192.30	\$183.20
Quick Check	\$133.39	\$133.39	\$133.39	\$133.39	\$118.05	\$115.38	\$112.71	\$107.38
Vendor Management	\$379.69	\$379.69	\$379.69	\$379.69	\$336.02	\$328.43	\$320.84	\$305.65
<b>United States</b>								
<b>Global Reports</b>								
Business Information Report	\$73.40	\$73.40	\$73.40	\$73.40	\$64.96	\$63.49	\$62.03	\$59.09
Comprehensive Report	\$101.00	\$101.00	\$101.00	\$101.00	\$89.39	\$87.37	\$85.35	\$81.31
Supplier Evaluation	\$75.28	\$75.28	\$75.28	\$75.28	\$66.62	\$65.12	\$63.61	\$60.60
<b>Global Data Products</b>								
Business Verification	\$4.63	\$4.63	\$4.63	\$4.63	\$4.10	\$4.00	\$3.91	\$3.73
Vendor Qualification	\$37.06	\$37.06	\$37.06	\$37.06	\$32.80	\$32.06	\$31.32	\$29.83
Vendor Qualification with Linkage	\$42.45	\$42.45	\$42.45	\$42.45	\$37.57	\$36.72	\$35.87	\$34.18
Vendor Qualification with Diversity	\$49.25	\$49.25	\$49.25	\$49.25	\$43.59	\$42.60	\$41.62	\$39.65
Decision Support	\$56.97	\$56.97	\$56.97	\$56.97	\$50.41	\$49.28	\$48.14	\$45.86
Delinquency Score	\$36.91	\$36.91	\$36.91	\$36.91	\$32.67	\$31.93	\$31.19	\$29.71
Global Decisionmaker*	\$56.46	\$56.46	\$56.46	\$56.46	\$49.97	\$48.84	\$47.71	\$45.45
Enterprise Management	\$80.43	\$80.43	\$80.43	\$80.43	\$71.18	\$69.57	\$67.96	\$64.74
Financial Standing	\$43.57	\$43.57	\$43.57	\$43.57	\$38.56	\$37.69	\$36.82	\$35.08
Global Failure Risk Score	\$36.91	\$36.91	\$36.91	\$36.91	\$32.67	\$31.93	\$31.19	\$29.71
Industry Classification-US Only	\$1.18	\$1.18	\$1.18	\$1.18	\$1.04	\$1.02	\$1.00	\$0.95
US Tax Identification Number	\$4.91	\$4.91	\$4.91	\$4.91	\$4.35	\$4.25	\$4.15	\$3.95
Quick Check	\$25.55	\$25.55	\$25.55	\$25.55	\$22.61	\$22.10	\$21.59	\$20.57
Small Business Risk Account Score	\$31.05	\$31.05	\$31.05	\$31.05	\$27.48	\$26.86	\$26.23	\$24.99
Vendor Management	\$72.71	\$72.71	\$72.71	\$72.71	\$64.34	\$62.89	\$61.44	\$58.53
Custom Datat Packets								
<b>CORPORATE LINKAGE</b>	<b>\$5.16</b>	<b>\$5.16</b>	<b>\$5.16</b>	<b>\$5.16</b>	<b>\$4.56</b>	<b>\$4.46</b>	<b>\$4.36</b>	<b>\$4.15</b>
<b>FAMILY TREE PRICING (All Regions)</b>								
<b>Family Tree - Basic</b>								
2 - 20 Records	\$89.29	\$89.29	\$89.29	\$89.29	\$79.02	\$77.24	\$75.45	\$71.88
21 - 50 Records	\$217.61	\$217.61	\$217.61	\$217.61	\$192.59	\$188.24	\$183.88	\$175.18
51 - 100 Records	\$390.52	\$390.52	\$390.52	\$390.52	\$345.61	\$337.80	\$329.99	\$314.37
101 - 250 Records	\$976.30	\$976.30	\$976.30	\$976.30	\$864.03	\$844.50	\$824.97	\$785.92
251 - 500 Records	\$1,807.52	\$1,807.52	\$1,807.52	\$1,807.52	\$1,599.66	\$1,563.51	\$1,527.36	\$1,455.06
500+ Records	\$3,659.74	\$3,659.74	\$3,659.74	\$3,659.74	\$3,238.87	\$3,165.68	\$3,092.48	\$2,946.09
<b>Family Tree - Enhanced</b>								
2 - 20 Records	\$117.17	\$117.17	\$117.17	\$117.17	\$103.70	\$101.35	\$99.01	\$94.32
21 - 50 Records	\$295.68	\$295.68	\$295.68	\$295.68	\$261.68	\$255.77	\$249.85	\$238.03
51 - 100 Records	\$535.59	\$535.59	\$535.59	\$535.59	\$474.00	\$463.29	\$452.57	\$431.15
101 - 250 Records	\$1,271.98	\$1,271.98	\$1,271.98	\$1,271.98	\$1,125.71	\$1,100.27	\$1,074.83	\$1,023.95
251 - 500 Records	\$2,443.55	\$2,443.55	\$2,443.55	\$2,443.55	\$2,162.54	\$2,113.67	\$2,064.80	\$1,967.05
500+ Records	\$4,881.48	\$4,881.48	\$4,881.48	\$4,881.48	\$4,320.11	\$4,222.48	\$4,124.85	\$3,929.59
<b>GEOPoint</b>	<b>\$1.13</b>	<b>\$1.13</b>	<b>\$1.13</b>	<b>\$1.13</b>	<b>\$1.00</b>	<b>\$0.98</b>	<b>\$0.95</b>	<b>\$0.91</b>
<b>WORLDBASE PRICING (All Regions)</b>								
WorldBase Marketing ID	\$0.65	\$0.65	\$0.65	\$0.65	\$0.57	\$0.56	\$0.55	\$0.52
WorldBase Marketing Plus	\$2.50	\$2.50	\$2.50	\$2.50	\$2.21	\$2.16	\$2.11	\$2.01
WorldBase Marketing Plus with linkage	\$5.87	\$5.87	\$5.87	\$5.87	\$5.19	\$5.07	\$4.96	\$4.72



# GSA MDP > Monitoring Services FY10 Price List

## D & B Monthly Discount Plan (MDP) FY10 Price Guide - Effective November 20, 2009

Monitoring Services are comprised of four offerings:

Together, Alert Services and Severe Risk provide a client with ultimate protection against risk.

1. Alert Services -- a proactive account management tool that works as an "early warning detection system." Available in 2 versions. Alert services select allows customers to customize their service by selecting data elements to meet their specific requirements. There are currently thirteen (13) data elements to choose from, which are available on a daily, weekly, monthly, bi-monthly or quarterly delivery basis. Delivery available via dnb.com, E-Mail, FTP, facsimile or mail. Alert Services Inquiry monitors a pre-selected list of elements across all customer inquiries.
2. Severe Risk -- an insurance policy designed to protect the customer from severe situations that may occur within a customer's accounts. Four levels of risk notification are offered: Higher Risk, Business Deterioration, Bankruptcy and Information Alerts.
3. Continuous Monitoring -- an option to receive on-going updates to the specific D&B report sections of the reports customers ordered.
4. Annual Report Update Program -- a free reminder service (renewal program) that tracks which reports a customer has ordered in the previous ten months.

Volume discounts for Alerts are available to customers registering large numbers upfront for Monitoring. Discounts are applied as number of registrations progress through the tier levels, i.e., number of accounts. (Step-down pricing)

Step-down pricing up to 200,000 records. At 200,001 records convert range pricing

D&B Alert Services Inquiry - Offered at 1.75% discount from commercial

### Basic Coverage

17% of the total amount billed in prior year Monthly Discount Plan.

Minimum Offer: \$343

Basic Coverage w/ Severe Risk

15% of the total amount billed in prior year of Monthly Discount Plan

Minimum offer: \$343 (Price Per Record)

Discount Schedule Based On Change Delivery Option					
	DAILY	WEEKLY	MONTHLY	BI-MONTHLY	QUARTERLY
D&B Alert Services (Scores, Events, Public Filing Notification)					
1-500 Accounts					
1 Data Element	\$9.17	\$8.25	\$6.88	\$5.95	\$5.50
2 Data Elements	\$11.06	\$9.96	\$8.30	\$7.20	\$6.64
3 Data Elements	\$12.59	\$11.36	\$9.46	\$8.19	\$7.57
4 Data Elements	\$13.87	\$12.46	\$10.38	\$9.00	\$8.30
5 Data Elements	\$15.46	\$13.89	\$11.57	\$10.04	\$9.26
6 Data Elements	\$16.11	\$14.50	\$12.08	\$10.48	\$9.67
501-1,000 Accounts					
1 Data Element	\$7.59	\$6.82	\$5.68	\$4.92	\$4.54
2 Data Elements	\$9.17	\$8.25	\$6.88	\$5.95	\$5.50
3 Data Elements	\$10.70	\$9.64	\$8.02	\$6.96	\$6.42
4 Data Elements	\$11.70	\$10.52	\$8.77	\$7.60	\$7.02
5 Data Elements	\$12.94	\$11.62	\$9.70	\$8.40	\$7.75
6 Data Elements	\$13.53	\$12.18	\$10.15	\$8.80	\$8.12
1,001-5,000 Accounts					
1 Data Element	\$6.05	\$5.42	\$4.53	\$3.92	\$3.63
2 Data Elements	\$6.95	\$6.26	\$5.22	\$4.52	\$4.17
3 Data Elements	\$8.17	\$7.37	\$6.14	\$5.32	\$4.91
4 Data Elements	\$8.82	\$7.92	\$6.59	\$5.72	\$5.29
5 Data Elements	\$9.76	\$8.81	\$7.34	\$6.36	\$5.87
6 Data Elements	\$10.40	\$9.34	\$7.80	\$6.76	\$6.24
5,001-10,000 Accounts					
1 Data Element	\$4.76	\$4.27	\$3.56	\$3.08	\$2.84
2 Data Elements	\$5.64	\$5.10	\$4.24	\$3.68	\$3.39
3 Data Elements	\$6.35	\$5.71	\$4.75	\$4.12	\$3.79
4 Data Elements	\$6.95	\$6.26	\$5.22	\$4.52	\$4.17
5 Data Elements	\$7.58	\$6.82	\$5.68	\$4.92	\$4.54
6 Data Elements	\$8.17	\$7.37	\$6.14	\$5.32	\$4.91
10,001-25,000 Accounts					
1 Data Element	\$4.07	\$3.65	\$3.05	\$2.64	\$2.44
2 Data Elements	\$4.76	\$4.27	\$3.56	\$3.08	\$2.84
3 Data Elements	\$5.64	\$5.10	\$4.24	\$3.68	\$3.39
4 Data Elements	\$6.05	\$5.42	\$4.53	\$3.92	\$3.63
5 Data Elements	\$6.64	\$5.98	\$4.98	\$4.32	\$3.98
6 Data Elements	\$6.95	\$6.26	\$5.22	\$4.52	\$4.17
25,001-50,000 Accounts					
1 Data Element	\$3.76	\$3.38	\$2.82	\$2.44	\$2.25
2 Data Elements	\$4.47	\$3.98	\$3.32	\$2.88	\$2.66
3 Data Elements	\$5.06	\$4.54	\$3.77	\$3.28	\$3.03
4 Data Elements	\$5.64	\$5.10	\$4.24	\$3.68	\$3.39
5 Data Elements	\$6.05	\$5.42	\$4.53	\$3.92	\$3.63
6 Data Elements	\$6.35	\$5.71	\$4.75	\$4.12	\$3.79
50,001-100,000 Accounts					
1 Data Element	\$3.47	\$3.09	\$2.58	\$2.24	\$2.06
2 Data Elements	\$4.07	\$3.65	\$3.05	\$2.64	\$2.44
3 Data Elements	\$4.59	\$4.16	\$3.46	\$3.01	\$2.76

# GSA MDP > Monitoring Services FY10 Price List

Discount Schedule Based On Change Delivery Option					
	DAILY	WEEKLY	MONTHLY	BI-MONTHLY	QUARTERLY
4 Data Elements	\$5.18	\$4.66	\$3.88	\$3.36	\$3.09
5 Data Elements	\$5.48	\$4.93	\$4.11	\$3.56	\$3.28
6 Data Elements	\$5.76	\$5.20	\$4.34	\$4.24	\$3.47
100,001-200,000 Accounts					
1 Data Element	\$3.30	\$3.00	\$2.50	\$2.17	\$1.99
2 Data Elements	\$3.89	\$3.50	\$2.90	\$2.52	\$2.32
3 Data Elements	\$4.47	\$3.98	\$3.32	\$2.88	\$2.66
4 Data Elements	\$4.94	\$4.42	\$3.69	\$3.20	\$2.95
5 Data Elements	\$5.23	\$4.72	\$3.92	\$3.39	\$3.13
6 Data Elements	\$5.48	\$4.93	\$4.11	\$3.56	\$3.28
200,001-500,000 Account Range Pricing					
1 Data Element	\$3.16	\$2.83	\$2.35	\$2.04	\$1.88
2 Data Elements	\$3.70	\$3.32	\$2.76	\$2.41	\$2.22
3 Data Elements	\$4.23	\$3.83	\$3.18	\$2.75	\$2.54
4 Data Elements	\$4.72	\$4.21	\$3.51	\$3.05	\$2.81
5 Data Elements	\$4.99	\$4.49	\$3.73	\$3.24	\$3.00
6 Data Elements	\$5.23	\$4.72	\$3.92	\$3.39	\$3.13
500,001-1,000,000 Accounts					
1 Data Element	\$3.06	\$2.73	\$2.27	\$1.97	\$1.82
2 Data Elements	\$3.58	\$3.21	\$2.66	\$2.33	\$2.14
3 Data Elements	\$4.09	\$3.70	\$3.08	\$2.65	\$2.46
4 Data Elements	\$4.56	\$4.06	\$3.39	\$2.94	\$2.71
5 Data Elements	\$4.82	\$4.33	\$3.61	\$3.13	\$2.90
6 Data Elements	\$5.05	\$4.56	\$3.78	\$3.27	\$3.03
1,000,001-2,000,000 Accounts					
1 Data Element	\$2.89	\$3.57	\$2.14	\$1.87	\$1.71
2 Data Elements	\$3.38	\$3.04	\$2.53	\$2.20	\$2.02
3 Data Elements	\$3.86	\$3.50	\$2.91	\$2.52	\$2.32
4 Data Elements	\$4.30	\$3.84	\$3.20	\$2.78	\$2.56
5 Data Elements	\$4.56	\$4.10	\$3.41	\$2.96	\$2.73
6 Data Elements	\$4.77	\$4.30	\$3.58	\$3.09	\$2.86
2,000,001-3,500,000 Accounts					
1 Data Element	\$2.57	\$2.31	\$1.92	\$1.66	\$1.53
2 Data Elements	\$3.02	\$2.70	\$2.25	\$1.97	\$1.81
3 Data Elements	\$3.45	\$3.12	\$2.59	\$2.24	\$2.07
4 Data Elements	\$3.84	\$3.43	\$2.86	\$2.49	\$2.29
5 Data Elements	\$4.07	\$3.65	\$3.05	\$2.64	\$2.44
6 Data Elements	\$4.25	\$3.84	\$3.19	\$2.76	\$2.55
3,500,001-5,000,000 Accounts					
1 Data Element	\$2.16	\$1.94	\$1.61	\$1.40	\$1.29
2 Data Elements	\$2.53	\$2.27	\$1.89	\$1.65	\$1.52
3 Data Elements	\$2.90	\$2.62	\$2.18	\$1.89	\$1.74
4 Data Elements	\$3.23	\$2.88	\$2.40	\$2.08	\$1.93
5 Data Elements	\$3.42	\$3.08	\$2.55	\$2.22	\$2.05
6 Data Elements	\$3.58	\$3.23	\$2.68	\$2.32	\$2.14
5,000,001+ Accounts					
1 Data Element	\$1.71	\$1.52	\$1.27	\$1.10	\$1.01
2 Data Elements	\$1.99	\$1.79	\$1.48	\$1.30	\$1.20
3 Data Elements	\$2.28	\$2.06	\$1.72	\$1.48	\$1.38
4 Data Elements	\$2.54	\$2.27	\$1.89	\$1.64	\$1.51
5 Data Elements	\$2.69	\$2.42	\$2.01	\$1.75	\$1.61
6 Data Elements	\$2.82	\$2.54	\$2.11	\$1.83	\$1.69

## Premium Monitoring Groups - Daily Delivery Only (Annual Cost)

Financial Section Updates	\$9.88
Report Updates (Including Financial Section) for Business Information Report	\$16.53

## D&B Alert Services - Special Pricing Options

Multiple media output: \$162.16 per additional media.

Delivery of notifications to multiple locations: \$162.16 per additional location.

Delivery of multiple copies of notifications: \$162.16 per additional copy.

Same registrations, multiple delivery frequencies: 10% premium per additional delivery frequency based on most frequent delivery.

Same registrations, different monitored criteria: 10% premium based on higher cost profile.

All Products and Services include Delivery Charge.

# GSA MDP > Monitoring Services FY10 Price List

## Price Discount Schedule

Qualifying Monthly Purchase @ List Price	Monthly Discount	Band Discount
\$200-\$279	0.00%	Band 1
\$280-\$369	0.00%	Band 2
\$370-\$3,999	0.00%	Band 3
\$4,000-\$9,349	11.50%	Band 4
\$9,350-\$37,399	13.50%	Band 5
\$37,400-\$199,999	15.50%	Band 6
\$200,000+	19.50%	Band 7

Prices include a base discount of 1.75% or more in addition to the band discounts above.

## Account Update Services

### Business Monitoring (In addition to U.S. report charge - NO BAND DISCOUNTS)

Business Information Report \$24.56

Comprehensive Report \$24.56

Business Monitoring is only available with the purchase of a BIR or Comp via Customer Watch

## Discount Schedule Based On Qualifying Monthly Purchases

Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+

## Annual Report Update Program

### Full Report Only

Business Information Report	\$67.48	\$67.48	\$67.48	\$67.48	\$59.72	\$58.37	\$57.02	\$54.32
Comprehensive Report	\$92.03	\$92.03	\$92.03	\$92.03	\$81.45	\$79.61	\$77.77	\$74.09
Credit Advisory System	\$92.03	\$92.03	\$92.03	\$92.03	\$81.45	\$79.61	\$77.77	\$74.09
Credit Scoring Report	\$30.67	\$30.67	\$30.67	\$30.67	\$27.15	\$26.53	\$25.92	\$24.69
Payment Analysis Report	\$30.67	\$30.67	\$30.67	\$30.67	\$27.15	\$26.53	\$25.92	\$24.69
Supplier Evaluation Report	\$61.16	\$61.16	\$61.16	\$61.16	\$54.13	\$52.90	\$51.68	\$49.23

## Severe Risk Option (High Risk, Business Deterioration, Information Alert, Bankruptcy)

### Basic Coverage

9% of prior year's total annual upfront dollar commitment for Annual Discount Plan

Commercial Price - 9% of prior year's total annual upfront dollar commitment for Annual Discount Plan

Minumum Offer: GSA FY09 Price \$245.70 (1.75% off commercial)

Minumum Offer: Commerical Price \$250.00 (Price Per Record)

# Records	Trade Tape Coverage	List Service Coverage
1-500	\$1.93	\$3.32
501-1,000	\$1.59	\$3.02
1,001-5,000	\$1.36	\$2.71
5,001-10,000	\$1.11	\$2.09
10,001-25,000	\$0.88	\$1.67
25,001-50,000	\$0.60	\$1.37
50,001 - 100,000	\$0.53	\$1.10
100,001 - 200,000	\$0.46	\$1.03
200,001+	\$0.44	\$0.99

## State File Options

### Bankruptcies

#### National Coverage 5+

States	\$90,871.43
1 States	\$18,652.76
2 States	\$36,598.13
3 States	\$53,841.00
4 States	\$70,646.66

### Higher Risk/Deterioration /Information Alerts

#### National Coverage 5+

States	\$90,871.43
1 States	\$18,652.76
2 States	\$36,598.13
3 States	\$53,841.00
4 States	\$70,646.66

### All Types of Notifications

#### National Coverage 5+

States	\$176,746.84
1 States	\$36,008.63
2 States	\$70,631.93
3 States	\$102,867.75
4 States	\$135,634.13

D & B Monthly Discount Plan (MDP) FY10 Price Guide - Effective November 20, 2009

Price Discount Schedule

Qualifying Monthly Purchase @ List Price	Monthly Discount	Band Discount
\$200-\$279	0.00%	Band 1
\$280-\$369	0.00%	Band 2
\$370-\$3,999	0.00%	Band 3
\$4,000-\$9,349	11.50%	Band 4
\$9,350-\$37,399	13.50%	Band 5
\$37,400-\$199,999	15.50%	Band 6
\$200,000+	19.50%	Band 7

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this price guide are eligible for 0.0% to 22% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Prices include a base discount of 1.75% or more in addition to the band discounts above.

Discount Schedule Based On Qualifying Monthly Purchases

Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+

SUPPLY MANAGEMENT SOLUTIONS  
Supply Management System

Supply Management System is an end-to-end system including Supply Spend Analysis, Supply Intelligence and Supply Base Optimization.

Pricing includes a number of components: Software license, software maintenance, information license, information maintenance, professional services and education. Contact an SMS Account Executive for the appropriate pricing. System pricing ranges from \$5

Supplier Locator (unlimited access per site location)	\$6,800.12 No Band discounts offered on this product							
Supplier Locator Enterprise License - (more than five sites)	\$24,562.50 No Band discounts offered on this product							
Supplier Information Report								
U.S. , Puerto Rico, Virgin Islands	\$66.81	\$66.81	\$66.81	\$66.81	\$59.13	\$57.79	\$56.45	\$53.78
Asia/Pacific, Africa/Middle East	\$457.80	\$457.80	\$457.80	\$457.80	\$405.15	\$395.99	\$386.84	\$368.53
Canada	\$126.64	\$126.64	\$126.64	\$126.64	\$112.08	\$109.55	\$107.01	\$101.95
Europe	\$296.91	\$296.91	\$296.91	\$296.91	\$262.77	\$256.83	\$250.89	\$239.01
Latin America/Caribbean	\$350.51	\$350.51	\$350.51	\$350.51	\$310.20	\$303.19	\$296.18	\$282.16
Supplier Qualifier Report								
U.S. , Puerto Rico, Virgin Islands	\$93.53	\$93.53	\$93.53	\$93.53	\$82.78	\$80.91	\$79.04	\$75.29
Asia/Pacific, Africa/Middle East	\$549.41	\$549.41	\$549.41	\$549.41	\$486.23	\$475.24	\$464.25	\$442.28
Canada	\$151.99	\$151.99	\$151.99	\$151.99	\$134.51	\$131.47	\$128.43	\$122.35
Europe	\$356.35	\$356.35	\$356.35	\$356.35	\$315.37	\$308.25	\$301.12	\$286.86
Latin America/Caribbean	\$420.69	\$420.69	\$420.69	\$420.69	\$372.31	\$363.89	\$355.48	\$338.65
Supply Market Analyses - Emerging Reports	\$7,368.75	\$7,368.75	\$7,368.75	\$7,368.75	\$6,521.34	\$6,373.97	\$6,226.59	\$5,931.84
Supply Market Analyses - Mature Reports	\$3,438.75	\$3,438.75	\$3,438.75	\$3,438.75	\$3,043.29	\$2,974.52	\$2,905.74	\$2,768.19

Supplier Locator and Supply Market Analyses represent global pricing, regardless of local markets. Discounts do not apply.

All reports assume web-based delivery.

Additional discounts not available.

## D &amp; B Monthly Discount Plan (MDP) FY10 Price Guide - Effective November 20, 2009

## Price Discount Schedule

Qualifying Monthly Purchase @ List Price	Monthly Discount	Band Discount
\$200-\$279	0.00%	Band 1
\$280-\$369	0.00%	Band 2
\$370-\$3,999	0.00%	Band 3
\$4,000-\$9,349	11.50%	Band 4
\$9,350-\$37,399	13.50%	Band 5
\$37,400-\$199,999	15.50%	Band 6
\$200,000+	19.50%	Band 7

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this price guide are eligible for 0.0% to 22% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Prices include a base discount of 1.75% or more in addition to the band discounts above.

## Discount Schedule Based on Qualifying Monthly Purchases

	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
<b>GLOBAL Monitoring Products - Single Enterprise</b>							
<b>Africa / Middle East</b>							
<b>Level 1 Monitoring</b>							
Business Verification	\$6.40	\$6.40	\$6.40	\$6.40	\$5.66	\$5.53	\$5.15
Vendor Qualification	\$48.91	\$48.91	\$48.91	\$48.91	\$43.28	\$42.31	\$39.37
Vendor Qualification with Linkage	\$56.04	\$56.04	\$56.04	\$56.04	\$49.59	\$48.47	\$45.11
Vendor Qualification with Diversity	\$65.00	\$65.00	\$65.00	\$65.00	\$57.53	\$56.23	\$52.33
Decision Support	\$77.74	\$77.74	\$77.74	\$77.74	\$68.80	\$67.24	\$62.58
Enterprise Management	\$109.76	\$109.76	\$109.76	\$109.76	\$97.14	\$94.95	\$88.36
Financial Standing	\$59.42	\$59.42	\$59.42	\$59.42	\$52.59	\$51.40	\$47.83
Quick Check	\$36.57	\$36.57	\$36.57	\$36.57	\$32.36	\$31.63	\$29.44
Vendor Management	\$95.84	\$95.84	\$95.84	\$95.84	\$84.82	\$82.90	\$77.15
<b>Level 2 Monitoring</b>							
Business Verification	\$16.00	\$16.00	\$16.00	\$16.00	\$14.16	\$13.84	\$12.88
Vendor Qualification	\$122.27	\$122.27	\$122.27	\$122.27	\$108.21	\$105.76	\$98.43
Vendor Qualification with Linkage	\$140.09	\$140.09	\$140.09	\$140.09	\$123.98	\$121.18	\$112.77
Vendor Qualification with Diversity	\$162.50	\$162.50	\$162.50	\$162.50	\$143.81	\$140.56	\$130.81
Decision Support	\$194.36	\$194.36	\$194.36	\$194.36	\$172.01	\$168.12	\$156.46
Enterprise Management	\$274.36	\$274.36	\$274.36	\$274.36	\$242.81	\$237.32	\$220.86
Financial Standing	\$148.60	\$148.60	\$148.60	\$148.60	\$131.51	\$128.54	\$119.63
Quick Check	\$91.45	\$91.45	\$91.45	\$91.45	\$80.93	\$79.11	\$73.62
Vendor Management	\$239.53	\$239.53	\$239.53	\$239.53	\$211.99	\$207.20	\$192.82
<b>Level 3 Monitoring</b>							
Business Verification	\$25.60	\$25.60	\$25.60	\$25.60	\$22.66	\$22.15	\$20.61
Vendor Qualification	\$198.35	\$198.35	\$198.35	\$198.35	\$175.54	\$171.57	\$159.67
Vendor Qualification with Linkage	\$227.25	\$227.25	\$227.25	\$227.25	\$201.12	\$196.57	\$182.94
Vendor Qualification with Diversity	\$263.61	\$263.61	\$263.61	\$263.61	\$233.30	\$228.03	\$212.21
Decision Support	\$310.98	\$310.98	\$310.98	\$310.98	\$275.22	\$269.00	\$250.34
Enterprise Management	\$439.01	\$439.01	\$439.01	\$439.01	\$388.52	\$379.74	\$353.40
Financial Standing	\$237.79	\$237.79	\$237.79	\$237.79	\$210.45	\$205.69	\$191.42
Quick Check	\$146.33	\$146.33	\$146.33	\$146.33	\$129.51	\$126.58	\$117.80
Vendor Management	\$383.27	\$383.27	\$383.27	\$383.27	\$339.20	\$331.53	\$308.53
<b>Asia Pacific</b>							
<b>Level 1 Monitoring</b>							
Business Verification	\$6.40	\$6.40	\$6.40	\$6.40	\$5.66	\$5.53	\$5.15
Vendor Qualification	\$48.91	\$48.91	\$48.91	\$48.91	\$43.28	\$42.31	\$39.37
Vendor Qualification with Linkage	\$56.04	\$56.04	\$56.04	\$56.04	\$49.59	\$48.47	\$45.11
Vendor Qualification with Diversity	\$65.00	\$65.00	\$65.00	\$65.00	\$57.53	\$56.23	\$52.33
Decision Support	\$77.74	\$77.74	\$77.74	\$77.74	\$68.80	\$67.24	\$62.58
Delinquency Score	\$50.29	\$50.29	\$50.29	\$50.29	\$44.51	\$43.50	\$40.49
Enterprise Management	\$109.76	\$109.76	\$109.76	\$109.76	\$97.14	\$94.95	\$88.36
Financial Standing	\$59.42	\$59.42	\$59.42	\$59.42	\$52.59	\$51.40	\$47.83
Global Failure Risk Score	\$50.29	\$50.29	\$50.29	\$50.29	\$44.51	\$43.50	\$40.49
Quick Check	\$36.57	\$36.57	\$36.57	\$36.57	\$32.36	\$31.63	\$29.44
Vendor Management	\$95.84	\$95.84	\$95.84	\$95.84	\$84.82	\$82.90	\$77.15
<b>Level 2 Monitoring</b>							
Business Verification	\$16.00	\$16.00	\$16.00	\$16.00	\$14.16	\$13.84	\$12.88
Vendor Qualification	\$122.27	\$122.27	\$122.27	\$122.27	\$108.21	\$105.76	\$98.43
Vendor Qualification with Linkage	\$140.09	\$140.09	\$140.09	\$140.09	\$123.98	\$121.18	\$112.77
Vendor Qualification with Diversity	\$162.50	\$162.50	\$162.50	\$162.50	\$143.81	\$140.56	\$130.81
Decision Support	\$194.36	\$194.36	\$194.36	\$194.36	\$172.01	\$168.12	\$156.46
Delinquency Score	\$125.76	\$125.76	\$125.76	\$125.76	\$111.30	\$108.78	\$101.24
Enterprise Management	\$274.36	\$274.36	\$274.36	\$274.36	\$242.81	\$237.32	\$220.86
Financial Standing	\$148.60	\$148.60	\$148.60	\$148.60	\$131.51	\$128.54	\$119.63
Global Failure Risk Score	\$125.76	\$125.76	\$125.76	\$125.76	\$111.30	\$108.78	\$101.24
Quick Check	\$91.45	\$91.45	\$91.45	\$91.45	\$80.93	\$79.11	\$73.62
Vendor Management	\$239.53	\$239.53	\$239.53	\$239.53	\$211.99	\$207.20	\$192.82

Discount Schedule Based on Qualifying Monthly Purchases								
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
		\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
<b>Level 3 Monitoring</b>								
Business Verification	\$25.60	\$25.60	\$25.60	\$25.60	\$22.66	\$22.15	\$21.64	\$20.61
Vendor Qualification	\$198.35	\$198.35	\$198.35	\$198.35	\$175.54	\$171.57	\$167.61	\$159.67
Vendor Qualification with Linkage	\$227.25	\$227.25	\$227.25	\$227.25	\$201.12	\$196.57	\$192.03	\$182.94
Vendor Qualification with Diversity	\$263.61	\$263.61	\$263.61	\$263.61	\$233.30	\$228.03	\$222.75	\$212.21
Decision Support	\$310.98	\$310.98	\$310.98	\$310.98	\$275.22	\$269.00	\$262.78	\$250.34
Delinquency Score	\$201.22	\$201.22	\$201.22	\$201.22	\$178.08	\$174.05	\$170.03	\$161.98
Enterprise Management	\$439.01	\$439.01	\$439.01	\$439.01	\$388.52	\$379.74	\$370.96	\$353.40
Financial Standing	\$237.79	\$237.79	\$237.79	\$237.79	\$210.45	\$205.69	\$200.94	\$191.42
Global Failure Risk Score	\$201.22	\$201.22	\$201.22	\$201.22	\$178.08	\$174.05	\$170.03	\$161.98
Quick Check	\$146.33	\$146.33	\$146.33	\$146.33	\$129.51	\$126.58	\$123.65	\$117.80
Vendor Management	\$383.27	\$383.27	\$383.27	\$383.27	\$339.20	\$331.53	\$323.87	\$308.53
<b>Canada</b>								
<b>Level 1 Monitoring</b>								
Business Verification	\$1.76	\$1.76	\$1.76	\$1.76	\$1.56	\$1.52	\$1.49	\$1.42
Vendor Qualification	\$13.54	\$13.54	\$13.54	\$13.54	\$11.98	\$11.71	\$11.44	\$10.90
Vendor Qualification with Linkage	\$15.51	\$15.51	\$15.51	\$15.51	\$13.73	\$13.42	\$13.11	\$12.49
Vendor Qualification with Diversity	\$17.99	\$17.99	\$17.99	\$17.99	\$15.92	\$15.56	\$15.20	\$14.48
Decision Support	\$21.51	\$21.51	\$21.51	\$21.51	\$19.03	\$18.60	\$18.17	\$17.31
Delinquency Score	\$13.93	\$13.93	\$13.93	\$13.93	\$12.33	\$12.05	\$11.77	\$11.22
Enterprise Management	\$30.38	\$30.38	\$30.38	\$30.38	\$26.89	\$26.28	\$25.67	\$24.46
Financial Standing	\$16.46	\$16.46	\$16.46	\$16.46	\$14.56	\$14.24	\$13.91	\$13.25
Global Failure Risk Score	\$13.93	\$13.93	\$13.93	\$13.93	\$12.33	\$12.05	\$11.77	\$11.22
Quick Check	\$10.11	\$10.11	\$10.11	\$10.11	\$8.95	\$8.75	\$8.54	\$8.14
Vendor Management	\$26.53	\$26.53	\$26.53	\$26.53	\$23.48	\$22.95	\$22.42	\$21.35
<b>Level 2 Monitoring</b>								
Business Verification	\$4.44	\$4.44	\$4.44	\$4.44	\$3.93	\$3.84	\$3.75	\$3.57
Vendor Qualification	\$33.85	\$33.85	\$33.85	\$33.85	\$29.95	\$29.28	\$28.60	\$27.25
Vendor Qualification with Linkage	\$38.78	\$38.78	\$38.78	\$38.78	\$34.32	\$33.54	\$32.77	\$31.22
Vendor Qualification with Diversity	\$44.98	\$44.98	\$44.98	\$44.98	\$39.81	\$38.91	\$38.01	\$36.21
Decision Support	\$53.75	\$53.75	\$53.75	\$53.75	\$47.57	\$46.50	\$45.42	\$43.27
Delinquency Score	\$34.82	\$34.82	\$34.82	\$34.82	\$30.82	\$30.12	\$29.42	\$28.03
Enterprise Management	\$75.88	\$75.88	\$75.88	\$75.88	\$67.15	\$65.63	\$64.12	\$61.08
Financial Standing	\$41.11	\$41.11	\$41.11	\$41.11	\$36.38	\$35.56	\$34.74	\$33.09
Global Failure Risk Score	\$34.82	\$34.82	\$34.82	\$34.82	\$30.82	\$30.12	\$29.42	\$28.03
Quick Check	\$25.33	\$25.33	\$25.33	\$25.33	\$22.42	\$21.91	\$21.40	\$20.39
Vendor Management	\$66.27	\$66.27	\$66.27	\$66.27	\$58.65	\$57.32	\$56.00	\$53.35
<b>Level 3 Monitoring</b>								
Business Verification	\$7.06	\$7.06	\$7.06	\$7.06	\$6.25	\$6.11	\$5.97	\$5.69
Vendor Qualification	\$54.90	\$54.90	\$54.90	\$54.90	\$48.59	\$47.49	\$46.39	\$44.20
Vendor Qualification with Linkage	\$62.90	\$62.90	\$62.90	\$62.90	\$55.67	\$54.41	\$53.15	\$50.63
Vendor Qualification with Diversity	\$72.97	\$72.97	\$72.97	\$72.97	\$64.58	\$63.12	\$61.66	\$58.74
Decision Support	\$86.04	\$86.04	\$86.04	\$86.04	\$76.14	\$74.42	\$72.70	\$69.26
Delinquency Score	\$55.66	\$55.66	\$55.66	\$55.66	\$49.26	\$48.14	\$47.03	\$44.81
Enterprise Management	\$121.43	\$121.43	\$121.43	\$121.43	\$107.46	\$105.03	\$102.61	\$97.75
Financial Standing	\$65.82	\$65.82	\$65.82	\$65.82	\$58.25	\$56.93	\$55.62	\$52.98
Global Failure Risk Score	\$55.66	\$55.66	\$55.66	\$55.66	\$49.26	\$48.14	\$47.03	\$44.81
Quick Check	\$40.49	\$40.49	\$40.49	\$40.49	\$35.83	\$35.02	\$34.21	\$32.59
Vendor Management	\$106.01	\$106.01	\$106.01	\$106.01	\$93.82	\$91.70	\$89.58	\$85.34
<b>Europe</b>								
<b>Level 1 Monitoring</b>								
Business Verification	\$4.13	\$4.13	\$4.13	\$4.13	\$3.65	\$3.57	\$3.49	\$3.32
Vendor Qualification	\$31.71	\$31.71	\$31.71	\$31.71	\$28.06	\$27.43	\$26.80	\$25.53
Vendor Qualification with Linkage	\$36.33	\$36.33	\$36.33	\$36.33	\$32.15	\$31.43	\$30.70	\$29.25
Vendor Qualification with Diversity	\$42.14	\$42.14	\$42.14	\$42.14	\$37.30	\$36.45	\$35.61	\$33.93
Decision Support	\$50.45	\$50.45	\$50.45	\$50.45	\$44.65	\$43.64	\$42.63	\$40.61
Delinquency Score	\$32.65	\$32.65	\$32.65	\$32.65	\$28.89	\$28.24	\$27.59	\$26.28
Enterprise Management	\$71.18	\$71.18	\$71.18	\$71.18	\$63.00	\$61.57	\$60.15	\$57.30
Financial Standing	\$38.58	\$38.58	\$38.58	\$38.58	\$34.15	\$33.37	\$32.60	\$31.06
Global Failure Risk Score	\$32.65	\$32.65	\$32.65	\$32.65	\$28.89	\$28.24	\$27.59	\$26.28
Quick Check	\$23.73	\$23.73	\$23.73	\$23.73	\$21.00	\$20.52	\$20.05	\$19.10
Vendor Management	\$62.14	\$62.14	\$62.14	\$62.14	\$55.00	\$53.75	\$52.51	\$50.03
<b>Level 2 Monitoring</b>								
Business Verification	\$10.37	\$10.37	\$10.37	\$10.37	\$9.17	\$8.97	\$8.76	\$8.34
Vendor Qualification	\$79.28	\$79.28	\$79.28	\$79.28	\$70.16	\$68.57	\$66.99	\$63.82
Vendor Qualification with Linkage	\$90.83	\$90.83	\$90.83	\$90.83	\$80.38	\$78.57	\$76.75	\$73.12
Vendor Qualification with Diversity	\$105.36	\$105.36	\$105.36	\$105.36	\$93.24	\$91.14	\$89.03	\$84.82
Decision Support	\$126.06	\$126.06	\$126.06	\$126.06	\$111.57	\$109.05	\$106.52	\$101.48
Delinquency Score	\$81.61	\$81.61	\$81.61	\$81.61	\$72.22	\$70.59	\$68.96	\$65.69
Enterprise Management	\$177.96	\$177.96	\$177.96	\$177.96	\$157.49	\$153.94	\$150.38	\$143.26
Financial Standing	\$96.40	\$96.40	\$96.40	\$96.40	\$85.32	\$83.39	\$81.46	\$77.60
Global Failure Risk Score	\$81.61	\$81.61	\$81.61	\$81.61	\$72.22	\$70.59	\$68.96	\$65.69
Quick Check	\$59.32	\$59.32	\$59.32	\$59.32	\$52.50	\$51.31	\$50.13	\$47.76
Vendor Management	\$155.33	\$155.33	\$155.33	\$155.33	\$137.47	\$134.36	\$131.26	\$125.04
<b>Level 3 Monitoring</b>								
Business Verification	\$16.61	\$16.61	\$16.61	\$16.61	\$14.70	\$14.37	\$14.04	\$13.37
Vendor Qualification	\$128.60	\$128.60	\$128.60	\$128.60	\$113.81	\$111.24	\$108.67	\$103.53
Vendor Qualification with Linkage	\$147.34	\$147.34	\$147.34	\$147.34	\$130.40	\$127.45	\$124.51	\$118.61

Discount Schedule Based on Qualifying Monthly Purchases								
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7	
	\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+	
Vendor Qualification with Diversity	\$170.92	\$170.92	\$170.92	\$170.92	\$151.26	\$147.84	\$144.43	\$137.59
Decision Support	\$201.69	\$201.69	\$201.69	\$201.69	\$178.49	\$174.46	\$170.43	\$162.36
Delinquency Score	\$130.51	\$130.51	\$130.51	\$130.51	\$115.50	\$112.89	\$110.28	\$105.06
Enterprise Management	\$284.73	\$284.73	\$284.73	\$284.73	\$251.98	\$246.29	\$240.60	\$229.21
Financial Standing	\$154.23	\$154.23	\$154.23	\$154.23	\$136.50	\$133.41	\$130.33	\$124.16
Global Failure Risk Score	\$130.51	\$130.51	\$130.51	\$130.51	\$115.50	\$112.89	\$110.28	\$105.06
Quick Check	\$94.91	\$94.91	\$94.91	\$94.91	\$83.99	\$82.10	\$80.20	\$76.40
Vendor Management	\$248.57	\$248.57	\$248.57	\$248.57	\$219.99	\$215.02	\$210.04	\$200.10
Latin America								
Level 1 Monitoring								
Business Verification	\$4.90	\$4.90	\$4.90	\$4.90	\$4.34	\$4.24	\$4.14	\$3.95
Vendor Qualification	\$37.50	\$37.50	\$37.50	\$37.50	\$33.18	\$32.43	\$31.68	\$30.18
Vendor Qualification with Linkage	\$42.96	\$42.96	\$42.96	\$42.96	\$38.02	\$37.16	\$36.30	\$34.58
Vendor Qualification with Diversity	\$49.83	\$49.83	\$49.83	\$49.83	\$44.10	\$43.11	\$42.11	\$40.12
Decision Support	\$59.53	\$59.53	\$59.53	\$59.53	\$52.68	\$51.49	\$50.30	\$47.92
Enterprise Management	\$84.02	\$84.02	\$84.02	\$84.02	\$74.36	\$72.68	\$71.00	\$67.64
Financial Standing	\$45.50	\$45.50	\$45.50	\$45.50	\$40.27	\$39.36	\$38.45	\$36.63
Quick Check	\$28.01	\$28.01	\$28.01	\$28.01	\$24.79	\$24.23	\$23.67	\$22.55
Vendor Management	\$73.39	\$73.39	\$73.39	\$73.39	\$64.95	\$63.48	\$62.02	\$59.08
Level 2 Monitoring								
Business Verification	\$12.28	\$12.28	\$12.28	\$12.28	\$10.87	\$10.62	\$10.38	\$9.89
Vendor Qualification	\$93.74	\$93.74	\$93.74	\$93.74	\$82.96	\$81.09	\$79.21	\$75.46
Vendor Qualification with Linkage	\$107.40	\$107.40	\$107.40	\$107.40	\$95.05	\$92.90	\$90.75	\$86.46
Vendor Qualification with Diversity	\$124.58	\$124.58	\$124.58	\$124.58	\$110.26	\$107.77	\$105.27	\$100.29
Decision Support	\$148.81	\$148.81	\$148.81	\$148.81	\$131.70	\$128.72	\$125.74	\$119.79
Enterprise Management	\$210.09	\$210.09	\$210.09	\$210.09	\$185.93	\$181.73	\$177.52	\$169.12
Financial Standing	\$113.79	\$113.79	\$113.79	\$113.79	\$100.71	\$98.43	\$96.16	\$91.60
Quick Check	\$70.05	\$70.05	\$70.05	\$70.05	\$62.00	\$60.60	\$59.19	\$56.39
Vendor Management	\$183.43	\$183.43	\$183.43	\$183.43	\$162.34	\$158.67	\$155.00	\$147.66
Level 3 Monitoring								
Business Verification	\$19.65	\$19.65	\$19.65	\$19.65	\$17.39	\$17.00	\$16.60	\$15.82
Vendor Qualification	\$152.07	\$152.07	\$152.07	\$152.07	\$134.58	\$131.54	\$128.50	\$122.42
Vendor Qualification with Linkage	\$174.23	\$174.23	\$174.23	\$174.23	\$154.19	\$150.71	\$147.22	\$140.25
Vendor Qualification with Diversity	\$202.10	\$202.10	\$202.10	\$202.10	\$178.86	\$174.82	\$170.78	\$162.69
Decision Support	\$238.10	\$238.10	\$238.10	\$238.10	\$210.72	\$205.96	\$201.19	\$191.67
Enterprise Management	\$336.15	\$336.15	\$336.15	\$336.15	\$297.50	\$290.77	\$284.05	\$270.60
Financial Standing	\$182.09	\$182.09	\$182.09	\$182.09	\$161.15	\$157.51	\$153.86	\$146.58
Quick Check	\$112.03	\$112.03	\$112.03	\$112.03	\$99.15	\$96.91	\$94.67	\$90.19
Vendor Management	\$298.70	\$298.70	\$298.70	\$298.70	\$264.35	\$258.38	\$252.40	\$240.45
United States								
Level 1 Monitoring								
Business Verification	\$0.93	\$0.93	\$0.93	\$0.93	\$0.83	\$0.81	\$0.79	\$0.75
Vendor Qualification	\$7.18	\$7.18	\$7.18	\$7.18	\$6.35	\$6.21	\$6.06	\$5.78
Vendor Qualification with Linkage	\$8.22	\$8.22	\$8.22	\$8.22	\$7.28	\$7.11	\$6.95	\$6.62
Vendor Qualification with Diversity	\$9.54	\$9.54	\$9.54	\$9.54	\$8.44	\$8.25	\$8.06	\$7.68
Decision Support	\$11.40	\$11.40	\$11.40	\$11.40	\$10.09	\$9.86	\$9.63	\$9.17
Delinquency Score	\$7.38	\$7.38	\$7.38	\$7.38	\$6.53	\$6.38	\$6.23	\$5.94
Enterprise Management	\$16.09	\$16.09	\$16.09	\$16.09	\$14.24	\$13.92	\$13.60	\$12.96
Financial Standing	\$8.71	\$8.71	\$8.71	\$8.71	\$7.71	\$7.54	\$7.36	\$7.02
Global Failure Risk Score	\$7.38	\$7.38	\$7.38	\$7.38	\$6.53	\$6.38	\$6.23	\$5.94
Quick Check	\$5.36	\$5.36	\$5.36	\$5.36	\$4.75	\$4.64	\$4.53	\$4.32
Vendor Management	\$14.05	\$14.05	\$14.05	\$14.05	\$12.43	\$12.15	\$11.87	\$11.31
Level 2 Monitoring								
Business Verification	\$2.32	\$2.32	\$2.32	\$2.32	\$2.05	\$2.01	\$1.96	\$1.87
Vendor Qualification	\$17.94	\$17.94	\$17.94	\$17.94	\$15.88	\$15.52	\$15.16	\$14.44
Vendor Qualification with Linkage	\$20.56	\$20.56	\$20.56	\$20.56	\$18.19	\$17.78	\$17.37	\$16.55
Vendor Qualification with Diversity	\$23.84	\$23.84	\$23.84	\$23.84	\$21.10	\$20.63	\$20.15	\$19.19
Decision Support	\$28.47	\$28.47	\$28.47	\$28.47	\$25.20	\$24.63	\$24.06	\$22.92
Delinquency Score	\$18.47	\$18.47	\$18.47	\$18.47	\$16.35	\$15.98	\$15.61	\$14.87
Enterprise Management	\$40.23	\$40.23	\$40.23	\$40.23	\$35.61	\$34.80	\$34.00	\$32.39
Financial Standing	\$21.77	\$21.77	\$21.77	\$21.77	\$19.27	\$18.83	\$18.40	\$17.53
Global Failure Risk Score	\$18.46	\$18.46	\$18.46	\$18.46	\$16.34	\$15.97	\$15.60	\$14.86
Quick Check	\$13.41	\$13.41	\$13.41	\$13.41	\$11.87	\$11.60	\$11.33	\$10.80
Vendor Management	\$35.12	\$35.12	\$35.12	\$35.12	\$31.09	\$30.38	\$29.68	\$28.28
Level 3 Monitoring								
Business Verification	\$3.76	\$3.76	\$3.76	\$3.76	\$3.33	\$3.25	\$3.18	\$3.03
Vendor Qualification	\$29.10	\$29.10	\$29.10	\$29.10	\$25.76	\$25.18	\$24.59	\$23.43
Vendor Qualification with Linkage	\$33.35	\$33.35	\$33.35	\$33.35	\$29.51	\$28.84	\$28.18	\$26.84
Vendor Qualification with Diversity	\$38.68	\$38.68	\$38.68	\$38.68	\$34.23	\$33.46	\$32.69	\$31.14
Decision Support	\$45.55	\$45.55	\$45.55	\$45.55	\$40.31	\$39.40	\$38.49	\$36.67
Delinquency Score	\$29.50	\$29.50	\$29.50	\$29.50	\$26.11	\$25.52	\$24.93	\$23.75
Enterprise Management	\$64.32	\$64.32	\$64.32	\$64.32	\$56.93	\$55.64	\$54.35	\$51.78
Financial Standing	\$34.87	\$34.87	\$34.87	\$34.87	\$30.86	\$30.16	\$29.46	\$28.07
Global Failure Risk Score	\$29.50	\$29.50	\$29.50	\$29.50	\$26.11	\$25.52	\$24.93	\$23.75
Quick Check	\$21.46	\$21.46	\$21.46	\$21.46	\$18.99	\$18.56	\$18.13	\$17.27
Vendor Management	\$56.20	\$56.20	\$56.20	\$56.20	\$49.74	\$48.61	\$47.49	\$45.24

Discount Schedule Based on Qualifying Monthly Purchases								
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7	
	\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+	
Corporate Linkage								
Level 1 Monitoring	\$0.98	\$0.98	\$0.98	\$0.98	\$0.87	\$0.85	\$0.83	\$0.79
Level 2 Monitoring	\$2.46	\$2.46	\$2.46	\$2.46	\$2.17	\$2.12	\$2.08	\$1.98
Level 3 Monitoring	\$3.93	\$3.93	\$3.93	\$3.93	\$3.48	\$3.40	\$3.32	\$3.16



## 25,000-99,999 Account Registrations

## D &amp; B Monthly Discount Plan (MDP) FY10 Price Guide - Effective November 20, 2009

## Price Discount Schedule

Qualifying Monthly Purchase @ List Price	Monthly Discount	Band Discount
\$200-\$279	0.00%	Band 1
\$280-\$369	0.00%	Band 2
\$370-\$3,999	0.00%	Band 3
\$4,000-\$9,349	11.50%	Band 4
\$9,350-\$37,399	13.50%	Band 5
\$37,400-\$199,999	15.50%	Band 6
\$200,000+	19.50%	Band 7

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this price guide are eligible for 0.0% to 22% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Prices include a base discount of 1.75% or more in addition to the band discounts above.

Discount Schedule Based on Qualifying Monthly Purchases							
Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7	
			\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+	
\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+	

## GLOBAL Monitoring Products - Single Enterprise

## Africa / Middle East

## Level 1 Monitoring

Business Verification	\$4.48	\$4.48	\$4.48	\$4.48	\$3.96	\$3.88	\$3.79	\$3.61
Vendor Qualification	\$34.24	\$34.24	\$34.24	\$34.24	\$30.30	\$29.61	\$28.93	\$27.56
Vendor Qualification with Linkage	\$39.22	\$39.22	\$39.22	\$39.22	\$34.71	\$33.93	\$33.14	\$31.58
Vendor Qualification with Diversity	\$45.50	\$45.50	\$45.50	\$45.50	\$40.27	\$39.36	\$38.45	\$36.63
Decision Support	\$54.41	\$54.41	\$54.41	\$54.41	\$48.15	\$47.07	\$45.98	\$43.80
Enterprise Management	\$76.83	\$76.83	\$76.83	\$76.83	\$68.00	\$66.46	\$64.92	\$61.85
Financial Standing	\$41.60	\$4.48	\$4.21	\$3.40	\$3.15	\$3.06	\$2.82	\$33.49
Quick Check	\$25.60	\$25.60	\$25.60	\$25.60	\$22.66	\$22.15	\$21.64	\$20.61
Vendor Management	\$67.09	\$4.48	\$4.21	\$3.40	\$3.15	\$3.06	\$2.82	\$54.01

## Level 2 Monitoring

Business Verification	\$11.19	\$11.19	\$11.19	\$11.19	\$9.90	\$9.68	\$9.46	\$9.01
Vendor Qualification	\$85.86	\$85.86	\$85.86	\$85.86	\$75.99	\$74.27	\$72.55	\$69.12
Vendor Qualification with Linkage	\$98.37	\$98.37	\$98.37	\$98.37	\$87.06	\$85.09	\$83.12	\$79.19
Vendor Qualification with Diversity	\$114.11	\$114.11	\$114.11	\$114.11	\$100.99	\$98.71	\$96.42	\$91.86
Decision Support	\$136.05	\$136.05	\$136.05	\$136.05	\$120.40	\$117.68	\$114.96	\$109.52
Enterprise Management	\$192.05	\$192.05	\$192.05	\$192.05	\$169.96	\$166.12	\$162.28	\$154.60
Financial Standing	\$104.03	\$104.03	\$104.03	\$104.03	\$92.06	\$89.98	\$87.90	\$83.74
Quick Check	\$64.02	\$64.02	\$64.02	\$64.02	\$56.66	\$55.38	\$54.10	\$51.54
Vendor Management	\$167.67	\$167.67	\$167.67	\$167.67	\$148.39	\$145.04	\$141.68	\$134.98

## Level 3 Monitoring

Business Verification	\$17.91	\$17.91	\$17.91	\$17.91	\$15.85	\$15.49	\$15.13	\$14.42
Vendor Qualification	\$139.12	\$139.12	\$139.12	\$139.12	\$123.12	\$120.34	\$117.55	\$111.99
Vendor Qualification with Linkage	\$159.39	\$159.39	\$159.39	\$159.39	\$141.06	\$137.87	\$134.68	\$128.31
Vendor Qualification with Diversity	\$184.89	\$184.89	\$184.89	\$184.89	\$163.63	\$159.93	\$156.23	\$148.84
Decision Support	\$217.69	\$217.69	\$217.69	\$217.69	\$192.66	\$188.30	\$183.95	\$175.24
Enterprise Management	\$307.31	\$307.31	\$307.31	\$307.31	\$271.97	\$265.82	\$259.67	\$247.38
Financial Standing	\$166.46	\$166.46	\$166.46	\$166.46	\$147.31	\$143.98	\$140.65	\$134.00
Quick Check	\$102.44	\$102.44	\$102.44	\$102.44	\$90.66	\$88.61	\$86.56	\$82.46
Vendor Management	\$268.29	\$268.29	\$268.29	\$268.29	\$237.44	\$232.07	\$226.71	\$215.97

## Asia Pacific

## Level 1 Monitoring

Business Verification	\$4.48	\$4.48	\$4.48	\$4.48	\$3.96	\$3.88	\$3.79	\$3.61
Vendor Qualification	\$34.24	\$34.24	\$34.24	\$34.24	\$30.30	\$29.61	\$28.93	\$27.56
Vendor Qualification with Linkage	\$39.22	\$39.22	\$39.22	\$39.22	\$34.71	\$33.93	\$33.14	\$31.58
Vendor Qualification with Diversity	\$45.50	\$45.50	\$45.50	\$45.50	\$40.27	\$39.36	\$38.45	\$36.63
Decision Support	\$54.41	\$54.41	\$54.41	\$54.41	\$48.15	\$47.07	\$45.98	\$43.80
Delinquency Score	\$35.20	\$35.20	\$35.20	\$35.20	\$31.15	\$30.45	\$29.75	\$28.34
Enterprise Management	\$76.83	\$76.83	\$76.83	\$76.83	\$68.00	\$66.46	\$64.92	\$61.85
Financial Standing	\$41.60	\$41.60	\$41.60	\$41.60	\$36.82	\$35.98	\$35.15	\$33.49
Global Failure Risk Score	\$35.20	\$35.20	\$35.20	\$35.20	\$31.15	\$30.45	\$29.75	\$28.34
Quick Check	\$25.60	\$25.60	\$25.60	\$25.60	\$22.66	\$22.15	\$21.64	\$20.61
Vendor Management	\$67.09	\$67.09	\$67.09	\$67.09	\$59.38	\$58.04	\$56.70	\$54.01

## Level 2 Monitoring

Business Verification	\$11.19	\$11.19	\$11.19	\$11.19	\$9.90	\$9.68	\$9.46	\$9.01
Vendor Qualification	\$85.86	\$85.86	\$85.86	\$85.86	\$75.99	\$74.27	\$72.55	\$69.12
Vendor Qualification with Linkage	\$98.37	\$98.37	\$98.37	\$98.37	\$87.06	\$85.09	\$83.12	\$79.19

Discount Schedule Based on Qualifying Monthly Purchases								
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
		\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
Vendor Qualification with Diversity	\$114.11	\$114.11	\$114.11	\$114.11	\$100.99	\$98.71	\$96.42	\$91.86
Decision Support	\$136.05	\$136.05	\$136.05	\$136.05	\$120.40	\$117.68	\$114.96	\$109.52
Delinquency Score	\$88.03	\$88.03	\$88.03	\$88.03	\$77.91	\$76.15	\$74.39	\$70.87
Enterprise Management	\$192.05	\$192.05	\$192.05	\$192.05	\$169.96	\$166.12	\$162.28	\$154.60
Financial Standing	\$104.03	\$104.03	\$104.03	\$104.03	\$92.06	\$89.98	\$87.90	\$83.74
Global Failure Risk Score	\$88.03	\$88.03	\$88.03	\$88.03	\$77.91	\$76.15	\$74.39	\$70.87
Quick Check	\$64.02	\$64.02	\$64.02	\$64.02	\$56.66	\$55.38	\$54.10	\$51.54
Vendor Management	\$167.67	\$167.67	\$167.67	\$167.67	\$148.39	\$145.04	\$141.68	\$134.98
Level 3 Monitoring								
Business Verification	\$17.91	\$17.91	\$17.91	\$17.91	\$15.85	\$15.49	\$15.13	\$14.42
Vendor Qualification	\$139.12	\$139.12	\$139.12	\$139.12	\$123.12	\$120.34	\$117.55	\$111.99
Vendor Qualification with Linkage	\$159.39	\$159.39	\$159.39	\$159.39	\$141.06	\$137.87	\$134.68	\$128.31
Vendor Qualification with Diversity	\$184.89	\$184.89	\$184.89	\$184.89	\$163.63	\$159.93	\$156.23	\$148.84
Decision Support	\$217.69	\$217.69	\$217.69	\$217.69	\$192.66	\$188.30	\$183.95	\$175.24
Delinquency Score	\$140.85	\$140.85	\$140.85	\$140.85	\$124.65	\$121.84	\$119.02	\$113.39
Enterprise Management	\$307.31	\$307.31	\$307.31	\$307.31	\$271.97	\$265.82	\$259.67	\$247.38
Financial Standing	\$166.46	\$166.46	\$166.46	\$166.46	\$147.31	\$143.98	\$140.65	\$134.00
Global Failure Risk Score	\$140.85	\$140.85	\$140.85	\$140.85	\$124.65	\$121.84	\$119.02	\$113.39
Quick Check	\$102.44	\$102.44	\$102.44	\$102.44	\$90.66	\$88.61	\$86.56	\$82.46
Vendor Management	\$268.29	\$268.29	\$268.29	\$268.29	\$237.44	\$232.07	\$226.71	\$215.97
Canada								
Level 1 Monitoring								
Business Verification	\$1.23	\$1.23	\$1.23	\$1.23	\$1.09	\$1.06	\$1.04	\$0.99
Vendor Qualification	\$9.48	\$9.48	\$9.48	\$9.48	\$8.39	\$8.20	\$8.01	\$7.63
Vendor Qualification with Linkage	\$10.86	\$10.86	\$10.86	\$10.86	\$9.61	\$9.39	\$9.17	\$8.74
Vendor Qualification with Diversity	\$12.59	\$12.59	\$12.59	\$12.59	\$11.15	\$10.89	\$10.64	\$10.14
Decision Support	\$15.05	\$15.05	\$15.05	\$15.05	\$13.32	\$13.02	\$12.72	\$12.12
Delinquency Score	\$9.75	\$9.75	\$9.75	\$9.75	\$8.63	\$8.43	\$8.24	\$7.85
Enterprise Management	\$21.27	\$21.27	\$21.27	\$21.27	\$18.82	\$18.40	\$17.97	\$17.12
Financial Standing	\$11.51	\$11.51	\$11.51	\$11.51	\$10.19	\$9.96	\$9.73	\$9.27
Global Failure Risk Score	\$9.75	\$9.75	\$9.75	\$9.75	\$8.63	\$8.43	\$8.24	\$7.85
Quick Check	\$7.07	\$7.07	\$7.07	\$7.07	\$6.26	\$6.12	\$5.98	\$5.69
Vendor Management	\$18.57	\$18.57	\$18.57	\$18.57	\$16.43	\$16.06	\$15.69	\$14.95
Level 2 Monitoring								
Business Verification	\$3.10	\$3.10	\$3.10	\$3.10	\$2.75	\$2.69	\$2.62	\$2.50
Vendor Qualification	\$23.77	\$23.77	\$23.77	\$23.77	\$21.03	\$20.56	\$20.08	\$19.13
Vendor Qualification with Linkage	\$27.23	\$27.23	\$27.23	\$27.23	\$24.10	\$23.55	\$23.01	\$21.92
Vendor Qualification with Diversity	\$31.59	\$31.59	\$31.59	\$31.59	\$27.95	\$27.32	\$26.69	\$25.43
Decision Support	\$37.62	\$37.62	\$37.62	\$37.62	\$33.29	\$32.54	\$31.79	\$30.28
Delinquency Score	\$24.38	\$24.38	\$24.38	\$24.38	\$21.57	\$21.09	\$20.60	\$19.62
Enterprise Management	\$53.11	\$53.11	\$53.11	\$53.11	\$47.01	\$45.94	\$44.88	\$42.76
Financial Standing	\$28.78	\$28.78	\$28.78	\$28.78	\$25.47	\$24.89	\$24.32	\$23.17
Global Failure Risk Score	\$24.38	\$24.38	\$24.38	\$24.38	\$21.57	\$21.09	\$20.60	\$19.62
Quick Check	\$17.72	\$17.72	\$17.72	\$17.72	\$15.69	\$15.33	\$14.98	\$14.27
Vendor Management	\$46.39	\$46.39	\$46.39	\$46.39	\$41.06	\$40.13	\$39.20	\$37.35
Level 3 Monitoring								
Business Verification	\$4.94	\$4.94	\$4.94	\$4.94	\$4.37	\$4.27	\$4.18	\$3.98
Vendor Qualification	\$38.51	\$38.51	\$38.51	\$38.51	\$34.08	\$33.31	\$32.54	\$31.00
Vendor Qualification with Linkage	\$44.12	\$44.12	\$44.12	\$44.12	\$39.04	\$38.16	\$37.28	\$35.52
Vendor Qualification with Diversity	\$51.18	\$51.18	\$51.18	\$51.18	\$45.29	\$44.27	\$43.24	\$41.20
Decision Support	\$60.23	\$60.23	\$60.23	\$60.23	\$53.30	\$52.10	\$50.89	\$48.48
Delinquency Score	\$38.96	\$38.96	\$38.96	\$38.96	\$34.48	\$33.70	\$32.92	\$31.36
Enterprise Management	\$85.00	\$85.00	\$85.00	\$85.00	\$75.22	\$73.52	\$71.82	\$68.42
Financial Standing	\$46.07	\$46.07	\$46.07	\$46.07	\$40.77	\$39.85	\$38.93	\$37.09
Global Failure Risk Score	\$38.96	\$38.96	\$38.96	\$38.96	\$34.48	\$33.70	\$32.92	\$31.36
Quick Check	\$28.35	\$28.35	\$28.35	\$28.35	\$25.09	\$24.52	\$23.95	\$22.82
Vendor Management	\$74.21	\$74.21	\$74.21	\$74.21	\$65.67	\$64.19	\$62.71	\$59.74
Europe								
Level 1 Monitoring								
Business Verification	\$2.89	\$2.89	\$2.89	\$2.89	\$2.56	\$2.50	\$2.44	\$2.33
Vendor Qualification	\$22.20	\$22.20	\$22.20	\$22.20	\$19.64	\$19.20	\$18.76	\$17.87
Vendor Qualification with Linkage	\$25.43	\$25.43	\$25.43	\$25.43	\$22.51	\$22.00	\$21.49	\$20.47
Vendor Qualification with Diversity	\$29.50	\$29.50	\$29.50	\$29.50	\$26.11	\$25.52	\$24.93	\$23.75
Decision Support	\$35.31	\$35.31	\$35.31	\$35.31	\$31.25	\$30.54	\$29.84	\$28.43
Delinquency Score	\$22.85	\$22.85	\$22.85	\$22.85	\$20.22	\$19.77	\$19.31	\$18.40
Enterprise Management	\$49.83	\$49.83	\$49.83	\$49.83	\$44.10	\$43.11	\$42.11	\$40.12
Financial Standing	\$27.01	\$27.01	\$27.01	\$27.01	\$23.90	\$23.36	\$22.82	\$21.74

Discount Schedule Based on Qualifying Monthly Purchases								
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
		\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
Global Failure Risk Score	\$22.85	\$22.85	\$22.85	\$22.85	\$20.22	\$19.77	\$19.31	\$18.40
Quick Check	\$16.61	\$16.61	\$16.61	\$16.61	\$14.70	\$14.37	\$14.04	\$13.37
Vendor Management	\$43.51	\$43.51	\$43.51	\$43.51	\$38.50	\$37.63	\$36.76	\$35.02
Level 2 Monitoring								
Business Verification	\$7.26	\$7.26	\$7.26	\$7.26	\$6.43	\$6.28	\$6.14	\$5.84
Vendor Qualification	\$55.67	\$55.67	\$55.67	\$55.67	\$49.27	\$48.15	\$47.04	\$44.81
Vendor Qualification with Linkage	\$63.78	\$63.78	\$63.78	\$63.78	\$56.45	\$55.17	\$53.90	\$51.34
Vendor Qualification with Diversity	\$73.99	\$73.99	\$73.99	\$73.99	\$65.48	\$64.00	\$62.52	\$59.56
Decision Support	\$88.25	\$88.25	\$88.25	\$88.25	\$78.10	\$76.33	\$74.57	\$71.04
Delinquency Score	\$57.12	\$57.12	\$57.12	\$57.12	\$50.55	\$49.41	\$48.27	\$45.98
Enterprise Management	\$124.57	\$124.57	\$124.57	\$124.57	\$110.25	\$107.75	\$105.26	\$100.28
Financial Standing	\$67.49	\$67.49	\$67.49	\$67.49	\$59.73	\$58.38	\$57.03	\$54.33
Global Failure Risk Score	\$57.12	\$57.12	\$57.12	\$57.12	\$50.55	\$49.41	\$48.27	\$45.98
Quick Check	\$41.52	\$41.52	\$41.52	\$41.52	\$36.75	\$35.92	\$35.08	\$33.42
Vendor Management	\$108.73	\$108.73	\$108.73	\$108.73	\$96.23	\$94.05	\$91.88	\$87.53
Level 3 Monitoring								
Business Verification	\$11.62	\$11.62	\$11.62	\$11.62	\$10.29	\$10.05	\$9.82	\$9.36
Vendor Qualification	\$90.20	\$90.20	\$90.20	\$90.20	\$79.83	\$78.02	\$76.22	\$72.61
Vendor Qualification with Linkage	\$103.34	\$103.34	\$103.34	\$103.34	\$91.46	\$89.39	\$87.32	\$83.19
Vendor Qualification with Diversity	\$119.88	\$119.88	\$119.88	\$119.88	\$106.09	\$103.69	\$101.30	\$96.50
Decision Support	\$141.18	\$141.18	\$141.18	\$141.18	\$124.94	\$122.12	\$119.29	\$113.65
Delinquency Score	\$91.35	\$91.35	\$91.35	\$91.35	\$80.85	\$79.02	\$77.19	\$73.54
Enterprise Management	\$199.31	\$199.31	\$199.31	\$199.31	\$176.39	\$172.40	\$168.42	\$160.44
Financial Standing	\$107.96	\$107.96	\$107.96	\$107.96	\$95.54	\$93.38	\$91.22	\$86.91
Global Failure Risk Score	\$91.35	\$91.35	\$91.35	\$91.35	\$80.85	\$79.02	\$77.19	\$73.54
Quick Check	\$66.44	\$66.44	\$66.44	\$66.44	\$58.80	\$57.47	\$56.14	\$53.48
Vendor Management	\$174.00	\$174.00	\$174.00	\$174.00	\$153.99	\$150.51	\$147.03	\$140.07
Latin America								
Level 1 Monitoring								
Business Verification	\$3.43	\$3.43	\$3.43	\$3.43	\$3.03	\$2.97	\$2.90	\$2.76
Vendor Qualification	\$26.25	\$26.25	\$26.25	\$26.25	\$23.23	\$22.70	\$22.18	\$21.13
Vendor Qualification with Linkage	\$30.07	\$30.07	\$30.07	\$30.07	\$26.61	\$26.01	\$25.41	\$24.21
Vendor Qualification with Diversity	\$34.88	\$34.88	\$34.88	\$34.88	\$30.87	\$30.17	\$29.48	\$28.08
Decision Support	\$41.67	\$41.67	\$41.67	\$41.67	\$36.88	\$36.04	\$35.21	\$33.54
Enterprise Management	\$58.82	\$58.82	\$58.82	\$58.82	\$52.06	\$50.88	\$49.70	\$47.35
Financial Standing	\$31.84	\$31.84	\$31.84	\$31.84	\$28.18	\$27.54	\$26.91	\$25.63
Quick Check	\$19.61	\$19.61	\$19.61	\$19.61	\$17.36	\$16.96	\$16.57	\$15.79
Vendor Management	\$51.37	\$51.37	\$51.37	\$51.37	\$45.47	\$44.44	\$43.41	\$41.36
Level 2 Monitoring								
Business Verification	\$8.60	\$8.60	\$8.60	\$8.60	\$7.61	\$7.44	\$7.26	\$6.92
Vendor Qualification	\$65.83	\$65.83	\$65.83	\$65.83	\$58.26	\$56.94	\$55.62	\$52.99
Vendor Qualification with Linkage	\$75.42	\$75.42	\$75.42	\$75.42	\$66.75	\$65.24	\$63.73	\$60.71
Vendor Qualification with Diversity	\$87.49	\$87.49	\$87.49	\$87.49	\$77.43	\$75.68	\$73.93	\$70.43
Decision Support	\$104.16	\$104.16	\$104.16	\$104.16	\$92.19	\$90.10	\$88.02	\$83.85
Enterprise Management	\$147.06	\$147.06	\$147.06	\$147.06	\$130.15	\$127.21	\$124.27	\$118.38
Financial Standing	\$79.65	\$79.65	\$79.65	\$79.65	\$70.49	\$68.90	\$67.31	\$64.12
Quick Check	\$49.04	\$49.04	\$49.04	\$49.04	\$43.40	\$42.42	\$41.44	\$39.47
Vendor Management	\$128.40	\$128.40	\$128.40	\$128.40	\$113.64	\$111.07	\$108.50	\$103.36
Level 3 Monitoring								
Business Verification	\$13.76	\$13.76	\$13.76	\$13.76	\$12.17	\$11.90	\$11.62	\$11.07
Vendor Qualification	\$106.66	\$106.66	\$106.66	\$106.66	\$94.39	\$92.26	\$90.12	\$85.86
Vendor Qualification with Linkage	\$122.20	\$122.20	\$122.20	\$122.20	\$108.15	\$105.70	\$103.26	\$98.37
Vendor Qualification with Diversity	\$141.75	\$141.75	\$141.75	\$141.75	\$125.45	\$122.61	\$119.78	\$114.11
Decision Support	\$166.67	\$166.67	\$166.67	\$166.67	\$147.50	\$144.17	\$140.84	\$134.17
Enterprise Management	\$235.31	\$235.31	\$235.31	\$235.31	\$208.25	\$203.54	\$198.84	\$189.42
Financial Standing	\$127.46	\$127.46	\$127.46	\$127.46	\$112.80	\$110.25	\$107.70	\$102.61
Quick Check	\$78.42	\$78.42	\$78.42	\$78.42	\$69.40	\$67.84	\$66.27	\$63.13
Vendor Management	\$205.43	\$205.43	\$205.43	\$205.43	\$181.81	\$177.70	\$173.59	\$165.37
United States								
Level 1 Monitoring								
Business Verification	\$0.65	\$0.65	\$0.65	\$0.65	\$0.57	\$0.56	\$0.55	\$0.52
Vendor Qualification	\$5.02	\$5.02	\$5.02	\$5.02	\$4.45	\$4.35	\$4.24	\$4.04
Vendor Qualification with Linkage	\$5.76	\$5.76	\$5.76	\$5.76	\$5.09	\$4.98	\$4.86	\$4.63
Vendor Qualification with Diversity	\$6.68	\$6.68	\$6.68	\$6.68	\$5.91	\$5.78	\$5.64	\$5.37
Decision Support	\$7.98	\$7.98	\$7.98	\$7.98	\$7.06	\$6.90	\$6.74	\$6.42
Delinquency Score	\$5.17	\$5.17	\$5.17	\$5.17	\$4.57	\$4.47	\$4.37	\$4.16

Discount Schedule Based on Qualifying Monthly Purchases								
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7	
	\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+	
Enterprise Management	\$11.27	\$11.27	\$11.27	\$11.27	\$9.97	\$9.75	\$9.52	\$9.07
Financial Standing	\$6.10	\$6.10	\$6.10	\$6.10	\$5.40	\$5.28	\$5.16	\$4.91
Global Failure Risk Score	\$5.17	\$5.17	\$5.17	\$5.17	\$4.57	\$4.47	\$4.37	\$4.16
Quick Check	\$3.75	\$3.75	\$3.75	\$3.75	\$3.32	\$3.25	\$3.17	\$3.02
Vendor Management	\$9.83	\$9.83	\$9.83	\$9.83	\$8.70	\$8.51	\$8.31	\$7.92
Level 2 Monitoring								
Business Verification	\$1.62	\$1.62	\$1.62	\$1.62	\$1.43	\$1.40	\$1.37	\$1.31
Vendor Qualification	\$12.60	\$12.60	\$12.60	\$12.60	\$11.15	\$10.90	\$10.65	\$10.14
Vendor Qualification with Linkage	\$14.43	\$14.43	\$14.43	\$14.43	\$12.77	\$12.49	\$12.20	\$11.62
Vendor Qualification with Diversity	\$16.74	\$16.74	\$16.74	\$16.74	\$14.82	\$14.48	\$14.15	\$13.48
Decision Support	\$19.93	\$19.93	\$19.93	\$19.93	\$17.64	\$17.24	\$16.85	\$16.05
Delinquency Score	\$12.93	\$12.93	\$12.93	\$12.93	\$11.44	\$11.18	\$10.93	\$10.41
Enterprise Management	\$28.17	\$28.17	\$28.17	\$28.17	\$24.93	\$24.37	\$23.80	\$22.68
Financial Standing	\$15.24	\$15.24	\$15.24	\$15.24	\$13.49	\$13.18	\$12.88	\$12.27
Global Failure Risk Score	\$12.93	\$12.93	\$12.93	\$12.93	\$11.44	\$11.18	\$10.93	\$10.41
Quick Check	\$9.39	\$9.39	\$9.39	\$9.39	\$8.31	\$8.12	\$7.94	\$7.56
Vendor Management	\$24.59	\$24.59	\$24.59	\$24.59	\$21.76	\$21.27	\$20.78	\$19.80
Level 3 Monitoring								
Business Verification	\$2.63	\$2.63	\$2.63	\$2.63	\$2.33	\$2.28	\$2.22	\$2.12
Vendor Qualification	\$20.41	\$20.41	\$20.41	\$20.41	\$18.07	\$17.66	\$17.25	\$16.43
Vendor Qualification with Linkage	\$23.39	\$23.39	\$23.39	\$23.39	\$20.70	\$20.23	\$19.76	\$18.83
Vendor Qualification with Diversity	\$27.13	\$27.13	\$27.13	\$27.13	\$24.01	\$23.47	\$22.92	\$21.84
Decision Support	\$31.88	\$31.88	\$31.88	\$31.88	\$28.22	\$27.58	\$26.94	\$25.67
Delinquency Score	\$20.65	\$20.65	\$20.65	\$20.65	\$18.28	\$17.86	\$17.45	\$16.62
Enterprise Management	\$45.03	\$45.03	\$45.03	\$45.03	\$39.85	\$38.95	\$38.05	\$36.25
Financial Standing	\$24.41	\$24.41	\$24.41	\$24.41	\$21.60	\$21.11	\$20.62	\$19.65
Global Failure Risk Score	\$20.65	\$20.65	\$20.65	\$20.65	\$18.28	\$17.86	\$17.45	\$16.62
Quick Check	\$15.02	\$15.02	\$15.02	\$15.02	\$13.29	\$12.99	\$12.69	\$12.09
Vendor Management	\$39.34	\$39.34	\$39.34	\$39.34	\$34.82	\$34.03	\$33.24	\$31.67
Corporate Linkage								
Level 1 Monitoring	\$0.69	\$0.69	\$0.69	\$0.69	\$0.61	\$0.59	\$0.58	\$0.55
Level 2 Monitoring	\$1.72	\$1.72	\$1.72	\$1.72	\$1.52	\$1.49	\$1.45	\$1.38
Level 3 Monitoring	\$2.75	\$2.75	\$2.75	\$2.75	\$2.43	\$2.38	\$2.32	\$2.21

## D &amp; B Monthly Discount Plan (MDP) FY10 Price Guide - Effective November 20, 2009

## Price Discount Schedule

Qualifying Monthly Purchase @ List Price	Monthly Discount	Band Discount
\$200-\$279	0.00%	Band 1
\$280-\$369	0.00%	Band 2
\$370-\$3,999	0.00%	Band 3
\$4,000-\$9,349	11.50%	Band 4
\$9,350-\$37,399	13.50%	Band 5
\$37,400-\$199,999	15.50%	Band 6
\$200,000+	19.50%	Band 7

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this price guide are eligible for 0.0% to 22% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Prices include a base discount of 1.75% or more in addition to the band discounts above.

## Discount Schedule Based on Qualifying Monthly Purchases

Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+

## GLOBAL Monitoring Products - Single Enterprise

## Africa / Middle East

## Level 1 Monitoring

Business Verification	\$2.88	\$2.88	\$2.88	\$2.88	\$2.55	\$2.49	\$2.43	\$2.32
Vendor Qualification	\$22.28	\$22.28	\$22.28	\$22.28	\$19.72	\$19.27	\$18.83	\$17.94
Vendor Qualification with Linkage	\$25.53	\$25.53	\$25.53	\$25.53	\$22.59	\$22.08	\$21.57	\$20.55
Vendor Qualification with Diversity	\$29.61	\$29.61	\$29.61	\$29.61	\$26.21	\$25.61	\$25.02	\$23.84
Decision Support	\$34.99	\$34.99	\$34.99	\$34.99	\$30.96	\$30.26	\$29.56	\$28.16
Enterprise Management	\$49.39	\$49.39	\$49.39	\$49.39	\$43.71	\$42.72	\$41.73	\$39.76
Financial Standing	\$26.74	\$26.74	\$26.74	\$26.74	\$23.67	\$23.13	\$22.60	\$21.53
Quick Check	\$16.46	\$16.46	\$16.46	\$16.46	\$14.56	\$14.24	\$13.91	\$13.25
Vendor Management	\$43.13	\$43.13	\$43.13	\$43.13	\$38.17	\$37.31	\$36.45	\$34.72

## Level 2 Monitoring

Business Verification	\$7.20	\$7.20	\$7.20	\$7.20	\$6.37	\$6.23	\$6.09	\$5.80
Vendor Qualification	\$54.89	\$54.89	\$54.89	\$54.89	\$48.57	\$47.48	\$46.38	\$44.18
Vendor Qualification with Linkage	\$62.88	\$62.88	\$62.88	\$62.88	\$55.65	\$54.39	\$53.14	\$50.62
Vendor Qualification with Diversity	\$17.62	\$17.62	\$17.62	\$17.62	\$15.59	\$15.24	\$14.89	\$14.18
Decision Support	\$87.46	\$87.46	\$87.46	\$87.46	\$77.40	\$75.65	\$73.91	\$70.41
Enterprise Management	\$123.46	\$123.46	\$123.46	\$123.46	\$109.26	\$106.79	\$104.32	\$99.39
Financial Standing	\$66.87	\$66.87	\$66.87	\$66.87	\$59.18	\$57.84	\$56.50	\$53.83
Quick Check	\$41.15	\$41.15	\$41.15	\$41.15	\$36.42	\$35.59	\$34.77	\$33.12
Vendor Management	\$107.79	\$107.79	\$107.79	\$107.79	\$95.39	\$93.24	\$91.08	\$86.77

## Level 3 Monitoring

Business Verification	\$11.51	\$11.51	\$11.51	\$11.51	\$10.19	\$9.96	\$9.73	\$9.27
Vendor Qualification	\$89.12	\$89.12	\$89.12	\$89.12	\$78.87	\$77.09	\$75.31	\$71.74
Vendor Qualification with Linkage	\$102.11	\$102.11	\$102.11	\$102.11	\$90.37	\$88.32	\$86.28	\$82.20
Vendor Qualification with Diversity	\$118.45	\$118.45	\$118.45	\$118.45	\$104.82	\$102.46	\$100.09	\$95.35
Decision Support	\$139.94	\$139.94	\$139.94	\$139.94	\$123.84	\$121.05	\$118.25	\$112.65
Enterprise Management	\$197.56	\$197.56	\$197.56	\$197.56	\$174.84	\$170.89	\$166.94	\$159.04
Financial Standing	\$107.01	\$107.01	\$107.01	\$107.01	\$94.71	\$92.57	\$90.43	\$86.15
Quick Check	\$65.85	\$65.85	\$65.85	\$65.85	\$58.27	\$56.96	\$55.64	\$53.01
Vendor Management	\$172.48	\$172.48	\$172.48	\$172.48	\$152.64	\$149.19	\$145.74	\$138.84

## Asia Pacific

## Level 1 Monitoring

Business Verification	\$2.88	\$2.88	\$2.88	\$2.88	\$2.55	\$2.49	\$2.43	\$2.32
Vendor Qualification	\$22.28	\$22.28	\$22.28	\$22.28	\$19.72	\$19.27	\$18.83	\$17.94
Vendor Qualification with Linkage	\$25.53	\$25.53	\$25.53	\$25.53	\$22.59	\$22.08	\$21.57	\$20.55
Vendor Qualification with Diversity	\$29.61	\$29.61	\$29.61	\$29.61	\$26.21	\$25.61	\$25.02	\$23.84
Decision Support	\$34.99	\$34.99	\$34.99	\$34.99	\$30.96	\$30.26	\$29.56	\$28.16
Delinquency Score	\$22.64	\$22.64	\$22.64	\$22.64	\$20.03	\$19.58	\$19.13	\$18.22
Enterprise Management	\$49.39	\$49.39	\$49.39	\$49.39	\$43.71	\$42.72	\$41.73	\$39.76
Financial Standing	\$26.74	\$26.74	\$26.74	\$26.74	\$23.67	\$23.13	\$22.60	\$21.53
Global Failure Risk Score	\$22.64	\$22.64	\$22.64	\$22.64	\$20.03	\$19.58	\$19.13	\$18.22
Quick Check	\$16.46	\$16.46	\$16.46	\$16.46	\$14.56	\$14.24	\$13.91	\$13.25
Vendor Management	\$43.13	\$43.13	\$43.13	\$43.13	\$38.17	\$37.31	\$36.45	\$34.72

## Level 2 Monitoring

Business Verification	\$7.20	\$7.20	\$7.20	\$7.20	\$6.37	\$6.23	\$6.09	\$5.80
Vendor Qualification	\$54.89	\$54.89	\$54.89	\$54.89	\$48.57	\$47.48	\$46.38	\$44.18
Vendor Qualification with Linkage	\$62.88	\$62.88	\$62.88	\$62.88	\$55.65	\$54.39	\$53.14	\$50.62
Vendor Qualification with Diversity	\$72.95	\$72.95	\$72.95	\$72.95	\$64.56	\$63.10	\$61.64	\$58.72
Decision Support	\$87.46	\$87.46	\$87.46	\$87.46	\$77.40	\$75.65	\$73.91	\$70.41
Delinquency Score	\$56.59	\$56.59	\$56.59	\$56.59	\$50.08	\$48.95	\$47.82	\$45.56
Enterprise Management	\$123.46	\$123.46	\$123.46	\$123.46	\$109.26	\$106.79	\$104.32	\$99.39
Financial Standing	\$66.87	\$66.87	\$66.87	\$66.87	\$59.18	\$57.84	\$56.50	\$53.83
Global Failure Risk Score	\$56.59	\$56.59	\$56.59	\$56.59	\$50.08	\$48.95	\$47.82	\$45.56
Quick Check	\$41.15	\$41.15	\$41.15	\$41.15	\$36.42	\$35.59	\$34.77	\$33.12
Vendor Management	\$107.79	\$107.79	\$107.79	\$107.79	\$95.39	\$93.24	\$91.08	\$86.77

Discount Schedule Based on Qualifying Monthly Purchases								
		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
		\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
<b>Level 3 Monitoring</b>								
Business Verification	\$11.51	\$11.51	\$11.51	\$11.51	\$10.19	\$9.96	\$9.73	\$9.27
Vendor Qualification	\$89.12	\$89.12	\$89.12	\$89.12	\$78.87	\$77.09	\$75.31	\$71.74
Vendor Qualification with Linkage	\$102.11	\$102.11	\$102.11	\$102.11	\$90.37	\$88.32	\$86.28	\$82.20
Vendor Qualification with Diversity	\$118.45	\$118.45	\$118.45	\$118.45	\$104.82	\$102.46	\$100.09	\$95.35
Decision Support	\$139.94	\$139.94	\$139.94	\$139.94	\$123.84	\$121.05	\$118.25	\$112.65
Delinquency Score	\$90.55	\$90.55	\$90.55	\$90.55	\$80.13	\$78.32	\$76.51	\$72.89
Enterprise Management	\$197.56	\$197.56	\$197.56	\$197.56	\$174.84	\$170.89	\$166.94	\$159.04
Financial Standing	\$107.01	\$107.01	\$107.01	\$107.01	\$94.71	\$92.57	\$90.43	\$86.15
Global Failure Risk Score	\$90.55	\$90.55	\$90.55	\$90.55	\$80.13	\$78.32	\$76.51	\$72.89
Quick Check	\$65.85	\$65.85	\$65.85	\$65.85	\$58.27	\$56.96	\$55.64	\$53.01
Vendor Management	\$172.48	\$172.48	\$172.48	\$172.48	\$152.64	\$149.19	\$145.74	\$138.84
<b>Canada</b>								
<b>Level 1 Monitoring</b>								
Business Verification	\$0.80	\$0.80	\$0.80	\$0.80	\$0.70	\$0.69	\$0.67	\$0.64
Vendor Qualification	\$6.17	\$6.17	\$6.17	\$6.17	\$5.46	\$5.33	\$5.21	\$4.96
Vendor Qualification with Linkage	\$7.07	\$7.07	\$7.07	\$7.07	\$6.25	\$6.11	\$5.97	\$5.69
Vendor Qualification with Diversity	\$8.20	\$8.20	\$8.20	\$8.20	\$7.25	\$7.09	\$6.93	\$6.60
Decision Support	\$9.68	\$9.68	\$9.68	\$9.68	\$8.56	\$8.37	\$8.18	\$7.79
Delinquency Score	\$6.27	\$6.27	\$6.27	\$6.27	\$5.55	\$5.42	\$5.30	\$5.05
Enterprise Management	\$13.67	\$13.67	\$13.67	\$13.67	\$12.09	\$11.82	\$11.55	\$11.00
Financial Standing	\$7.41	\$7.41	\$7.41	\$7.41	\$6.56	\$6.41	\$6.26	\$5.96
Global Failure Risk Score	\$6.27	\$6.27	\$6.27	\$6.27	\$5.55	\$5.42	\$5.30	\$5.05
Quick Check	\$4.55	\$4.55	\$4.55	\$4.55	\$4.03	\$3.93	\$3.84	\$3.66
Vendor Management	\$11.94	\$11.94	\$11.94	\$11.94	\$10.56	\$10.33	\$10.09	\$9.61
<b>Level 2 Monitoring</b>								
Business Verification	\$2.00	\$2.00	\$2.00	\$2.00	\$1.77	\$1.73	\$1.69	\$1.61
Vendor Qualification	\$15.19	\$15.19	\$15.19	\$15.19	\$13.45	\$13.14	\$12.84	\$12.23
Vendor Qualification with Linkage	\$17.41	\$17.41	\$17.41	\$17.41	\$15.40	\$15.06	\$14.71	\$14.01
Vendor Qualification with Diversity	\$20.19	\$20.19	\$20.19	\$20.19	\$17.87	\$17.47	\$17.06	\$16.25
Decision Support	\$24.19	\$24.19	\$24.19	\$24.19	\$21.41	\$20.92	\$20.44	\$19.47
Delinquency Score	\$15.67	\$15.67	\$15.67	\$15.67	\$13.87	\$13.56	\$13.24	\$12.62
Enterprise Management	\$34.15	\$34.15	\$34.15	\$34.15	\$30.22	\$29.54	\$28.86	\$27.49
Financial Standing	\$18.50	\$18.50	\$18.50	\$18.50	\$16.37	\$16.00	\$15.63	\$14.89
Global Failure Risk Score	\$15.67	\$15.67	\$15.67	\$15.67	\$13.87	\$13.56	\$13.24	\$12.62
Quick Check	\$11.40	\$11.40	\$11.40	\$11.40	\$10.09	\$9.86	\$9.63	\$9.17
Vendor Management	\$29.82	\$29.82	\$29.82	\$29.82	\$26.39	\$25.79	\$25.20	\$24.00
<b>Level 3 Monitoring</b>								
Business Verification	\$3.17	\$3.17	\$3.17	\$3.17	\$2.81	\$2.75	\$2.68	\$2.55
Vendor Qualification	\$24.67	\$24.67	\$24.67	\$24.67	\$21.83	\$21.34	\$20.85	\$19.86
Vendor Qualification with Linkage	\$28.26	\$28.26	\$28.26	\$28.26	\$25.01	\$24.45	\$23.88	\$22.75
Vendor Qualification with Diversity	\$32.79	\$32.79	\$32.79	\$32.79	\$29.02	\$28.36	\$27.70	\$26.39
Decision Support	\$38.72	\$38.72	\$38.72	\$38.72	\$34.27	\$33.49	\$32.72	\$31.17
Delinquency Score	\$25.04	\$25.04	\$25.04	\$25.04	\$22.16	\$21.66	\$21.16	\$20.16
Enterprise Management	\$54.65	\$54.65	\$54.65	\$54.65	\$48.36	\$47.27	\$46.18	\$43.99
Financial Standing	\$29.62	\$29.62	\$29.62	\$29.62	\$26.22	\$25.62	\$25.03	\$23.85
Global Failure Risk Score	\$25.04	\$25.04	\$25.04	\$25.04	\$22.16	\$21.66	\$21.16	\$20.16
Quick Check	\$18.22	\$18.22	\$18.22	\$18.22	\$16.12	\$15.76	\$15.39	\$14.66
Vendor Management	\$47.71	\$47.71	\$47.71	\$47.71	\$42.22	\$41.27	\$40.32	\$38.41
<b>Europe</b>								
<b>Level 1 Monitoring</b>								
Business Verification	\$1.86	\$1.86	\$1.86	\$1.86	\$1.64	\$1.61	\$1.57	\$1.49
Vendor Qualification	\$14.45	\$14.45	\$14.45	\$14.45	\$12.78	\$12.50	\$12.21	\$11.63
Vendor Qualification with Linkage	\$16.55	\$16.55	\$16.55	\$16.55	\$14.65	\$14.32	\$13.99	\$13.32
Vendor Qualification with Diversity	\$19.20	\$19.20	\$19.20	\$19.20	\$16.99	\$16.61	\$16.22	\$15.46
Decision Support	\$22.71	\$22.71	\$22.71	\$22.71	\$20.09	\$19.64	\$19.19	\$18.28
Delinquency Score	\$14.69	\$14.69	\$14.69	\$14.69	\$13.00	\$12.71	\$12.41	\$11.82
Enterprise Management	\$32.03	\$32.03	\$32.03	\$32.03	\$28.35	\$27.71	\$27.06	\$25.78
Financial Standing	\$17.36	\$17.36	\$17.36	\$17.36	\$15.36	\$15.02	\$14.67	\$13.98
Global Failure Risk Score	\$14.69	\$14.69	\$14.69	\$14.69	\$13.00	\$12.71	\$12.41	\$11.82
Quick Check	\$10.68	\$10.68	\$10.68	\$10.68	\$9.45	\$9.24	\$9.02	\$8.60
Vendor Management	\$27.96	\$27.96	\$27.96	\$27.96	\$24.75	\$24.19	\$23.63	\$22.51
<b>Level 2 Monitoring</b>								
Business Verification	\$4.67	\$4.67	\$4.67	\$4.67	\$4.13	\$4.04	\$3.94	\$3.76
Vendor Qualification	\$35.59	\$35.59	\$35.59	\$35.59	\$31.49	\$30.78	\$30.07	\$28.65
Vendor Qualification with Linkage	\$40.77	\$40.77	\$40.77	\$40.77	\$36.08	\$35.27	\$34.45	\$32.82
Vendor Qualification with Diversity	\$47.30	\$47.30	\$47.30	\$47.30	\$41.86	\$40.91	\$39.96	\$38.07
Decision Support	\$56.73	\$56.73	\$56.73	\$56.73	\$50.21	\$49.07	\$47.94	\$45.67
Delinquency Score	\$36.73	\$36.73	\$36.73	\$36.73	\$32.50	\$31.77	\$31.03	\$29.56
Enterprise Management	\$80.08	\$80.08	\$80.08	\$80.08	\$70.87	\$69.27	\$67.67	\$64.47
Financial Standing	\$43.38	\$43.38	\$43.38	\$43.38	\$38.39	\$37.52	\$36.65	\$34.92
Global Failure Risk Score	\$36.73	\$36.73	\$36.73	\$36.73	\$32.50	\$31.77	\$31.03	\$29.56
Quick Check	\$26.69	\$26.69	\$26.69	\$26.69	\$23.62	\$23.09	\$22.56	\$21.49
Vendor Management	\$69.90	\$69.90	\$69.90	\$69.90	\$61.87	\$60.47	\$59.07	\$56.27
<b>Level 3 Monitoring</b>								
Business Verification	\$7.48	\$7.48	\$7.48	\$7.48	\$6.62	\$6.47	\$6.32	\$6.02
Vendor Qualification	\$57.78	\$57.78	\$57.78	\$57.78	\$51.14	\$49.98	\$48.83	\$46.52
Vendor Qualification with Linkage	\$66.20	\$66.20	\$66.20 <sup>166</sup>	\$66.20	\$58.59	\$57.27	\$55.94	\$53.29

Discount Schedule Based on Qualifying Monthly Purchases								
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7	
	\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+	
Vendor Qualification with Diversity	\$76.80	\$76.80	\$76.80	\$76.80	\$67.96	\$66.43	\$64.89	\$61.82
Decision Support	\$90.76	\$90.76	\$90.76	\$90.76	\$80.33	\$78.51	\$76.70	\$73.06
Delinquency Score	\$58.73	\$58.73	\$58.73	\$58.73	\$51.98	\$50.80	\$49.63	\$47.28
Enterprise Management	\$128.13	\$128.13	\$128.13	\$128.13	\$113.39	\$110.83	\$108.27	\$103.14
Financial Standing	\$69.40	\$69.40	\$69.40	\$69.40	\$61.42	\$60.03	\$58.65	\$55.87
Global Failure Risk Score	\$58.73	\$58.73	\$58.73	\$58.73	\$51.98	\$50.80	\$49.63	\$47.28
Quick Check	\$42.71	\$42.71	\$42.71	\$42.71	\$37.80	\$36.94	\$36.09	\$34.38
Vendor Management	\$111.86	\$111.86	\$111.86	\$111.86	\$98.99	\$96.76	\$94.52	\$90.05
Latin America								
Level 1 Monitoring								
Business Verification	\$2.21	\$2.21	\$2.21	\$2.21	\$1.96	\$1.91	\$1.87	\$1.78
Vendor Qualification	\$17.08	\$17.08	\$17.08	\$17.08	\$15.12	\$14.78	\$14.43	\$13.75
Vendor Qualification with Linkage	\$19.57	\$19.57	\$19.57	\$19.57	\$17.32	\$16.93	\$16.54	\$15.75
Vendor Qualification with Diversity	\$22.70	\$22.70	\$22.70	\$22.70	\$20.09	\$19.64	\$19.18	\$18.28
Decision Support	\$26.79	\$26.79	\$26.79	\$26.79	\$23.71	\$23.18	\$22.64	\$21.57
Enterprise Management	\$37.81	\$37.81	\$37.81	\$37.81	\$33.46	\$32.70	\$31.95	\$30.43
Financial Standing	\$20.48	\$20.48	\$20.48	\$20.48	\$18.12	\$17.71	\$17.30	\$16.48
Quick Check	\$12.61	\$12.61	\$12.61	\$12.61	\$11.16	\$10.90	\$10.65	\$10.15
Vendor Management	\$33.03	\$33.03	\$33.03	\$33.03	\$29.23	\$28.57	\$27.91	\$26.59
Level 2 Monitoring								
Business Verification	\$5.53	\$5.53	\$5.53	\$5.53	\$4.90	\$4.78	\$4.67	\$4.45
Vendor Qualification	\$42.08	\$42.08	\$42.08	\$42.08	\$37.24	\$36.40	\$35.56	\$33.87
Vendor Qualification with Linkage	\$48.21	\$48.21	\$48.21	\$48.21	\$42.67	\$41.70	\$40.74	\$38.81
Vendor Qualification with Diversity	\$55.92	\$55.92	\$55.92	\$55.92	\$49.49	\$48.37	\$47.26	\$45.02
Decision Support	\$66.97	\$66.97	\$66.97	\$66.97	\$59.27	\$57.93	\$56.59	\$53.91
Enterprise Management	\$94.54	\$94.54	\$94.54	\$94.54	\$83.66	\$81.77	\$79.88	\$76.10
Financial Standing	\$51.21	\$51.21	\$51.21	\$51.21	\$45.32	\$44.29	\$43.27	\$41.22
Quick Check	\$31.53	\$31.53	\$31.53	\$31.53	\$27.90	\$27.27	\$26.64	\$25.38
Vendor Management	\$82.55	\$82.55	\$82.55	\$82.55	\$73.06	\$71.41	\$69.75	\$66.45
Level 3 Monitoring								
Business Verification	\$8.84	\$8.84	\$8.84	\$8.84	\$7.83	\$7.65	\$7.47	\$7.12
Vendor Qualification	\$68.33	\$68.33	\$68.33	\$68.33	\$60.47	\$59.10	\$57.74	\$55.00
Vendor Qualification with Linkage	\$78.28	\$78.28	\$78.28	\$78.28	\$69.28	\$67.71	\$66.15	\$63.02
Vendor Qualification with Diversity	\$90.81	\$90.81	\$90.81	\$90.81	\$80.37	\$78.55	\$76.73	\$73.10
Decision Support	\$107.14	\$107.14	\$107.14	\$107.14	\$94.82	\$92.68	\$90.53	\$86.25
Enterprise Management	\$151.27	\$151.27	\$151.27	\$151.27	\$133.87	\$130.84	\$127.82	\$121.77
Financial Standing	\$81.94	\$81.94	\$81.94	\$81.94	\$72.52	\$70.88	\$69.24	\$65.96
Quick Check	\$50.41	\$50.41	\$50.41	\$50.41	\$44.61	\$43.61	\$42.60	\$40.58
Vendor Management	\$132.07	\$132.07	\$132.07	\$132.07	\$116.88	\$114.24	\$111.60	\$106.31
United States								
Level 1 Monitoring								
Business Verification	\$0.42	\$0.42	\$0.42	\$0.42	\$0.37	\$0.37	\$0.36	\$0.34
Vendor Qualification	\$3.27	\$3.27	\$3.27	\$3.27	\$2.89	\$2.83	\$2.76	\$2.63
Vendor Qualification with Linkage	\$3.75	\$3.75	\$3.75	\$3.75	\$3.31	\$3.24	\$3.17	\$3.02
Vendor Qualification with Diversity	\$4.34	\$4.34	\$4.34	\$4.34	\$3.85	\$3.76	\$3.67	\$3.50
Decision Support	\$5.13	\$5.13	\$5.13	\$5.13	\$4.54	\$4.44	\$4.33	\$4.13
Delinquency Score	\$3.32	\$3.32	\$3.32	\$3.32	\$2.94	\$2.87	\$2.81	\$2.67
Enterprise Management	\$7.24	\$7.24	\$7.24	\$7.24	\$6.41	\$6.26	\$6.12	\$5.83
Financial Standing	\$3.92	\$3.92	\$3.92	\$3.92	\$3.47	\$3.39	\$3.31	\$3.16
Global Failure Risk Score	\$3.32	\$3.32	\$3.32	\$3.32	\$2.94	\$2.87	\$2.81	\$2.67
Quick Check	\$2.42	\$2.42	\$2.42	\$2.42	\$2.14	\$2.09	\$2.04	\$1.95
Vendor Management	\$6.33	\$6.33	\$6.33	\$6.33	\$5.60	\$5.47	\$5.35	\$5.09
Level 2 Monitoring								
Business Verification	\$1.04	\$1.04	\$1.04	\$1.04	\$0.92	\$0.90	\$0.88	\$0.84
Vendor Qualification	\$8.05	\$8.05	\$8.05	\$8.05	\$7.13	\$6.97	\$6.81	\$6.48
Vendor Qualification with Linkage	\$9.23	\$9.23	\$9.23	\$9.23	\$8.17	\$7.98	\$7.80	\$7.43
Vendor Qualification with Diversity	\$10.70	\$10.70	\$10.70	\$10.70	\$9.47	\$9.26	\$9.04	\$8.62
Decision Support	\$12.81	\$12.81	\$12.81	\$12.81	\$11.34	\$11.08	\$10.83	\$10.31
Delinquency Score	\$8.31	\$8.31	\$8.31	\$8.31	\$7.36	\$7.19	\$7.02	\$6.69
Enterprise Management	\$18.11	\$18.11	\$18.11	\$18.11	\$16.03	\$15.66	\$15.30	\$14.58
Financial Standing	\$9.81	\$9.81	\$9.81	\$9.81	\$8.68	\$8.48	\$8.29	\$7.89
Global Failure Risk Score	\$8.31	\$8.31	\$8.31	\$8.31	\$7.36	\$7.19	\$7.02	\$6.69
Quick Check	\$6.03	\$6.03	\$6.03	\$6.03	\$5.34	\$5.22	\$5.10	\$4.86
Vendor Management	\$15.81	\$15.81	\$15.81	\$15.81	\$13.99	\$13.67	\$13.36	\$12.73
Level 3 Monitoring								
Business Verification	\$1.69	\$1.69	\$1.69	\$1.69	\$1.50	\$1.46	\$1.43	\$1.36
Vendor Qualification	\$13.08	\$13.08	\$13.08	\$13.08	\$11.57	\$11.31	\$11.05	\$10.53
Vendor Qualification with Linkage	\$14.98	\$14.98	\$14.98	\$14.98	\$13.26	\$12.96	\$12.66	\$12.06
Vendor Qualification with Diversity	\$17.38	\$17.38	\$17.38	\$17.38	\$15.38	\$15.03	\$14.69	\$13.99
Decision Support	\$20.49	\$20.49	\$20.49	\$20.49	\$18.14	\$17.73	\$17.32	\$16.50
Delinquency Score	\$13.27	\$13.27	\$13.27	\$13.27	\$11.75	\$11.48	\$11.22	\$10.69
Enterprise Management	\$28.94	\$28.94	\$28.94	\$28.94	\$25.62	\$25.04	\$24.46	\$23.30
Financial Standing	\$15.69	\$15.69	\$15.69	\$15.69	\$13.89	\$13.57	\$13.26	\$12.63
Global Failure Risk Score	\$13.27	\$13.27	\$13.27	\$13.27	\$11.75	\$11.48	\$11.22	\$10.69
Quick Check	\$9.66	\$9.66	\$9.66	\$9.66	\$8.55	\$8.35	\$8.16	\$7.77
Vendor Management	\$25.29	\$25.29	\$25.29	\$25.29	\$22.38	\$21.88	\$21.37	\$20.36

Discount Schedule Based on Qualifying Monthly Purchases								
	Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7	
	\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+	
Corporate Linkage								
Level 1 Monitoring	\$0.54	\$0.54	\$0.54	\$0.54	\$0.48	\$0.47	\$0.46	\$0.44
Level 2 Monitoring	\$1.35	\$1.35	\$1.35	\$1.35	\$1.20	\$1.17	\$1.14	\$1.09
Level 3 Monitoring	\$2.16	\$2.16	\$2.16	\$2.16	\$1.91	\$1.87	\$1.83	\$1.74



## D &amp; B Monthly Discount Plan (MDP) FY10 Price Guide - Effective November 20, 2009

## Price Discount Schedule

Qualifying Monthly Purchase @ List Price	Monthly Discount	Band Discount
\$200-\$279	0.00%	Band 1
\$280-\$369	0.00%	Band 2
\$370-\$3,999	0.00%	Band 3
\$4,000-\$9,349	11.50%	Band 4
\$9,350-\$37,399	13.50%	Band 5
\$37,400-\$199,999	15.50%	Band 6
\$200,000+	19.50%	Band 7

The monthly bill depends on the types and quantities of products purchased each month from D&B. Most products listed in this price guide are eligible for 0.0% to 22% discounts off their list prices. List and discounted prices are shown or discount-eligible products to help you determine net price based on your monthly purchase volume. At month's end, the amounts of all discount-eligible products will be totaled, and a final discount and net cost calculated. This discount will be recalculated each month based on your purchases during that month. You can also purchase other products from D&B that are sold at standard prices to all customers. These products and services do not qualify for additional discounts, nor can their purchase price be applied to other discount-eligible purchases. Products purchased at standard prices will be clearly identified on your monthly billing statement (which will also include the Monthly Service Fee).

Prices include a base discount of 1.75% or more in addition to the band discounts above.

## Discount Schedule Based on Qualifying Monthly Purchases

		Band 1	Band 2	Band 3	Band 4	Band 5	Band 6	Band 7
	FY10 GSA List Price	\$200-\$279	\$280-\$369	\$370-\$3,999	\$4,000-\$9,349	\$9,350-\$37,399	\$37,400-\$199,999	\$200,000+
<b>GROUP DATA PACKETS</b>								
Group 1 - Business Identification & Rating	\$15.28	\$15.28	\$15.28	\$13.52	\$13.52	\$13.22	\$12.91	\$12.30
Group 2 - Sales/Net Worth/Employees	\$11.42	\$11.42	\$11.42	\$10.10	\$10.10	\$9.88	\$9.65	\$9.19
Group 3 - Payments/Banking	\$17.12	\$17.12	\$17.12	\$15.15	\$15.15	\$14.80	\$14.46	\$13.78
Group 4 - Public Filings/Special Events	\$22.81	\$22.81	\$22.81	\$20.19	\$20.19	\$19.73	\$19.28	\$18.36
Group 5 - Financials	\$17.12	\$17.12	\$17.12	\$15.15	\$15.15	\$14.80	\$14.46	\$13.78
Group 6 - History/Operations	\$21.94	\$21.94	\$21.94	\$19.42	\$19.42	\$18.98	\$18.54	\$17.66
Analyzed Trade	\$21.94	\$21.94	\$21.94	\$19.42	\$19.42	\$18.98	\$18.54	\$17.66
<b>VALUE ADDED PACKETS</b>								
PK 73 Financial Statement Type - Prior	\$31.33	\$31.33	\$31.33	\$27.73	\$27.73	\$27.10	\$26.48	\$25.22
PK 74 Current Assets - Prior	\$30.12	\$30.12	\$30.12	\$26.66	\$26.66	\$26.06	\$25.45	\$24.25
PK 75 Other Assets - Prior	\$30.12	\$30.12	\$30.12	\$26.66	\$26.66	\$26.06	\$25.45	\$24.25
PK 76 Current Liabilities - Prior	\$30.12	\$30.12	\$30.12	\$26.66	\$26.66	\$26.06	\$25.45	\$24.25
PK 77 Other Liabilities and Worth	\$30.12	\$30.12	\$30.12	\$26.66	\$26.66	\$26.06	\$25.45	\$24.25
PK 78 Income Statement - Prior	\$30.12	\$30.12	\$30.12	\$26.66	\$26.66	\$26.06	\$25.45	\$24.25
PK 79 Payment Summary	\$32.65	\$32.65	\$32.65	\$28.89	\$28.89	\$28.24	\$27.59	\$26.28
PK 82 Government Activity Report Summary & Demographics	\$27.43	\$27.43	\$27.43	\$24.28	\$24.28	\$23.73	\$23.18	\$22.08
PK 88 Business Classification (SIC 2+2)	\$16.46	\$16.46	\$16.46	\$14.56	\$14.56	\$14.24	\$13.91	\$13.25
PK 89 Public Record Summary	\$9.49	\$9.49	\$9.49	\$8.40	\$8.40	\$8.21	\$8.02	\$7.64
PK 90 Electronic Rating Lookup (Bus Id)	\$10.97	\$10.97	\$10.97	\$9.71	\$9.71	\$9.49	\$9.27	\$8.83
PK 93 Duns Financial Profile Ratios	\$30.12	\$30.12	\$30.12	\$26.66	\$26.66	\$26.06	\$25.45	\$24.25
PK 95 Duns Underwriting Guide Score	\$13.72	\$13.72	\$13.72	\$12.14	\$12.14	\$11.86	\$11.59	\$11.04
PK99 Scoring Packet	\$38.77	\$38.77	\$38.77	\$34.31	\$34.31	\$33.54	\$32.76	\$31.21
PK E0 (EX) Credit Scoring Packet	\$28.48	\$28.48	\$28.48	\$25.21	\$25.21	\$24.64	\$24.07	\$22.93
PK IC Credit Scoring Data Packet	\$34.13	\$34.13	\$34.13	\$30.21	\$30.21	\$29.52	\$28.84	\$27.48
PK EJ Linkage Packet	\$16.52	\$16.52	\$16.52	\$14.62	\$14.62	\$14.29	\$13.96	\$13.30
PK EZ Higher Risk Score								
Score Only	\$10.00	\$10.00	\$10.00	\$8.85	\$8.85	\$8.65	\$8.45	\$8.05
Score With Another Packet	\$3.40	\$3.40	\$3.40	\$3.01	\$3.01	\$2.94	\$2.87	\$2.74
PK FX Financial Stress Score Packet	\$41.13	\$41.13	\$41.13	\$36.40	\$36.40	\$35.58	\$34.75	\$33.11
PK FV (FW) Financial Stress Score	\$37.38	\$37.38	\$37.38	\$33.08	\$33.08	\$32.34	\$31.59	\$30.09
<b>Industry Specific Credit Score Packets</b>								
<b>(Construction, Computer, Office Products, and Trucking)</b>								
Standard	\$29.45	\$29.45	\$29.45	\$26.06	\$26.06	\$25.47	\$24.88	\$23.70
Trade Tape Participant	\$9.79	\$9.79	\$9.79	\$8.67	\$8.67	\$8.47	\$8.27	\$7.88
<b>Apparel</b>								
Level 1 Standard	\$29.44	\$29.44	\$29.44	\$26.06	\$26.06	\$25.47	\$24.88	\$23.70
Trade Tape Participant	\$9.61	\$9.61	\$9.61	\$8.51	\$8.51	\$8.32	\$8.12	\$7.74
Level 2 Enhanced	\$39.18	\$39.18	\$39.18	\$34.67	\$34.67	\$33.89	\$33.10	\$31.54
Trade Tape Participant	\$20.56	\$20.56	\$20.56	\$18.20	\$18.20	\$17.79	\$17.37	\$16.55
<b>Leasing</b>								
Standard	\$44.36	\$44.36	\$44.36	\$39.26	\$39.26	\$38.37	\$37.48	\$35.71
Trade Tape Participant	\$33.34	\$33.34	\$33.34	\$29.50	\$29.50	\$28.84	\$28.17	\$26.84
<b>Wireless</b>								
Standard	\$32.00	\$32.00	\$32.00	\$28.32	\$28.32	\$27.68	\$27.04	\$25.76
Trade Tape Participant	\$21.45	\$21.45	\$21.45	\$18.98	\$18.98	\$18.55	\$18.12	\$17.27
<b>Standard Data Patterns for 3rd Party Access Systems*</b>								
Fair Isaac's Custom Pattern (29,79,EX)	\$27.16	\$27.16	\$27.16	\$24.04	\$24.04	\$23.50	\$22.95	\$21.87
<b>Wireless Scoring Pattern Lightbridge</b>								
Standard	\$27.16	\$27.16	\$27.16	\$24.04	\$24.04	\$23.50	\$22.95	\$21.87
Trade Tape Participant	\$18.16	\$18.16	\$18.16	\$16.07	\$16.07	\$15.70	\$15.34	\$14.62

## GSA MDP > Data Packets FY09 Price List

### Group and Packet Data Descriptions

#### Group 1 - Business Identification and Rating

- PK 01 Primary Business Name
- PK 02 Primary Business Address
- PK 03 Telephone Number
- PK 04 Mailing Address
- PK 05 Physical Address Secondary
- PK 06 Trade Style
- PK 29 D&B Rating
- PK 37 Standard Industrial Classification (SIC) Code and LOB
- PK 47 Control Year (year Change in Management Occurred)

#### Group 2 - Sales/Net Worth

- PK 15 Sales/Net Worth
- PK 35 Employees
- PK 49 Chief Executive Officer

#### Group 3 - Payments/Banking

- PK 07 Trade Experiences (Up to 80)
- PK51 Bank Accounts
- PK52 Bank Loans
- PK53 Bank Name and Address

#### Group 4 - Public Filings/Special Events

- PK 54 Financing Statements-Uniform Commercial Code
- PK 55 Judgments
- PK 56 Liens
- PK 57 Public Filings Other
- PK 58 Suits
- PK 59 Bankruptcy Filings
- PK 60 Burglary or Embezzlements
- PK 61 Business Discontinued
- PK 62 Business Moved
- PK 63 Business Name Change
- PK 64 Chief Executive Change
- PK 65 UCC Filings - Number of filings as displayed in BIR
- PK 66 Criminal Proceedings
- PK 67 Fire or Other Disasters
- PK 68 Legal Structure Change
- PK 69 Other Special Events
- PK 70 Partnership Change
- PK 85 Liens - Number of filings as displayed in BIR
- PK 86 Judgments - Number of filings as displayed in BIR
- PK 87 Suits - Number of filings as displayed in BIR

#### Group 5 - Financials

##### PK 08 Financial Statement Type

##### PK 09 Current Assets

- PK 10 Non-Current Assets
- PK 11 Current Liabilities
- PK 12 Long-Term Liabilities
- PK 13 New Worth - Equity
- PK 14 Income Statement
- PK 16 Net Worth Reconciliation
- PK 17 Real Estate
- PK 18 Source and Basis Figures
- PK 19 Statement Item Explanation
- PK 20 Finance - Update
- PK 21 Interim Changes
- PK 22 Interim Updates
- PK 23 Insurance
- PK 24 Comparatives/Minimum Requirements
- PK 25 Comments - Outside
- PK 26 Management Contact Attempt
- PK 27 Management Contact Other
- PK 28 Management Partial Figures

#### Group 6 - History/Operations

- PK 30 Operations (Branch/Division)
- PK 31 Locations (Branch/Division)
- PK 32 Subsidiaries
- PK 33 Buying Agreements
- PK 34 Construction WIP
- PK 36 Functions Activities
- PK 38 Business Area
- PK 39 Term of Sales
- PK 40 Parent Company
- PK 41 Premises
- PK 42 Capital Stock Allocation
- PK 43 Construction Performance Record
- PK 44 History Miscellaneous
- PK 45 Organizational Control
- PK 46 Organizational Structure
- PK DL Organizational Structure/State Org (Article 9)
- PK 48 Antecedents
- PK 50 Principals

#### Analyzed Trade

- PK 71 Trade - PAYDEX Case
- PK 72 Trade - PAYDEX Norm
- PK 80 Payment Detailed Summary
- PK 81 Payment Habits by Industry

All Products and Services include Delivery Charge.